TRIBUNALE CIVILE E PENALE DI TRENTO

UFFICIO ISTRUZIONE

SENTENZA – ORDINANZA
DI RINVIO A GIUDIZIO

NEI CONFRONTI DI

ALBERTI GIUSEPPE + 47

Trento 15 novembre 1984

TOMO VII

Pagine 3173 – 3928

Dott. Carlo Palermo

I N D I C E

Pag. n.

Rubrica

Capitoli:

I - INTRODUZIONE

1) Premessa 36

2) Oggetto del processo. Limiti temporali e metodologici dell'istruttoria 38

3) Traffico internazionale di stupefacenti - traffico internazionale di armi - nuova forma di crimine organizzato associativo 46

4) Le indagini 72

5) Ambito territoriale dei traffici 91

II - TRAFFICO STUPEFACENTI. NASCITA DI UNA ORGANIZZAZIONE CHIAMATA MAFIA TURCA

1) Premessa 116

2) Rapporto Angioletti 119

3) Relazione 28.4.77 135

4) Relazione 16.6.77 143

5) Rapporto 21.6.77 148

6) Rapporto 30.11.78 152

7) Relazione 22.11.79 161

8) Rapporto 18.3.80 163

9) Rapporto Cunningham 171

10) Note DEA 226

11) Conclusioni 311

III - POLARIZZAZIONE DELLE FORNITURE SULL'ITALIA (anni 1978-80)

I°- Indagini di P.G. 315

1) Premessa 317

2) Questura di Milano - novembre 1979 321
3) Questura di Trieste - novembre 1979 324
4) Questura di Palermo - agosto 1980 330
5) Questura di Trieste - ottobre 1980 333
6) Questura di Trento - ottobre 1980 335
7) Questura di Venezia - Verona - novembre 1980 342
8) Questura di Trieste - marzo 1981 346
9) Polizia di Belgrado - marzo 1981 348

IIº - Deposizione dei così detti pentiti

1) Premessa - AKKAIA 352
2) Canoun Abdel Rahman 442
3) Sami Salek 461
4) Wakkas Salah al Din 479
5) Ali' Agka 481
6) Hakim Nasser 482
7) Kohen 488
8) Al Awad Ahmis Ahmed 498
9) Bach Mahmmoud 499
10) Erdem Ahmet 500
11) Totta Gennaro 501
12) Pastura Alfonso 511
13) D'Aloiso Michele 537
14) Gialdi Maurizio 573

IV - LE FASI DEL TRAFFICO - LA FORNITURA

1) Risultanze di cui alla prima fase processuale 598
2) Ulteriori riscontri di P.G. 637

%

3) Note D.E.A. 711
4) Dichiarazioni del Wakkas, dell'Agka, del Tegmen 755
5) Dichiarazioni dell'imputato ARSAN 832
6) " " CANTAS 833
7) " " CELENK 834
8) Relazione del Servizio Centrale Antidroga 8.6.1984 977

V - LE FASI DEL TRAFFICO - I TRASPORTI

1) Premessa 990
2) Hanifi ARSLAN 991
3) i fratelli HEPGULER 1019
4) KARAKAFA Mehmet Ali' 1034
5) Al AWAD AHMED 1082
6) ERDEM Ahmet 1150

VI - LE FASI DEL TRAFFICO - LA RICEZIONE E LA REDISTRIBUZIONE

1) Premessa 1163
2) KOFLER Carlo 1165
3) WAKKAS Salah al Din 1225
4) Organizzazioni collegate 1334
5) Conclusioni 1348

VII - DAL TRAFFICO DI STUPEFACENTI AL TRAFFICO DI ARMI

1) Premessa 1352
2) Armi - Mafia turca 1357
3) Armi - Servizi 1361
4) Armi - P2 1376

%

5) Armi - Amministrazioni dello Stato 1409

VIII - ANNI 1976 - 1980

1) Premessa 1457
2) Esportazioni e transiti di armi dell'ARSAN negli anni 1976/1980 1459
3) Accertamenti di P.G. 1471
4) Dichiarazioni degli imputati 1496
5) Relazione del Servizio Centrale Antidroga 8.6.1984 1550
6) Conclusioni 1551

IX - ANNO 1980

1) Premessa 1555
2) Riscontri di Polizia Giudiziaria 1557
3) Intercettazioni telefoniche 1562
4) Prospetti 1665
5) Interrogatori GAMBA - Conclusioni 1669

X - ANNO 1980 - 1982

1) Premessa 1673
2) Interrogatori: 1674
   a) ARSAN Henry 1675
   b) MORANDI Giovanna 1722
   c) TEGMEN Ertem 1737
   d) CANTAS Mehmet 1767
   e) AL MARADNI Nabil 1787
   f) GAMBA Renato 1823

3) TELEX 1868
4) Altra documentazione 1983

XI - INTERCETTAZIONI 2044

XII - ENTOURAGE DEL GAMBA

1) Premessa 2791
2) Cepim - Broggi - Allas - Dalla Zorza - Corbi 2794
3) Documentazione sequestrata 2838

XIII - ENTOURAGE DEL PARTEL

I° DALL'ARSAN AL PARTEL 3027

1) Premessa 3028
2) Personaggi principali 3030
3) Prospetti riepilogativi 3031

II° IL PARTEL

1) Premessa 3041
2) Interrogatori 3043
3) Indagini di P.G. 3082

III° I PIU' STRETTI COLLABORATORI DEL PARTEL IN ITALIA

1) Premessa 3085
2) GALILEOS Ivan 3086
3) BERTONCINI Carlo 3100
4) GIOVANNELLI Vincenzo 3120
5) PUGLIESE MASSIMO 3143
6) RISCONTRI DI P.G. 3144

CONTRACT NR. PC8171B6



XIV - DOCUMENTAZIONE SEQUESTRATA AL PARTEL

1) Premessa 3146
2) Telex 3152

XV - DOCUMENTAZIONE SEQUESTRATA AL BERTONCINI

1) Premessa 3954
2) Telex 3955
3) Appunti 4251

XVI - DOCUMENTAZIONE SEQUESTRATA AL GIOVANNELLI

1) Premessa 4329
2) Telex 4342
3) Appunti ed altra documentazione 4378

XVII - ALTRI PERSONAGGI COLLEGATI AL PARTEL

1) Premessa 4434
2) BUZZI Enrico 4435
3) FADDA Gian Paolo 4439
4) ZICCONI Antonello 4447
5) MANCINI Vincenzo 4457
6) PERETTI Costantino 4464
7) CORTEGGIANI Vincenzo 4471
8) ARGENTIERI Riccardo 4480
9) PISANI Agostino 4483

XVIII - SISMI

1) Premessa 4492
2) Porcedda Antonio 4493

3) Cau Ambrogio 4496
4) Deposizione del Gen. LUGARESI 4501
5) Accertamenti del SISMI 4503
6) Conclusioni 4562

XIX - ORO DI FORTEZZA

1) Premessa 4565
2) Documenti sequestrati 4569
3) Dichiarazioni del PARTEL, GIOVANNELLI, CAVALLONI 4608
4) Conclusioni 4613

XX - PUGLIESE - DOCUMENTAZIONE SEQUESTRATA

1) Premessa 4616
2) PUGLIESE e P2 4617
3) " e il così detto "raggio della morte" cronistoria 4661
4) segue - atti della TRANSPRAESA 4776
5) segue - contratti 4810
6) rapporti PUGLIESE - PIRAS - PELIZZA 4844
7) segue - Esperimenti 4863
8) Documentazione armi 4882
9) Socumentazione sequestrata alla CLEMENTEL 5026

XXI - INTERROGATORI IMPUTATI E TESTI

1) Premessa 5101
2) Pugliese 5102
3) Piras 5212
4) On. Piccoli, On. Fortuna, On. Andreotti 5233
5) Santovito 5257

6) Brazzi 5285
7) Puggioni 5311
8) Corona 5339
9) Conclusioni 5360

XXII - RISCONTRI DI P.G. 5362

XXIII - LA P2 5802

XXIV - RINVIO A GIUDIZIO 5878

3164

CONTRACT NR. PC8171B6

BETWEEN:

THE BUYER: MINISTRY OF DEFENCE OF THE SOMALI DEMOCRATIC REPUBLIC.
MOGADISHU - SOMALIA

THE SELLER: CENTRO STUDI TRASPORTI MISSILISTICI
TLX 616017 OCEANI I
ROMA ITALY

THE CONTRACTORS AUTHORIZED TO SIGN THIS AGREEMENT ARE:

FOR THE BUYER: DR. ABDULLAHI AHMED ADDO
MINISTER OF FINANCE S.D.R.
MOGADISHU - SOMALIA



FOR THE SELLER: DR. CDR. GLAUCO A. PARTEL

CONTRACT NR. PC8171B6

3165

ARTICLE 1.	SCOPE OF SUPPLY	PAGE	3
ARTICLE 2.	PRICE		3
ARTICLE 3.	DEFINITION OF PRICE		4
ARTICLE 4.	PAYMENT		4
ARTICLE 5.	TAXES AND RETENTIONS		5
ARTICLE 6.	TRANSFER OF PROPERTY		5
ARTICLE 7.	DELIVERY AND PACKING		5
ARTICLE 8.	INSPECTION AND ACCEPTANCE		5/6
ARTICLE 9.	GUARANTEE		6
ARTICLE 10.	FORCE MAJEURE		7
ARTICLE 11.	END USER CERTIFICATE/EXPORT LICENCE		7
ARTICLE 12.	MODIFICATION OF CONTRACT		7
ARTICLE 13.	SECRECY		8
ARTICLE 14.	ENTRY IN FORCE		8
ARTICLE 15.	SIGNATURE		9

ANNEXES:

ANNEXE 1	PAGE	10
ANNEXE 2		11
ANNEXE 3		12/13
ANNEXE 4		14/15



CONTRACT NR. PC8171B6

3166

ARTICLE 1

SCOPE OF SUPPLY

THIS IS TO AGREE THAT SELLER AGREES TO SELL AND BUYER AGREES TO BUY UNDER WORKMANSHIP AND STANDARDS OF STANDARD MILITARY SPECIFICATIONS AND ACCORDING TO THE TERMS INCLUDED IN THIS CONTRACT A QUANTITY OF:

- 116 UNITS M48A5 MAIN BATTLE TANKS (SEE ANNEXE 3), WITH SPARE PARTS AND AMMUNITION.
- 20 UNITS BELL 209 AH-1G HUEY COBRA HELICOPTERS (SEE ANNEXE 4), WITH SPARE PARTS AND AMMUNITION.

BATTLE TANKS AND HELICOPTERS HAVE TO BE DELIVERED NOT LATER THAN 30 DAYS FROM OPENING OF LETTER OF CREDIT.

*****

ARTICLE 2

PRICE

DESCRIPTION	Q.TY	UNIT PRICE	TOTAL PRICE
		IN U.S. DOLLARS	
M.B.T. M48A5	116 UNITS	2.270.000,00	263.320.000,00
(INCLUSIVE OF SPARES AND E.U.C. SPARES AMOUNT TO US$ 153.500,00/P.U.)			
AMMOS 105MM (HE/APDS)	10.200 RDS	715,00	7.293.000,00
AMMOS 7.62 MM	17 MIO RDS	.228	3.876.000,00
BELL 209 AH-1G	20 UNITS	5.300.000,00	106.000.000,00
(INCLUDING 1.000 HOURS SPARES EQUIVALENT TO 5 YEARS USAGE)			
AMMOS 20 MM	75.000 RDS	54,00	4.050.000,00
TOW MISSILE	1.000 UNITS	15.453,00	15.453.000,00

THE PRESENT CONTRACT IS FOR AN AMOUNT OF U.S. $ 399.992.000,00

*****

U.S. Washington

CONTRACT NR. PC8171B6

3167

ARTICLE 3

DEFINITION OF PRICES:

THE PRICES ARE CIF MOGADISHU.

THE INSURANCE FOR ALL THE GOODS TO BE AT SELLER'S CHARGE, VALID TILL ARRIVAL OF SAME AT DESTINATION.

IN CASE OF LOSS OF THE GOODS DURING TRANSPORTATION SELLER WILL PROVIDE FOR THEIR REPLACEMENT.

*****

ARTICLE 4

PAYMENT

PAYMENT WILL BE MADE BY IRREVOCABLE, CONFIRMED, TRANSFERABLE DIVISIBLE ABROAD MORE THAN ONCE, LETTER OF CREDIT AT SIGHT TO BE OPENED TO:

LIECHTENSTEINISCHE LANDESBANK
ATT.: KRATEROS - A/C NR. 4734459/1033301
TLX 77831A LBZV FL - VADUZ LIECHTENSTEIN

THIS LETTER OF CREDIT WILL ALLOW PARTIAL SHIPMENT, AND CAN BE DRAWN, AT SIGHT UPON PRESENTATION OF THE FOLLOWING DOCUMENTS:

4.1 COMMERCIAL INVOICE, ORIGINAL AND SIX COPIES COUNTERSIGNED BY BUYER'S INSPECTOR.

4.2 INSPECTION CERTIFICATE SIGNED BY THE BUYER'S INSPECTOR AND SELLER'S REPRESENTATIVE.

4.3 CERTIFICATE OF "GOODS ON BOARD" SIGNED BY BUYER'S INSPECTOR AND SELLER'S REPRESENTATIVE.

THIS LETTER OF CREDIT WILL ALLOW AN ADVANCE PAYMENT UP TO U.S. $ 37.000.000,00 AGAINST BANK GUARANTEE THAT WILL AUTOMATICALLY EXPIRE AT THE FULFILMENT OF THE CONTRACT.

THE LETTER OF CREDIT WILL BE VALID FOR 40 DAYS FROM DATE OF ITS OPENING. ALL BANK CHARGES INCURRED WILL BE BORN BY THE BUYER.

*****



CONTRACT NR. PC8171B6

3168

ARTICLE 5

TAXES AND RETENTIONS

THE SUPPLIER ABSOLVES THE PURCHASER FROM ANY RESPONSIBILITY FOR PAYMENT OF EXPORT TAXES OR DUTIES THAT MY BE LEVIED ON THE MATERIALS FOR THE PURPOSE OF EXPORTATION UNTILL LOADING IS COMPLETED. THE PURCHASER AGREES TO BE RESPONSIBLE FOR ANY TAXES IN HIS COUNTRY.

*****

ARTICLE 6

TRANSFER OF PROPERTY

THE LEGAL TITLE OF THE MATERIALS WILL BE TRANSFERED TO THE BUYER AFTER THE SIGNATURE OF THE DOCUMENTS MENTIONED IN ARTICLE 4

*****

ARTICLE 7

DELIVERY AND PACKING

DELIVERY TIME OF THE GOODS AS PER ARTICLE 1 OF THIS CONTRACT WILL BE THE SHORTEST AND NOT AFTER 30 DAYS AFTER OPENING OF THE LETTER OF CREDIT.

ALL ITEMS WILL BE PROPERLY PACKED FOR TRANSPORTATION

*****

ARTICLE 8

INSPECTION AND ACCEPTANCE

THE ACCEPTANCE WILL BE CARRIED OUT, AT THE DELIVERY POINT. INSPECTION AND ISSUED OF THE DOCUMENTS WILL TAKE PLACE FOR THE TANKS AT THE LOCATION WHERE THEY ARE LOCATED (USA) AND FOR THE HELICOPTERS IN MOGADISHU.

THE INSPECTORS OF THE TANKS AND AMMOS WHO WILL NOT EXCEED 5 (FIVE) PERSONS CAN ACCOMPANY THE GOODS ON BOARD OF THE VESSELS UP TO THE DESTINATION.

THE ACCEPTANCE MUST TAKE PLACE AT THE PRESENCE OF:

- REPRESENTATIVE OF THE BUYER, (THEY WILL NOT EXCEED MORE THEN TWO MEMBERS FOR THE INSPECTION OF THE TANKS)
- REPRESENTATIVE AND TECHNICIANS OF THE SUPPLIER.

THE BUYER MUST INFORM THE SELLER IN WRITING OF THE NAME OF THE REPRESENTATIVE TO SIGN THE ACCEPTANCE PROTOCOL. THIS NOTICE MUST BE GIVEN 7 (SEVEN) DAYS AFTER OPENING OF L/C.
THE CHIEF OF THE REPRESENTATIVES OF THE BUYER MUST SIGN WITHOUT ANY DELAY THE ACCEPTANCE DOCUMENTS AS SOON AS THE ACCEPTANCE HAS BEEN SUCCESSFULLY EFFECTED.
THIS ACCEPTANCE DOCUMENTS ARE COUNTERSIGNED BY THE CHIEF OF THE REPRESENTATIVE OF THE SELLER.
THE SUPPLIER WILL PROVIDE ANY MANPOWER, TECHNICAL SUPPORT, ETC. FOR THE INSPECTION AND ACCEPTANCE OF EACH UNIT.
THE SUPPLIER WILL PAY THE ACCOMODATION AND STAY EXPENSES OF THE BUYER INSPECTORS WHO MUST NOT EXCEED 5 PERSONS.

*****

ARTICLE 9

GUARANTEE

ALL GOODS MUST COME NEW AND IN PERFECT SERVICEABLE CONDITIONS.
THE ASSEMBLING AND THE CHECKING OF OPERATION OF THE HELICOPTERS WILL BE MADE IN THE BUYER'S COUNTRY.
THE SUPPLIER WILL PROVIDE HIS TECHNICIANS AT HIS OWN EXPENSES.
THE SELLER WILL INFORM THE BUYER IN WRITING OF THE NAME AND DATA OF HIS TECNICIANS WITHIN 7 DAYS AFTER THE OPENING OF L/C.
THE BUYER WILL PROVIDE FULL ACCOMODATION AND STAY EXPENSES DURING ASSEMBLING PERIOD.
THE HELICOPTERS WILL BE FOLLOWED BY THE RESPECTIVES LOGBOOKS.

*****





CONTRACT NR. PC8171B6

3170

ARTICLE 10

FORCE MAJEURE

ALL CIRCUMSTANCES OF AN EXTRAORDINARY NATURE WHICH WOULD APPEAR AFTER THE SIGNING OF THIS CONTRACT DUE TO REASONS UNFORSEEN AND WOULD RENDER IMPOSSIBLE ITS FULFILLMENT ENTIRELY OR PARTIALLY WILL BE CONSIDERED AN ACT OF FORCE MAJEURE.

*****

ARTICLE 11

END USER CERTIFICATE/EXPORT LICENCE

THE SUPPLIER MUST FURNISH, IF NECESSARY, A VALID DOCUMENT AS END USER CERTIFICATE/EXPORT LICENCE.
THE SUPPLIER CONFIRM THE FREE SALE WITHOUT ANY CLAUSE OF RESTRICTION AND DELIVERY FOR THE REPUBLIC OF SOMALIA.

*****

ARTICLE 12

MODIFICATION OF CONTRACT

THIS CONTRACT MUST NOT BE MODIFIED OR VARIED BY ANY ORAL AGREEMENT OR REPRESENTATION MADE BY EITHER PARTY TO THE OTHER PARTY BEFORE OF AFTER THE EXECUTION OF THIS CONTRACT OR OTHERWISE THAN BY AN INSTRUMENT IN WRITING OF CONCURRENT OR OF SUBSEQUENT DATA HERETO SIGNED AND DELIVERED BY DULY AUTHORIZED REPRESENTATIVES OF EACH OF THE PARTIES.

*****



CONTRACT NR. PC8171B6

3171

ARTICLE 13

SECRECY

FOR REASON OF SECRECY IT WILL BE NECESSARY TO ESTABLISH A PRO-FORMA CONTRACT WITH THE SAME CONTRACT NUMBER FOR OFFICIAL USE SUCH AS L/C BANK COMMUNICATIONS ETC.

THIS PROFORMA CONTRACT HAS ABSOLUTELY NO OTHER VALIDITY AS MENTIONED BEFORE.

THE UNIQUE VALID CONTRACT IS THIS CONTRACT AND ITS TERMS AND CONDITIONS.

THE LETTER OF CREDIT FOR OFFICIAL USE CAN BE DRAWN UPON BY PRESENTING THE FOLLOWING DOCUMENTS:

A. COMMERCIAL INVOICE IN SIX COPIES

B. INSPECTION CERTIFICATE SIGNED BY THE INSPECTOR OF BUYER

C. CERTIFICATE OF GOODS ON BOARD SIGNED BY BUYER'S INSPECTORS AND SELLER'S REPRESENTATIVE.

*****

ARTICLE 14

ENTRY IN FORCE

THIS CONTRACT MUST ENTER IN FORCE UNDER THE FOLLOWING CONDITIONS AND TIME SCHEDULE:

- SIGNATURE OF THIS CONTRACT NR. PC8171B6
- OPENING OF THE IRREVOCABLE, CONFIRMED, TRANSFERABLE LETTER OF CREDIT
- INSPECTION, ACCEPTANCE AND DELIVERY OF THE GOODS.

*****



CONTRACT NR. PC8171B6

3172

ARTICLE 15

SIGNATURE

AS PROOF OF AGREEMENT, BOTH PARTS SIGN TWO COPIES OF SAME KIND IN ENGLISH LANGUAGE IN THE PLACE AND DATE INDICATED.
THE SELLER KEEPS ONE COPY, AND SO DOES THE BUYER.

*****

FOR THE SELLER:
CENTRO STUDI TRASPORTI MISSILISTICI
ROMA, ITALY
THE PRESIDENT
DR. CDR. GLAUCO A. PARTEL

FOR THE BUYER:
MINISTER OF FINANCE S.D.R.
MOGADISHU SOMALIA
DR. ABDULLAHI AHMED ADDO

S.D.S. Westwards

17 OTT. 1982

CONTRACT NR. PC8171B6

3173

ANNEXE 1

I N S P E C T I O N C E R T I F I C A T E

UNDER CONTRACT NR.: PC8171B6

DATED : _____

INVOICE NUMBER : _____

DATED : _____

HEREBY CERTIFIES THAT THE GOODS RELATIVE TO THE ABOVE INVOICE HAVE BEEN INSPECTED AND FOUND IN CONFORMITY WITH THE QUALITY REQUIREMENTS STIPULATED IN ARTICLE 9 OF THE CONTRACT NR. PC8171B6 AND QUALIFIED FOR DELIVERY.

BUYER'S INSPECTORS _____

_____

_____

SELLER'S REPRESENTATIVE _____

DATE: _____



CONTRACT NR. PC8171B6

3174

ANNEXE 2

G O O D S O N B O A R D C E R T I F I C A T E

UNDER CONTRACT NR.: PC8171B6

DATED : _____

INVOICE NUMBER : _____

DATED : _____

HEREBY CERTIFIES THAT THE INSPECTED GOODS RELATIVE TO THE ABOVE INVOICE HAVE BEEN DULY LOADED ON BOARD OF THE VESSEL.

BUYER'S INSPECTORS _____

_____

_____

SELLER'S REPRESENTATIVE _____

DATE: _____



CONTRACT NR. PC8171B6

3175

ANNEXE 3

M48A5 MAIN BATTLE TANK

THE M48A5 IS A RE-DESIGNED M48 NEWLY REBUILT TO MEET SPECIALLY U.S. MARINE CORPS REQUIREMENTS, AND U.S. ARMY STANDARDS.

THE BASIC SPECIFICATION INCUDES ALL FOLLOWING MODIFICATIONS:

1. INSTALLATION OF AIR COOLED DIESEL ENGINE AND LARGER DIESEL FUEL TANKS TO INCREASE CRUISING RANGE TO 180 KM.
2. NEW 105-mm M60 TANK GUN WITH IMPROVED FIRE CONTROL SYSTEM WITH LASER RANGE FINDER TELEMATIC SYSTEM.
   OPTIONALLY, IT IS POSSIBLE TO FIT THE GERMAN 120-mm GUN USED ON LEOPARD MK.2.
3. IMPROVENENTS SUCH AS LOW PROFILE COMMANDER'S COPULA TURRET, CONTROL SYSTEM, ELECTRIC SYSTEM, SUSPENSION, ETC.

POWER PLANT:

ENGINE MODEL:	TELEDYNE CONTINENTAL AVDS-1790-2A
FUEL:	DIESEL
CAPACITY OF TANK:	1420 LITERS
MAX HP AT 2400 RPM:	750 GROSS
MAX TORQUE AT 1800 RPM:	1710 GROSS
TYPE:	90 DEG, "V TYPE AIR COOLED 12 CYLINDERS
	BORE: 5,75 STROKE: 5,75
	COMPRESSION RATIO: 16:1
	TYPE OF IGNITION: COMPRESSION

CHARACTERISTICS:

CREW: 4 (COMMANDER, GUNNER, LOADER, DRIVER)

WEIGHT: 47.6 TONS

SIZE: HEIGHT 3.09 m. LENGTH 6.87 m. WIDTH 3.63 m.

ROAD SPEED/RANGE: 48.3 KM/H / 480 KM.



CONTRACT NR. PC8171B6

3176

ANNEXE 3

CHARACTERISTICS:

TURRET ROTATION: 360°

MAIN ARMAMENT: 105-mm GUN (60 ROUNDS CARRIED) OR 120-mm GERMAN GUN.

SECONDARY ARMAMENT: 7.62-mm MG COAXIALLY MOUNTED IN TURRET. ONE 0.5 IN. BROWNING MG FOR ANTI-AIRCRAFT USE BY COMMANDER IN TURRET-MOUNTED COPULA.

TRANSMISSION: ALLISON CROSS-DRIVE HYDRAULIC.

AGILITY: GROUND PRESSURE, 0.84 KG/SQ.CM. MAX. STEP, 0.91 m. MAX TRENCH, 2.59 m. MAX GRADIENT, 60% GROUND CLEARANCE 0.39 m. POWER-TO-WEIGHT RATIO, 18.5 BHP/TON.

WATER CROSSING ABILITY: WADING WITHOUT PREPARATION TO 1.2 m.

HIGHT VISION EQUIPMENT: DRIVER'S IR VIEWER CAN BE FITTED. A WHITE LIGHT/IR SEARCH LIGHT CAN BE FITTED, FOR USE IN CONJUNCTION WITH IR'S GUNNER AND COMMANDER'S SIGHTS.

CONTRACT NR. PC8171B6

3177

ANNEXE 4

TYPE: AH - 1 G BELL HELICOPTERS

QUANTITY: 20

SPECIFICATIONS:

1. IMPROVED MAIN ROTOR BLADE
   New composite rotor blade
2. IR SUPPRESSOR.
   Reduces engine hot metal and exhaust plume signature
3. IR JAMMER
   AN/ALQ 144 protects against IR and heat seeking missilest
4. 10 KVA ALTERNATOR
   To provide additional electrical power for new systems
5. CLOSED CIRCUIT REFUELING
6. HIDRAULIC PUMP ELEDTRICALLY DRIVEN
   Provides collective control in event of hydraulic failure and system boresighting without mule
7. HEADS UP DISPLAY
   Pilot's display with collimated sight w/moving reticle, fire control and flight information
8. HELMETSIGHT SYSTEM
   Provides gun turret and TSU drive, and target acquisition.
9. FLAT PLATE CANOPY
10. OMNI DIRECTIONAL AIRSPEED SYSTEM
    Low airspeed system for input to fire control improves cannon and rocket accuracy
11. IFF
    AN/APX 100 lightweight, solide state with altitude response
12. NOE COCKPIT
    Improved instrument arrangement plus lighting compatible with night vision goggles
13. RADAR WARNING
    AN/ARP 39 provides pilot azimuth display and aural warning of threat radar signals
14. LASER RANGEFINDER
    Provides accurate range to 10.000 meters inputs to fire control computer
15. 20 MM. GUN
    M 197 20 MM. gatling gun , 750 spm
16. WING STORES MANAGEMENT SYSTEM
    Provides pilot capability to select warhead types, firing intervals, fuzes, single or multiple rockets, and rocket inventory.

CONTRACT NR. PC8171B6

3178

ANNEXE 4

17. UNIVERSAL TURRET
    Gun turret with 20 MM.
18. SLAZ RADIOS
    AN/ARC 114 FM, AN/ARC 164 UHF, and AN/ARC 115 VHF - AM
19. FIRE DETECTION
    Engine compartment fire detection and indicator for pilot
20. SCAS COMPENSATION
    Automatic compensation for off-axis gun fire
21. SECURE VOICE
    KY 58 replace KY 28 permits single channel secure voice on FM or VHF
22. AN/ASN 128 DOPPLER NAVIGATION SYSTEM (LDNS)
23. TOW MISSILE SYSTEM
24. STRENGTHENED WING BUSHINGS
    To increase outboard stores station from 469 Lbs. to 666 Lbs.
25. RADAR ALTIMETER
26. AIRBORNE LASER TRACKER
27. UPRATED (ICAM) DYNAMICS 1290 SHP TRASMISSION
28. ENGINE TYPE T53-1703 1400 SHP
29. AN/ARN-123 CONUS NAVIGATION
30. PUSH-PULL ANTI-TORQUE CONTROLS
31. FIRE CONTROL COMPUTER
32. NIGHT PLYING EQUIPMENT
33. FUSELAGE, TAILBOOM STRENGTHENED
    To increase survivability against weapons up to 23 MM. caliber

ARMAMENT EQUIPMENT:

- M 65 SYSTEM WITH 8 TOW MISSILES ON OUTBOARD UNDERWING STATIONS

  M 197 ELECTRIC POWER G.E. UNIVERSAL TURRET WITH 20 MM. BARREL GUN (VULCAN), 750 ROUNDS, MNTD, RATE OF FIRE 730 ROUNDS PER MINUTE.

  XM 138 BALDWIN ELECTRIC WING STORES MANAGEMENT SYSTEM.

  HUGES LASER RANGE RINDER AND TRACKER.

  MARCONI AVIONIC AQIR DATA SUBSYSTEM.

  INFRARED JAMMER, SUPPRESSOR, RADAR WARNING RECEIVER.



V I

17.10.1982

3179

Il PARTEL, il BERTONCINI e l'HASSAN, da Mogadiscio, annunciano al GALILEOS a Roma la firma del contratto. Si predispone con OTTO per Zurigo.

00
00

ITC 17 2031 ✱
PUBLIC TELEX MOS/3616017:
17/10 20.31
616017 OCEANI I
PUBLIC TELEX MOS

ATTN: IVAN

FIRMATO CONTRATTO DOMATTINA PARTE LC VIA TLX CONFERMATA
A 30 GIORNI.
CONTATTA OTTO PER CONCERDARE MIO INCONTRO A ZURIGO. DOMATTINA
DOURESTI ESSERE OCEANI ORE 9 PERRICEVERE COPIA TLX L/C.
SALLUTI A DOMANI
NASSAN/CARLO/GLAUCO
✱
616017 OCEANI I
PUBLIC TELEX MOS.....
0001.4

V I I

18.10.1982

3181

Nel Tèlex, tra PARTEL e la TRACSO di Mogadi-*
scio, si definiscono i particolari sull'opera-
zione Bancaria.

DR G PARTEL
[illegible]711++++
18/10 15.57
711 TRACSO MOG.
616017 OCEANI I

ATT AVV HASSAN SEIKH [illegible]

U R G E N T E

LIECHTENSTEINISCHE LANDESBANK RICEVUTO L/C SU TLX 77631 E FATTO SEGUENTI OSSERVAZIONI.

1) AGUNGERE '' WITH OUR FULL RESPONSIBILITY '' ALL'INIZIO DOPO WE HEREBY...

2) TUTTO IL TESTO VA TRASMESSO ALLA LIECHTENSTEINISCHE LANDESBANK SU KEY TESTED TLX, TRAMITE UNA VOSTRA BANCA CORRISPONDENTE PER ESSERE VALIDO.

UNA VOLTA FATTO QUESTO POSSIAMO PREPARARE CON I FORNITORI SUBITO TUTTA LA MERCE IN MODO DA POTER FARE TUTTE LE SPEDIZIONI AL MOMENTO DELLA CONFERMA DELLA L/C.

ATTENDO TUO TLX DOMANI CON CONFERMA DI AVERE PROVEDUTO A QUANTO SOPRA.

DOMANI TI SAPRO DIRE QUALCOSA SU UNA STRADA CHE HO MESSO IN MOTO PER IL FINANZIAMENTO.
CORDIALITA'
DR G PARTEL.
711 TRACSO MOG
616017 OCEANI I.....

[illegible]

DURATA [illegible].3
O

V I I I

18.10.1982

Nel telex che segue la SOMALBANCA comunica alla Banca di Vaduz della KRATEROS della apertura di credito di 400.000.000 di dollari.

[illegible]

[illegible]

[illegible]

I X

26.10.1982

3185

Il PARTEL comunica alla TRACSO l'avvenuta approvazione da parte del paese produttore per l'esportazione "materiale TEXAS".

D'OLTRE ATLANTICO. MI HA DETTO CHE SUBITO DOPO TI CONTATTERA'
CARI LSALUTI
DR. G PARTEL
ΩΩ9ΩΩ711++
26/1Ω 18.Ω8
711 TRACSO MOG+
616Ω17 OCEANI I

ATT AVV HASSAN SHECK IBRAHIM

QUESTO POMERIGGIO VOSTRO TLX IN CHIAVE EST REGOLARMENTE PERVENUTO A VADUZ. DOMANI FAREMO LE NOTE LETTERE E SUBITO DOPO TI DARO CONFERMA VIA TLX.

POSSO DIRTI CHE IERI IL PAESE PRODUTTORE HA APPROVATO I DOCUMENTI PRESENTATI PER L'ESPORTAZIONE MATERIALE TEXAS.

HO SENTITO TRIPPINI POCO FA E STAVA ASPETTANDO UNA TELEFONATA D'OLTRE ATLANTICO. MI HA DETTO CHE SUBITO DOPO TI CONTATTERA'
CARI SALUTI
DR. G PARTEL+
711 TRACSO MOG
616Ω17 OCEANI I....

ΩΩ14

DURATA ΩΩ1.4

X

27.10.1982

3187

Nei Telex, tra PARTEL/IVAN e OTTO (AMBA D), vengono definiti dettagli tecnici delle armi e dei trasporti e vengono invitate varie Banche e conti interessati all'operazione.

27/10 13.50 +
616017 OCEANI I

451290 AMBA D

VON KRATEROS AN OCEANI J:
BETRIFFT TECHNICHE DATEN VON M-48-A5:
POWER PLANT:
TELEDYNE -CONTIENENTAL MULTI-FUEL DIESEL AVDS-1790-2 D :
750 BHP AT 2400 RPM:
V-12 ENGINE : COMPRESION IGNITION : NEW CONDITION, TEST HOURS ONLY

ORDONANCE SYSTEMS:
MAIN GUN 105 MM TYP M68 :
CO-AXIAL MG 762 TYP M219 :
COMANDERS MG 7.62 MM TYP M60 D :
LOADERS MG 7.62 TYP M60 D :
BALLISTIC COMPUTER TYP M13 B 1C :
RANGEFINDER TYP E M 17B 1C :

TRANSMISION:
ALLISON HYDRAULIK , 2FORWARD GEARS,1REVERSE :

MISCELLANEOUS :
TRACK SHOES T 97 E2 :
CPOLA NEW LOW PROFILE,
ELECTRICS 6X 12 VOLLT BATTERIE:
300 AMP-GENERATOR:
IFRA RED
INFRA RED -DRIVERS O PERISCOPE TYP M24 PLUS LIGHTS:
RADIOS-VRC-12,46,47,53 OR 64
INTERCOM-AN/VIC-1 :
ALL DEPOT ISSUED TOOLS AND SUPPLIES WILL BE DELIVERED ONBOARD:

GRUS OTTO:
KRA
E

OTTO GUTEN TAG HIER·IST IVAN . WIRD DANKEN DIR FUER DIE SPEZIFICATION
WIE STEHT DIE BANK GARANTI?
AM 14 UHR SPRECHR ICH MIT KRANZ:
OK BIS DANN+
616017 OCEANI I

451290 AMBA D
616017 OCEANI I

ATTN OTTO

BETRIFT UNSERE TELEFON GESCHPRAESCHE, HIER IST DIE TEILE FUER DIE UNWIEDERRUFLICHE BANK GARANTI MIT VERSCHLUESSLTE TLX VON DER LIECHTENSTEINISCHE BANK NACH L/C KASSIERUNG:-

---

SOCIETE DES BANQUES SUISSE
TELEX: 422235 BSC CH
KONTO NU. 94739 R.A
ATTN MRS GOLAY
RUE DE LA CONFEDERATION
GENEVE - SUISSE

AN DIESER BANK WERDER ZWEI BANK GARANTI GEMACHT:
DIE ERSTE FUER USD 64.000.000
DIE ZWEITE FUER USD 7.000.000
BEIDE GARANTI MUSSEN GLAICHZEITIG GEMACHT WERDER.

BANCA DI CREDITO E COMMERCIO
TLX: 79319 - 79383 BCCLP CH
KONTO NU. 2050 ARES
ATT MR C GUGLIELMONE
LUGANO - SWEIZ

AN DIESER BANK WERDEEE WIRD EINE BANK GARANTI GEMACHT
FUER USD 48.000.000

ES BLEIBEN NOCH DIE FOLGENDEN SUMMEN FUER TRANSPORT,
USD 1.000.000 PLUS USD 3.895.000.

SEHR WICHTIG IST DASS DIE GARANTI MORGEN FUEH GEMACHT SIND UND WIR ERWARTEN DEIN OK DASS SIE BEI HERRN KRANZ IN ORDNUNG SIND, WEIL WIR MUESSEN IN MOGA ANRUFEN UND BESTAETIGEN DASS DIE GARANTI IN DER BANK VOM KUNDE SIND. SIE WERDEN DASS MIT IHRER BANK PRUEFFEN.

ALSO BISS MORGEN, GRUESSE
DR PARTEL/IVAN
RRRRRRRROTTO BIST DU DARRRRRR
451290 AMBA D
DURATA 003.5
O

X I

1.09.1982

3100

Nel Telex, tra GALILEOS e OTTO (AMBA D) si parla di trasporti delle armi

M
M041451290+++
01/09 18.00
451290 AMBA D
616017 OCEANI I

ATT HERRN OTTO

VERTRAG FUER SOMALIEN HAT DIE FOLGENDE WARE:-

M48A5 MIT 120 MM KANONE = 112 EINHEITEN
SPARES FUER M48A5
AMMOS 120 MM = 10.200 STUECK
AMMOS 7.62 = 17.000.000
AH-1G = 20 STUECK
1.000 STUNDEN ERSAETZTEILE
AMMOS 20 MM = 75.000 STUECK
TOW = 1.000 STUECK

GRUESSE - IVAN

WIR ERWARTEN BEI MORGENA DEIN TLX MIT DIE TRANSPORT PREISEN
451290 AMBA D
616017 OCEANI IGZDURATA 002.0
0

X I I

28.10.1982

3192

Il PARTEL precisa in un'appunto condizioni di pagamento e accrediti dalla LIECHT LANDSBANK alla B.C.C.

Segue telex di conferma.

Dalla Liechtenstein Landesbank alla BCCI 28/10/82

In accordo con le istruzioni ricevute vi informiamo che siamo stati irrevocabilmente incaricati dal nostro cliente Krateres di pagare in favore del conto Ares la somma di ß 48 mil. dopo l'apertura e la consegna di una lettera di credito per un ammontare di ß 400 mil. aperta in favore di Krateros dalla Banca di Somalia per conto del Ministro delle Finanze di Somalia.
Senza engagement da parte nostra.

28/10 17.56
711 TRACSO MOG
616017 OCEANI I

ATT AVV HASSAN SHECK IBRAHIM
MANDATO NOTA LETTERA AD DESTINAZIONE.
CORDIALITA'
DR G PARTEL
711 TRACSO MOG
616017 OCEANI I....

0010

DURATA 000.4
M

X I I I

3195

28.10.1982

Nel Telex il PARTEL comunica al Guglielmone delle garanzie Bancarie (ARES), e con la TRACSO di Mogadiscio delle modalità di trasporto e ricezione merce.

(con aereo JUMBO BOINE 747 FULL CARGO).

79383 BCCLP CH
616Q17 OCEANI I

ATT DOTT C GUGLIELMONE
OGGI RICEVERA' UNA GARANZIA BANCARIA IN CHIAVE A FAVORE DEL CONTO
NO. 2Q5Q ARES. PREGOLA CONFERMARE VIA TLX IL TESTO RICEVUTO.
CORDIALI SALUTI
DR GLAUCO PARTEL
79383 BCCLP CH
616Q17 OCEANI I
DURATA QQQ.5
MQQ9QQ711+++RRRRRRRRRRRRRRRRRRRRRRRQQ9QQ711++++
NP
MQQ9QQ711++++RRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRR
28/1Q 12.5Q
714 SPA MOGA SM
616Q179
55+4; 8 .
°/QQ9QQ711+++RRRRRRRRRRRRRRRRRRR
28/1Q 12.51
711 TRACSO MOG
616Q17 OCEANI I

ATT AVV HASSAN SHECK IBRAHIM

STIAMO LAVORANDO SU LE NOTE LETTERE ED DETTAGLI PER IL TRASPORTO.
NECESSITA URGENTEMENTE SAPERE SE AL AEREOPORTO AVETE A
DISPOSIZIONE L'ATTREZATURA RELATIVA PER LO SCARICO DELLA MERCE
DA AEREO JUMBO BOING 747 FULL CARGO CONFIGURATION.
ATTENDO RISPOSTA.
CORDIALI SALUTI
DR G PARTEL
711 TRACSO MOG
616Q17 OCEANI I.....

QQ12

DURATA QQ1.2
M

X I V

23.11.1982

I Telex evidenziano l'inerimento di JENNI (v. Cartellira n.10) nell'operazione di finanziamento alla Somalia.

616059 SRC I
864941 SOLE CH

ZUG 23NOV82/AJ

BERTONICINI/JENNI

HERE DETAILS OF MY COMPANY THROUGH WHICH I WANT TO HANDLE
THE SOMALI CONTRACT:

PAROSI ETS.
INT. TRADE + DEVELOPMENT
HEILIGKREUZ 17
FL-9490 VADUZ
LICHTENSTEIN

BANK:
LICHTENSTEIN. LANDESBANK, VADUZ
ACCOUNT: 257.017.03 - PAROSI ETS

PLEASE ARRANGE URGENTLY ALL NECESSARY

TKS RGDS
A.JENNY

23/11 10.45 ✠
616059 SRC I
864941 SOLE CH

ZUG 23NOV82

BERTONCINI/JENNI

URGENT

REF CONTRAT SOMALIA

I NEED THE FOLLOWING URGENTLY INORDER TO PROCEED:

AA) A COPY OF THE CONTRACT YOU HAVE WITH THE GOVMNT OF SOMALIA
TOGETHER WITH A MANDATE FM YOU THAT I AM THE SOLE AGENT ON
YR BEHALF TO NEGOTIATE FOR THE ITEMS MENTIONNED IN CONTRACT

OR

BB) A PURCHASE ORDER AND AN E END-USER CERTIFICATE FOR EACH
ITEM SEPERATELY ISSUED IN OUR FAVOUR OR ISSUED IN YOUR
FAVOUR AND THEN AGAIN MANDATE FOR US TO HANDLE ON YOUR BEHALF

UNLESS I HAVE THIS IN MY HAND, I WILL NOT TAKE MATTER ANY FURTHER
(I HVE CHANCE IN GETTING AH-1S AND TOW, BUT NEED TO HAVE ABOVE
LETTER/DOCUMENTS URGENTLY AS WELL AS EVIDENCE OF FUNDS OR L/C)

RGDS
JENNI
=

ALSO NEED TO NOW HOW MUCH MONEY OUT OF THE USD 400 MIO WILL
HAVE TO REFUNDED AS COMMISSIONS STP THIS IS VERY IMPORTANT TO
KNOW NOW AND IMMEDIATELY
=
✠
616059 SRC I

X V

3200

9.12.1982

Nel Telex, tra G.AUTERI e CORTEGGIANI descrive modalità di un finanziamento degli U.S.A.

DEC.9.82

ATT.DR.CORTIGIANI

RE= USD 500M LOAN FOR SOMALIA AT INTEREST RATE OF 8-0/0 OR LESS.
ACTUAL INTEREST RATE TO BE FIXED AFTER FINAL APPROVAL.
EMISSION 96-0/0 (NINETY SIX PERCENT) PLUS TOTAL FEES OF 4-0/0 (FOUR PERCENT)

LENDER IS PREPARED TO GRANT LOAN,SUBJECT TO FINAL APPROVAL AFTER ALL REQUIRED DOCUMENTS HAVE BEEN RECVD.

THE INSTITUTION WILL CLOSE FROM DEC.15.82 -JAN.10.83
CONSEQUENTLY IT IS NOT POSSIBLE TO CLOSE TRANS.BY DEC.15.
HOWEVER WE CAN INITIATE THE PROCESS NOW + HAVE THE CLOSING
AFTER JAN.10.83. THEREFORE LENDER'S TRUSTEE SUGESTED THE FOLWNG=

SEND TO SOMALI EMBASSY IN N.Y. THE CERTIFIED COPIES OF ALL
THE FOLWNG DOCMNTS,WITH INSTRUCTIONS TO GIVE THESE DOCUMENTS
TO GRACE AUTERI U.S.PASSPORT NO B-1494486 AND/OR CARLO MINOTTI
U.S. PASSPORT NO=J-1659414,THEY WILL GO TO EMBASSY TO WITHDRAW
THESE DOCMNTS.

A.LETTER OF INTENT/MANDATE,STATING THAT THEY AGREE TO THE
EMISSION OF 96-0/0 + INTEREST RATE OF 8-0/0 OR LESS.

B.PARLAMENTARY APPROVAL

C.LETTER FROM GOVERNOR OF THE SOMALI CENTRAL BANK

D.LENDER'S TRUST/AGENT FEE PAYMENT ORDER

E.CONSULTANTS' FEE PAYMENT ORDER

F.NEGOTIATORS FEE PAYMENT ORDER

AFTER THE LOAN HAS BEEN APPROVED THE FINANCE MINISTER
WILL COME TO N.Y. TO OPEN THE CUSTODIAL ESCROW ACCT.IN
THE RECEIVING/CLOSING BANK AND DEPOSIT IN SAME BANK
THE ORIGINAL DOCUMENTS (A.B.C.). HE WILL ALSO OPEN
IN THE SAME BANK 3 SEPARATE BONA-FIDE ESCROW ACCTS.
FOR PAYMENT OF THE 3 FEE AGREEMENT.

THE SR. BANK OFFICER OF THE RECEIVING/CLOSING BANK,
WILL THEN STATE IN WRITING THAT, HIS BANK IS PREPARED
TO RECEIVE THE LOAN FUNDS ON BEHALF OF THE BORROWER
WITH BANK RESP.+ THAT HIS BANK WILL PAY ALL THE FEES AS
INSTRUCTED BY THE BORROWER + AS STATED IN ALL THE ORIGINAL
+ CERTIFIED DOCUMENTS.

THE ATTORNEY OF SAME BANK WIL WRITE A SEPATE STATEMENT

THESE 2 ORIGINAL SIGNED + SEALED STATEMENTS MUST THEN BE GIVEN
TO US SO THAT LENDING PROCESS CAN TAKE PLACE.

WE MUST HAVE 3 SEPARATE FEE PAYMENT ORDERS + WILL BE PAID AS
FOLLOWS:

(D) LENDER'S TRUSTEE/AGENT FEE PAY.ORDER
2-0/0 (TWO PERCENT) TO BE PAID TO AGENT.

(E) CONSULTANTS' FEE PAYMENT ORDER
1-0/0 (ONE PERCENT) TO BE PAID AS FOLLOWS:
50-0/0 TO PASSPORT HOLDER NO=C-513868A
50-0/0 TO PASSPORT HOLDER NO=P-373422

(F) NEGOTIATORS'FEE PAYMENT ORDER

1-0/0 (ONE PERCENT) TO U.S. PASSPORT HOLDERS
J-1659414 AND B-1494486
FOR FURTHER ASSIGNEMENT

THE FEE PAYMENT ORDERS MUST BE WRITTEN AS FOLLOWS:

DATE
TRANS CODE=
SUJECT=

TO= BANK OFFICER OF CLOSING BANK.TITLE, A ADDRESS,ECT.

SEPARATE ESCROW ACCOUNT INSTRUCTIONS

WE THE UNDERSIGNED, NAME,TITLE IN FULL),WHO ARE IPSO FACTO ,
THE OFFICIAL SIGNATORIES OF ALL THE LOAN DOCUMENTS APPERTAINING
TO THE ABOVE STATED REFERENCED TRANSACTION, HAVING ENTERED A
FORMAL LETTER OF INTENT/MANDATE FOR A LOAN IN THE AMOUNT
OF DLRS --------

HEREBY IRREVOCABLY INSTRUCT YOUR BANK, NAME IN FULL ADDRESS ECT , TO PAY TO THE HOLDER OF THE CERTIFIED COPY OF THIS IRREVOCABLE PAYMENT ORDER, THE SUM OF -0/0 ( ) EQUAL TO DLRS OF THE FACE VALUE OF THE LOAN AMT. OF DLRS IMMEDIATELY UPON CLOSING OF THIS TRANSACTION ON THE FIRM VALUE DATE, BUT ONLY AT FUNDING, WITHOUT ANY PROTEST,DEDUCTIONS, COMPROMISES, OR LEGAL IMPEDIMENTS WHATSOEVER ON THE PART OF YOUR BANK.

WE AUTHORIZE YOUR BANK TO ALLOW THE HOLDER/S OF THE CERTIFIED COPY OF THIS IRREVOCABLE PAYMENT ORDER TO INSPECT THE FOLLOWING PERTINENT DOCUMENTS=

1) THE CERTIFIED ORIGINAL OF THIS IRREVOCABLE INSTRMNT.
2) THE CERTIFIED ORIGINAL OF THE LETTER OF INTENT/MANDATE
3) THE CERTIFIED ORIGINAL PARLAMENTARY APPROVAL
4) THE CERTIFIED ORIGINAL OF TETTER OF THE CENTRAL BANKER

WE FURTHER AUTHORISE YOUR BANK THAT UPON THE PRESENTATION OF THE CERTIFIED COPY OF THIS IRREVOCABLE PAYMENT ORDER AND UPON THE VERIFICATION OF THE EXISTENCE OF THE LOAN FUNDS, TO FORMALLY ATTEST TO THE HOLDER/S THAT YOUR BANK HAS CREATED A SEPARATE BONA-FIDE ESCROW ACCOUNT IN YOUR BANK FOR THE PURPOSE OD THE PAYMENT OF THE SAID FEES AS PREVIOUSLY SPECIFIED HEREIN.

THE HOLDER/S OF THE CERTIFIED COPY OF THIS IRREVOCABLE
(TLX TO BE CONTINEUD)
G.AUTERI

...,
&
[illegible] BRC I.....AUTER

@IMTE ✠

616059 SRC I ✠@IMTI ✠

616059 SRC I

3204

DEC.9.82

ATT.DR.CORTIGIANI

CONTINUATION OF MY TLX NO.@FS0526 OF DEC.9.82
TRANS TIME 12=32US TIME.

THE HOLDER/S OF THE CERTIFIED COPY OF THIS IRREVOCABLE INSTU-
MENT WILL QUOTE THE TRANS.CODE AND TENDER EVIDENCE OF IDENTI
FICATION BY WAY OF PASSPORT.
THUS=
THE SUM -0/0 ECT. TO BE TO:

THIS IS AN IRREVOCABLE CONFIRMED INSTRUCTION TO PAY
THE ABOVE MENTIONED SUM/S TO THE HOLDER/S OF THE
AFOREMENTIONED DOCUMENTS,THROUGH THE DIRECT DEBIT OF
--- NAME OF BORROWER ---- ACCOUNT IN YOUR BANK FOR
THE SPECIFIED AMOUNTS ONLY AFTER PHYSICAL RECEIPT BY
US IN SAID ACCOUNT IN YOUR BANK, OF THE SUBJECT
DLRS AMT. ECT , AND PRIOR TO ANY DISBURSEMENTS
FROM THIS ACCOUNT.

1)SIGNED OFFICIALLY BY THE FINANCE MINISTER AND
ENDORSED BY THE CENTRAL BANKER

2)NOTORIZED AND SELED

PLS, NOTE ALL DOCUMENTS MUST CONTAIN THE TRANS. NO:
EWS/KRB/GGA/CGM/EC/500M

X V I

16.12.1982

3205

Nel Telex, tra CORTEGGIANI BERTONICINI e L'Avv. HASSAN, si specifica l'ente finanziante degli U.S.A. Mrs. GRACE G. AUTERI FIELD TRUSTEE RAPPRESENTATIVE.

00900711
16/12 12.44
711 TRACSO MOG✠
616059 SRC I

3208

ATTN.: AVVOCATO HASSAN
RE: TRANS NO EWS/KRB/GGA/CGM/EC/500
ABBIAMO RICEVUTO E IMMEDIATAMENTE RITRASMESSO ALLA FINAN-
ZIARIA USA L'ODIERNO VS. MESSAGGIO.
PER CONSENTIRE VS. CONTATTI DIRETTI CON ENTE FINANZIANTE PREGHIA-
MOVI CONTATTARE:
MRS GRACE G. AUTERI
FIELD TRUSTEE REPRESENTATIVE
PHONE NO. (215) 3523708, 3525128
TLX NO. 4990520 AUTER USA.

PER COMUNICAZIONI URGENTI DURANTE PROSSIME VACANZE FINE ANNO
CONTATTARE : TLX NO 642948 RNDH - ATTN. GRACE AUTERI-
DISTINTI SALUTI
CORTEGGIANI/BERTONCINI

P.S.: TELEFONEREMO QUESTA SERA ORE 20 DI MOGADISHU.
✠
711 TRACSO MOG
616059 SRC I
DURATA 002.2

X V I I

9.12.1982

3207

Nella lettera seguente il PARTEL comunica al Min. delle Finanze somale delle difficoltà incontrate nel finanziamento U.S.A.

3208

CENTRO STUDI TRASPORTI MISSILISTICI

TEL. 423.833 - Telegrams : CENTROMISSILI - ROMA
Tlx. 616017 OCEANI I

00162 ROMA, VIA SQUARCIALUPO, 19/A

9 Dicembre 1982

A S. E. Dott. ABDULLAHI AHMED ADDO
Ministro delle Finanze
Repubblica Democratica Somala
MOGADISHU - SOMALIA

Oggetto: Contratto n. PC817196 del 17 Ottobre 1982

A seguito dell'incontro avuto a Mogadishu con il Sig. Presidente della Repubblica Somala, di S.E. e dell'Egr. Avvocato Hassan in occasione della firma del contratto in oggetto ci pregiamo relazionarLa in merito.

1) I materiali oggetto del contratto sono tutt'ora disponibili in attesa della definizione finanziaria.

2) A motivo del ritardo per l'ottenimento del finanziamento ci siamo permessi sottoporre all'attenzione degli Enti Competenti americani la possibilità di un pagamento mediante sconto cambiali emesse dall'acquirente e garantite dalla Banca Centrale Somala.
Onde realizzare tale possibilità i predetti Enti hanno interpellato primarie banche americane dalle quali abbiamo appreso che per il 1982 l'indebitamento del Suo Governo non consente lo sconto in questione. Si sono, comunque riservati di rivedere le proprie posizioni alla luce della situazione per il 1983, dandocene comunicazione entro il mese di Gennaio 1983.

3) Contemporaneamente, abbiamo interpellato tutti gli organi finanziari internazionali di ns. conoscenza ed abbiamo in generale ottenuto risposte positive ma condizionate a garanzie aggiuntive.

./.

3209

Facciamo cenno in particolare al telex, la cui copia in mano all'avvocato Hassan, dove l'ente erogante si rende disponibile per finanziamenti di entità anche superiori ai 500 Milioni US$ ma richiede una garanzia collaterale. Esistono contatti, con altro ente finanziatore, dai quali si può presumere la possibilità di realizzare un finanziamento alla Somalia senza vincoli di garanzia collaterali. Diamo copia del telex ricevuto all'avvocato Hassan che provvederà ad inoltrarlo per le Sue considerazioni e decisioni.

4) Al fine di ufficializzare la fornitura La preghiamo di voler emettere su carta intestata del Suo Ministero, Certificato di Ultima Destinazione (E.U.C.), il testo del quale e le istruzioni sono in possesso dell'avvocato Hassan.

Cogliamo l'occasione per assicurarLe ancora una volta la ns. migliore collaborazione tesa alla realizzazione del contratto, e mentre La ringraziamo per la cortese ospitalità riservataci durante la ns. visita nel Suo Paese ci è gradito l'incontro per porgerLe i ns. deferenti saluti.

CENTRO STUDI TRASPORTI MISSILISTICI

IL PRESIDENTE

DR. PROF. GLAUCO PARTEL

X V I I I

9.12.1982

3210

Vengono indicate alla SERIC di Stoccolma, condizioni per un prestito di 500.000.000 - 1.000.000.000 di dollari per il Governo della Somalia.

09/12 16.27 ✠
616059 SRC I
STOCKHOLM 82/12/09

YOUR REF: DR. IBRAHAM HASSAN / ESQ
OUR REF: MARQUIS DE LAFAYETTE / ALLEMAN - SINO EXPRESS

RE: USD. 500 MILLION OR USD. 1 BILLION. LOAN.
BORROWER: GOVERMENT OF SUMALIA.
AMOUNT: 500 MILLION OR ONE BILLION USD.
TERMS: 20 YEAR ANDONE DAY.
RATE OF ITREST: 9 PER CENT 9 0/0 ANNUALY SIMPEL INTREST
EMISSION: 97 0/0
SERVICEFEE: 1 0/0 (IN ADDITION)
'COLLATERAL GUARANTEE': ICC. PROMEISSORY NOTES ISSUED BY S
CENTRAL BANK OF SOMALIA FULLY GUARANTEED BY ENDORSMENT
(TER OVAL) FROM ONE OF 100 LARGEST BANKS IN THE WORLD.

THERE IS PRESENTLY NO TIME LIMIT ON THE AVAILABILITY
DO THE FOUNDS, BUT A 45 DAY AVAILABILITY IS REASONABLE
LIMIT.
IF THE BANK GUARANTEE IS AVAILABL WE WOULD BE INTRESTED
IN FURTHER DISCUSSING THIS MATTER.

SINCERELY YOURS
LARS GOTENBY FOR
MARQUIS DE LAFAYETTE

✠
616059 SRC I
12459 DALF S

XI X

15/16.12.1982

3212

Nei Telex che seguono tra CORTEGGIANI, AUTERI, MINOTTI, si parla dei finanziamenti alla Somalia.

DEC.15.82

DR.E.CORTIGIANI

RE=SOMALIA=PLS.ADVICE WHEN DOCUMENTS WIL BE IN WASH.

RE=FRANCE,HAV THEY ACCEPTED OUR OFFER?

RE:SOMALIA + FRANCE,THE NEGOTIATORS' FEE
OF 1-0/0 (ONE PERCENT) WIL BE DEVIDED AS FOLLOWS=

50-0/0 U.S. GROUP, 50-0/0 EUROPEAN GROUP

PLS CALL US ASAP AT (215)3523708,3525128

RGDS
GRACE AUTERI/CARLO MINOTTI
4990520/AUTER
...'
✠
616059 SRC I.....AUTER

15/12 15.46
4990520 AUTER✠
616059 SRC I
Q
ATTN. : GRACE AUTERI/CARLO MINOTTI
SORRY TO HAVEN'T INFORMED BUT WE ARE STILL AWAITING WRITTEN CONFIRMATION FROM SOMALIA.
WE HAVE BEEN INFORMED BY PHONE THAT THE CONCERNED AUTHORITIES HAS ACCEPTED YOUR PROPOSAL.
HOPING TO GIVE YOU MORE INFORMATIONS WITHIN NEXT FEWS HOURS
BEST REGARDS
E. CORTEGGIANI.
✠
4990520 AUTER
TXR296 ✠
616059 SRC I
DURATA 001.3

00234990520
16/12 10.41
4990520 AUTER✠
616059 SRC I
K
ATTN.: GRACE AUTERI/CARLO MINOTTI
THIS IS THE TLX RECEIVED FROM SOMALIA.

QUOTE
RE= TRANS NO. EWS/KRB/GGA/CGM/EC/5000.

1. W ACKNOWLEDGE YOUR TELEX OF DEC.9.82 TO ATT. DR. CORTEGIANI AND HANDED TO THIS MINISTRY THROUGH OUR LAWYER DR9 HASSAN STOP
2. AS PRINCIPAL WE AGREE THE CONDITIONS MINTIONED IN THAT TELEX LAYED DOWN BY THE LENDER WHICH DECLARED PREPARED TO GRANT USD 500M LOAN FOR SOMALIA STOP.
3. ACCORDING TO YOUR INSTRUCTION THE REQUESTED DOCUMENTS DUELY PREPARED AND SELED WILL BE SUBMITTED AS EARLYEST AS POSSIBLE TO THE SOMALI EMBASSY AT WASHINGTON WHICH IS COMPETENTE IN THE AREA STOP.
4. THE SOMALY AUTHORITY IS READY TO COME FOR THE SIGNATURE OF USD 500M LOAN AGREEMENT UPON AND ONLY AFTER RECEIVING KEY TELEX BANK WITH FULL RESPONSIBILITY STOP.
5. IN ORDER TO ARRANGE THE TRIP-PROGRAM IN DUE TIME PLEASE ADVICE BY BANK TELEX THE DATE OF THE MEETING FOR THE LOAN AGREEMENT STOP
6. WE APPRECIATE YOUR COOPERATION IN THIS MATTER AND PLEASE MOTE TO SEND TELEX WITH ATTENTION OF DR. ABDULLAHI A. ADDOW-MINISTER OF FINANCE-STOP.

   BEST REGARDS - DR. ABDULLAHI AHMED ADDOW-MINISTER OF FINANCE SDR.

UNQUOTE.
BEST REGARDS
DR. E. CORTEGGIANI.
✠
4990520 AUTER
TAU974 ✠
616059 SRC I
DURATA 003.5

00234990520

16/12 12.07

4990520 AUTER✠

616059 SRC I

ATTN.: GRACE AUTERI/CARLO MINOTTI

RE: TRANS NO EWS/KRB/GGA/CGM/EC/5000

AT COMPLETION OF OUR PREVIOUS MSG PLS NOTE THAT ALL YOUR FUTURE CORRESPONDANCE HAS TO BE ADDRESSED TO:

DR. ABDULLAHI A. ADDOW
MINISTER OF FINANCE
OF
SOMALI DEMOCRATIC REPUBLIC
TLX 604 SOMALBANCA

WE'LL APPRECIATE TO BE INFORMED ON THE DEVELOPMENTS.

BEST REGARDS

DR. ENZO CORTEGGIANI.

✠

4990520 AUTER

TXR777 ✠

616059 SRC I

DURATA 001.3

X X

2.01.1983 3217

Il Telex concerne sempre l'operazioni di finanziamento alla Somalia per il tramite del JENNI.

V245864941
NP
8245864941+++
NP
V245864941+++
22/21 23.26
864941 SOLE CH
616217 OCEANI I

ATT MR A. JENNI
HAVE NOT HEARD FROM YOU SINCE A LONG TIME.
PLS NOTE THAT SOMALIA IS TO RECEIVE FINANCING FOR THE GOODS YOU KNOW WITHIN THIS MONTH.
I WILL HAVE THESE FUNDS TRANSFERRED ON MY ACCOUNT IN SWITZERLAND WAITING TO HEAR FROM YOU.
EVENTUALLY I AM READY TO MEET YOU IN ZURICH TO DISCUSS MATTERS IN DETAILS.
REGARDS
DR G PARTEL
616217 OCEANI I....2%47

-:5 3, +)2

X X I

9.03.1983

3219

L'appunto che segue descrive 10 elicotteri BELL AH IG.

3220

9/3/83

N-10 AH-1J available

non reconditioned, new ones
never been used, just test hours in the log books
manufactured 1978-79
equipped with TOW
original spares for 500 hrs as supplied by Bell Co.
included in price

End User Certificate necessary. If not valid, you have to pay for it and we can supply it

Price: net 5.900.000 USD
50.000 Jenni
200.000 noi
50.000 Caracostas
6.200.000

MAX 300,000 $, PREZZO END USER CERT.

Negli appunti che seguono indicano che"in settimana sarà comunicata la data della"consegna" e ch e viene negoziata la L/C.

— Comunicare i settimana data partita della consegna

— Conferma bancaria lettera di credito (scrittura 40 giorni di validità)

✓ — Garanzie: — ✓

Comunicare generalita e dati tecnici in anticipo ai somali.

Per motivi pratici di negoziazione della L/C è meglio che l'inspector per il seller sia Otto. Si guadagnano giorni di tempo.

Negli appunti che seguono vengono indicati dal PARTEL i mezzi di trasporto per le armi vendute e il relativo costo.

TANKS

N°116 Trasporto, assicurazione, sostituzione in caso di affondamento 30.000 ₰ each

3.480.000 ₰

AMMOS

105 mm (10200)	397 tons	9 voli 707 o 4 voli 747
17-mil (7.62)	34 tons	1 volo 707
1000 Tow	36 tons	1 volo 707
20-mm	(vanno assieme agli elicotteri)	

HELICOPTERS

N°20 4 voli 747

707 217000-235000 ₰ each (trasporto, assicurazione, ecc.)
747 ca. 300.000 ₰ each

Ammos 4 747:- 1.200.000 ₰
2 707:- 470.000
1.670.000 ₰

o 11 707:- 2.585.000 ₰

Helicopters 4 747:- 1.200.000 ₰ o Hercules

For transportation and insurance expenses:

1.000.000 USD from Somalis
3.895.000 USD from Partel etc.
4.895.000 USD

APDS 105 mm 564 $ otto included } EUC 10%
HE " 584 " " } alt for TOW

GUNS: 40,000 $ each

Negli appunti del PARTEL che seguono sono i prospetti delle suddivisioni dei costi, spese, assicurazioni, tangenti.

Da notare quelle per i"servizi".

Bell 209 AH-1G	20 unità	5,300,000	106,000,000
Ammo 20 mm.	75,000	54	4.050,000
TOW	1000	15453	15.453,000
			125,503.000
			274.489,000 TANKS ecc.
			399.992.000

Sugli elicotteri: -

Somali	13,000,000
Hassan	1.300,000
Noi, serv. varie	12,700,000

F-104G	NET 2,400,000	MIKE 150.000	NOI, SERV. VARIE 300.000	IMPREVISTI, TRASPORTI 100.000	HASSAN	SOMALI	TOT.
N° 37	88.800.000	5,550.000	11.100.000	3,700,000	1.300,000	13.000.000	123,450,000
N° 38	91,200,000	5,700,000	11,400,000	3,800,000	1,300,000	13,000,000	126,400,000

QUESTO QUADRO È SENZA MUNIZIONI

20 mm. ammo	100,000	54 ₪	5,400,000
SIDEWINDER (1-4 per aircraft)	200	100,000 ₪	20,000,000
			~ 25,400,000
			NET ~ 100,000,000

8223

	QTY.	NET UNIT	NET TOTAL	OTTO
M48A5	116	1,160,000	134.560,000	-
SPARES	116	97.000	11.252.000	-
EUC	116	156.000	18.096,000	12.000
105-mm APDS	5100 } 10200	564 } 574	5.854.800	-
105-mm HE	5100 }	584 }		
105-mm EUC 10%	10200	57,40	585.480	-
7,62-mm	17.000.000	0,225	3,825.000	-
REC-AH-MG	20	4.200,000	84,000,000	-
20-mm	75.000	48,76	3.656.250	1
TOW	1.000	11.000	11.000.000	700
TOW EUC 10%	1.000	1.100	1.100,000	-
			273.929.530	

otto total	HASSAN	HASSAN total	SOMALI	SOMALI total	HELMUT
-	48275,862	5,600,000	448275,86	52,000,000	9655,17
-	-	-	-	-	-
1,392,000	-	-	-	-	-
-	4	40,800	-	-	3,53
-	-	-	-	-	-
-	-	-	-	-	-
-	50,000	1,000,000	650,000	13,000,000	66.667
75,000	0,35	26.250	-	-	0,20
700,000	333	333,000	-	-	95
-	-	-	-	-	-
2,167,000		7,000,050		65,000,000	
+ 476		x — 50			
2,167,476		7,000,000			

⊗⊗ LASCIATO ANTICIPO 3,895,000
SPESE TRASPORTI & ASSICURAZIONE

HELMET TOTAL	PAP/GAL	PAP/GAL TOTAL	P/G/D/C	P/G/D/C TOTAL
1,122,000	-	-	210,000	24,362,000
-	-	-	46,000	5,336,000
-	12,000	1,392,000	-	-
36,006	-	-	60	612,000
-	-	-	-	-
-	-	-	-	-
1,333,340	133,333	2,666,660	180,000	3,600,000
15,000	-	-	3.7	277,500
95,000	-	-	2500	2,500,000
-	-	-	-	-
2,599,346		4,058,660		[illegible]
+ 654		- 314 500		36,685,500
				+ 314,500
2.600.000		3,744,160		37,000,000

IN CONTO

SERVIZI	SERVIZI TOTAL	VARIE	VARIE TOTAL	GRAND	TOTALS
53000	6,148.000	1788,9655	207.520	1.930,995,60	223,995.520
5500	638,000	2900	336.400	151.400	17,562,400
-	-			180,000	20,880,000
				641,53	6,543,606
-	-			57,40	585,480
				0,225	3,825.000
20,000	400.000			5.300,000	106,000.000
-				54	4.050,000
792	792,000	30	30,000	15450	15.450,000
				1100	1.100,000
	7.978,000		573.920		399.992,000
	+ 22,000		− 22,000		
	8.000.000		− 654		
			+ 50		
			551.316		
			− 476		
			550.840		

QUADRO PASSATO

	UNITA'	NET	NET TOTAL
M 48 A5	MG	1.160.000	134.560.000
SPARES	MG	97.000	11.252.000
EUC	MG	180.000	20.880.000
105 - mm	10200	574	5.854.800
105 - mm EUC	10200	57,40	585.480
7,62 - mm	17.000.000	0,225	3.825.000
			176.957.280

QUADRO PRESENTE

	UNITA'	NET	NET TOTAL
M 48 A5	MG	985.000	114.260.000
SPARES	MG	98.500	11.426.000
EUC	-	-	-
105 - mm	10200	370	3.774.000
7,62 - mm	17000000	0,168	2.856.000
			132.316.000

M 48 A5

SOMALI	SOMALI TOTAL	HASSAN	HASSAN TOTAL	P/G/C/B	P/G/C/B TOTAL
448.275,86	52,000,000	48275,862	5.600,000	210.000	24.360,000
-	-	-	-	46.000	5.336.000
-	-	-	-	-	-
-	-	4	40.800	60	612,000
-	-	-	-	-	-
-	-	-	-	-	-
	52.000.000		5.640.800		30.308.000

TRASPORTO, NOL

SOMALI	SOMALI TOTAL	HASSAN	HASSAN TOTAL	P/G/C/B	P/C/G/B TOTAL
450.000	52.200.000	50.000	5.800,000	600.000 – 98500 SPARES = 501.500	58.174.000
-	-	-	-	-	-
-	-	-	-	-	-
-	-	10	102.000	250	2.550,000
-	-	0,01	170.000	0,04	680.000
	52.200.000		6.072.000		61.404.000
	52.000,000		6.000.000		46000000

TRASPORTO, NOLO

SERVIZI	SERVIZI TOTAL	VARIE	VARIE TOTAL	OTTO/HEL./TED.	OTTO/HELM/TED TOTAL
53000	6.148.000	1788,9655	207.520	9655,17	1.120.000
5500	638.000	2900	336.400	-	
-	-	-	-	-	
-	-	-	-	3,53	36.006
-	-	-	-	-	-
-	-	-	-	-	-
	6.786.000		543.920		1.156.006

ASSICURAZIONE :- 8.500.000.-

SERVIZI	SERVIZI TOTAL	VARIE	VARIE TOTAL		
180.000	20.880.000	5000	580.000	/	/
-	-	-	-		
-	-	-	-	/	/
80	816000	5	51000		
0,01	170000	-	-		
	21.866.000		631.000	/	/
	16000000		684.000		

ASSICURAZIONE :- 8.500.000.-

GRAND TOTALS	GRAND TOTAL
1.930.995,60	223.995.520
151.400	17.562.400
180,000	20.880.000 ∞
641,53	6.543.606
57,40	585.480 ∞
0,225	3.825.000
	273.392.000

GRAND TOTALS	
} 2.270.000	263.320.000
—	—
715	7.293.000
0,228	3.876.000
	274.489.000
—	20.880.000 ∞ EVC
—	585.480
	253.023.520
	253.000.000

SOMALIA

N' 100	M48A5
M48A5 100	
SPARES 100	227.000.000
105-mm 1200	7.293.000
7,62-mm 17000000	3.876.000
	238.169.000
	220.000.000

SOMALI	45.000.000
HASSAN	5.000.000

500 —

50. = 10%

40 = 8%

30 = 6%

25 = 5%

ENZO	6.000.000	MOLZA	6.000.000
GLAUCO	6.000.000	RUBINI	6.000.000
IVAN, CARLO	6.000.000	4,5 / 1,5	

USD 1.000.000 presso la BCC

100.000 rimangono per fondo spese in ß

100.000 USD in Italia per fondo spese

Devono per forza essere a Roma, di cui una parte va distribuita in contanti per spese di emergenza

200.000 USD	in Italia in cash per	Partel
"		Galileo
"		Bertoncini
"		Cortegiani

M48A5

Nr.116

		M48A5	Spares	EUC
Net	(+)	134.560.000	11.252.000	18.096.000
Otto		-	-	1.392.000
Hassan		5.600.000	-	-
Somali Group		51.000.000	-	-
Partd etc.		31.835.500	6.310.000	1.392.000
		222.995.500	17.562.000	20.880.000
from Somali Group (air transport expenses)	(+)	1.000.000		
		223.995.500		

Total:- 262.437.500

BANK GUARANTEES

Somali Group	64.000.000 (+++)
Hassan	7.000.000
Partel & others	51.895.000 - 3,815,000 = 48.-

(+++) In origin, the Somali group had a guarantee of 65.000.000. They accepted to devolve 1.000.000 for air transport expenses.

BELL AH-1G

		Total
Net	4.200.000	84.000.000
Hassan	50.000	1.000.000
Somali Group	650.000	13.000.000
Partel & others	400.000	8.000.000
	5.300.000	106.000.000

Ammos for ~~xNxtx~~ M48A5

105-mm APDS	5100
105-mm HE	5100
7.62-mm	17.000.000

	105-mm (HE+APDS)	7.62-mm		
Net + EUC	631.40	0.225		
	6.440.280	3.825.000	=	10.265.280
Hassan	40.800	-	=	40.800
Partel ecc.	648.000	-	=	648.000
				10.954.080

~~Otto - It is suggested that part of the 7.62-mm ammos be supplied with 12.7-mm ammos for the AA machinegun.~~

Ammos for Bell AH-1G

20-mm	75.000
TOW	1.000

	20-mm	TOW		
Net + EUC	48.75	12.100		
	3.656.250	12.100.000	=	15.756.250
Otto	75.000	700.476	=	775.476
Hassan	26.200	333.000	=	359.200
Partel etc.	292.500	3.417.000	=	3.709.500
				20.600.426

3243

CONTRACT NR. PCHAGAB 6

ARTICLE 1

SCOPE OF SUPPLY

THIS IS TO AGREE THAT SELLER AGREES TO SELL AND BUYER AGREES TO BUY UNDER WORKMANSHIP AND STANDARDS OF STANDARD MILITARY SPECIFICATIONS AND ACCORDING TO THE TERMS INCLUDED IN THIS CONTRACT A QUANTITY OF:

100 UNITS M48A5 MAIN BATTLE TANKS FITTED WITH GERMAN 120-mm GUN
(SPECIFICATIONS ATTACHED UNDER ANNEXE 2)

20 UNITS BELL 209 AH-1G HUEY COBRA HELICOPTERS
(SPECIFICATION ATTACHED UNDER ANNEXE 3)

BATTLE TANKS AND HELICOPTERS HAVE TO BE DELIVERED AS SOON AS POSSIBLE BUT NOT AFTER ~~45~~ 30 DAYS FROM OPENING OF THE LETTER OF CREDIT.

ARTICLE 2

PRICE

THE PRESENT CONTRACT IS FOR THE AMOUNT OF US DOLLARS _____
ACCORDING TO PROFORMA INVOICE NR. _____

M48A5 MAIN BATTLE TANKS (INCLUSIVE OF SPARES 10% AND EUC)	US DOLLARS	1867'500.--	PER UNIT
120-mm AMMOS FOR M48A5	US DOLLARS	960.-	PER UNIT
BELL AH-1G HELICOPTERS	US DOLLARS	4.650.000.-	PER UNIT
20-mm AMMOS FOR CANNON	US DOLLARS	53,55	PER UNIT
TOW MISSILES	US DOLLARS	15450.-	PER UNIT

500,000 $ = 625 milioni £.

	$
Life expenses	15.000
Collections	100,000
Car	15.000
Flat Rome	50.000
Deposit Italia	90,000
Travels, plays	5 000
Deposit all'estero	100.000
Gold	50,000
Libretto risparmio postale vincolato	40,000
Varie, uffici, salute, igiene	15.000
	500,000
Cash	20,000

Two bank guarantees:-

a) USD 7.000.000.-

b) USD 64.000.000.-

to

S.B.S.
94739 R.A.
Att. Mrs. GOLAY
Rue de Confederation
GENEVE

Bank guarantee for

51.895.000 USD — 3,895,000 in conto trasporto e assicurazione

= 48.000.000 -

to

GLAUCO PARTEL

c/o ~~Liechtensteiner Landesbank~~ BCC

~~oppure totale:-~~

~~USD 122.895.000.-~~

Nella documentazione che segue i contenuto copia del contratto n. PC 8171B6, tra le medesime parti, evente ad oggetto però non le armi ma olio combustibile arabo.

Il numero del contratto è lo stesso, l'importo identico (399.992.000 dollari), ma il contratto non è quello firmato: tale rapporto unitamente alla fattura pro-forma(allegata), sempre da provenienza KRATEROS-che però trattava armi- rappresentava l'operazione "apparente"?.

CONTRACT NR. PC8171B6

3249

CONTRACT NR. PC8171B6

BETWEEN:

THE BUYER: MINISTRY OF DEFENCE OF THE SOMALI DEMOCRATIC REPUBLIC.
MOGADISHU - SOMALIA

THE SELLER: CENTRO STUDI TRASPORTI MISSILISTICI
TLX 616017 OCEANI I
ROMA ITALY

THE CONTRACTORS AUTHORIZED TO SIGN THIS AGREEMENT ARE:

FOR THE BUYER: DR. ABDULLAHI AHMED ADDO
MINISTER OF FINANCE S.D.R.
MOGADISHU - SOMALIA

FOR THE SELLER: DR. CDR. GLAUCO A. PARTEL

CONTRACT NR. PC8171B6

3250

ARTICLE 1.	SCOPE OF SUPPLY	PAGE 3
ARTICLE 2.	PRICE	3
ARTICLE 3.	DEFINITION OF PRICE	4
ARTICLE 4.	PAYMENT	4
ARTICLE 5.	TAXES AND RETENTION	5
ARTICLE 6.	TRANSFER OF PROPERTY	5
ARTICLE 7.	DELIVERY AND PACKING	5
ARTICLE 8.	INSPECTION AND ACCEPTANCE	5/6
ARTICLE 9.	GUARANTEE	6
ARTICLE 10.	FORCE MAJEURE	7
ARTICLE 11.	EXPORT LICENCE	7
ARTICLE 12.	MODIFICATION OF CONTRACT	7
ARTICLE 13.	COLLECTION OF THE LETTER OF CREDIT	8
ARTICLE 14.	ENTRY IN FORCE	8
ARTICLE 15.	SIGNATURE	9

ANNEXES:

ANNEXE 1	PAGE 10
ANNEXE 2	11

CONTRACT NR. PC8171B6

3251

ARTICLE 1

SCOPE OF SUPPLY

THIS IS TO AGREE THAT SELLER AGREES TO SELL AND BUYER AGREES TO BUY UNDER WORKMANSHIP AND STANDARDS OF STANDARD SPECIFI - CATIONS AND ACCORDING TO THE TERMS INCLUDED IN THIS CONTRACT A QUANTITY OF:

- N. 40 DRILLING TOOLS

- N. 9.500,000 BARRELS ARAB LIGHT CRUDE OIL

*****

ARTICLE 2

PRICE

DESCRIPTION	Q.TY	UNIT PRICE	TOTAL PRICE
		IN U.S. DOLLARS	
DRILLING TOOLS EACH TOOL COMPLETE WITH: MILLING CUTTERS, DRILLS, BROACHES, DRILL BITS, KELLIES, TURNTABLES, NUMERICAL CONTROL DRILL COLLARS, PISTON PUMPS, SWIVEL JOINTS, WHIPSTOCKS, FLUID-POWERED TURBINES.	40	3,136,050	125,442,000,00
ARAB LIGHT CRUDE OIL GRAVITY: °API; 33,4 SULFUR : WT% : 1,80 POUR POINT: F°; -30 RVP. PSI: 4,2 VISCOSITY: KIN,CSE AT 70°F : 10,4 KIN,CSE AT 100°F: 6,14	9,500,000 BARRELS	28,90 PER BARREL	274,550,000,00

THE PRESENT CONTRACT IS FOR AN AMOUNT OF U.S. $ 399,992,000.00=

CONTRACT NR. PC8171B6

3252

ARTICLE 3

DEFINITION OF PRICE

PRICE ARE F.O.B. SEA HARBOR TO BE COMMUNICATED BY SELLER AFTER INSPECTION AND ACCEPTANCE BY BUYER'S TECHNICIANS.
INSURANCE OF THIS GOODS TO BE AT SELLE'S CHARGE, VALID TILL ARRIVAL OF SAME AT BUYER'S HARBOUR. IN CASE OF LOSS OF THE GOODS DURING TRANSPORTATION SELLER WILL PROVIDE FOR THEIR REPLACEMENT.

*****

ARTICLE 4

PAYMENT

PAYMENT WILL BE MADE BY IRREVOCABLE, CONFIRMED, TRANSFERABLE, DIVISIBLE ABROAD MORE THAN ONCE, LETTER OF CREDIT AT SIGHT TO BE OPENED TO:

LIECHTENSTEINISCHE LANDESBANK
ATT.: KRATEROS
A/C NR. 4734459/1033301
TLX 77831A LBZV FL
VADUZ LIECHTENSTEIN

THIS LETTER OF CREDIT AT SIGHT CAN BE DRAWN UPON BY PRESENTING THE FOLLOWING DOCUMENTS:

A. COMMERCIAL INVOICE, ORIGINAL AND SIX COPIES STATING "FOR GOODS DELIVERED UNDER CONTRACT NR. PC8171B6"
B. INSPECTION CERTIFICATE SIGNED BY THE BUYER'S INSPECTORS AND SELLER'S REPRESENTATIVE.
C. CERTIFICATE OF "GOODS ON BOARD" SIGNED BY BUYER'S INSPECTORS AND SELLER'S REPRESENTATIVE.

THE LETTER OF CREDIT WILL ALLOW AN ADVANCE PAYMENT OF U.S. $ 37.000.000,00 AGAINST BANK GUARANTEE.
THIS LETTER OF CREDIT WILL BE VALID FOR FORTY DAYS FROM DATE OF ITS OPENING. ALL BANK CHARGES INCURRED WILL BE THE RESPONSIBILITY OF THE BUYER.

*****

CONTRACT NR. PC 8171B6

ARTICLE 5

TAXES AND RETENTIONS

THE SUPPLIER ABSOLVES THE PURCHASER FROM ANY RESPONSIBILITY FOR PAYMENT OF EXPORT TAXES OR DUTIES THAT MAY BE LEVIED ON THE MATERIALS FOR THE PURPOSE OF EXPORTATION UNTILL LOADING IS COMPLETED. THE PURCHASER AGREES TO BE RESPONSIBLE FOR ANY TAXES IN HIS COUNTRY.

*****

ARTICLE 6

TRANSFER OF PROPERTY

THE LEGAL TITLE OF THE MATERIALS WILL BE TRANSFERED TO THE BUYER AFTER LOADING ON BOARD THE VESSEL'S AND SIGNATURE OF THE DOCUMENTS MENTIONED IN ARTICLE 4

*****

ARTICLE 7

DELIVERY AND PACKING

DELIVERY TIME OF THE GOODS AS PER ARTICLE 1 OF THIS CONTRACT WILL BE THE SHORTEST AND NOT AFTER 30 DAYS AFTER OPENING OF THE LETTER OF CREDIT.

ALL ITEMS WILL BE PROPERLY PACKED FOR TRANSPORTATION BY SEA.

*****

ARTICLE 8

INSPECTION AND ACCEPTANCE

THE ACCEPTANCE WILL BE CARRIED OUT, WITH THE MATERIALS OF THE SELLER AT THE DELIVERY POINT F.O.B. SEA HARBOUR (SUPPLIER HARBOUR). INSPECTION AND THE ISSUE OF THE NECESSARY DOCUMENTS WILLTAKE PLACE AT THE PREMISES OR LOCATION WHERE THE MATERIALS ARE STORED WITHIN 5 (FIVE) DAYS OF THE DATE NOTIFYING THE GOODS ARE READY.

*****

ARTICLE 8

THE ACCEPTANCE MUST TAKE PLACE AT THE PRESENCE OF:

- REPRESENTATIVE OF THE BUYER (THEY WILL NOT EXCEED MORE THAN THREE MEMBERS)
- REPRESENTATIVE AND TECHNICIANS OF THE SUPPLIER.

THE BUYER MUST INFORM THE SELLER IN WRITING OF THE NAME OF THE REPRESENTATIVE TO SIGN THE ACCEPTANCE PROTOCOL. THIS NOTICE MUST BE GIVEN 7 (SEVEN) DAYS AFTER OPENING OF L/C.

THE CHIEF OF THE REPRESENTATIVES OF THE BUYER MUST SIGN WITHOUT ANY DELAY THE ACCEPTANCE CERTIFICATE AS SOON AS THE ACCEPTANCE HAS BEEN SUCCESSFULLY EFFECTED.

THIS ACCEPTANCE CERTIFICATE IS COUNTERSIGNED BY THE CHIEF OF THE REPRESENTATIVE OF THE SELLER.

THE SUPPLIER WILL PROVIDE ANY MANPOWER, TECHNICAL SUPPORT, ETC. FOR THE INSPECTION AND ACCEPTANCE OF EACH UNIT.

THE SUPPLIER WILL PAY THE ACCOMODATION AND STAY EXPENSES OF THE BUYER INSPECTORS WHO MUST NOT EXCEED 5 PERSONS.

*****

ARTICLE 9

GUARANTEE

THE DRILLING TOOL'S EQUIPMENT WILL COME NEW AND IN PERFECT SERVICEABLE CONDITIONS.

*****

CONTRACT NR. PC8171B6

3255

ARTICLE 10

FORCE MAJEURE

ALL CIRCUMSTANCES OF AN EXTRAORDINARY NATURE WHICH WOULD APPEAR AFTER THE SIGNING OF THIS CONTRACT DUE TO REASONS UNFORSEEN AND WOULD RENDER IMPOSSIBLE ITS FULFILLMENT ENTIRELY OR PARTIALLY WILL BE CONSIDERED AN ACT OF FORCE MAJEURE.

*****

ARTICLE 11

EXPORT LICENCE

THE SUPPLIER MUST FURNISH, IF NECESSARY, A VALID DOCUMENT AS EXPORT LICENCE.

THE SUPPLIER CONFIRM THE FREE SALE WITHOUT ANY CLAUSE OF RESTRICTION AND DELIVERY FOR THE REPUBLIC OF SOMALIA.

*****

ARTICLE 12

MODIFICATION OF CONTRACT

THIS CONTRACT MUST NOT BE MODIFIED OR VARIED BY ANY ORAL AGREEMENT OR REPRESENTATION MADE BY EITHER PARTY TO THE OTHER PARTY BEFORE OF AFTER THE EXECUTION OF THIS CONTRACT OR OTHERWISE THAN BY AN INSTUMENT IN WRITING OF CONCURRENT OR OF SUBSEQUENT DATA HERETO SIGNED AND DELIVERED BY DULY AUTHORIZED REPRESENTATIVES OF EACH OF THE PARTIES.

*****

3256

ARTICLE 13

COLLECTION OF THE LETTER OF CREDIT

THE LETTER OF CREDIT FOR OFFICIAL USE CAN BE DRAWN UPON BY PRESENTING THE FOLLOWING DOCUMENTS:

A. COMMERCIAL INVOICE IN SIX COPIES

B. INSPECTION CERTIFICATE SIGNED BY THE INSPECTOR OF BUYER

C. CERTIFICATE OF GOODS ON BOARD SIGNED BY BUYER'S INSPECTORS AND SELLER'S REPRESENTATIVE.

*****

ARTICLE 14

ENTRY IN FORCE

THIS CONTRACT MUST ENTER IN FORCE UNDER THE FOLLOWING CONDITIONS AND TIME SCHEDULE:

- SIGNATURE OF THIS CONTRACT NR. PC8171B6
- OPENING OF THE IRREVOCABLE, CONFIRMED, TRANSFERABLE LETTER OF CREDIT
- INSPECTION, ACCEPTANCE AND DELIVERY OF THE GOODS.

*****

CONTRACT NR. PC8171B6

3257

ARTICLE 15

SIGNATURE

AS PROOF OF AGREEMENT, BOTH PARTS SIGN TWO COPIES OF SAME KIND IN ENGLISH LANGUAGE IN THE PLACE AND DATE INDICATED.
THE SELLER KEEPS ONE COPY, AND SO DOES THE BUYER.

*****

FOR THE SELLER:
CENTRO STUDI TRASPORTI MISSILISTICI
ROMA, ITALY
THE PRESIDENT
DR. CDR. GLAUCO A. PARTEL

_____

FOR THE BUYER:
MINISTER OF FINANCE S.D.R.
MOGADISHU SOMALIA
DR. ABDULLAHI AHMED ADDO

_____

CONTRACT NR. PC8171B6

3258

ANNEXE 1

I N S P E C T I O N C E R T I F I C A T E

UNDER CONTRACT NR.: PC8171B6

DATED : _____

INVOICE NUMBER : _____

DATED : _____

HEREBY CERTIFIES THAT THE GOODS RELATIVE TO THE ABOVE INVOICE HAVE BEEN INSPECTED AND FOUND IN CONFORMITY WITH THE QUALITY REQUIREMENTS STIPULATED IN ARTICLE 9 OF THE CONTRACT NR. PC8171B6 AND QUALIFIED FOR DELIVERY.

BUYER'S INSPECTORS _____

_____

_____

SELLER'S REPRESENTATIVE _____

DATE: _____

CONTRACT NR. PC8171B6

3259

ANNEXE 2

GOODS ON BOARD CERTIFICATE

UNDER CONTRACT NR.: PC8171B6

DATED : _____

INVOICE NUMBER : _____

DATED : _____

HEREBY CERTIFIES THAT THE INSPECTED GOODS RELATIVE TO THE ABOVE INVOICE HAVE BEEN DULY LOADED ON BOARD OF THE VESSEL.

BUYER'S INSPECTORS _____

_____

_____

SELLER'S REPRESENTATIVE _____

DATE: _____

Nella seguente fattura pro-forma ~~[illegible]~~ di KRATEROS per il Ministro della difesa Salvalo ~~[illegible]~~ vengono descritte attrezzature e olio combustibile arabo per complessivi 399.992.000 di dollari; viene sempre indicato il conto KRATEROS.

KRATEROS

3261

Development and Financial Establishxment
FL 9491 RUGGEL
Fürstentum Liechtenstein

Development and Financial Establishxment
FL 9491 RUGGELL - Fürstentum Liechtenstein

TO: MINISTRY OF DEFENCE OF
SOMALY DEMOCRATIC
REPUBLIC

MOGADISHU - SOMALIA

DATE :

REF. : - CONTRACT NR. PC8171B6

PRO FORMA INVOICE

DESCRIPTION	Q.TY	UNIT PRICE	TOTAL PRICE
		IN U.S. DOLLARS	
DRILLING TOOLS. OUR REF. 24/6G EACH TOOL COMPLETE WITH: MILLING CUTTERS, DRILLS, REAMERS, DRILL BITS, DRILLIES, TURNTABLES, NUMERICAL CONTROL DRILL COLLARS, PISTON PUMPS, SWIVEL JOINTS, WHIPSTOCKS, FLUID-POWERED TURBINES	40	3,136,050	125,442,000,0
ARAB LIGHT CRUDE OIL. OUR REF. 3/AZ GRAVITY: °API; 33,4 SULFUR : WT% : 1,80 POUR POINT: F°; -30 VP. PSI: 4,2 VISCOSITY: KIN,CSE AT 70°F : 10,4 KIN,CSE AT 100°F : 6,14	9,500,000 BARRELS	28,90 PER BARREL	274,550,000,00
	TOTAL AMOUNT U.S.$		399,992,000.00

TERMS AND CONDITIONS

3262

PRICES: Prices are in U.S. Dollars and intended F.O.B sea harbor or airport.

INSURANCE: To be at Seller's account

PAYMENT: It will be made by an irrevocable, confirmed, transferable divisible abroad more than once, letter of credit at sight to be opened to:

LIECHTENSTEINISCHE LANDESBANK
ATT.: KRATEROS
A/C NR. 4734459/1033301
TLX 77831A LBZV FL
VADUZ LIECHTENSTEIN

The letter of credit will allow partial shipment and it can be drawn upon the following documents:

- Commercial invoice, original and six copies
- Inspection certificate
- Certificate of "GOODS ON BOARD"

The validity of the L/C must be at least 40 days from date of its opening.
All bank charges will be on BUYER'S account.

ADVANCE PAYMENT: The letter of credit will allow an advance payment up to US $ 37.000.000,00 against bank guarantee.

DELIVERY: It will take place within 30 days from the L/C.

ASSEMBLING: The drilling tool equipment will be assembled in Somalia.

INSPECTION: It will take place at the premises or location where the materials are stored.

ACCEPTANCE: It will carried out at the delivery point.

- II -

T A I W A N

1.- PREMESSA

La cartellina TAIWAN concerne trattative per la vendita a detto paese di 84 M 48 A5 nuovi a L.1.690.000 dollari l'uno e 60 M 48 A5 ricondizionati a 1.300.000 dollari l'uno (incluso EUC).

L'EUC dovrebbe essere (a pagamento) rilasciato o da servizi (ALLAWER) o dalla Somalia. Ciò evidentemente in quanto gli Stati Uniti non vogliono figurare fornitori della merce.

Sono previste commissioni per tutti, compresi i Servizi.

Il rapporto è tenuto con le più alte autorità militari di TAIWAN, compreso il Capo di S.M. (CHANG CAU SHI).

Commissioni sono previste anche per i militari del TAIWAN.

Sono indentificati conti bancari dei venditori ed acquirenti.

CONTI BANCARI

I prihcipali conti bancari interessati sono:

- KRATEROS A/C N. 47344591/1033301

  VADUZ - LICHTENSTEIN

- BANK OF TAIWAN, UNDER CODE YIH HANG TRADING CO, LTD.

- BANK OF TAIWAN, conto CHAO-HSIEN TAG

- P.O. BOX 67 - 95 TAIPAI TAIWAN

- LICHTENSTEIN LANDESBANK - VadUZ

  ACC. NO. 257.017.03 PAROSI ETS.

18.9.81

3266

Il telex contiene offerte e descrizioni di materiali da parte dell'EUGENE BARTOLOMEI al PARTEL.

PTMPW *
616017 OCEANI I
REF 8151

10/9/81

3267

YEAS AA38029

ATT : GLAUCO/IVAN

RE YOUR TELEX 9/9

M48A5..... IT WILL BE IMPOSSIBLE TO PROVIDE THE FULL TECHNICAL SPECFICATIONS AS REQUIRED BY YOU, AS THIS RUNS TO ABOUT 500 PAGES. HOWEVER, I AM GIVING YOU THE MORE IMPORTANT SPECS AS REQUESTED BY YOU, AND IF YOUR CLIENT IS REALLY READY TO CLOSE THE DEAL, THEN I WILL GET YOU THE FULL SPECS. HOWEVER, UNDERSTAND YOUR BUYER ALREADY HAS APPROX 80 UNITS OF THIS VERY MODEL SUPPLIED VIA FMS/ US GOVT, AND IN WHICH CASE THEY SHOULD ALREADY KNOW THE DETAILED SPECS.

WILL ADVISE BANKING DETAILS IMMEDIATELY ON FIRM CONFIRMATION OF YOUR CLIENTS READINESS TP PROCEED WITH PURCHASE. DELIVERY IS PROMPT FOR THE 50 UNITS, AND THE PORT OF LOAD WOULD BE W/COAST USA. YOUR CLIENT WILL HAVE TO PROVIDE EUC, AND IN THIS CASE PAKISTAN IS OK. ALSO, A FIRM LETTER OF INTENT TO PURCHASE WILL HAVE TO BE PROVIDED AT THE TIME OF FIRM INTEREST.

PLEASE NOTE ALL OFFERS MADE ARE SUBJECT TO PRIOR SALE TERMS, SO CHECK WITH ME RE AVAILABILITY AT THE TIME YOU/CLIENT READY TO PURCHASE.

LEO 2.... CANNOT OBTAIN MORE THAN THE 30 UNITS ON OFFER AT THIS STAGE. WE MAY BE ABLE TO GET MORE , BUT SELLERS WOULD WANT TO FIRST SEE THAT FUNDS ARE AVAILABLE.

FRIGATES... SELLERS REQUIRE A 20 PERCENT DEPOSIT IN ESCROW, PRIOR TO INSPECTION. HERE AGAIN, BANKING DETAILS WILL BE PROVIDED IMMEDIATELY I KNOW WE HAVE A FIRM DEAL. PORT OF INSPECTION WILL BE DISCLOSED AT THE TIME BANKING DETAILS ARE PROVIDED, BUT UNITS ARE IN A WEST EUROPEAN COUNTRY.

GLAUCO/IVAN, I KNOW YOU BOTH ARE DOING YOUR BEST BUT WE HAVE TO HAVE FIRM PURCHASE COMMITTMENTS FROM YOUR BUYERS PRIOR TO BEING IN A POSITION TO GIVING DETAILS SUCH AS BANKING INSPECTION ETC. WE HAVE HAD SO MANY FALSE ALARMS IN THE PAST THAT IT IS NOW CRITICAL THAT WE KNOW FOR SURE IF YOUR CLIENTS ARE BUYING AS IT IS COSTING US AND YOU, A LOT OF WASTED TIME, EFFORT AND MONEY, WHICH WE ALL CANNOT AFFORD.

SPECS FOR THE M48A5 BELOW.

KIND REGARDS

EUGENE

CONFIGURATION AND SPECIFICATION OF THE M48A 5 MAIN BATTLE TANK

TANK UNITS HAVE BEEN MODIFIED TO US ARMY M48A5 CONFIGURATION AND NEWLY REBUILT TO MEET US ARMY M48A5 REBUILD STANFARD WITH SPECIALLY PREPARED TO MEET US MARINE CORPS REQUIREMENTS IN WATER CROSSING SUBMERGED OR SWIMMING CAPABILITY. CONFIGURATION STANDARD AND CONDITION OF TANKS OFFERED ARE CLASSIFIED INTO FOLLOWING CATEGORIES.....

A) M48A5 BASIC SPECIFICATION

B) POWER PLANT

C) TRANSMISSION

C) SUSPENSION AND RUNNING GEAR

E) GUN AND FIRE CONTROL SYSTEM

F) ELECTRICAL SYSTEM

G) MISCELLANEOUS

TANK UNITS ARE MODIFIED FROM M48A1 TO M48A5 CONFIGURATION AND NEWLY REBUILT TO MEET US ARMY REBUILD STANDARD AND US MARINE CORPS INSPECT STANDARD. THIS MODIFICATION PROGRAMME INCLUDES ALL MODIFICATIONS AS FOLLOWS:

1. INSTALLATION OF AIR COOLED DIESEL ENGINE AND LARGER DIESEL FUEL TANKS TO INCREASE CRUISING RANGE FROM 128KM TO 180KM.

2M TO INSTALL NEW 105MM M68 TANK GUN WITH IMPROVED FIRE CONTROL SYSTEM WITH LASER RANGE FINDER TELEMATIC SYSTEM IS COMPARABLE TO US ARMY M60 SERIAL COMBAT TANKS

3. OTHER IMPROVEMENT AS LOW PROFILE COMMANDERS COPULA TURRET CONTROL SYSTEM, ELECTERIC SYSTEMS, SUSPENSION ETC.

ALLPIECE PARTS IN EVERY RETROFIT KIT ARE BRAND NEW ITEMS.

B) M48A5 TANKS POWER PLANT

ENGINE MODEL..... TELEDYNE CONTINENTAL AVDS- 1790- 2A
FUEL..... DIESEL
CAPACITY OF TANK... 375 GAL (1420 LITRES)
MAX HP AT 2,400 RPM 750 GROSS
MAX TORQUE AT 1800 1,710 GROSS

TYPE ..... 90 DEG, V TYPE AIR COOLED, 12 CYLINDERS
BORE 5.75''..... STROKE 5.75''.... COMPRESSION
RATIO.... 16:1.. TYPE OF IGNITION... COMPRESSION.

CONDITION OF DIESEL ENGINE INSTALLED.... NEW JUST INSTALLED, TEST HOURS AFTER MODIFICATION

I HAVE ALL THE SPECS FOR ITEMS C TO G ABOVE , BUT AS MENTIONED TO YOU
YOU THIS WILL TAKE FOREVER TO TELEX. JUST LET ME KNOW FOR SURE THAT YOUR PEOPLE ARE BUYING, THEN I WILL WASTE MY FINGERS TELEXING YOU THE DETAILS.

REGARDS

EUGENE

END OF TELEX.... THIS TLX HAS TO GO TO ITALY NO 616017... OCEANI I

THANKYOU

YEAS AA38029%

9.6.82 3270

Trattasi delle richieste da parte di YANG/TANG (TAIWAN)

di unità A 5 da porto europeo o U.S.A.

Vengono indicate le banche interessate.

[illegible]
61[illegible]17 OCEANI I
28[illegible]5 VARWET

9/6/82

DR. PARTEL

RE A5

TEXT QUOTE

ATTN: KRATEROS A/C NO.47[illegible]44591/1933391 VADUZ LICHTENSTEIN

CODE: BUSS WE ARE INTERESTING READY AND WILLING TO PURCHASE OF A5 FROM BOTH EUROPEAN AND OR USA, THEREFORE, WE ARE WAITING FOR THE FLWS: SERIAL/US REG NO. STORED PLACE OVERALL SERVICABLE CONDITION OWNERSHIP AND ALL POSSIBLE DETAILS WHICH FORM HAVE BEEN MAILED TO USA, AND BANKING INSTRUCTION AFTER RECEIVING YOUR ABOVE DETAILS, WILL TAKE IMMED AND ACTUAL ACTIONS. WITHOUT ABV DETAILS WE CANT TAKE ANY WORK REP BY TOP UPG

UNQUOTE ANS BACK 21174 SOTYEN (FULL TXT)
DTE: AUG 31, 1982
BANK: BANK OF TAIWAN
UNDER CODE YIH HANG TRADING CO., LTD.
WHICH TO AMHQ DIR % EASILY NAMELY GOVNT OFFICIAL
THAT IS LAST TLX, UNLESS WE CAN HV REP CLEAR REQUEST OR BRING WITH URSELF TO DEMSTRATION HERE WHICH COULD MADE URSELF SATISFY AND SUC SALES.

OTHREWISH NO MORE CONSIDERABLE
DUE WASTE TIME ALSO AMS HAS MUCH RELEASE TO US

THANK UR ASSIST % INTEREST

YANG/TANG

61[illegible]17 OCEANI I
28[illegible]5 VARWETO

19.8.82

Viene indicato il codice dell'operazione BUSS ed il prezzo delle unità M 48 A 5.

(1.690.000 milioni dollari per unità).

E' il PARTEL che risponde al Gen. YANG.

DR GLAUCO PARTELLI/[illegible]
19/08 19.49
28005 VARWDTS
616017 OCEANI I

ATT GEN. YANG

MR CHEN ADVISES YOU ARE INTERESTED IN THE M48A5 BATTLE TANKS AND HAS INSTRUCTED ME TO SEND YOU BANKING INSTRUCTIONS. THE R W A, L/C OR FUNDS BLOCK AT YOUR CHOICE IS TO BE EFFECTED ON:-

LIECHTENSTEINISCHE LANDESBANK
ATT KRATEROS
A/C NO: 4734459/1033301
TLX 77831A LBZV FL
VADUZ - LIECHTENSTEIN

CODE - B U S S -

UP TO 200 UNITS - BRAND NEW - M48A5 ARE AVAILABLE AT THE PRICE OF USDOLLARS 1.699.999 MILLIONS PER UNIT. (USDOLLARSONEMILLIONSIX = HUNDREDANDNINTYTHOUSANDS) PRICE IS FOB.
END USER CERTIFICATE IS REQUIRED. WE ARE CHECKING IF TAIWAN IS ACCEPTED, OTHERWISE IT IS POSSIBLE TO PROVIDE IT AT AN ADDITIONAL COST OF ABOUT 15 PERCENT.

WE ARE WAITING TO HEAR FROM YOU ON THE ABOVE.
KIND REGARDS
DR GLAUCO PARTELLI
28005 VARWDT

616017 OCEANI I....

0024

DURATA 002.3
O

23.8.82

Il PARTEL comunica i dati a PAUL NICHOLAS.

KIND REGARDS
DR G PARTEL0925161000++++
23/08 10.44
STTSRTLP HPBH.
C16917 OCEAN1 1

ATT MR NICHOLAS PAUL

WE REPEAT TO YOU TLX RECEIVED FROM TAIWAN:-

QUOTE
THANKS YOUR TLX WHICH HAVE BEEN KNOWN WELL. UNFORTUNATELY WE ARE
INTERESTED IN SUCH EQUIPMENT BUT UNDER
QUI KEDAH CONDITIONS AS FLEMSUCA
STORED PLEASE, SERIAL/GS REG. NO. OVERHAUL SERVICEABLE CONDITION,
OWNERSHIP AND ALL POSSIBLE OTHER DETAILS.
UNLESS WE CAN HAVE ABOVE DETAILS OTHERWISE WILL BE IN VAIN SO
WAITING YOUR RESPONSE WITH DETAILS FOR BOTH ACTUAL WORK VERY IMPORTANT
THKS AND RGDS
YANG/TANG
UNQUOTE

QUOTE
WE ARE THE PK CHENG'S PARTY IN TAIWAN.
TODAY RECEIVED YOUR TLX COPY FROM GEN. YANG.
1) WITHOUT SERIAL NO. AND REG. NO. OUR PARTY CANNOT TAKE ANY FURTHER
ACTION, NOW WE ARE ON THE BANK, PLS SHOW YOUR FAITH TO OUR PARTY AND
LET US KNOW THE ABOVE NUMBER TO PROVE YOUR GOODS IS AVAILABLE.
2) PRICE CHENG OFFER IS FOR USA PORT 1.50 MILLION AND INCLUDE
DOC FEE 1.5° NOT 15° CAN THIS NBR BE LOWER?
PLS GIVE US THE SHARP PRICE TO BEAT OTHER STRONG COMPETITORS HERE
AND LET THING DONE THROUGH US. PLS ADVISE.
WE ARE GLAD TO HEAR GOOD NEWS FROM YOU.
RGDS
J/T
UNQUOTE

WE ARE WAITING WHAT WE HAVE TO REPLY, AS THEIR REQUESTS ARE OUT OF
QUESTION.

WE HAVE RECEIVED A TLX FROM DATO HAUSMANN(WHICH WE CANNOT REPLY
AS HIS TLX NUMBER IS NOT MENTIONED) SINCE WE DONOT UNDERSTAND THE
CONTENTS.

RE MEXICO BANK
WE HAVE BEEN ADVISED THAT THE ENDORSING BANK HAS BEEN ACCEPTED.
WE EXPECT TO HAVE ALL DETAILS BY TOMORROW AFTERNOON OUR TIME.
SOON AFTER, MR DANIEL AND THE BANK OFFICIAL WILL BE COMING TO
TO LOK ALOUNG WITH THE PROMISORY NOTES TO RECEIVE THE REQUESTED
FIGURINGS.

KIND REGARDS
DR G PARTEL.
STATERTER HPBH

C16917 OCEAN1 1....

0945

DURATA 004.5
C

25.8.82

3276

Vengono precisate le caratteristiche di unità ricondizionate e nuove disponibili.

[illegible]++
NP
M[illegible]++++
25/08 18.12
STATENTER NPBH.
616017 OCEANI I

3277

ATT MR NICHOLAS PAUL

RE M48/A5

FOLLOWING OUR PHONE CONVERSATION, I CONFIRM AVAILABILITY IN EUROPE OF 88 BRAND NEW UNITS OF M48A5 (THE REMAINING UNITS OUT OF 200 UNITS HAVE BLOCKED MEANWHILE BY ANOTHER BUYER).
PLS NOTE THERE IS A FURTHER LOT OF 50 RECONDITIONED UNITS.

M48A5 BRAND NEW UNITS

THE PRICE OF 88 BRAND NEW UNITS IS UNCHANGED, NAMELY USD 1.6 MIO PER UNIT. INCLUDING YOUR COMMISSION OF USD 100.000 THOUSAND P/UNIT.
THE ABOVE UNITS REQUIRE A VALID AND ACCEPTABLE E U C.
IF SELLER IS TO PROVIDE SAID EUC, THE COST PER UNIT IS USD 180.000 THOUSAND P/UNIT.
IF REQUESTED ALSO SPARES CAN BE PROVIDED.
ALSO IT IS POSSIBLE TO SUPPLY THESE TANKS WITH THE GERMAN 120 M/M GUN, INSTEAD OF THE STANDARD 105 M/M GUN WITHOUT ANY ADDITION IN PRICE.
ALSO THE RELATIVE 120 M/M AMMOS ARE AVAILABLE AT THE FOLLOWING COSTS:-

120 M/M H.E. USD 970.00 PER ROUND
120 M/M APDS USD 985.00 PER ROUND

YOUR COMMISSION INCLUDED IN THE ABOVE PRICE IS USD 10.00 PER ROUND.

M48A5 RECONDITIONED UNITS

THE PRICE OF 50 RECONDITIONED UNITS IS USD 1.2 MIO PER UNIT.
INCLUSIVE OF YOUR COMMISSION OF USD 75.000 THOUSANDS P/UNIT.
IF REQUESTED SELLER CAN PROVIDE A VALID AN ACCEPTABLE E U C AT USD 135.000 THOUSANDS PER UNIT.

FOR BOTH OPERATIONS BANKING DETAILS ARE AS FOLLOWS:-

LIECHTENSTEINISCHE LANDESBANK
ATT KRATEROS
A/C NO. 4734459/1033301
TLX 77831A LBEV FL
VADUZ - LIECHTENSTEIN

CODE - E U S S -

KIND REGARDS
DR G PARTEL

P.S.HAVE YOU ANY NEWS CONCERNING THE ELECTRONIC PLANT FOR WHICH DR. TAGLIOLI HAS THE FINANCING???.
STATENTER NPBH
616017 OCEANI I....

0051

DURATA 005.0

3.9.82

3278

Il telex, tra PARTEL ed il Gen. YANG-TANG, indica le modalità di contrattazione.

KIND REGARDS
DR GLAUCO PARTEL
[illegible]
[illegible]
28005 VARWDT
616017 OCEANI I

ATT GEN YANG/TANG

RE OUR OFFER M48A5 AS PER OUR TLX DTD 19/8.

WE HAVE BEEN INFORMED THAT SINCE 3 DAYS AGO YOU HAVE TLXED BANKWISE OUR BANK NAMELY, LIECHTENSTEINISCHE LANDESBANK VADUZ - LIECHTENSTEIN. UPON CHECKING WITH SAID BANK WE COULD NOT TRACE SUCH TLX.
PLS ASSIST US FURTHER AND PROVIDE US WITH:-
A) DATE OF TLX
B) BANK OF ISSUE
C) TXT OF TLX
D) BANK OFFICER

AWAITING YOUR PROMPT REPLY.
KIND REGARDS
DR GLAUCO PARTEL
28005 VARWDT

616017 OCEANI I....

0014

6.9.82

3280

Il telex è del PARTEL che comunica al NICHOLAS i da
-
ti della contarttazione.

DR SHADOW PARTNER
092316092+++
09/09 17.17
STATENTER NPUBS
01091/ 00BANK 1

ATT MR NICHOLAS PAUL
WE REVERT TO YOUR TLX EXCHANGE WITH GEN YANG:-
OUR TLX SENT ON 9/3
QUOTE
RE OUR OFFER H48A5 AS PER OUR TLX DTD 8/19
WE HAVE BEEN INFORMED THAT SINCE 3 DAYS AGO YOU HAVE TELED BANKWISE
OUR BANK NAMELY LIECHTENSTEINISCHE LANDESBANK VADUZ - LIECHTENSTEIN.
UPON CHECKING WITH SAID BANK WE COULD NOT TRACE SUCH TLX.
PLS ASSIST US FURTHER AND PROVIDE US WITH:-
- DATE OF TLX
- BANK OF ISSUE
- TEXT OF TLX
- BANK OFFICER
AWAITING YOUR PROMPT REPLY.
UNQUOTE

THIS MORNING WE HAVE RECEIVED THE FOLLOWING ANSWER:-

QUOTE
RE A5
TEXT QUOTE
ATTN: KRATOS A/C NO. 47344591/1933391 VADUZ LICHTENSTEIN
CODE: RUSS WE ARE INTERESTING READY AND WILLING TO PURCHASE OF A5
FROM BOTH EUROPEAN AND OR USA, THEREFORE, WE ARE WAITING FOR THE
FLWS: SERIAL/US REG NO. STATED PLACE OVERALL SERVICABLE CONDITIONS,
OWNERSHIP AND ALL POSSIBLE DETAILS WHICH FORM HAVE BEEN MAILED
TO USA, AND BANKING INSTRUCTION AFTER RECEIVING YOUR ABOVE DETAILS,
WILL TAKE INTO AND ACTUAL ACTIONS. WITHOUT ABV DETAILS WE CANT
TAKE ANY WORK REP BY TOP URG.
UNQUOTE
AMS BANK 2117-4 LOTYEN (FULL TXT)
DATE: AUG 31ST, 02
BANK: BANK OF TAIWAN
      BRANCH CODE YIH HSING TRADING CO., LTD.
      WHICH TO ARRG DIR & EASILY HANDLY GOVNT OFFICIAL
THAT IS LAST TLX, UNLESS WE CAN HV REP CLEAR REQUEST OR DEING WITH
URSELF TO DEMONSTRATION WORK WHICH COULD MADE URSELF SATISFY AND
SEE SALES.
OTHERWISE NO MORE CONSIDERABLE DUE WASTE TIME ALSO AMS HAS NEED
RELEASE TO US
THANK OR ASSIST% INTEREST
YANG/TANG
UNQUOTE

AFTER HAVING [illegible] CONTACTED BOTH SELLING [illegible] HERE IN EUROPE AND IN THE USA, WE HAVE RECEIVED THE SAME ANSWER:-
ALL DATA REQUESTED BY CLIENT WILL BE RELEASED ONLY AFTER THE BANKWISE R W A WITH BANK'S FULL RESPONIBILITY AND UPON HAVING BEEN INVITED FOR INSPECTION.
THEREFORE, IN CASE GEN YANG PERSSIST IN HIS ATITUDE, WE HAVE TO FORGET THIS DEAL.
PLS CHECK IF THIS IS SO, AND ADISE.

ON 5/5 WE HAVE TAKED MR. [illegible] HOYRUP OF FIRST AMERICAN BANK, FLORIDA. OFFERING THE 19 UNITS AM-1G AND THE CONDITIONS FOR THE FINANCING WHICH ARE AS FOLLOWS:-
DURATION: 1 TO 7 YEARS
INTEREST RATE: THE CURRENT LIBOR (PRESENTLY 11 PCT)
PLUS BANK EXPENSES TO BE AGREED UPON THE TWO BANKS (1 TO 2 PCT
COMMISSIONS: [illegible] PCT

KIND REGARDS
DR GLAUCO PARTELL
STATEMENT NPEH

616917 OCEANI I....

9965

DURATA 996.5
T

14.9.82

Viene indicato il recapito P.O. BOX 67.95 TAIPAI TAIWAN, e altri dati bancari.

[illegible]
[illegible]
[illegible]

[illegible]
[illegible]:
[illegible]:
[illegible]:

V
[illegible]-[illegible]

[illegible]
[illegible]
TH[illegible] PLS TELEX [illegible] BUSS WD ST[illegible] A/C
NO.4734459/1033301 WHICH [illegible] CONTACT US AND KNOW IT
NOWS,YUAN/TANG

[illegible]:
[illegible] PARTEL ADVINGS TO CONTACT YOU UNDER CODE BUD----
BUSS:
WE ARE INTERESTINCU E
ARGING TO PURCHASE OF AV5 THEREFORE
WE ARE WAITING FOR THE FLWS:
SERIAL /US REG.NO.STORED PLACE,OC OVERALL SERC--SURVICABLE
CONDITION,OWNERSHIP AND ALL POSSIBLE OTHER DETAIL U. BANKING
INSTRUKSIONS:
AFTER RECLIVING YUOR ABOVE DETAILS
44429.8
.3=
84 917 ORGANI I ACTIONS:
WITHOUR ANY DETTAILS, WE WANT TAKE ANY WORK:
REP BY TLX OR SENDING BY MAIL TO P.O.BOX 67-95
TAIPAI TAIWAN, R.O.C. BY TOP URG.TRS
OFF AUTHORIZED YANG/TANG

21174 DOTYSN:
TO:LICHTENSTEINISCHE LANDESBANK VADUZ LICHTENSTEIN CODE-BUSS
FROM:BANK OF TAIWAN YUNPING BRANCH
AUG 31 1982
AT AUR CUSTOMER YIH HANG TRADING CO LTD'S REQUEST WE CONVEY YOU
THE FOLLOWING MESSAGE TO YOU WITHAUT ANY ENGAGEMENT OR
RESPONSIBILITY ON OUR PART QUOTE ATTN KRATEROS A/C NUMBER
4734459/1033301
VADUZ LICHTENSTEIN CODE:BUSS WE ARE INTERESTING READY
AND WILLING TOPURCHASE OF A5 FROM BOTH EUROPAN AND OR USAF
CR
PERH WE ARE WAITTING FOR THE FLWS:SERIAL/US REG NUMBER STORED
PLACE OVERALL SERVITABLE CONDITION OWNERSHIP AND ALL POSSIBLE
DETAILS WHICH FROM HAVE BEEN MAILED TO USA AND BANKING INSTRUCTION
AFTER RECLIVING YOUR ABOVE DETAILS WILL TAKE ACTION AND ACTUAL
ACTIONS:
WITHAUT ABOVE DETAILS WE HV
[illegible]
[illegible]
[illegible]

17.9.82

Si parla di modalità di esecuzione del contratto

e di ispezione della merce.

[illegible]

[illegible]

[illegible]

ME978528995++++
17/09 18.22
28995 VARWDT
616217 OCEANI I

ATT GEN YANG/YANG

[illegible]

SELLER'S BANK HAS RECEIVED YOURS AS WELL AS BANK OF TAIWAN'S TLXES WITHOUT BANK'S RESPONSIBILITY.
HOWEVER SELLER'S BANK CANNOT REPLY IF YOU DO NOT INSTRUCT YOUR BANK TO ISSUE AN RWA WITH BANK'S FULL RESPONSIBILITY, AFTER WHICH THEY WILL TLX BY RETURN WITH FULL RESPONSIBILITY CONFIRMING AVAILABILITY OF GOODS AND SOON AFTER YOU WILL RECEIVE THE INVITATION FOR INSPECTION AND ACCEPTANCE OF THE UNITS.
IN ORDER TO AVOID MISUNDERSTANDINGS WE ALLOW OURSELVES TO GIVE YOU HEREUNDER A SAMPLE OF THE TLX WHICH SELLER'S BANK EXPECTS TO RECEIVE FROM YOUR BANK:-

QUOTE
KEY TEST NUMBER.....
WE .....BANK ARE WITH OUR FULL RESPONSIBILITY CONFIRM ON BEHALF OF OUR CLIENT, THAT THEY ARE READY, WILLING AND ABLE TO PROCEED WITH THE PURCHASE OF NR....UNITS UNDER CODE - BUSS - IN THE TOTAL AMOUNT OF USDOLLARS....., SUBJECT TO RECEIVE FROM YOU CONFIRMATION ON AVAILABILITY OF ABOVE UNITS FOR SALE, AND TERMS/CONDITIONS FOR AINSPECTION/ACCEPTANCE.
UNQUOTE

HOPING YOU NOW HAVE ALL DETAILS TO ARRIVE AT A QUICK AND SUCCESSFUL CONCLUSION OF THIS DEAL AT OUR MUTUAL SATISFACTION.
KIND REGARDS
DR [illegible]
28995 VARWDT

616217 OCEANI I.....

0934

Il telex contiene la richiesta del PARTEL di rilascio (da parte del Gen. TANG) di lettera di credito di 2.000.000 di dollari in favore di KRATEROS.

[illegible]181602+++[illegible]
8/10 12.59
STATENTEN NPBH.
616917 OCEANI I

ATT MR NICHOLAS PAUL
THE FOLLOWING IS A COPY OF TLX SENT TO GEN. TANG:-

ATT GEN YANG/TANG
RE M48A5
WE HEREBY REPEAT THE TEXT OF TLX SENT BY LIECHTENSTEINISCHE LANDESBANK VADUZ ON 13/10/82 TO BANK OF TAIWAN:-

PLS ISSUE AN IRREVOCABLE/TRANSFERABLE ABROAD/DIVISIBLE BANK GUARANTEE FOR THE TOTAL VALUE OF PURCHASE IN FAVOUR OF KRATEROS, SUBJECT TO THE OPENING OF A P/BOND BY KRATEROS FOR TTHE AMOUNT OF USD 2.000.000.--

KIND REGARDS
DR GLAUCO PARTEL....

0015

DURATA 001.5
0

12.10

I telex, di provenienza anche della LANDESBANK di VADUZ al BANCO DI TAIWAN, concernono esecuzione delle trattative.

078521174+
078521174+
* 21174 BOTYEN
* ⌘
77831Z LBZV FL

15:21

FROM LIECHTENSTEINISCHE LANDESBANK, VADUZ
TO BANK OF TAIWAN, YENPING BRANCH

VADUZ, 12.10.82 GAP/KR NO. 4793

ATTN MR. CHOU

CODE:BUSS
REF: YR TLX DATED OCT 12/82

UPON INSTRUCTION AND ON BEHALF OF OUR
CLIENT, 'KRATEROS' HEREBY
INFORM YOU, ABOUT THE AVAILABILITY OF THE REQUESTED UNITS FOR SALE,
MENTIONED IN YR ABV TELEX, AND WE NOW EXPECTT THE ESTABLISHMENT OF
YR CONFIRMED, IRREVOCABLE, DIVISIBLE LETTER
OF CREDIT, AND TRANSFERABLE TO ABROAD IN FAVOUR OF 'KRATEROS'
DEVELOPMENT AND FINANCING ESTABLISHMENT, FL 9491 RUGGELL/FL.,
ACCOUNT NO. 25987905 VALID UPON ISSUANCE OF INVITATION FOR
INSPECTION AND ACCEPTANCE OF ABV. UNITS.

REGARDS
LANDESBANK, VADUZ

PS. RE MERCHANDISE YOU WILL RECEIVE SEPARATE TLX FORM OUR CLIENT.

WITHOUT OUR CONITTMENT

(15:24)⌘
* 21174 BOTYEN

77831Z LBZV FL

15:24

[illegible]
[illegible] OCEANI I
OCT 12,1982
ATTN:MR.[illegible]
REF:CODE- USS-
IT IS TO INFORM YOU THAT [illegible] ALREADY SENT OUT A TLX TO
LIECHTENSTEINISCHE LANDES [illegible] OUR REQUEST,HERE UNDER
[illegible] THAT [illegible] REFERENCE
QUOTE
[illegible] OF TAIWAN,WITH OUR [illegible] CONFIRM ON
[illegible] OF OUR CLIENT,THAT THEY [illegible] Y,WILLING AND ABLE
TO PROCEED WITH PURCHASE [illegible] CODE NAME
-USS- AS FOLLOWS:

1. 100 UNITS, IN THE AMOUNT OF USD 1[illegible].00 MILLION
2. 88 UNITS WITH 120 M/M [illegible] OF USD 148.72 MI-
-LLION=
3. 50 UNIT,IN THE AMOUNT OF USD [illegible] MILLION

SUBJECT TO RECEIVE FROM YOUR CONFORMATION ON AVAILABILITY OF
ABOVE UNITS FOR SALE AND CONDITIONS FOR INSPECTION AND ACCEP-
-TANCE

CHOU/BANK OFFICER

UNQUOTE
PLEASE LET US KNOW BANK'S RESPONSE AT YOUR EARLIEST CONVINIE-
-CE
RGDS
YANG/TANG
23550 CHAOMI
.....
[illegible]

0023181602
12/10 16.27
STATENTER NPBH⊠
616059 SRC I

ATTN.: PAUL NICHOLAS
RE: M48A5
THIS MORNING BANK OF TAIWAN HAS TELEXED FULL RWA FOR TANKS IN QUESTION.
LIECHTENSTEIN BANK HAS NOW REPLIED GIVING AVAILABILITY OF GOODS (W/O COMMITMENT SINCE BANK DOES NOT OWN THE WARES) AND HAS ASKED FOR OPENING OF L/C SUBJECTED TO UNSPECTION AND ACCEPTANCE.
KINDLY FOLLOW THE SITUATION TO CLOSE TIMES.
TOMORROW WE WILL ANYWAY TELEX TO GEN. YANG WITH ALL CLARIFICATION.
RE: 66 CHOPPERS.
SOFAR NOBODY HAS SHOWN UP IN LIECHTENSTEIN AND THIS COULD HAVE SERIOUSLY COMPROMISE US IF BY CHANCE TAIWAN HAS NOT ENTER WITH HIS PLS ADVICE WHAT HAS HAPPENED.
NO OTHER APPOINTMENT IS NOW TO BE ARRANGED BUT ONLY TO BANK TO BANK DEAL.
KIND REGARDS.
DR. GLAUCO PARTEL.
⊠
STATENTER NPBH

DURATA 002.4

[illegible] 1
ATT DE PARTEL

RECEIVED YOUR TLX DAID WOOLDRIDGE WILL CONTACT YOU
BY PHONE BEFORE YOU RECEIVE THIS TLX
LET ME KNOW WHAT THE OUTCOME OF YOUR CONVERSATION
ON OUTLET

RE: [illegible] FOR [illegible]
TH [illegible] TO [illegible] FROM [illegible] CONTACT IN
AS TO MATTER OF PLACING OF IRREVOCABLE [illegible] GUARANTEE
BANK DID NOT USE [illegible] RIGHT EXPLANATION THEIR WORDING
WAS WRONG AND VERY CONFUSING I HAVE SEEN COPY OF THE
TLX AND I COULD NOT UNDERSTAND IT YOURSELF
PLEASE [illegible] TO [illegible] YOU IN [illegible] SAME WORDING
[illegible] SHOULD
PLEASE [illegible] TLX TO GENERAL YARD WHICH FULL SIMPLE
EXPLANATION

I AM LOOKING FOR 5000 TIP [illegible] MAT AMMO FOR THE RUSS TANKS
AVAILABILITY AND PRICE

ALSO BANK LOAS PLEASE

REGARDS
NICHOLAS [illegible]
[illegible]

DR PARTEL

TKS UR TLX WOULD LIKE U KNOW TLX FM DOT WHO REP AMHQ WAS SENT AS
REQUESTD N ACTURAL WORK WL BE DONE BY US

REGRET DOT WPNOT RCPT SEND TLX AS PER UR TEXT AT THIS STAGE
BEC THEY HV BEEN TAKEN FULL RESPONSIBILITY CONFIRM THIS PROJECT N
ACTUAL IN WORK WITH US OTHERWISE THEY WLNOT SEND TLX AS REQUESTD
U WL APPRECIATE IF THIS BUZ TO SUCCEED BOTH PARTIES SHD BE MUTUAL
CONFIDENCE N TRUST SO IT IS IMPERATIVE V MUST HV ALL PARTICULARS
BEF WE CAN NEGOTIATE N THEN INSPECTION BY AMHQ CAN BE ARRANGED BY U
IF AMHQ SATISFIED WITH INSPECTION PAYMENT WL BE DONE IMMED AS AGRD
TRUST U AGREE WITH HTIS OTHERWISE V REGRET CANT PROCEED FURTHER
PLS TLX ACTION
RGDS
YANG/TANG

616Q17 OCEANI ITO

3296

13.10.82

Vengono specificate le tarttative per gli M48 A 5,

e per 66 elicotteri

0078528005
13/10 16.41
28005 VARWDT✠
616059 SRC I

ATT. YANG/TANG
RE M48A5
AFTER DISCUSSING YOUR REMARKS WITH MR. NICHOLAS AND SELLER,
BANK OF LIECHTENSTEIN HAS BEEN INSTRUCTED TO TELEX TO BANK
OF TAIWAN ASKING THAT, INSTEAD OF THE LETTER OF CREDIT, TAIWAN
ISSUES AN IRREVOCABLE BANK GUARANTEE AGAINST A PERFORMANCE
BOND OF USD TWO MILLIONS TO BE PLACED IRREVOCABLY BY SELLER
IN FAVOUR OF TAIWAN SHOULD THE GOODS PROVE TO BE NOT EXISTING.
THIS PERFORMANCE BOND, HOWEVER, IS INTENDED FOR THE PURCHASE
OF THE GOODS. IN CASE TAIWAN SUBMITS A NON-VALID END USER
CERTIFICATE THE GOODS WILL NEVER LEAVE.
THEREFORE, EITHER YOU ARE IN A POSITION TO PROVIDE SUCH A VALID
EUC OR IT WOULD BE HIGHLY RECOMMENDED THAT YOU CHARGE
THE SELLER WITH SSSUCH A MATTER. IN THIS CASE PLEASE NOTE THAT FOR
THE BRAND NEW UNITS THE EUC COSTS USD 180.000 PER UNIT
AND FOR THE RECONDITIONED INITS THE EUC COSTS USD 135.000 PER
UNIT.
WE ARE AVAILABLE FOR ANY POSSIBLE COOPERATION AND LOOK FORWARD
TO KNOW IF YOU ACCEPT TO ISSUE THE IRREVOCABLE BANK GUARANTEE
AGAINST SELLER'S P/BOND AND WHAT YOU DECIDE FOR THE EUC.
BEST REGARDS
DR. G. PARTEL.

✠
28005 VARWDT

DURATA 003.2

0023181602
13/10 17.17
STATENTER NPBH
616059 SRC I

ATTN: MR. PAUL NICHOLAS
RE M48A5 FOR TAIWAN
AFTER HAVING DISCUSSED MATTER WITH SELLER WE HAVE INSTRUCTED THE BANK OF LIECHTENSTEIN TO SEND A TELEX TO THE BANK OF TAIWAN SUGGESTING THAT, IN PLACE OF THE L/C, TAIWAN ISSUES AN IRREVOCABLE BANK GUARANTEE AGAINST A PERFORMANCE BOND OF USD TWO MILLIONS TO BE PLACED IRREVOCABLY BY SELLER IN FAVOUR OF TAIWAN IN CASE THE GOODS ARENOT EXISTING.
HOWEVER , THERE IS A PROBLEM. PRICES DO NOT INCLUDE THE EUC. IF TAIWAN PROVIDED AN EUC WHICH IS NOT ACCEPTABLE THE GOODS WILL NEVER LEAVE THE STATES.
THE PERFORMANCE BOND FROM SELLER IS INTENDED FOR THE PURCHASE OF THE GOODS. IF TAIWAN SUBMITS A NON-VALID EUC THE GOODS WILL NOT DEPART.IN CASE TAIWAN ACCEPT SELLER TO CARE FOR THE EUC (AND ITS RELATIVE PRICE) THERE IS NO PROBLEM.
FRANKLY SPEAKING, THE FACT THAT TAIWAN HAS NEVER SUCCEEDED TO OBTAIN THESE GOODS IS THAT - LIKE MANY OTHER COUNTRIES THEY SHOW TO HAVE THE MONEY, THEY WANT TO INSPECT THE GOODS AND THEN, HAVING KNOWN THE WAY TO FOLLOW, THEY CIRCMVENT US AND DEAL DIRECTLY. SINCE WE HAVE NO PROTECTION (THE MONEY BEING NOT BLOCKED OR GUARANTEED TO US), WE ARE THEN FOOLED AROUND.
IN SUMMARY, WE HAVE TWO PROBLEMS:

1) TAIWAN MUST ACCEPT TO ISSUE AN IRREVOCABLE BANK GUARANTEE AGAINST AN IRREVOCABLE PERFORMANCE BOND FROM SELLER;
2) IT WOULD BE WISE FOR TAIWAN TO CHARGE WITH ALL MATTERS CONCERNING THE END USER CERTIFICATE, OTHERWISE THE DEAL CAN NOT GO THROUGH SHOULD TAIWAN SUBMIT A NON-VALID EUC.

RE 66 HELICOPTERS

IVAN HAS TRIED IN VAIN TO CONTACT DAVID BY PHONE. THE NUMBER YOU GAVE ME NEVER ANSWERS.
HER, TOO. THERE IS NO VALID REASON FOR IVAN AND OTTO TO GO TO LONDON SIMPLY TO KNOW THAT BUYER HAS THE MONEY. THIS MONEY MUST BE EITHER BLOCKED OR GUARANTEED TO US AND THIS CAN ONLY DONE BY A BANK TO BANK TRANSACTION.
SELLERS ARE VERY NERVOUS FOR BUYER HAS NOT SHOWN UP IN LIECHTENSTEIN AND THEN COULD NOT BE CONTACTED BY PHONE.
SO NOW BUYER HAS TO GIVE AN IRREVOCABLE BANK GUARANTEE HERE TOO AGAINST AN IRREVOCABLE PERFORMANCE BOND WHICH SELLER IS READY TO ISSUE.
RGDS./ G. DR. PARTEL.

DURATA 006.1

18.10.

3300

Viene ripetuta la richiesta di rilascio di lettera di credito di 2.000.000 di dollari.

17/10 1..D
00005 V
(1<1) OCLOSE 1

...
...
...

3302

24.10.

Il PARTEL comunica al NICOLAS ed al Gen. TANG ulteriori condizioni.

DR GLAUCO PARTELQQ7
NP
VQQ78528QQ5+++ЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯЯ
24/1Q 16.16
28QQ5 VARWDT+
616Q17 OCEANI I

ATT GEN YANG/TANG
REF: M48A5 YOUR R W A ON LIECHTENSTEINISCHE LANDESBANK VADUZ.

FURTHER TO PREVIOUS COMMUNICATIONS WE HAVE TODAY BEEN ADVISED BY OWNER THAT THE PRICE QUOTED TO YOU IS VALID TILL NOV. 1ST, 1982.

AFTER THIS DATE, IN CASE YOU HAVE NOT ISSUED EITHER THE IRREVOCABLE BANG GUARANTEE OR L/C THE UNIT PRICE WILL INCREASE OF USD 2QQ.QQQ PER TANK.

AWAITING YOUR PROMPT NEWS.
KIND REGARDS
DR GLAUCO PARTEL+
28QQ5 VARWDT

616Q17 OCEANI I....

QQ14

DURATA QQ1.4

MQQ231816Q2+++ΩΩΩΩΩΩΩΩΩΩΩΩΩΩΩ
24/1Q 16.19
STATENTER NPBH
616Q17 OCEANI I

ATT MR NICHOLAS PAUL

C O P Y

ATT GEN YANG/TANG
REF: M48A5 YOUR R W A ON LIECHTENSTEINISCHE LANDESBANK VADUZ.

FURTHER TO PREVIOUS COMMUNICATIONS WE HAVE TODAY BEEN ADVISED BY OWNER THAT THE PRICE QUOTED TO YOU IS VALID TILL NOV. 1ST, 1982.

AFTER THIS DATE, IN CASE YOU HAVE NOT ISSUED EITHER THE IRREVOCABLE BANG GUARANTEE OR L/C THE UNIT PRICE WILL INCREASE OF USD 2QQ.QQQ PER TANK.

AWAITING YOUR PROMPT NEWS.
KIND REGARDS
DR GLAUCO PARTEL
STATENTER NPBH
.....

QQ15

DURATA QQ1.5
O

Nel telex, sempre tra il NICOLAS e il PARTEL, si par
la ancora degli accrediti.

28/10 16.14
STATENTER NPBH
616Q17 OCEANI I

ATT MR NICHOLAS PAUL

RE TAIWAN FOR M48A5
HAVING SPOKEN WITH SELLER THEY WILL WORK TOMORROW ON THE PLACING OF USD 2. MIO P/BOND WITH THE LIECHTENSTEINISCHE LANDESBANK IN VADUZ.
THEREAFTER, THE L.L. BANK WILL CONFIRM TO BANK OF TAIWAN THE AVAILABILITY OF THIS P/BOND, WHICH WILL BE OPENED UPON RECEIVING BUYER'S IRREVOCABLE BANK GUARANTEE.
WILL KEEP YOU ADVISED.

RE LOANS
I WILL HAVE NEWS ON THE LOANS FOR HAWAII/MEXICO LATER TONIGHT.
I HAVE ALSO ASKED IF THE USD 24Q. MIO LOAN CAN BE GRANTED AGAINST GUARANTEE OF CONTRACT FOR UTILITY COMPANIES. I WILL BE INFORMED ON THIS MATTER AND WILL LET YOU KNOW.
KIND REGARDS
DR G PARTEL
616Q17 OCEANI I
STATENTER NPBH
...-.....9°9DURATA QQ2.2
M

KIND REGARDS
DR GLAUCO PARTEL0078528005+++
29/10 14.37
28005 VARWDT+
616017 OCEANI I

ATTN GEN YANG/TANG
RE: M48A5
REFERING TO THE INSTRUCTIONS RECEIVED BY MR NICHOLAS PAUL, WE HAVE URGED THE OWNER OF THE TANKS TO PLACE THE PROMISED P/BOND OF USD 2. MIO AT LIECHTENSTEINISCHE LANDESBANK VADUZ.
THEREAFTER, THE LIECHTENSTEINISCHE LANDESBANK WILL COMMUNICATE TO BANK OF TAIWAN THE AVAILABILITY OF SAME P/BOND.
IT IS UNDERSTOOD THAT UPON RECEIPT OF LIECHTENSTEINISCHE LANDES BANK ASSURANCE, YOUR IRREVOCABLE BANK GUARANTEE OR LETTER OF CREDIT WILL FOLLOW.
SINCE THIS OPERATION IS UNDERWAY THE PRICE OF TANKS REMAINS UNCHANGED.
FOR YOUR INFORMATION PLS NOTE THAT IN EUROPE BANKS ARE CLOSED UNTIL NOV. 2ND, 82.
KIND REGARDS
DR GLAUCO PARTEL+
28005 VARWDT

616017 OCEANI I....

0021

DUIE ,(7218(1
MQQ23181602++RRR
29/1Q 14.4Q
STATENTER NPBH+
616Q17 OCEANI I

ATT MR NICHOLAS PAUL

C O P Y

ATTN GEN YANG/TANG
RE: M48A5
REFERING TO THE INSTRUCTIONS RECEIVED BY MR NICHOLAS PAUL, WE HAVE URGED THE OWNER OF THE TANKS TO PLACE THE PROMISED P/BOND OF USD 2. MIO AT LIECHTENSTEINISCHE LANDESBANK VADUZ.
THEREAFTER, THE LIECHTENSTEINISCHE LANDESBANK WILL COMMUNICATE TO BANK OF TAIWAN THE AVAILABILITY OF SAME P/BOND.
IT IS UNDERSTOOD THAT UPON RECEIPT OF LIECHTENSTEINISCHE LANDES BANK ASSURANCE, YOUR IRREVOCABLE BANK GUARANTEE OR LETTER OF CREDIT WILL FOLLOW.
SINCE THIS OPERATION IS UNDERWAY THE PRICE OF TANKS REMAINS UNCHANGED.
FOR YOUR INFORMATION PLS NOTE THAT IN EUROPE BANKS ARE CLOSED UNTIL NOV. 2ND, 82.
KIND REGARDS
DR GLAUCO PARTEL+
STATENTER NPBH

616Q17 OCEANI I....

QQ23

DURATA QQ2.3
O

30.10

3309

Nel telex che segue si parla anche da parte del Governo Egiziano.

616Ω17 OCEANI I
ATT DR PARTEL

BANKIGUARATTEE ASOAFORWSELLERITOIQRTHOCABLE
SAME

I HAVE EEN REQUESTED TO FIND (1) P3 AND (24)
A4 AIRCRAFT FULLY EQUPT

THEY HAVE EU IF NEEDED
THI IS FOR NEW CLIENT

LSO ANY NEWS ON LOANS ANDON AU

REGHQDAS S PAUL

186Ω2
STATENTER NPBH
.....
1715 1Ω/3
VIA TRT

MWWMQY ✠
616Ω17 OCEANI I
ATT DR PARTE

WITHIN NEXT WEK TAWAIN WILL REMIT IRREVCABLE
BANK GUARATTEE ALSO FOR SELLER TO OTAIN EUC
SAME

I HAVE BEEN REQUESTED TO FND (12) P3 AND (24)
A4 AICRAFT FULLY EQUIP
THEY HAVE EUC IF NEEDE
THIS IS FOR NE CLIENT

ALSO ANY NEWS O LOANS AND ON AU

REGARDS
NICHOAS S PAUL

✠
616,17
73% Ω3
1719 1Ω/3Ω
VIA TRT

MQYMTU
616Q17 OCEANI I

ATT DR PARTEL

RE: COBRAS NFORMATION
YEAR MANUFACTURED , TIM ON AIR FRAME

RE: M48A5
DO OU HAVE ANY THAT CAN BE BOUGHT WITH OT
AN EUC HAVE BUYER

REGARDS
NICHOLAS S PAUL

-4;6Q37 =5:3-,8 23.49
616Q17 OCEANI I
ATT DR PARTEL

I JUST RECIEVED ROM A GOOD FRIEND OF MINE
A REQUST FOR A TEN BILLION DOLLAR LOAN
FOR EGYPTION GOVERMENT HE IS A VR
GOOD
FRIEND OF GOVERMENT OFFICIAL
TRY YOUR UP MOST O HELP ME ON THIS LOAN

REGADS
NICHOLAS S PAUL

':6Q,- .9:3-,8 8
616Q17 ..'
')8D
DDMMMMMM

3312

3.11.

Nei telex il PARTEL comunica degli sviluppi delle operazioni effettuate dalla banca di Vaduz e del Taiwan.

ǪǪ78528Ǫ5++++
Ǫ3/11 15.Ǫ5
28ǪǪ5 VARWDT
616Ǫ17 OCEANI I

ATT GEN YANG/TANG
RE M48A5
WE INFORM YOU THAT TODAY LIECHTENSTEINISCHE LANDESBANK VADUZ WILL
TLX BANK OF TAIWAN CONFIRMING THAT OWNERS HAVE PLACED A P/BOND
OF USD 2. MIO, AVAILABLE FOR THE OPERATION UNDERWAY.
UPON RECEIVING YOUR IRREVOCABLE BANK GUARANTEE THIS P/BOND WILL
BE ISSUED IN YOUR FAVOUR.
IT IS HIGHLY RECOMMENDED THAT YOU INSTRUCT BANK OF TAIWAN TO TLX
LIECHTENSTEINISCHE LANDESBANK IN VADUZ YOUR IRREVOCABLE BANK
GURANTEE BY KEY TESTED TELEX WITHIN THIS BANK WEEK. SOON AFTER
WE WILL ARRANGE FOR YOUR INSPECTION OF UNITS AND AFTER THIS WE
WILL ENTER A CONTRACT.
KIND REGARDS
DR GLAUCO PARTEL

28ǪǪ5 VARWDT

616Ǫ17 OCEANI I.....

ǪǪ21

DURATA ØØ2.Ø
MØØ2318161Ø2+++
Ø3/11 15.Ø8
STATENTER NPBH
616Ø17 OCEANI I

ATT GEN YANG/TANG
RE M

ATT MR NICHOLAS PAUL

C O P Y

ATT GEN YANG/TANG
RE M48A5
WE INFORM YOU THAT TODAY LIECHTENSTEINISCHE LANDESBANK VADUZ WILL TLX BANK OF TAIWAN CONFIRMING THAT OWNERS HAVE PLACED A P/BOND OF USD 2. MIO, AVAILABLE FOR THE OPERATION UNDERWAY.
UPON RECEIVING YOUR IRREVOCABLE BANK GUARANTEE THIS P/BOND WILL BE ISSUED IN YOUR FAVOUR.
IT IS HIGHLY RECOMMENDED THAT YOU INSTRUCT BANK OF TAIWAN TO TLX LIECHTENSTEINISCHE LANDESBANK IN VADUZ YOUR IRREVOCABLE BANK GURANTEE BY KEY TESTED TELEX WITHIN THIS BANK WEEK. SOON AFTER WE WILL ARRANGE FOR YOUR INSPECTION OF UNITS AND AFTER THIS WE WILL ENTER A CONTRACT.
KIND REGARDS
DR GLAUCO PARTEL

P.S. IT IS ESSENTIAL THAT YOU MANAGE THE MATTER SOTHAT, TAIWAN ENTERS NOW BANKWISE WITH THEIR IRREVOCABLE BANK GUARANTEE WITHIN OUR FRIDAY NOV. 5TH,82 BEFORE THE CLOSING TIME OF THE LIECHTENSTEINISCHE LANDESBANK IN VADUZ. RGDS/PARTEL
STATENTER NPBH

616Ø17 OCEANI I....

ØØ32

DURATA ØØ3.2
M

8.11. 3315

Sono contenuti i termini del contratto, con l'indicazione delle commissioni per ciascuno degli interessati.

Viene comunicato che i certificati hanno avuto l'approvazione.

M

3316

ØØ785+++ØØ78523556++++
NP
MØØ78523556++++RRRRRRRRRRRRR
Ø8/11 15.38
23556 CHBOAT
616Ø17 OCEANI I

ATT GEN YANG/TANG
RE A5
THANKS YOUR TLX OF 8/11/82.
WE SUMMARIZE TERMS AND CONDITIONS AS FOLLOWS:

1) 1ØØ BRAND NEW UNITS HAVING EACH A COST OF USD 1.69 MIO
   INCLUSIVE OF YOUR COMMISSION OF USD 9Ø.ØØØ PER UNIT.
   EUC AND EXPORT LICENCE FOR EACH UNIT AT AN ADDITIONAL COST
   OF USD 18Ø.ØØØ.

2) 88 BRAND NEW UNITS WITH 12Ø MM GUN AT A COST PER UNIT OF
   USD 1.69 MIO, INCLUSIVE OF YOUR COMMISSION OF USD 9Ø.ØØØ PER UNIT.
   EUC AND EXPORT LICECE FOR EACH UNIT COSTS AN ADDITIONAL AMOUNT
   OF USD 18Ø.ØØØ.

3) 5Ø RECONDITIONED UNITS AT A COST PER UNIT OF USD 1.3 MIO,
   INCLUSIVE OF YOUR COMMISSION OF USD 1ØØ.ØØØ.
   EUC AND EXPORT LICENCE COSTS AN ADDITIONAL AMOUNT OF USD 135.ØØØ
   PER UNIT.

THE OWNER OF THE UNITS HAS ALREADY INSTRUCTED LIECHTENSTEINISCHE
LANDESBANK IN VADUZ TO ASSURE BOT THAT A P/BOND OF USD 2. MIO
HAS BEEN PLACED WITH THEM. WHEN LLB RECEIVES BOT IRREVOCABLE/
TRANSFERABLE BANK GUARANTEE OR L/C, THEY WILL OPEN SAID P/BOND
ON THE ACCOUNT GIVEN BY YOU. IN THE SAME TIME YOU WILL BE INVITED
FOR INSPECTION OF GOODS.

WE ARE PLEASED TO INFORM YOU THAT EUC SUBMITTED BY OUR CHANNEL
TO US GOVERNMENTAL AUTHORITIES FOR THE UNITS IN QUESTION HAS BEEN
APPROVED.

YESTERDAY WE WERE TOLD THAT A MR CHEN ACTING FOR TAIWAN MINISTRY
OF DEFENCE WITH A MANDATE FOR THE PURCHASE OF 1ØØ UNITS OF THIS TYPE
HAS APPROACHED ANOTHER CHANNEL HERE IN EUROPE. SINCE THIS CHANNEL
HAS ASKED US TO REVERT TO THEM YOUR RWA - WHICH WE CANNOT DO -
WE WOULD APPRECIATE TO BE INFORMED BY YOU ON THIS SITUATION.
ARE YOU LOOKING FOR OTHER 1ØØ UNITS OVER AND ABOVE THE 233 UNITS
WE ARE GOING TO SUPPLY TO YOU? OR THIS STEP IN COMPETITION TO
YOUR BUYING?
KIND REGARDS
DR G PARTEL
23556 CHBOAT

616Ø17 OCEANI I....

ØØ5Ø

DURATA ØØ5.Ø
OØØ23181ØØ2+++
Ø8/11 15.44
STATENTER NPBH+
616Ø17 OCEANI I

3317

ATT GEN YANG/TANG
RE A5

ATT MR NICHOLAS PAUL

C O P Y

ATT GEN YANG/TANG
RE A5
THANKS YOUR TLX OF 8/11/82.
WE SUMMARIZE TERMS AND CONDITIONS AS FOLLOWS:

1) 1ØØ BRAND NEW UNITS HAVING EACH A COST OF USD 1.69 MIO
INCLUSIVE OF YOUR COMMISSION OF USD 9Ø.ØØØ PER UNIT.
EUC AND EXPORT LICENCE FOR EACH UNIT AT AN ADDITIONAL COST
OF USD 18Ø.ØØØ.

2) 88 BRAND NEW UNITS WITH 12Ø MM GUN AT A COST PER UNIT OF
USD 1.69 MIO, INCLUSIVE OF YOUR COMMISSION OF USD 9Ø.ØØØ PER UNIT.
EUC AND EXPORT LICECE FOR EACH UNIT COSTS AN ADDITIONAL AMOUNT
OF USD 18Ø.ØØØ.

3) 5Ø RECONDITIONED UNITS AT A COST PER UNIT OF USD 1.3 MIO,
INCLUSIVE OF YOUR COMMISSION OF USD 1ØØ.ØØØ.
EUC AND EXPORT LICENCE COSTS AN ADDITIONAL AMOUNT OF USD 135.ØØØ
PER UNIT.

THE OWNER OF THE UNITS HAS ALREADY INSTRUCTED LIECHTENSTEINISCHE
LANDESBANK IN VADUZ TO ASSURE BOT THAT A P/BOND OF USD 2. MIO
HAS BEEN PLACED WITH THEM. WHEN LLB RECEIVES BOT IRREVOCABLE/
TRANSFERABLE BANK GUARANTEE OR L/C, THEY WILL OPEN SAID P/BOND
ON THE ACCOUNT GIVEN BY YOU. IN THE SAME TIME YOU WILL BE INVITED
FOR INSPECTION OF GOODS.

WE ARE PLEASED TO INFORM YOU THAT EUC SUBMITTED BY OUR CHANNEL
TO US GOVERNMENTAL AUTHORITIES FOR THE UNITS IN QUESTION HAS BEEN
APPROVED.

YESTERDAY WE WERE TOLD THAT A MR CHEN ACTING FOR TAIWAN MINISTRY
OF DEFENCE WITH A MANDATE FOR THE PURCHASE OF 1ØØ UNITS OF THIS TYPE
HAS APPROACHED ANOTHER CHANNEL HERE IN EUROPE. SINCE THIS CHANNEL
HAS ASKED US TO REVERT TO THEM YOUR RWA - WHICH WE CANNOT DO -
WE WOULD APPRECIATE TO BE INFORMED BY YOU ON THIS SITUATION.
ARE YOU LOOKING FOR OTHER 1ØØ UNITS OVER AND ABOVE THE 233 UNITS
WE ARE GOING TO SUPPLY TO YOU? OR THIS STEP IN COMPETITION TO
YOUR BUYING?
KIND REGARDS
DR G PARTEL+
STATENTER NPBH

616Ø17 OCEANI I....

ØØ54

DURATA ØØ5.4
O

IVAN GALILEOSQQ23181602+++
Q8/11 16.58
STATENTER NPBH+
616Q17 OCEANI I

ATT MR NICHOLAS PAUL
RE PHONE CONV. WE GIVE BELOW TEXT OF TLX RECEIVED BY YANG/TANG
THIS MORNING:-
QUOTE
RE A5
THANKS UR TLXS, BUT SOME OF RCD GARBED.
WOULD YOU PLS RE-CLEARIFY GN FOR FULL DETAILS, TERMS % CONDITIONS
FOR REASTUDY CAREFULLY.
RE P/BOND WE SUGGEST ISSUE TO BOTY ACCOUNT MR CHAO-HSIEN TAG,
BEFORE BOT ISSUE GUARANTEE WHICH WL MUCH HELPFUL.
A SO DUE THAT'S A SPECIAL CASE, SO NOT NEED TEST FROM BOT INFORMED.
ANYWAY SO FAR O GOOD, BOT NEED UR BEST SST, ANY QUESTIONS WL
LE U KNOW. TKS N WAIT REPLY TO TLX: 23556 CHBOAT
RGD YAN/TANG
UNQUOTE
KIND REGARDS
FOR DR G PARTEL
IVAN GALILEOS+
STATENTER NPBH

616Q17 OCEANI I....

QQ21

DURATA QQ2.1
M

I

QPMEP
616017 OCEANI I
23556 CHBOAT

NOVEMBER8, 1982

ATTN DR GLACO PRTEL

RE A5 (PLS DESRIBG ALL TIME IN A5)

THNKS UR TLXS, BUT SOME OF RCD GARBED.
WOULD YOU PLS RE-CLEARIFY GN FOR FULL DETAILS, TERM % CONDITIONS
FOR REASTUDY CAREFULLY.

RE P/BONDM WE SUGGEST ISSUE TO BOTY ACCOUNT MR CHAO-HSIEN TAG,
BEFORE BOT ISSUE GUARNTEE WHICH WL MUCH HELPFUL

ALSO DUE THAT'S A SPEIAL CASE, SO NOT NEED TEST FRM BOT INFORMED.

ANYWAY SO FAR O GOOD, BOT NEED UR BEST SST, ANY QUESTIONS WL
LE U KNOW. TKS N WAITE REPL TO TOX : 23556 CHBOAT

REGARDS
YAN/TANG

M

9.11.

Viene indicato, per l'emissione del performance-bond, il conto BANK OF TAIWAN, conto Mr. CHAO-HSIEN TAG. 3320

MQ51
NP
MQ41451290++
Q9/11 16.5Q
451290 AMBA D
616Q17 OCEANI I

ATTN OTTO
BETRIFT TAI
DAS PERFOMANCE BOND MUSS AN DER FOLGENDE PERSON GEMACHT WERDEN:-

BANK OF TAIWAN
KONTO: MR CHAO-HSIEN TAG

OBWOHL DU DICH MELDEN SOLTEST VON VADUZ, HABEN WIR NICHTS GEHOERT.
ES SIEHT AUS DASS DER P/BOND IST BIS HEUTE NOCH NICHT ANGEKOMMEN?
WAS IST LOSS.
GRUESSE
DR PARTEL/IVAN
451290 AMBA D
616Q17 OCEANI ITDURATA QQ1.1
O

12.11.

3322

Si precisano l'ammontare delle "commissioni" e il costo dell' E.U.C.

REGARDS
DR G PARTELQQ231816Q2++
12/11 17.19
STATENTER NPBH
616Q17 OCEANI I

ATT MR NICHOLAS PAUL
RE A5
PLS ADVISE IF THE KONGKONG PRICES WAS OR NOT INCLUSIVE OF A VALID AND ACCEPTABLE EUC.
THE ALTERNATIVES ARE THAT WE HAVE TO REDUCE BY HALF ALL COMMISSIONS. IN YOUR CASE FROM USD 1QQ. THSD TO USD 5Q. THSD, OR TAIWAN HAS TO MEET US AT MIDWAY.
AWAITING YOUR IMMEDIATE RETURN TELEX.
REGARDS
DR G PARTEL....

QQ11

DURATA QQ1.1
M

BEST REGARDS
DR G PARTEL00231816002+++
12/11 18.31
STATENTER NPBH+
616017 OCEANI I

ATT MR NICHOLAS PAUL
RE A5
SUPPLIER AGREES TO CONCLUDE THIS DEAL AT THE FOLLOWING ALL INCLUSIVE PRICES:-

1) NEW UNITS
UNIT PRICE INCLUSIVE OF EUC USD 1.690 MIO
INCLUDING YOUR COMMISSION OF USD 75.000 THSD,
AND YANG COMMISSION OF USD 60.000THSD

2) RECONDITIONED UNITS
UNIT PRICE INCLUISE OF EUC USD 1.300 MIO
INCLUDING YOUR COMMISSION OF USD50.000 THSD,
AND YANG COMMISSION OF USD 60.200 THSD.
BEST REGARDS
DR G PARTEL....

0013

DURATA 0001.3
M

15/17.11

3325

Si parla ancora degli ultimi dettagli dell'operazione.

NP
VQQ2318160Q2+++
15/11 14.3Q
STATENTER NPBH
616Q17 OCEANI I

ATT MR NICHOLAS PAUL
RE A5
REFERING TO THE NEW CHANGE IN PRICES AND THE CONFIRMATION THAT ALTERNATIVE SOURCES ARE ACTUALLY INTERFEARING WITH THIS DEAL, HONGKONG - GENEVA) CONSIDERING THAT WE HAVE ACCEPTED THE REDUCTION IN PRICES TO COMPLY WITH TAIWAN REQUEST, WE NOW URGE TAIWAN TO OPEN AT OUNCE AN IRREVOCABLE L/C WITH LIECHTENSTEINISCHE LANDES BANK, THIS IS THE ONLY WAY NOW TO PROTECT ALL OUR INTERESTS AS AT THE RECEPTION OF SAID L/C LLB WILL IMMEDIATELY ISSUE THE P/BOND IN FAVOUR OF TAIWAN.
KIND REGARDS
DR G PARTEL

P.S. PLS ADVISE ABOUT TAIWAN REACTION TO THE ABOVE IN ORDER TO CONSIDER TO PUT AN END TO THIS DEAL ON OUR SIDE.....

QQ2Q

DURATA QQ2.Q
M

DR G PARTELQQ78523556++
17/11 16.23
23556 CHBOAT+
616Q17 OCEANI I

ATT GEN YANG/TANG
RE A5
AFTER THE ACCEPTANCE OF THE CHANGE IN PRICE WE HAVE NOT HEARD FROM YOU. WE WOULD APPRECIATE TO KNOW WHAT IS THE SITUATION.
PLS ADVISE WHAT IS HAPPENING AND GIVE A DATE FOR THE OPENING OF YOUR IRREVOCABLE L/C.
WE CONFIRM THAT AT THE RECEPTION OF SAID L/C LIECHTENSTEINISCHE LANDESBANK IN VADUZ WILL IMMEDIATELY ISSUE A P/BOND IN YOUR FAVOUR.
AWAITING YOUR PROMPT NEWS.
KIND REGARDS
DR G PARTEL....

QQ13

DURATA QQ1.3
M

24.11. 3328

Dal NICOLAS viene indicato il conto LICHTENSTEIN LANDE-

SBANK-VADUZ ACC. NO. 257.017.03 PAROS ETS.

0023181602

24/11 17.07

STATENTER NPBH✠

616059 SRC I

ATTN.: MR. NICHOLAS PAUL

RE: A5

THE FOLLOWING IS THE TEXT SENT TODAY TO GEN. YANG

QUOTE.

ATTN.: GE. YANG/TANG

RE A5

PLEASE BE ADVICE OF THE NEW SITUATION REGARDING THE PRESENT AVAILABILITY OF UNITS WHICH IS THE FOLLOWINGS:

AA) 84 PCS M48A5 BRAND NEW CONFORM TO LATEST US-SPECIFICATION.

BB) 60 PCS M48A5 RICONDITIONED.

PRICES ARE UN CHANGED AS PER OUR LATEST OFFER.

PLEASE NOTE THAT YOUR IRREVOCABLE L/C OR BANK GUARANTEE IS TO BE SENT TO:

- LICHTENSTEIN LANDESBANK- VADUZ
  ACC NO. 257.017.03 PAROSI ETS.

WE RECONFIRM THAT UPON RECEIPT OF SAID L/C OR GUARANTEE YOU WILL RECEIVE THE AGREED PERFORMANCE BOND.

BEST REGARDS.

DR. G. PARTEL.

UNQUOTE

BEST REGARDS

DR. G. PARTEL.

✠

STATENTER NPBH

616059 SRC I

DURATA 002.3

0078523556
24/11 16.54
23556 CHBOAT
616059 SRC I

ATTN.: GE. YANG/TANG
RE A5
PLEASE BE ADVICE OF THE NEW SITUATION REGARDING THE PRESENT AVAILABILITY OF UNITS WHICH IS THE FOLLOWINGS:
AA) 84 PCS M48A5 BRAND NEW CONFORM TO LATEST US-SPECIFICATION.
BB) 60 PCS M48A5 RICONDITIONED.
PRICES ARE UN CHANGED AS PER OUR LATEST OFFER.
PLEASE NOTE THAT YOUR IRREVOCABLE L/C OR BANK GUARANTEE IS TO BE SENT TO:
- LICHTENSTEIN LANDESBANK- VADUZ
ACC NO. 257.017.03 PAROSI ETS.
WE RECONFIRM THAT UPON RECEIPT OF SAID L/C OR GUARANTEE YOU WILL RECEIVE THE AGREED PERFORMANCE BOND.
BEST REGARDS.
DR. G. PARTEL.

23556 CHBOAT

616059 SRC I
DURATA 002.0

29.11

Si parla di nuove richieste del TAIWAN di DIESEL ROAD VEHICLES.

0078523556
NA
0078523556
29/11 18.37
23556 CHBOAT✠
616059 SRC I

ATTN.: GEN. YANG TANG
WITH REFERENCE TO OUR PREVIOUS TLX WE HAVE RECEIVED INSTRUCTIONS FROM THE OWNER THAT WHEN YOU ENTER BANKWISE PLS DO NOT MENTION NATURE OF GOODS BUT REFER TO ''DIESEL ROAD VEHICLES''.
EVERYTHING IS SETTLED AS FOR YOUR INSPECTION. THE GOODS WILL SET-OF FROM US COAST IN MEXICAN GULF.
DUE TO IMMINENT SEASONS HOLIDAYS IT IS IMPORTANT THAT YOU ACT PROMPTLY - PLEASE ADVICE ASAP.
BEST REGARDS.
DR. G. PARTEL
✠
23556 CHBOAT

616059 SRC I
DURATA 001.4

29/11 12.27 ✠
616059 SRC I
864941 SOLE CH

3333

29NOV82/AJ

ATTN CARLO

AA) RE TAIWAN
PSE INSTRUCT BUYERS THAT IN L/C IT SHOULD SIMPLY BE SPECIFIED 'DIESEL ROAD VEHICLES' AND NOT THE EXACT COMODITY/SPECIFICATION STP
OTHERWISE NO BANK WILL ACCEPT SUCH A DOCUMENT

ANYHOW IT IS NOT IMPORTANT WHAT IS STATED IN L/C AS THE GOODS WILL HAVE TO BE INSPECTED BY BUYERS BEFORE TAKING DELIVERY

BB) RE SOMALIA:
CAN YOU SEND ME BY DHL-COURIR IMMEDIATELY A COPY OF YOUR CONTRACT YOU HAVE WITH SOMALIA STP
PLEASE CROSS-OUT ALL FIGURES/AMOUNTS ETC

NEED THIS URGENTLY INORDER TO GET FIRM COMMITMENTS FM SELLERS (AS PURCHASE ORDER AND EUC WILL TAKE LONGER THAN EXPECTED)

PSE GIVE ME DETAILS OF SHIPMENT URGENTLY - I MUST HAVE IT THURSDAY EVENING FOR MEETING WITH OWNERS/SELLERS OF M48 AND FRIDAY FOR BELL AH-1S STP

PSE CONFIRM URGENTLY

REGARDS
JENNI
=✠
616059 SRC I
864941 SOLE CH

2.12.

3334

Si confermano, dal PARTEL al Gen. YANG TANG prezzi e unità.

84 - A 5 nuovi a 1.690.000 dollari (incluso EUC)

60 - A5 ricondizionati a 1.300.000 dollari (incluso EUC).

acc/NO. 257.017.03 PAROSI LANDSBANK VADUZ.

0078523556
02/12 09.21
23556 CHBOAT✠
616059 SRC I
ATT.GEN.YANG/TANG
RE: A5
WE RECONFIRM PRICES OF UNITS AS FOLLOWS:
AA) 84 PCS A5 BRAND NEW AT USD. 1.690.000,00 EA.
INCLUSIVE OF E.U.C.
BB) 60 PCS A5 RECONDITIONED AT USD. 1.3==.000,00 EA.
INCLUSIVE OF E.U.C.
PLEASE NOTE THAT YOUR BONK GUARANTEE WITH REFERENCE TO
''DIESEL ROAD VEHICLE''MUSTXBE SENT ONLY TO THE NEW
ACCOUNT NO. GIVEN BELOW:
ACC/NO 257.017.03 PAROSI ETS
LICHTENSTEIN LANDESBANK VADUZ
BEST REGARDS.
DR. PARTEL
E✠
23556 CHBOAT

DURATA 001.4

3306

Bank of Taiwan, Taipei

* ✠
77831A LBZV FL
* OCT 12,1982
* ATTN:MR.KRATEROS
* A/C NO.4734459/1033301 — 25987905
* 21174 BOTYEN
* TAIPEI TAIWAN
* WE,BANK OF TAIEAN,WITH OUR FULL RESPONSIBLITY CONFIRM ON
* BEHALF OF OUR CLIENT,THAT THEY ARE READY,WILLING AND ABLE TO
* PROCEED WITH PURCHASE OF M48A5 TANKS UNDER CODE NAME-BUSS-
* AS FOLLOWS:
* 1. 100 UNITS, IN THE AMOUNT OF USD 169.00 MILLION
* 2. 88 UNITS WITH 120 M/M GUN ,IN THE AMOUNT OF USD 148.72 MI-
* -LLION=
* 3. 50 UNIT,IN THE AMOUNT OF USD 65.00 MILLION

* SUBJECT TO RECEIVE FROM YO R CONFORMATION ON AVAILABILITY OF
* ABOVE UNITS FOR SALE AND C NDITIONS FOR INSPECTION AND ACCEP-
* -TANCE

* CHOU/BANK OFFICER
* 21174 BOTY
* GREENENT ALHM

* VIA ITT OCT 11 1982 2229

526

KRATEROS Development and Financial Est. (HR-Eintrags-Nr.: 382/19)

VR (je einzeln): Josef Oehri, Ruggell
Georg Biedermann, Ruggell

Repr.: Georg Biedermann, Ruggell

10.12.

3337

La trattativa è al vertice. Preso contatto con il Capo di S.M. Gen. CHAN CHU SHI.

VENERDI 10/12/82

YANG (Il suo sostituto) aveva detto che sarebbero stati pronti a muoversi fra 4 settimane. disposto di NO. Preso contatto con il Capo di SM Gen. Chang Chu Shi. Domani notte manda per corriere una lettera "hand delivered" direttamente all'Army HQ che sarà lunedì mattina nelle mani del generale. Martedi avremo la risposta direttamente sua ns; telex. Bisognera dare le istruzioni bancarie.

OCC

0078523556

10/12 10.25

23556 CHBOAT

616059 SRC IM

ATTN.: GE. JANG

RE: A5

WE HAVE NOT HEAD FROM YOU ON THE ABOUT SUBJECT. NO BANK GUARANTEE FOR THIS UNITS REACH SO FAR OUR BANK- BECAUSE THE SELLER CANNOT WAIT ANY LONGER AND IF BY MONDAY 13 DEC. THERE IS NOT BANK ACTION WE HAVE TO CONSIDER THIS DEAL TO BE OVER.

REGARDS DR. PARTEL.

23556 CHBOAT

616059 SRC I

DURATA 001.2

Nei due appunti del Partel che seguono sono indicati i prospetti con la suddivisione delle spese e commissioni.

Come al solito figurano i "servizi".

Interessante è l'annotazione secondo cui l'EUC "può fornirlo JENNI o la SOMALIA"?

NEW:- M 48AS TAIWAN

offerta TENNI

	PASSATO	PRESENTE	PROPOSTA
NET	1.150.000	985.000	985.000
EUC 13%	150.000	130.000	150.000
OTTO	50.000	—	—
PAUL	75.000	75.000	75.000
YANG	60.000	60.000	70.000
NOI/SERV.	205.000	440.000	320.000
	1.690.000	1.690.000	1.600.000

N' 100 = 160.000.000,-
SENZA ANNOS

NOTE:- EUC: PUÒ FARMELO TENNI? o SOMALIA?

CONTO: DOVE?

440.000 × 84 = 36.96 !

185.000 × 60 = 11.1

1.8.06

3341

OFFERTA OTTO

12/11/82

	New prices	
	New units	Reconditioned units
Net	1.150.000	845.000
EUC (13%)	150.000	110.000
Otto	50.000	50.000
Paul	75.000	50.000
Yang	60.000	60.000
Noi ecc.	205.000	185.000
	1.690.000	1.300.000

- III -

C A R A C O S T A S

OFFERTA OTTO

12/11/82

	New prices	
	New units	Reconditioned units
Net	1.150.000	845.000
EUC (13%)	150.000	110.000
Otto	50.000	50.000
Paul	75.000	50.000
Yang	60.000	60.000
Noi ecc.	205.000	185.000
	1.690.000	1.300.000

PROGETTO 20

04522552
28/01 10.14
22552 PAIX CH✠
616059 SRC I
JAN. 28,1983

MSG FOR MR. CARACOSTAS ROOM NO.311

QUESTI SONO I DATI BANCARI:

BANCA DI CREDITO E COMMERCIO - LUGANO.
TLX. NO. 79383 CH.
ATTN. DR. GUGLIELMONE
ACC. NO. 2050 ARES.

IN ATTESA DI SUE NOTIZIE LA SALUTIAMO.

C. BERTONCINI

✠
22552 PAIX CH
DURATA 001.0

NS FEE pe 10 pezzi		2,000,000
20% sentenza		400,000
Per noi:		1,600,000
Gianni	28,75	460,000
Enzo	28,75	460,000
Ivan	25	400,000
Gal	12,50	200,000
Terzi	5	80,000

NIENTE COMUNICAZ. A NESSUNO, BERTONCINI COMPRESO

5,90 net
0,05 Jemal
0,20 nol
0,05 Cerrato
6,20

CODE 8310

6,20

~~CODE: TENOC~~
~~TANGO~~
~~ECHO (ECHO)~~
~~NOVEMBER~~
~~OSCAR~~
~~CHARLIE~~

END USER CERT.

è possibile farlo includere, almeno in gran parte, nel net prima, essendo un tipo di elicottero sorpassato ??

Evidenza 65 milioni $ per me

Evidenza 62,5 milioni $ per Jemal (incl. EUC cost)

059-252191 Caracostas

AH-1G

6.2	[illegible]
0,4	[illegible]
0.2	[illegible]
0.1	[illegible]
6,9	

2,000,000	20%	400,000	USA	
1,600,000				
Valdero 1,500,000		300,000	USA	+ 300 + 400 = 1,
1,200,000		345 000	Io	
		345 000	Enc	
		300,000	Juan	
		150,000	Carlo	
		60,000	Terci	

- IV -

P A U L

1.- PREMESSA

La trattativa in questione concerne la vendita di aerei C 130 e carri armati M48 A 5 e AH-IG.

Come risulta dalla documentazione sequestrata, l'operazione risulta in corso di definizione all'atto dell'arresto del PARTEL (30.3.83) che figura come venditore autorizzato. Gli ultimi documenti risalgono a pochissimi giorni prima e contengono le ripartizioni degli utili (per i Servizi, ecc.).

I materiali sono di provenienza USA, in specie ricondizionati. I pagamenti da eseguire in Svizzera.

Numerosi sono i personaggi implicati, in particolare:

- PAUL NICHOLAS, 1085 - TEMPLE TERRACE LAGUNA BEAN CALIFORNIA 9265 anche per Mr. BETLY HOYRUP SENIOR Vice Presidente International Division First American Bank 401 North Palm Beach (Florida)
- EUGENE BATOLOMEW, Australia
- JENNY, Svizzera - tlx SOLE CH 864941
- STATENTER NPBH STATES ENTERPREISES NEWPORT BEACH - California (USA)
- Dr. VON STITH - Hotel LONDON BRITANNIA -ROOM 226

Le armi dovrebbero avere come destinazione reale l'A-

%

RABIA SAUDITA, quella apparente (dall'EUC) la TURCHIA.

Nei telex sono indicate le commissioni.

2. CONTI BANCARI.

Le principali Banche interessate sono:

-UNITED OVERSERSEAS BANK Att. M. DEBAR MERUZ
DIRECTOR tel. 23666 CH
GENEVA rif. F.S./001/PAS E 006454
SWITZERLAND.

-BANCA DI CREDITO E COMMERCIO A/C ND. 2050
ARES TLX 79383 - 79319 BCCLP CH
LUGANO - SWITZERLAND.

-LENDER'S' TRUSTY BANK DATA
BANCA PRIVATA UND TRAST ACI ZURICH
Att. n. GEN. MNG. DR. VANNOD.
BANK CODE : CCC - ATT DIR VANNOD - GRD.
TELEX NO. 812435 PR CH.

-BANK HUFFMAN BANK OF HUSTON, TEXAS

-BANKS CHAIRMAN OF BOARD, MR. T.T. MAE
VR. TELEX 0792685 A/B H M D L TEL. 713.324.1855.

-DEUTSCHE BANK GERMANY

-BANCA DEL GOTTARDO, LUGANO, SWITZERLAND

84.10.51 BOGL CH Att. BRAUND IMMOF

Ref. operazione "CONDOR".

-BRILL CO. INC. GROUP H K REASEARCH

AND DEVELOPMENT. INC.

3.-TELEX SEQUESTRATI.

I Telex sequestrati al PARTEL sono numerosi ed indicano nei più particolari dettagli l'evoluzione dell'operazione.

AUTHORIZED OFFICER0025+
0255109527711++++
03/09 19.43
FAB NPAB4
616017 OCEANI I

3350

ATT MR BETLY S HOYRUP
SENIOR VICE PRESIDENT
INTERNATIONAL DIVISION.

C O N F I D E N T I A L

RE KERZEL LIMITED INC.

WITH REFERENCE TO THE 10 UNITS CRATED FOR EXPORT OF BELL COBRA 209 HUEY AH-1G UPGRADED FOR THE UNIT PRICE OF USDOLLARS 4.8 MIO, INCLUSIVE OF 1.000 HRS. SPARE PARTS, END USER CERTIFICATE AND EXPORT LISENCE. FULL SPECIFICATIONS, INVENTORY, SERIAL NUMBERS, LOG BOOKS, WORKSHOP MANUALS WILL BE PROVIDED UPON BUYER'S BANKWISE ENTRY WITH AN R W A BY KEY TESTED TLX WITH BANK FULL RESPONSABILITY STATING THAT BUYER IS R W A TO COMPLETE THE ABOVE PURCHASE, SUBJECT TO RECEIVE THE SELLER'S INVITATION TO INSPECT/ACCEPT THE ABOVE MENTIONED UNITS.

THE R W A IS TO BE SENT TO:-

LIECHTENSTEINISHE LANDESBANK
ATT KRATEROS
A/C NO. 4734459/1033301
TLX 77831A LBZV FL
VADUZ - LIECHTENSTEIN

CODE - P A G A T E L -

IF REQUESTED WE CAN TLX A BRIEF SPECIFICATION.
AS FOR THE 3 UNITS THAT HAVE TO BE FINANCED, WE GIVE YOU HEREUNDER THE CONDITIONS:-

DURATION : 1 TO 7 YEARS
INTEREST RATE : THE CURRENT LIBOR (PRESENTLY 11 PCT)
PLUS BANK EXPENSES TO BE AGREED UPON THE TWO BANKS (1 TO 2 PCT)
COMMISSIONS: 2 PCT

AWAITING TO RECEIVE YOUR NEWS.
KIND REGARDS
DR GLAUCO PARTEL

COMNW 2
616217 OCEANI I

ATT DR PARTEL
SEN FOLLOWING TELEX TO

ATT MR BUTLY S HOYRUP SENIOR VICE PRESIDEND
ITERNATIONAL DIVSION
FIRST AMERICAN ANK
401 NORTH PALM BAACH FLORIDA
RE KERBEL LIMITED INC
TELEX 519 952 7711 FADPAD

WE 10 UNITS CRATED FOR EXPORTOF BELL AH/1G
COBRA HELICOPTERS PRICE PER UNI 4.8 MILLION
INCLUSIVE 1000 RS SPARES UNDER NORMAL USEAGE
EQUIVLENT TO 5YRS 2 YRS UNDER COMBAT
FULL SPECS WILL E PROVIDED INCLUDING SERIAL
NUMBERS AND SHOP MANUALS UPON ENTERING
INK WISH WITH SELLERS BANK

PLEASE INORM THEM AS TO FINANCE CHARGES ON
THE THREE UNIT
SEND THEM BANKING INSTRUTIONS
THEYWAWAIT YOUR TELEX

PS
RE TO H/1G 40000 PCS
WANTTO KNOW PRICES PER UNIT AND COUNTY
MANUFACTERD UNDER WHAT LIC IMPORTANT

REGARDS

ICHOLAS S PAUL

61+&1- .9
3- ,+209

3358

10/09 13.59
STATENTER NPBH:
616017 OCEANI I

ATT MR NICHOLAS PAUL

YESTERDAY THE FIRST AMERICAN BANK HAS RECEIVED OUR TLX OFFER FOR THE 10 UNITS AH-1G AND THE DETAILS ON THE FINANCING AND THE SWISS BANK INVOLVED.

THE F.A.BANK HAS BEEN REQUESTED TO SEND A TLX WITH THE ACCEPTANCE OF FINANCING AND IT'S CONDITIONS TO THE SWISS BANK.

WE WILL DEEPLY APPRECIATE IF YOU FOLLOW UP THIS MATTER CLOSELY, ADVISING US ON IT'S DEVELOPMENTS.

HAVE YOU ANY IDEA WHEN THIS WILL TAKE PLACE?
AWITING YOUR PROMPT NEWS
KIND REGARDS
DR GLAUCO PARTEL+
STATENTER NPB

616017 OCEANI I.....

0015

DURATA 001.5

I WILL ALSO [illegible]
0025181602+++++
12/09 18.10
SOATENTERLPPBHN
616017 OCEANI I
STAOENTER NPBH

3359

ATT MR NICHOLAS PAUL

FOLLOWING OUR PHONE CONVERSATION, I GIVE YOU HERE BELOW THE FULL TEXT OF TLX SENT TO THE FIRST AMERICAN BANK, FLORIDA ON 9/9. FROM WHICH YOU CAN SEE THAT ALL BANKING DETAILS, BOTH FOR FINANCING AND THE SUPPLY OF GOODS HAVE BEEN DETAILED.

FOR YOUR INFORMATION THE BANCA DI CREDITO E COMMERCIO IN LUGANO, IS THE BANK WERE YOUR/OUR COMMISSION IS INVOLVED.

WE WOULD APPRECIATE IF YOU TIMELY ADVISE US, WHEN THE F.A.BANK WILL ISSUE THE R W A TO THE LIECHTENSTEINISCHE BANK VADUZ, SOTHAT WE CAN ARRANGE FOR THEIR IMMEDIATE REPLY.

QUOTE
ATT MR BETLY S. HOYRUP
SENIOR VICE PRESIDENT
INTERNATIONAL DIVISION

FIRM OFFICIAL OFFER

RE: KERZEL LTD INC.
QUANTITY: BELL 209 AH-1G HUEY COBRA HELICOPTERS 10 UNITS CRATED FOR EXPORT PRODUCTION YEAR 78/79.
PRICE: USDOLLARS 4.800.000.-- PER UNIT.
INCLUSIVE OF 1.000HRS SPARE PARTS PER UNIT, WHICH IS EQUIVALENT TO 5 YEARS SPARES UNDER NORMAL USAGE AND 2 YEARS UNDER COMBAT OPERATION.
PRICE IS ALSO INCLUSIVE OF END USER CERTIFICATE AND EXPORT LICENSE.
TOTAL AMOUNT: OF THIS OFFER IS USDOLLARS 48.000.000.--
PRICE: FOB WESTERN EUROPE.

IT IS AGREED THAT 7 UNITS ARE TO BE PAID IN CASH WHILE THE OTHER 3 UNITS WILL BE FINANCED BY:-
UNITED OVERSEAS BANK
ATT MR DEBAR MERUZ
DIRECTOR
TLX 23606 UOB CH
GENEVA - SWITZERLAND
REF: F.S./001/PAS. - E 006454
AT THE FOLLOWING CONDITIONS:-
1- DURATION: 7 YEARS
2- AMOUNT: USDOLLARS 14.400.000.--
3- INTEREST RATE: LIBOR OF THE DAY OF THE OPERATION (APPROX. 11 PCT)
4- BANK SERVICING: 2 PERCENT OR LESS
5- CONSULTANT FEES: 2 PERCENT
6- INTERESTS PAYMENT: ANNUALY POST PAID.

7- CAPITAL PAYMENT: AT THE END OF THE 7 YEARS
8- GUARANTEE: FIST AMERICAN BANK PROMISORY NOTES.

3360

YOU ARE KINDLY REQUESTED TO SEND A TLX TO THE UNITED OVERSEAS BANK STATING THAT YOU ACCEPT THE FINANCING IN QUESTION AT THE ABOVE MENTIONED CONDITIONS, MOREOVER THAT YOU CONFIRM IRREVOCABLE AND UNCONDITIONALLY TO PAY THE CONSULTANT FEES OF 2 PERCENT TO THE FOLLOWING ACCOUNTS/BANKS:-

ONE PERSTT
I
n
TO PERCENT TO BE GUARANTEED TO:-
0823A6636023**/BANKS:-
N/
0992c31e1e92+++
12/09 18.18
STAATSKASSE BMB
61e917 OCEANI I

ATT MR NICHOLAS PAUL
THIS IS THE CONTINUATION OF OUR TLX WHICH LINE GOT INTERUPTED:-

ONE PERCENT TO BE GUARANTEED TO:-
UNITED OVERSEAS BANK
E/GS./
,1/PQ

ATT MR NICHOLAS PAUL

FOLLOWING OUR PHONE CONVERSATION, I GIVE YOU HERE BELOW THE FULL TEXT OF TLX SENT TO THE FIRST AMERICAN BANK, FLORIDA ON 9/9. FROM WHICH YOU CAN SEE THAT ALL BANKING DETAILS, BOTH FOR FINANCING AND THE SUPPLY OF GOODS HAVE BEEN DETAILED.

FOR YOUR INFORMATION THE BANCA DI CREDITO E COMMERCIO IN LUGANO, IS THE BANK WERE YOUR/OUR COMMISSION IS INVOLVED.

WE WOULD APPRECIATE IF YOU TIMELY ADVISE US, WHEN THE F.A.BANK WILL ISSUE THE K W A TO THE LIECHTENSTEINISCHE BANK VADUZ, SOTHAT WE CAN ARRANGE FOR THEIR IMMEDIATE REPLY.

QUOTE
M.J. MR DAILY S. HOYKUP
SENIOR VICE PRESIDENT
INTERNATIONAL DIVISITN

FIRM OFFICIAL OFFER

RE: BOEING LTD INC.
QUANTITY: BELL 209 AH-1G HUEY COBRA HELICOPTERS 10 UNITS CRATED FOR EXPORT PRODUCTION YEAR 78/79.
PRICE: USDOLLARS 4.800.000.-- PER UNIT.
INCLUSIVE OF 1.000HRS SPARE PARTS PER UNIT, WHICH IS EQUIVALENT TO 5 YEARS SPARES UNDER NORMAL USAGE AND

EQUIVALENT TO 5 YEARS SPARES UNDER NORMAL USAGE AND
2 YEARS UNDER COMBAT OPERATION.
PRICE IS ALSO INCLUSIVE OF END USER CERTIFICATE AND
EXPORT LICENSE.
TOTAL AMOUNT: OF THIS OFFER IS USDOLLARS 48.000.000.--
PRICE: FOB WESTERN EUROPE.

IT IS AGREED THAT 7 UNITS ARE TO BE PAID IN CASH WHILE THE OTHER
3 UNITS WILL BE FINANCED BY:-
UNITED OVERSEAS BANK
ATT MR DABAR MERUZ
DIRECTOR
TLX 23666 UOB CH
GENEVA - SWITZERLAND
REF: F.S./001/PAS. - E 006454
AT THE FOLLOWING CONDITIONS:-
1- DURATION: 7 YAERS
2- AMOUNT: USDOLLARS 14.400.000.--
3- INTEREST RATE: LIBOR OF THE DAY OF THE OPERATION (APPROX. 11 PCT)
4- BANK SERVICING: 2 PERCENT OR LESS
5- CONSULTANT FEES: 2 PERCENT
6- INTERESTS PAYMENT: ANNUALY POST PAID.
7- CAPITAL PAYMENT: AT THE END OF THE 7 YEARS
8- GURANTEE: FIST AMERICAN BANK PROMISORY NOTES.

YOU ARE KINDLY REQUESTED TO SEND A TLX TO THE UNITED OVERSEAS BANK
STATING THAT YOU ACCEPT THE FINANCING IN QUESTION AT THE ABOVE
MENTIONED CONDITIONS, MOREOVER THAT YOU CONFIRM IRREVOCABLE AND
UNCONDITIONALLY TO PAY THE CONSULTANT FEES OF 2 PERCENT TO THE
FOLLOWING ACCOUNTS/BANKS:-

ONE PERCENT TO BE GUARANTEED TO:-
UNITED OVERSEAS BANK
A/C F.S./001/PAS. - E 006454
TLX 23666 UOB CH
GENEVA - SWITERLAND

THE SECOND PERCENT TO BE GUARANTEED TO:-

BANCA DI CREDITO E COMMERCIO
A/C NO. 2050 ARES
TLX 79363 - 79319 BCCLP CH
LUGANO - SWITERLAND

THE ABOVE MENTIONED CONSULTANT FEES ARE TO BE PAID SIMOULTANOUSLY
WITH THE CREDIT OF THE AMOUNT OF USDOLLARS 14.400.000.--

BUYER IS REQUESTED TO ENTER BANKWISE WITH AN R W A BY KEY TESTED
TLX AND WITH BANK'S FULL RESPONSIBILITY STATING THAT BUYER IS
ABADWAABELTSGIAND ABLE T TURCHASE
ULL RESPONSIBILITY STATING THAT BUYER IS
READY, WILLING AND ABLE TO PURCHASE TH

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BUYER IS REQUESTED TO ENTER BANKWISE WITH AN R W A BY KEY TESTED
TLX AND WITH BANK'S FULL RESPONSIBILITY STATING THAT BUYER IS
READY, WILLING AND ABLE TO PURCHASE THE 10 UNITS IN QUESTION.
PAYMENT IS SUBJECT TO INSPECTION AND ACCEPTANCE OF UNITS BY BUYER.
RWA IS TO BE
BUYER.
TWA IS TO BE
RWB IS TO B

RWA IS TO BE SSENT TO:-

LIECHTENSTEINISCHE LANDESBANK
ATT KRATZROS
A/C NO. 4734459/1033391
TLX 77631A LLZV FL
VADUZ - LIECHTENSTEIN
CODE - PAGATEL/10 -

UPON BUYER'S BANKWISE ENTRY WITH THE ABOVE MENTIONED RWA, SELLER
WILL CONFIRM AVAILABILITY OF UNITS AND WILL INVITE BUYER FOR
INSPECTION/ACCEPTANCE, PROVIDING FULL SPECIFICATIONS, INVENTORY,
SERIAL NUMBERS, LOGBOOKS AND WORKSHOP MANUALS.

AWAITING TO RECEIVE YOUR PROMPT NEWS.
KIND REGARDS
DR GRAZCO PARTEL
AUTHORIZED OFFICER
UNQUOTE

I AM LOOKING FORWARD TO HAVE YOUR NEWS ON THE DEVELOPMENTS OF THIS
MATTER.
KIND REGARDS
DR G PARTEL

F=',5.-%?3-+3
/

P.S.
CONCERNING GOLD WE HAVE IT FOR SALE. I WILL LET YOU KNOW ALL DETAILS
DURING THE NEXT COUPLE OF DAYHS.
I WILL ALSO LET YOU KNOW ABOUT THE MEXICO LOAN.
RGDS/PARTEL
STARENTER NPDH

WLL RCVD.....

%140

DURATA %13.5
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INCLUSIVE OF 1.000HRS SPARE PARTS PER UNIT, WHICH IS

[illegible]
15/[illegible] 14.42
[illegible]
616917 OCEANI I

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ATT MR JACK LAZARUS
RE YOUR TLX MSGE 25621

THANK YOU FOR YOUR TLX RE BELL COBRA:

1) PLS LET US KNOW TO WHICH SPECIFIC OFFER YOU REFER.

2) IF A GOVNT IS INVOLVED IT IS NECESSARY TO KNOW WHICH COUNTRY WE HAVE TO DEAL AND WHY (INCASE THE OFFER IN QUESTION IS ENDORSED BY A USA BANK) WHY THEY REQUIRE A FOREIGN BANK GUARANTEE.

3) WE GIVE BELOW THE MAIN SPECS OF THE COPTERS IN QUESTION.

SPECIFICATIONS:

1- IMPROVED MAIN ROTOR BLADE:- NEW COMPOSITE MAIN ROTOR BLADE.

2- IR SUPPRESSOR:- REDUCES ENGINE HOT METAL AND EXHAUST SIGNATURE.

3- IR JAMMER:- PROTECTS AGAINST IR AND HEAT SEEKING MISSILES.

4- CLOSED CIRCUIT REFUELING:- PROVIDES FOR 2.5'' REFUELING NOZZLE RECEPTICLE.

5- HYDRAULIC PUMP:- ELECTRICALLY DRIVEN - PROVIDES COLLECTIVE CONTROL IN THE EVENT OF HYDRAULIC FAILURE AND SYSTEM BORE-SIGHTING WITHOUT MULE.

6- HEADS UP DISPLAY:- PILOT'S DISPLAY WITH COLLIMATED SIGHT W/MOVING RETICLE, FIRE CONTROL AND FLIGHT INFORMATION.

7- HELMETSIGHT SYSTEM:- PROVIDES GUN TURRET AND TSU DRIVE, AND TARGET ACQUISITION.

8- OMNI DIRECTIONAL AIRSPEED SYSTEM:- LOW AIRSPEED SYSTEM FOR INPUT TO FIRE CONTROL.

9- IFF:- SOLID STATE WITH ALTITUDE RESPONSE.

10-LASER RANGEFINDER:- PROVIDES ACCURATE RANGE TO 10.000 METERS. INPUTS TO FIRE CONTROL COMPUTER.

11-WING STORES MANAGEMENT SYSTEM:- PROVIDES PILOT CAPABILITY TO SELECT WARHEAD TYPES, FIRING INTERVALS, FUZES, SINGLE OR MULTIPLE ROCKETS, AND ROCKETS INVENTORY.

12-UNIVERSAL TTURRET:- GUN TURRET WITH 20MM VULCAN WEAPON.

13-SLAZ RADIOS:- AN/ARC-54FM, AN/ARC-51UHF, AN/ARC-83AMN, AN/ARC 134VH F

3364

14-FIRE DETECTION:- ENGINE COMPARTMENT. FIRE DETECTION AND PILOT INDICATOR.

15-SCAS COMPENSATION:- AUTOMATIC COMPENSATION FOR OFF-AXIS GUN FIRE.

16-DOPPLER:- LIGHTWEIGHT DOPPLER NAVIGATION SYSTEM.

17-TOW MISSILE SYSTEM:- PROVIDES TELESCOPIC SIGHT UNIT, MISSILE LAUCHERS, AND ELECTRONIC COMPONENTS.

18-WIND BUSHINGS:- PROVIDES OUTBOARD STORES STATION WITH LOAD CAPACITY FOR 19 FFAR ROCKETS.

19-RADAR ALTIMETER:- PROVIDES CONTINOUS INDICATION OF ABSOLUTE ALTITUDE ABOVE THE EARTH SURFACE.

20-ENGINE TYPE:- T53/L13 - SHP 1400

21-CONUS NAVIGATION:- SIVES AH-LS ENROUTE NAVIGATION CAPABILITY -VOR, ILS, GLIDE SLOPE MARKER BEACON.

22-FIRE CONTROL COMPUTER:- SULL SOLUTION FIRE CONTROL FOR TURRETED WEAPON AND FFAR ROCKET SYSTEM.

23-NIGHT FLYING EQUIPMENT:- FORWARD LOOKING INFRARED SENSORS: PROVIDES THE PILOT AND GUNNER A NIGHT VISION CAPABILITY.

24-FLIR MOUNTED IN THE TOW SIGHT GIVES THE GUNNER THE ABILITY TO EFFECTIVELY ENGAGE TANK-TYPE TARGETS AT NIGHT.

ARMAMENT EQUIPMENT

-SYSTEM WITH 8 TOW MISSILES ON OUTBOARD UNDERWING STATIONS.
-ELECTRIC POWERED GENERAL ELECTRIC UNIVERSAL TURRET WITH 20MM 3 BARRELL GUN (VULCAN), 750 ROUNDS MNTD, RATE OF FIRE 730 ROUNDS PER MINUTE.
-BALDWIN ELECTRIC AM138 WING STORES MANAGEMENT SYSTEM FITTED MOUNTED IN LAUNCHERS CONTAINING FROM 7-19 TUBES.
-HUGHES LASES RANGE FINDER AND TRACKER.
-MARCONI AVIONIC AIR DATA SUBSYSTEM.
-INFRARED JAMMER, SUPPRESSOR, RADAR WARNING RECEIVER.

AWAITING YOUR PROMPT REPLY
KIND REGARDS
DR GLAUCO PARTEL
SEALCO DAL
TAV216
61001/ OCEANI INNZ 009.5
T

P.MDI *
61621/ OCEANI I

ATN: GLAUCO PARTEL
MSG: 25621

THANK U FOR YR TLX REGARDING BELL COBRAS

1) WE ARE INTERESTED ON BEHALF OF OUR CLIENTS.

2) BANKING TERMS ARE UNACCEPTABLE AS WE ARE DEALING WITH A GOVT WHER-
EBY
INTEREST RATES ARE IN 6 PCT RANGE.

3) IN ORDER TO PROCEED, WE NEED FIRM OFFER AND AS MANY SPECIFICATION-
S AS
U CAN PROVIDE TO OUR TLX NBR 499 1295 SEALCO DAL. IF U CONSIDER INF-
O TO
BE TOO CONFIDENTIAL TO SEND BY TLX, PLS SEND BY DHL COURIER TO OUR N-
EW
YORK ADDRESS AS FLWS: 97-19 62ND DRIVE, REGO PARK, N.Y. 11374.

REGARDS,
JACK LAZARUS, CEO/KEZA LTD, INC/13 SEPT 82

...,

61621/ OCEANI I.....SEALCODAL

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06/12 17.32

AMERICA NPBH✠

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616059 SRC I

ATTN: NICHOLAS PAUL

RE: AH1S

FOLLOWING TODAY PHONE CONVERSTION PLS SUBMIT THE SPECS OF AH-1S

TYPE: BELL MOD. 209 HUEYCOBRA US ARMY DESIGNATION AH-1S

CONDITION: NEW

POWER PLANT: AVCO LYCOMING T-53-L-703

SYSTEMS: 10KVA AC ALTERATOR

AVIONICS AND EQUIPMENT:

COMMUNICATION: AN/ARC- 144; AN/ARC-164; AN/ARC-115; KY-58 SECURE VOICE SYSTEM.

AVIONICS: AN/ARN-123 CONUS NAVIGATION SYSTEM WITH VOR/ILS RECEIVERS, GLIDESLOPE, HSI ; VSI; RADAR ALTIMETER, CO-PILOT MAGNETIC COMPASS, ETC,

ARMAMENT AND OPERATIONAL: M65 SYSTEM W/T EIGHT TOW MISSILES STATIONS
M197 20 MM THREE-BARREL VULCAN CANNON
XM 138 BALDWING ELECTRONIC MANAGMENT SUB-SYSTEM
- FIRE CONTROL SYSTEM
-- LASER RANGE FINDER
-AIRBORN LASER TRACKER
- IFF TRANSPONDER
- INFRA-RED JAMMER
- RADAR WARNING RCVR
- RADAR JAMMER SYSTEM
- LASER WARNING RECEIVER.

AWAITING YOUR ACTIONS.

BEST REGARDS

DR. G. PARTEL.✠

AMERICA NPBH

PYMPW ✠

3367

616059 SRC I
PERLOW AA72929

SYDNEY TLX 275 21ST DEC 1982

ATTENTION GLAUCO

RE MY TELEX 20TH DEC - MINESWEEPERS

HAVE TODAY AT SYD TIME 1300 HRS BEEN OFFERED 4 BRAND NEW EUROPEAN BUILT MINESWEEPERS FULLY AND TOTALLY EQUIPPED WITH EVERY MODERN FACILITY - EACH UNIT IS USD52 MILLION, WHICH INCLUDES OPERATIONAL SPARES FOR APPROX 2 YEARS

PLEASE NOTE - DUE TO SALES RESTRICTIONS ON THIS TYPE OF EQUIPMENT WE WILL HAVE TO HAVE ACCEPTABLE EUC AND ALSO BANK CONFIRMATION OF FUNDS WITH TOTAL AMOUNT OF USD208 MILLION IN ESCROW PRIOR TO INSPECTION

PLEASE ADVISE URGENT TOME AT TLX AA72929/PERLOW IF YOU WANT TO PROCEED ON THIS OFFER AND I WILL SEND YOU THE SPECS I HAVE GOT WHICH ARE ONLY BRIEF BUT SUFFICIENT I HAVE GOT 48 HOURS TO REPLY AND DUE TO CHRISTMAS HOLIDAYS UNLESS YOU MOVE IMMEDIATELY VESSELS MAY BE HARD TO HOLD

REGARDS
EUGENE

✠
616059 SRC I
PERLOW AA72929

WWMQY ✠
616059 SRC I
MAINFT AA73412ATTN GLAUCO PARTEL
RE YR TLX 18/12 MINESWEEPS
I TRIED TO TLX REPLY TO YR TLX LAST WEEK BUT BOTH YR TLX NO'S NOT OPERATING.
SUPPLIER HAS COME UP WITH 4 UNITS AVLBLE BUT IS NOT PREPARED TO GV ANY INFO ON ''LETTER OF ONTENT'' BASIS UNLESS HE OBTAINS PHOTO COPY OF THE LETTER OF INTENT. FURTHER SUPPLIER WANTS BANK/BANK CONFM OF FUNDS AVLBLE EQUIV TO US D 9.5 MILLION APPROX. FOR THE PURCHASE OF THE 4 UNITS SUBJECT TO INSPECT.
FURHTER SELLERS REQ EUC - OR WHAT COUNTRY WILL PROVIDE THIS FIRM.
ANY ALTERNATIVE FOR APPROX 10° CASH UP FRONT. PAPER CAN BE OBTAINED IF YOU HV NO WAY OF DOING THIS YOURSELF.
PLS ADV IF YOU WANT TO PROCEED ON ABOVE TERMS N CONDITIONS.
FULL SPECS/FIRM PRICE/ INSPECT DETAILS WILL BE PRVIDED ASAP AFTER ABOVE ARE PROVIDED BY YOU
RGDS EUGENE✠
616059 SRC I
MAINFT AA73412

✠

616059 SRC I
PROVA NOTTURNA

LINEA PROVATA CON ESITO POSITIVO

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15/12 17.12

864941 SOLE CH

616059 SRC I

ATTN.: MR. JENNI

1) TAIWAN

THEY WILL ACT IN 3 WEEKS FROM NOW, AFTER THE SEASONS HOLIDAYS.

2) COBRA-BELL AH1S

CLIENT IS READY TO MOVE. PLEASE ADVISE IF A PERFORMANCE BOND CAN BE ISSUED WHEN THEY HAVE ENTERET BANK WISE; INTHIS CAS CASE HAVE TO ADVISE THEIR BANK.

3) SKY-HAWKS

WE HAVE A REQUEST FOR 20 UNITS OF THIS SINGLE ENGINE-AIRCRAFT. IS THERE ANY CHANCE TO GET THEM?

BEST REGARDS

DR. G. PARTEL.

864941 SOLE CH

616059 SRC I

DURATA 002.2

3370

045864941
16/12 09.57
864941 SOLE CH⁂
616059 SRC I
ATTN: MR. JENNI
RE: BEL COBRA A1S
REF. TLX YESTERDAY PLA ADVISE IF EUC OF PERU' IS VALID FOR THIS UNITS
BEST REGARDS DR. PARTEL.
⁂
864941 SOLE CH
616059 SRC I
DURATA 001.1

007172929
10/12 12.01
PERLOW AA72929✠
616059 SRC I

ATTN.: EUGENE
RE: MINE SWEEPER
SINCE BUYER IS READY TO MOVE AND TO GIVE US LETTER OF INTENT, WE HAVE BEEN URGED TO SUBMIT DATA AND SPECS.
PLS LET US HAVE THE SAME ASAP.
TKS AND RGDS.
DR. G. PARTEL.
✠
PERLOW AA72929
616059 SRC I
DURATA 001.2

007173412
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007173412
0/11 19.20
MAINFT AA73412
616059 SRC I
ATT. EUGENE
WE HAVE AN URGENT REQUEST FOR MINE SWEEPERS.
HAVE YOU STILL AVAILABLE SOME OF THE PREVIOUS UNITS?
IN THIS CASE PLS CONFIRM YOUR OFFER BY RETURN.
PLS NOTE THAT WE HAVE TO GUARANTEE OUR OFFER BANKWISE.
WE SUGGEST YOU TO HAVE FROM YOUR SOURCE A PROTECTION OF
ATLEAST USD.200.000,00 HALF OF WHICH TRANSFERED TO US FOR
OUR PROTECTION.
BEST REGARDS
GLAUCO

MAINFT AA73412
DURATA 001.2

616059 SRC I
13790 JONSVEN S ⁴ PWMQT ⁂
616059 SRC I
PERLOW AA72929

SYDNEY TLX 152 1ST DEC 1982

ATTENTION GLAUCO

RE YOUR TLX MINE SWEEPERS

I CAN COME UP WITH AS MANY AS YOUR BUYERS REQUIRE BUT IT IS IMPOSSIBLE TO GET GUARANTEE FROM A BANK FOR PRODUCT/PERFORMANCE WITHOUT FIRST GETTING

A) LETTER OF INTENT FROM PURCHASER GIVING AS MUCH INFORMATION/ BUYERS REQUIREMENTS AS POSSIBLE AND OFFICIALLY REQUESTING THAT A BOND BE ISSUED TO COVER POSSIBLE NON-PERFORMANCE

IF YOU CAN COME UP WITH (A) ABOVE THEN I CAN PROCEED IMMEDIATELY

KIND REGARDS
EUGENE

PS YOU CAN NOW CONTACT ME ON EITHER 73412/MAINFT OR 72929/PERLOW
⁂
616059 SRC I
PERLOW AA72929

⁂
616059 SRC I

QUMQI
616Q17 OCEANI I

ATT: DR. PARTEL

RECEIVED YOUR TELEX THANK YOU

I WANT TO WISH YOU AND ALL MY WARMEST WISHES FOR
CHRISTMAS AND NEW YEARS AND PRAY 1983 WILL BE A HEALTHY AND P
PROSPEROUS.

REGARDS
NICHOLAS S. PAUL
183669 R1Q5
.....
1119 12/24
VIA TRT

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PEMQU +
616Q17 OCEANI I

616Q17 OCEANI I

ATT: DR. PARTEL

THIS YEAR 1983 LET US MAKE A LOTS OF MONEY:

PLEASE I WOULD LIKE ALL INFORMATIQN AND PRICES
ON MINE SWEEPERS.
MY GOLD BUYERS IN SAUDIA ARE GETTING RESTLESS
THEY SAY I CAN NOT PRODUCE.

PLEASE+
LOANS +
INFORMATION VERY IMPORTANT ANSWERS ON HAWAII, MEXICO,
FRANCE,CANADA, AND EGYPTION LOANS ARE WAITING FOR
ANSWERS PLEASE.

REGARDS
NICHOLAS S. PAUL
183669 PAUL
.....
2120 Q1/Q3
VIA TRT

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616059 SRC I
PROVA NOTTURNA

LINEA PROVATA CON ESITO POSITIVO

T QEMQI ✠
616059 SRC I

SYD. DEC. 23. .. TLX MSG280.

ATT: GLAUCO PARTEL.

RE YR TLX DEC 22.. MINESWEEPERS.

REF MY TELEX 275 AND OFFER OF 4 UNITS BRAND NEW...

A) I AM NOT PREPARED TO LODGE USD100 THOUSAND AS PERFORMANCE BOND BECAUSE:

1. I CANNOT GET ANY OPTION FOR MYSELF FROM SELLERS.
2. SELLERS ARE NOT PREPARED TO LODGE THE 100,000 EITHER AS THEY DO NOT KNOW BUYER AND HIS CAPABILITY TO PURCHASE.
3. I CANNOT SEE WHY YOUR BUYER PUTS HIS L/C UP, THEN SELLERS WILL ISSUE A PERFORMANCE BOND OF 5 PCT, BUT ONLY AGAINST BUYERS L/C.

B) AS THE SELLER WILL NOT GIVE ME ANY OPTION, I CANNOT GUARANTEE YOU/YOUR BUYERS THAT THE 4 VESSELS WILL BE AVAILABLE IN 2-3 WEEKS.

C) IF YOU STILL WANT ME TO SEND YOU THE SPECS, I WILL DO SO ON THURSDAY 30 DEC, AS I AM GETTING THE BASIC SPECS FROM THE SELLERS ON THE 29 DEC.

D) IF YOUR BUYERS CANNOT ARRANGE FOR EUC I WILL ARRANGE THIS FOR USD 250 THOUSAND EXTRA PER UNIT, TO BE PAID TO ME BY BANKDRAFT, AT THE SAME TIME YOUR BUYERS OPEN L/C. SELLERS WILL TRUST ME FOR COST OF EUC TO THEM, SO IF I TELL THEM TO GO AHEAD AND ARRANGE FOR EUC THEY WILL PAY OUT OF THEIR OWN POCKET, AND COLLECT FROM ME WHEN L/C IS OPENED.
THIS IS ALL I CAN DO IN THIS MATTER.

MY SINCERE WISHES TO YOU FOR A HAPPY CHRISTMAS AND PROSPEROUS NEW YEAR.

REGARDS.

EUGENE

✠

616059 SRC IVVVV

3370

007172929

22/12 20.27
PERLOW AA72929✠
616059 SRC I
ATTN: EUGENE
RE: MINESWEEPERS.
TKS FOR YR TLXS.
REYOUR 275 OF DEC. 21, PLS NOTE THE FOLLOWING:

1) WE ARE PRESENTLY UNABLE TO COMMENT THE PRICE W/O SPECS AND DATA.
2) WE'LL LET YOU KNOW LATER THE BUYER'S COUNTRY.
3) LETTER OF INTENT AND BANK EVIDENCE CAN BE OBTAINED AFTER SUBMITTING DETAILED OFFER WHICH SHOULD INCLUDES YOUR FORMAL COMMITMENT TO PROVIDE AS INFORMED, USD. 100,000.00 BOND.
4) BEING ALREADY SEASON HOLIDAYS YOU HAVE TWO WEEKS TO PREPARE THE PROPOSAL AND THE BOND, SO THAT WE'LL BE ABLE, AS SOON AS BACK TO FINALIZE THE DAEL WITH BUYER'S REPRESENTATIVES.
5) IT IS IMPERATIVE TO KNOW BY RETURN IF YOU CAN HANDLE THE MATTER ATLEAST FOR A PERIOD OF 2-3 WEEKS WHICH IS, FOR SUCH AN INPORTANT DEAL, A VERY SHORT TIME.

BEST REGARDS.
GLAUCA PARTEL

✠
PERLOW AA72929
DURATA 002.3

PLEASE FIND BELOW DETAILS OF 4 MINESWEEPERS/MINEHUBTERS ON OFFER TO YOU
THE SPEC OF THE ''CIRCE'' MINEHUNTERS AS FOLLOWING:

DISPLACEMENT , TONS: 460 STANDARD, 495 NORMAL, 510 FULL LOAD.
DIMENSIONS, FEET (METERS): 167X29.2X11.15(50.9X8.9X3.4).
GUN: 1 - 20 MM.
MAIN ENGINE: 1 MTU DIESEL, SINGLE AXIAL SCREW,
1.800 BHP = 15 KNOTS (2 ACTIVE RUDDERS).
RANGE, MILES: 3.000 AT 12 KNOTS.
COMPLEMENT: 48 (4 OFFICERS, 44 MEN)
MINE HUNTING: ALL SHIPS ARE FITTED WITH DUBM 20, MINEHUNTING SONAR, THE 9FT (2.74M) LONG PAP IS PROPELLED BY TWO ELECTRIC MOTORS AT 6 KNOTS AND IS WIRE GUIDED TO
A MAXIMUM RANGE OF 500 METERS. FITTED WITH A TELEVISION CAMERA THIS MACHINE DETECTS THE MINE AND LAYS ITS 100 KGM CHARGE NEARBY. THIS IS THEN DETONATED BY AN ULTRA-SONIC SIGNAL.
AS STATED TO YOU THE COST IS USD 62 MILLION EACH INCLUSIVE OF ALL DOCUMENTS/EUC.
PLS NOTE THAT ON THE PRICE IS INCLUDED YOUR COMMISSION AMOUNTING TO TWO MILLION/EACH.

3380

RE: GOLD

AT PRESENT WE DO NOT HAVE A RELAIBLE SOURCE.

RGDS

DR. G. PARTEL

PAUL LAGB

616059 SRC I

DURATA 003.3

0023183669
06/01 11.14
PAUL LAGB✠
616059 SRC I
ATTN. PAUL

616059 SRC I
PROVA NOTTURNA

3382

LINEA PROVATA CON ESITO POSITIVO

PTMQR ✠
616059 SRC ISYD JAN.6 TLX 291

ATTN. GLAUCO.

PLEASE FIND BELOW DETAILS OF 4 MINESWEEPERS/MINEHUNTERS
ON OFFER TO YOU
THE SPEC OF THE ''CIRCE'' MINEHUNTERS AS FOLLOWING:

DISPLACEMENT, TONS: 460 STANDARD, 495 NORMAL, 510 FULL LOAD.
DIMENSIONS, FEET (METERS): 167X29.2X11.15(50.9X8.9X3.4).
GUN: 1 - 20 MM
MAIN ENGINE : 1 MTU DIESEL,SINGLE AXIAL SCREW,
1.800 BHP = 15 KNOTS (2 ACTIVE RUDDERS).
RANGE, MILES: 3.000 AT 12 KNOTS.
COMPLEMENT : 48 (4 OFFICERS, 44 MEN)
MINE HUNTING : ALL SHIPS ARE FITTED WITH DUBM 20,MINEHUNTING
SONAR, THE 9FT (2.74 M) LONG PAP IS PROPELLED BY TWO ELECTRIC
MOTORS AT 6 KNOTS AND IS WIRE GUIDED TO
A MAXIMUM RANGE OF 500 METERS. FITTED WITH A TELEVISION CAMERA
THIS MACHINE DETECTS THE MINE AND LAYS ITS 100 KGM CHARGE
NEARBY. THIS IS THEN DETONATED BY AN ULTRA-SONIC SIGNAL.

AS STATED TO YOU THE COST IS USD 55 MILLION EACH INCLUSIVE
OF ALL DOCUMENTS /EUC.

PLS ADVISE ASAP OUTCOME YOUR NEGOTIATIONS.

REGARDS
PERLOW TRADING PTY.LTD
EUGENE.
PERLOW AA72929✠
616059 SRC I

QYMEQ ✠
616059 SRC I✠
616059 SRC I

TT: DR. PARTEL

RECEIVED YOUR TELEX ON SWEEPERS ONE WEEK IS A VERY SHORT TIME WILL DO MY VERY BEST.

I DO NOT LIKE TO HOUND YOU ABOUT THE LOANS BUT MY CLIENTS ARE STARTING TO THINK THAT I CAN NOT PRODUCE AS ITS BEEN OVER TWO MONTHS WITH NO ANSWER WHAT IS THE HOLD UP
HAWAII AND MEXICO IS OVER FOUR MONTHS
PLEASE HELP ME OUT AS I HAVE SO MANY GOOD CLIENTS AND COULD MEAN A LOT OF MONEY FOR US
PLEASE SEND ME SOME GOOD NEWS.

REGARDS
NICHOLAS S. PAUL
183669 PAUL
.....

00231836&9

10/01 13.42

PAUL LAGB

✠

3384

616059 SRC I

ATTN: PAUL

RE: MINESWEEPER/MINEHUNTERS

I HAVE BEEN ADVISED TODAY THAT OWNER HAVE DISPOSED OF 4 UNITS OFFERED ME ORIGINALLY. HOWEVER THEY HAVE FROM THEIR RESERVE, OFFERED ON IMMEDIATE DELIVERY BASISI 4 UNITS 1981/82 LAUNCHING/ BRAND NEW, ON SAME TERMS OF USD 62 MIL EACH ''AS IS WHERE IS...''
SPECIFICATIONS BELOW:
MINEHUNTER ERIDIAN CLASS.
WEIGHT: 544 TONS MEASUREMENTS: 47MX9MX2,6M
ENGINE: DIESEL 1400 HP CRUISE SPEED: 15 KNOTS
WORKING SPEED: 7 KNOTS HULL: IN CVR MATERIAL
SCREW: 1 W/T VARIABLE THREAD
RUBBER: 2 ACTIVE/STEM PROPELLER
ARMAMENT: 1 GUNX20MM
2 PAP 104 WHICH SPECS AS FOLLOWS FOR EACH
WEIGHT: 700 KG LENGHT: 2.70 M DIAM: 1.10M
SPEED: 5.5 KNOTS GUIDING CABLE: 1000 M
MASS OF CHARGE:140 KG
TV CAMERA/RANGE OF WORK: 500 M ON DEPTH OF 10 TO 150M
RADAR: 1 DECCA 1229
SONAR: 1 DUBM 21A
OTHER EQUIPMENT SUCH AS RADIOS TELECOM SYSTEM ETC.
WE NEED YOUR DECISION WITHIN ONE WEEK.
RGDS/ DR. PARTEL.

✠

PAUL LAGB

616059 SRC I

DURATA 003.2

PEMRE ✠
616059 SRC I✠
616059 SRC I

3385

ATT: DR. PARTEL
TO-DAY I HAD A DAY LONG MEETING WITH TWO GENTELMEN FROM SAN FRANCICO WHO I HAVE BEEN TRYING TO MEET FOR OVER SIX MONTHS .
THESE MEN REPRESENT AN INVESTMENT GROUP THAT REPRESENT THESE GROUPS IN EUROPE ASIA AND AFRICA.
THEY HAVE PRIME BANK GURANTEES AND SECURITIES FROM BANKS IN EUROPE ABD
AND USA .
THEY WANT TO BORROW FROM FIVE TO TEN MILLION USD PER MONTH FOR FIVE -TEN-OR TWENTY YEARS.
INTEREST RATE NOT TO EXCEED EIGHT AND ONE HALF PER CENT OR LESS AND A NINTY SEVEN PER CENT OMISSION RATE.
THEY WILL INCREASE THE AMOUNTS TO HALF MILLION AND UP EACH MONTH IN SIXTY DAYS.
CAN YOU SET UP WITH RELIABLE CONNECTIONS WITH YOUR BANKS THIER TO MAKE THESE LOANS TO MY CLIENTS .
DR. PARTEL WITH A GOOD RELIABLE AND HONEST GROUP WE CAN IN ONE YEAR MAKE BIG MONEY WE WILL NOT HAVE TO WORRY WE COULD NOT SPEND IT IF WE LIVED TO BE 100 YEARS OLD
I CAN GURANTEE YOU THIS DR. PARTEL I HAVE GOOD CONNECTIONS HERE FOR BANK GURANTEES, WORK ON THIS HARD AND GIVE ME YOUR ANSWER THE FIRST OF THIS WEEK THEY WAITE FOR MY ANWSER .
ALSO THIS GROUP HAS CONNECTIONS WITH S LOT OF EUROPEAN AND ASIAN COUNTRIES.
IF YOU THINK THAT DR. TAGLIOLI CAN HELP HIM FOR HELP.

ALSO SEND ME ON SWEEPERS WHERE THEY WERE BUILT
WHAT COUNTRY AND WHAT MATERIAL IS HULL MADE OFF.
ALSO NEWS ON OUR LOANS AND ABOUT COPTERS I SPOKE TO YOU ON PHONE.

REGARDS

PAUL

0023183669
27/01 15.48
PAUL LAGB✠
616059 SRC I
JAN. 27,1983
ATTN. PAUL
RE: 200 MIO USD LOAN.
TKS FOR YR TODAR MSG.
IN ORDER TO PROCEDE IT IS NECESSARY THAT THE BORROWER'S FIDUCIARY BANK SEND AN OFFICIAL REQUEST, ON BORROWER'S BEHALF, FOR A LOAN OF:
200.000.000,00 USD.
INTEREST RATE: 8.8%
EMISSION: 98%
DURATION: 15 YRS.

THIS THE LENDER'S TRUSTY BANK DATA:
BANCA PRIVATA UND TRAST ACI. ZURICH
ATTN. GEN. MNG. DR. VANNOD.
BANK CODE: CCC-ATT DIR VANNOD-GRD-D
TELEX NO. 812435 PR CH.

PLEASE CLEARLY NOTE THE FOLLOWINGS:
WE CANNOT COLLECT OUR COMMISSIONFROM THE LENDER, THEREFORE YOU MUST ARRANGE FOR GRANTING OUR 1 PCT COMMISSION.
YOU ARE NOT,THEREFORE, AUTORIZED TO PASS THE ABOVE DATA TO THE BORROWER UNLESS YOU HAVE GOT VALID PROTECTION OF OUR COMMISSION,WHICH WILL BE LATER CONFIRMED BANKWISE.
PLS INFORM
RGDS.
DR. PARTEL/E.CORTEGGIANI.

✠
PAUL LAGB

DURATA 003.0

PTMQE ✠
616059 SRC I

ATT: DR. PARTEL

I AM SORRY I DID NOT GET BACK TO YOU SOONER ,I HAD TO
FLY TO HOUSTON, TEXAS AND RESOLVE THE MEANING OF
THE WORDING OF + WITH FULL RESPONSIBILITY+ PER SAY.

THE FIDUCIARY BANK THOUGHT THAT BY MAKING THE STATEMENT
WITH FULL RESPONSIBILITY THAT THEY WERE THE GUARANTEEING BANK
SO I WENT TO TEXAS AND HAD BANK LAWYER DEFINE THE STATEMENT.

THE GUARANTEEING BANK GAVE THEM A WRITTEN STATEMENT THAT
THEY WERE NOT OBLIGATED IN THIS TRANSACTION THAT THEY
WERE JUST THE FIDUCIARY BANK.

IT IS ALL STRAIGHTEND OUT NOW.
TELEX WILLBE SENT OUT TUESDAY MORNING AS MONDAY IS
A LEGAL HOLIDAY HERE IN USA EVERYTHING IS CLOSED HERE.
TELEX WILL BE IN SWISS BANK WEDNESDAY MORNING.
PLEASE FORGIVE DELAY.

REGARDS
NICHOLAS S. PAUL
183669 PAUL

D.....

0023183669
15/02 12.04
PAUL LAGB
616059 SRC I
ATTN: MR. NICHOLAS PAUL
RE: 200 MILLION USD LOAN
LAST NIGHT A TELEX WAS RECEIVED BY THE SWISS BANK BUT IT SIMPLY STATED '' OUR BANK IS IN NEED OF MONEY. PLS ADVISE''.
THIS MEANS NOTHING. THEY HAVE TO TELEX '' WE BANK.....
WITH FULL RESPONSIBILITY ACCEPT YOUR OFFER OF.....USD MILLIONS AT THE INTEREST RATE..... DURATION 15 YEARS (WITH ALL DETAILS). WE REMAIN WAITING FOR YOUR CONFIRMATION BY KTT.....''
BEST REGARDS DR. G. PARTEL.

PAUL LAGB

616059 SRC I
DURATA 001.5

QUMPT ✠
616059 SRC I

ATT: DR.PARTEL
RECEIVED TELEX YESTERDAY ON COPTERS CODE LEE TWENTY
LOOKS GOOD I HOPE.

RE: 200 M LOAN.
MY UNDERSTANDING IS THAT BORROWER HAS GONE INTO LOAN
BANK YESTERDAY 2-10 THRU ANOTHER FIDUCIARY BANK
HUFFMAN BANK OF HUSTON , TEXAS
AN IRREVOCABLE REQUEST WAS MADE BY BANKS
CHAIRMAN OF BOARD, MR. I.T. MAE JR.
TELEX 0792685 A/B H M D L
TEL. 713- 324-1855
PLEASE CHECK OUT LET ME KNOW.
REGARDS
NICHOLAS S. PAUL
183669 PAUL

3390

PUMEW ✠
616059 SRC I

ATT: DR. PARTEL
RE: 200 M. LOAN
TO-DAY HUFFMAN BANK OF TEXAS HAS MADE CONTACT BY
TELEX ,PLEASE CHECK AND KEEP ME INFORMED ON
LOAN VERY IMPORTANT.

RE: COPTERS
ALSO KEEP ME INFORMED ON PROGRESS.
REGARDES.
NICHOLAS S. PAUL
183669 PAUL

05147146
10/02 12.19
47146 YACHTS G✠
616059 SRC I

3391

FEB. 10,1983
LEE 20
ATTN. D.A.CHRISTOFI
RE TODAY PHONE CONVERSATION, THIS IS TO QUOTE YOU THE FOLLOWING:

- UP TO 200 PCS MBT M48A5 BRAND NEW AT USD. 1.450 MIO/EACH FOB.

- 120.000 PCS. RND 105MM HEAT-T AT USD. 460.00/RND.

DELIVERY CAN TAKE PLACE WITHIN 6 WEEKS FROM RECEIPT OF PAPERS AND BANKING ARRANGEMENT.

BEST REGARDS.
DR. G. PARTEL
✠
47146 YACHTS G
DURATA 001.2

PUMPW ✠
616059 SRC I

3392

ATT: DR. PARTEL

SO VERY SORRY I COULD NOT RESPOND TO SOONER AS YOU MIGHT HAVE READ IN NEWSPRINTS THAT WE HAD FOUR DAYS OF HEAVY RAINS AND WINDS HERE THAT CAUSED TEN BILLION DOLLARS IN DAMAGES FOUR DAYS NO ELECTRICITY NO TELEPHONE OR TELEX COMUNICATIONS. BUT THANK GOD WERE BACK IN BUSINESS.
I JUST RECEIVE TELEX IRREVOCABLY CONFIRMING THE ONE PERCENT COMMISSION TO US BY BORROWERS FIDUCIARY BANK THE FIDUCIARY BANK IS GOING IN BANK THIER SOME TIME WEDNESDAY.

I AM WAITING ANSWER ON LOAN FOR 12.5 MILLION USD.
LOAN FOR 8.75 TO 9.00 PERCENT LOAN 98 PERCENT IMMISSION PLUS ONE PERCENT COMMISSION FOR US 19 YEARS INTEREST PAID YEARLY PAID IN ARREARS.
I HAVE MANDATE IN HAND FROM TEXAS AND TWO PRIME BANK GUARANTEE. PLEASE.

ALSO I AM WAITING SINCE SIX WEEKS FOR ANSWER ON 20 COPTERS BUYER IS STILL WAITING , HE CALLS EVERY DAY FROM NEW YORK, PLEASE GET ME ANSWER THIS DEAL IS ALL CASH MONEY.
PLEASE TRY AND GIVE ME QUICK ANSWER, AND PLEASE I HAVE MORE LOANS DEMAND WE MUST WORK A LITTLE HARDER FOR ME TO KEEP MY PROMISE TO YOU TO MAKE US MILLIONS THIS YEAR.

PLEASE AWAITING QUICK REPLY.
REGARDS
NICHOLAS S. PAUL
183669 PAUL

D.....

616059 SRC I
PROVA NOTTURNA

3393

LINEA PROVATA CON ESITO POSITIVO

PEMWW ✠
616059 SRC I

ATT: DR. PARTEL
RE: LOANS

ON LOANS BORROWER IS GETTING 100 PER CENT LOAN.

EXAMPLE:

BORROWER IS LOANED BY BANK °100.00
BORROWER FROM LOAN AGREES
TO PAY 3 PER CENT FOR
GETTING LOAN 3.00

° 97.00

HE AGREES TO PAY °1.50 TO YOU AND MY SELF WHICH WE SPLIT .75 CENTS FOR YOU AND .75 CENTS FOR ME.
HE PAYS TO HIS BROKER FOR HIS WORK FOR ARRANGING WITH US FOR LOAN AND BANK HERE FOR GUARANTEE.
°1.00 FOR BANK OFFICER HERE FOR ARANGING BANK GUARANTEE OF LOAN.

TELEX ME IF THIS IS SATISFACTORY IF SO I CAN ARRANGE THREE LOANS RIGHT AWAY.

RE: TO 20 COPTERS I TELEXED YOU IF ARRANGEMENT THE BUYER WANTS IS SATISFACTORY WITH SELLER.
REGARDS
NICHOLAS S. PAUL
183669 PAUL

PS=
ABOVE SHOULD ALSO READ .50 CENTS FOR HIS BROKER TO.

D..... PEMTQ ✠
616059 SRC I PRMQO ✠
616059 SRC I

REF TLX 299

3394

ATT: DR.GLAUCO PARTEL.

RE HARPHOON..TKY YR TLX.
A) WILL EUC FROM TURKEY BE ACCEPTABLE?

B) PRICE...PLS ADVISE YOUR FIRM PRICE CONSIDERING THAT WE WILL PROVIDE EUC.. I WOULD HAVE GIVEN YOU A FIGURE BUT I DO NOT HAVE A CLUE.

C) WILL WE HAVE TO PROVIDE EUC PRIOR TO OFFER BEING MADE? DUE TO COST FACTOR WE CAN ONLY PROVIDE PHYSICAL EUC AT TIME OF INDEPENDENT INSPECTION.

GLAUCO..RE MINEHUNTERS..
I HAVE BEEN ADVISED AT 1300 HRS TODAY SYD.TIME, THAT SELLERS HAVE DISPOSED OF 4 UNITS ''CERCE''CLASS OFFERED ME ORIGINALLY. HOWEVER, ON MY FURTHER REPRESENTATION, THEY HAVE, FROM THEIR RESERVE, OFFERED ME ON IMMEDIATE DELIVERY BASIS, 4 UNITS 1981/82 LAUNCHING/BRAND NEW, ON SAME TERMS OF USD 55 MIL. EACH ''AS IS WHERE IS''... SPECIFICATIONS BELOW:
ERIDAN TYPE: INITIAL SPECS: FIRST UNITS HAVE BEEN RECEIVED BY NAVY IN 1980-
WEIGHT: 544 TONS/MEASUREMENTS: LENGTH 47M. X WIDTH 9M./DRAFT :2.6M
ENGINE: DIESEL 1400 HP./CRUISE SPEED: 15 KNOTS/ WORKING SPEED: 7 KNOT HULL: IN CVR MATERIAL (ANTIRUST N WITH ANTIMAGNETIC PROPERTIES)
SCREW: 1 WITH VARIABLE THREAD/ RUBBER: 2 ACTIVE / STEM PROPELLER :1/HULL SONAR: 1/ AUTOMATIC PILOT SYSTEM: 1 MECHANICAL DREDGE:

1/GUN: 1 X 20MM/
2 PAP 104 WHICH SPECS AS FOLLOWS FOR EACH:
WEIGHT:700KG/LENGTH:2.70M. DIAMETER 1.10M.
SPEED: 5.5 KNOTS/GUIDING CABLE:1000M./MASS OF CHARGE 140KG./
INCLUDING 1 TV CAMERA/ RANGE OF WORK: 500M. ON DEPTH OF 10 TO 150,M.
(PAP 104 ABLE TO APPROACH THE MINE, DEPOSIT NEARBY AN EXPLOSIVE CHARGE, RETURN TO MOTHER, THEN AFTER RETURN MOTHER DESTROY MINE.)
REPEATING: THAT MINESWEEPER IN MODERN NAVY ARE NOW NAMED MINEHUNTER REGARDING ACTIVE ACTION FORWARD.
OTHER EQUIPMENTS: RADIOS TELECOMM SYSTEM ETC...

PLS ADVISE ASAP

REGARDS
EUGENE.

PERLOW AA72929*
816058

JAN. 22,1983

ATTN. PAUL

WE CAN OFFER 20.000 M16A1 (ORIGINAL USA), FOB LOCATION AT USD. 460.00 EA. INCLUSIVE OF PAPERS AND USD.20.00EA. YOUR COMMISSION.

ALTERNATIVELLY WE ALSO OFFER 10.000 UNITS M16 COREAN PRODUCTION, UNASSEMBLED AT USD. 350.00 EA.FOB EASTEN PORT W/O PAPERS BUT WITH YOUR COMMISSION AS ABOVE.

ASSEMBLING COSTS ARE EXPECTED TO BE AROUND 40.00 USD.

RGDS.

DR. G. PARTEL

ØØ231816Ø2++++
Ø4/Ø3 16.23
STATENTER NPBH+
ÉNPBØ,Ø2 88
ØØ19+
MOM

Ø4/Ø3 16.25
OPR ITC INF A
+
616Ø17 OCEANI I
PER FAVORE MI DICE A QUI EST INTESTATO:

181602 STATENTER NPPH (U.S.A.)+
MOM

TKLX 181602 STATENTER NPBH
STATE ENTERPRISES
NEWPORT BEACH CALIFORNIA USA
BIBIBIBIBI
GRAZIE
OPR ITC INF A
M

DR G PARTEL00231836669+++++RRRRRR
5/03 15.01
PAUL LAG34
616017 OCEANI I
ATT MR N PAUL
RE TEXAS HOFMAN BANK
TODAY OUR AFTERNOON DEUTSCHE BANK WILL TLX FUNDS EVIDENCE AND
WILL ASK FOR THE PROMISORY NOTES TO BE BROUGHT TO THEIR OFFICES.
RE BANCA DEL GOTTARDO
SINCE WE CANNOT CONTROL THIS BANK IT IS NECESSARY THAT A COPY
OF THE TLX FROM CONT. TRUST BANK BE SENT TO ME.
NOTE: PLS BE SURE TO HAVE ALL OUR GUARANTEES FOR THESE LOANS.
REGARDS
DR G PARTEL
DURATA 001.1
M

616Q17 OCEANI I

ATT: DR. PARTEL

TO-DAY TEXAS BANK SENT OUT TELEX TO DEUTSCHE BANK GERMANY, ACCORDING TO YOUR INSTRUCTION FOR 2QQ M. USD WITH FULL BANKING INSTRUCTIONS.

ALSO TO-MORROW MORNING CONTINENTAL BANK % TRUST COMPANY LTD. IS SENDING OUT TWO TELEXES ONE FOR 2QQ M. AND ONE FOR 5QQ M. USD. WITH FULL BANKING INSTRUCTION .

ALSO TO -MORROW IS SENDING TELEX TO SWISS BANK FOR 5QQ M.USD. FROM CONTINENTAL BANK AND TRUST COMPANY LTD. WITH FULL BANKING INSTRUCTIONS .

DID YOU RECEIVE MY TELEX I SENT TO YOU LAST WEEK ON THE 1Q M. USD. FOR CITY OF LOS ANGELES BACKED BY BONDS. PLEASE REPLY .

REGARDS
NICHOLAS S. PAUL

9/3

3400

183669 PAUL

Both loans of USD 200 and 500 mIo in order to gain time are to be on the same bank in Germany.

Please have two different telexes for the two loans with the xxxx following text:

Telex 52 16 060 GRDD Germany
Att Dr VALTER
Code CRT
We accept your offer for USD 200 (500) mio at the following conditions: interest rate 8.75, duration 20 years, emission 97. We are waiting for your answer with full responsibility and funds evidence. The four prime US banks which guarantee this loan are

....

Note:- they have to decide and state in the telex if interest and capital are to be paid at the end of duration or annually.

Please take note that the emission of 97 does not include our xxxxxxxxxx commission.

Please call me this afternoon (your early morning) giving name of the bank which will issue the telexes, xxxxthe name of the person in charge of this operation, and his telephone number, so that we have him called by Mr. GASSEL from the German bank, who is the person in charge for these loans. In this way, they will feel the seriousness of this deal and will block the funds.

The telex given above corresponds to the financial branch of the Deutsche Bank.

we have further USD 500 mio.
Interest rate 6.75; duration 20 years; interest and capital at the end of loan; emission 97. We have to be added. (Nel 97 abbiamo 30% di 1 pur

Telex from the interested bank to
Banca del Gottardo, Lugano, Switzerland
84 10 51 BDGL CH
Att. Bruno IMHOF
Ref. Operation Condor

They have to declare to accept said conditions, to specify the bank which guarantee the loan, and the state they are waiting for funfs evidence and instructions.

Other 500 millions Swiss Francs:
Interest rate 4.25; duration 5 years; emission 95.

3402

14/

Telex from Texas bank reached Vannod on Friday.
Transmitted to the Deutsche Bank. Perfect, but they still need details on two points:

- give name of who is going to sign the contract (whoever this is, corporation, etc.)
- indicate the city where the guarantee bank is located (they had not yet selected the seat).

Send this telex with above information immediately to the Germano bank (not Vannod).
Soon after, they will confirm the operation and make the invitation.

Telex received from FREDON FUNDING INC. on behalf of Continental Trust Bank.
They have requested loans of 200 and 500 mio., plus one of 1 billion, plus other things. Have explained in detail matters which are of no interest to the Deutsche Bank (who has provided the deals, who are to paid, banks guaranteeing the different operations, etc.
Here banks cannot reply to privates.
So please have the telex send forth from the Comminental Trust bank, but only for the 200 and 500 mio. loans (let's do one step at the time). They have to state they accept the conditions (repeat the conditions), they are to list the bank which guarantee these two loans - only these two loans -, they have to ask to fund evidence and instructions.
In case they want to indicate who has to be paid, state one person only for all interested parties.

BEST RGDS
DR. GLAUCO PARTEL 0023183669+
15/03 09.26
PAUL LAGE+
616017 OCEANI I

THIS AFTERNOON THE DEUTSCHE BANK HAS RECEIVED THE TWO TELEXES OF THE CONTINENTAL DRAFT BANK.
PRESENTLY THEY ARE GIVINGPRIORITY TO THE TEXAS BANK SINCE EVERYTHING HAS ALREADY BEEN CHECKED UP.
PLS PHONE ME IMMEDIATELY IF ALSO THE TELEX TO BANCA DEL GOTTARDO HAS BEEN SENT.
BEST RGDS
DR. GLAUCO PARTEL
616017 OCEANI I+=
PAUL LAGE
....

0012

DURATA 001.1
M

3405

[illegible]
NS FOR ALL OF USQQ23183669+++
16/Q3 19.32
PAUL LAGE.
616Q17 OCEANI I
ATT MR N PAUL
THIS AFTERNOON THE TLX OF CONT. TRUST FOR USD 2QQ. MIO (INSTEAD OF USD 5QQ. MIO) REACHED BANCA DEL GOTTARDO.
PLS NOTE THERE WAS A MISTAKE IN THE INTEREST RATE WHICH WAS QUOTED 8.5% INSTEAD OF 8.75%. THIS MUST BE RETLXED ALSO THE NAME OF THE OF THE GUARANTEEING BANK, IF SUCH NAME IS NOT MENTIONED HAVE NO TLX FORWARDED.
THE NEW TLX MUST BE FORWARDED DIRECTLY TO:-
BANCA DELLE PARTECIPAZIONI ED INVESTIMENTI
TLX 73691 BPPD CH
LUGANO - SWITZERLAND
ATT GENERAL MANAGER/ DR GIORGIO BACCIARENI
REF: OPERATION CONDOR PRT
REGARDS
DR G PARTEL

P.S. PLS NOTE THAT THE TRANSFER OF THE CASH IS SUBJECT TO THE SIMULTANOUS PAYMENT OF OUR COMMISSIONS FOR ALL LOANS IN QUESTION. PLS LET ME KNOW HOW I HAVE TO OPERATE IN ORDER TO CASH THESE COMMIS.
NS FOR ALL OF USNDURATA QQ2.2
M

VQ415216Q6Q++++
1C/Q3 13.17
5216Q6Q GRD D+
616Q17 OCEANI I

ATT DR WALTER / GASSEL
CODE - CRT
RE USD 2QQ. MIO LOAN TO HOFMAN BANK TEXAS.
WHEN HOFMAN BANK SENT THEIR TLX THEY OMITTED TRANSACTION CODE
WHICH IS THE FOLLOWING:-
DRILL CO. INC. GROUP H K REASEARCH AND DEVELOPMENT INC.
REGARDS
DR VINCENZO CORTEGIANI+
5216Q6Q GRD D?
DURATA QQ1.1
V

2023183669+++
DER
V2023183669+++RRRRRRRRRRR
18/03 13.22
PAUL LAGEW
616917 OCEANI I
ATT MR N PAUL
RE USD 200. MIO LOAN TO TEXAS BANK
PLS INSTRUCT THE T. BK. THAT UPON RECEIVING THIS LOAN THEY PAY OUR COMMISSION TO MY CODED ACCOUNT AT:-

BANCA DI CREDITO E COMMERCIO
TLX 79319 -79383 BCCLP CH
ACCOUNT NO. 2050 ARES
LUGANO - SWITZERLAND
HAVE THE CODE OF THIS OPERAT. ADDED AS REF.
I HAVE BEEN ASKED BY THE CONCERNED PEOPLE TO DO THIS THROUGH THE TEXAS BK. INSTEAD OF THE D. BK. FOR SAFETY REASONS. PLS ADV IF THIS IS STILL POSSIBLE.
REGARDS
DR G PARTEL
P.S. HAVE JUST LEARNED THAT FUNDS EVID. WITH INSTRUCTIONS ON PROMISORY NOTES WILL BE SENT THIS AFTERNOON BY KTT TO THE BANK, WHICH ISSUED THE TLX ON THIS OPERAT. I WILL CONFIRM LATER THAT TLX WAS SENT.
IT IS NOW IMPORTANT WHEN TLX REACHES THE BANK, THEY MUST PREPARE THE PROM. NOTES ACCORDING TO THE INSTRUC. AND HAND THEM OVER TO THE BANK WHICH WILL BE MENTIONED IN TLX.URATA 002.3
M

3407

PYMPS -
616917 OCEANI I

ATT: DR. PARTEL
RE: TEXAS BANK
TEXAS BANK OMITED TRANSACTION CODE WHEN THEY SENT THEIR
TELEX SO PLEASE SUBMIT CODE IS AS FOLLOWS,
DRILL CO. INC. GROUP% H K RESEACH % DEVELOPMENT INC.
PLEASE INFORM BANK.

RE: BANCA DEL GOTTARDO ,
YES TELEX WAS SENT MARCH 14, 83.

RE: ALL LOANS
YES HAVE ALL OUR GUARANTEES.

REPEAT OF TELEX SENT TO YOU LAST WEEK ON OTHER TELEX.

ATT: DR. PARTEL

RE: 10 MILLION USD. LOAN,

THE ABOVE LOAN WILL BE GUARANTEED AND SECURED BY 10 MILLION
USD. 15 YEAR INDUSTRIAL REVENNUE COUPON BONDS, YILLDING 12.5
PER-CENT SEMI ANNUALY BY (CRA) COUNITY REDEVELOPMENT AGENCY
OF CITY OF LOS ANGELES CALIFORNIA, WITH SECTION 8 CERTIFICATES
TO BE ISSUED BY THE U.S. DEPT. OF HOUSING AND URBAN
DEVELOPMENT (HUD) WHICH PROVIDES THE U.S. GOVERNMENT GUARANTEE
OF RENTAL INCOME FROM THE OCCUPYING FAMILIES FOR 15 YEARS WITH
NON TAXABLE INTEREST (12.5) PER CENT STATE OF CALIF. AND
U.S. GOVERNMENT.
THEY WOULD LIKE A COMMITMENT ON THIS LOAN.
THE BORROWER IS INTERNATIONAL RESOURCES LTD.
COMMITMENT TO BE SENT THRU MY TELEX 183669 PAUL TO

[illegible] KNIGHT PRES.
[illegible] KNIGHT AND CO. LTD.
[illegible] ABBOTT DRIVE
[illegible], CALIF. 91436

ATT: [illegible], STITH

PLEASE REPLY.
REGARDS
NICHOLAS S. PAUL
183669 PAUL

[illegible]
PAUL LAST

3409

NC
V0023183669+++
NC
V0023183669+++
19/03 20.47
PAUL LAGBI
616017 OCEANI I
ATT MR N PAUL
THE KTT WAS SENT OUT AT 15.30HRS EUROPEAN TIME ON 3/18 FROM D. BK
TO HOFMAN BK NOBODY WAS ADVISED THAT MITSUBISHI BK WAS SUBSTITUTING
THE HOFMAN BK.
THE MITSUBISHI BK SENT A REQUEST FOR USD 500. MIO WITHOUT OTHER
DETAILS NOW PLS FIND OUT IF THE ORIGINAL TLX OF HOFMAN BK WAS
INDICATED THAT THE GUARANTEEING BK WAS MITSUBISHI IF THIS IS SO
EVERYTHING IS OK. IT SUFFICES THAT ON MONDAY MITSUBISHI SENDS A
TLX STATING THAT FROM NOW ON SHE ACTS AS FIDUCIARY AND GUARANTEEING
BK. AND THEREFORE THE FUNDS EVIDENCE HAS TO BE DONE TO MITSUBISHI,.
IF THIS IS NOT THE CASE PLS ADVS IF YOU CAN PROCEED FOR THIS OPERATION
WITH THE HOFMAN BK. IF NOT INFORM IMMEDIATELY SO THAT WE HAVE TO
BLOCK THE KTT OF DEUT. BK.
POSSIBLY LET ME KNOW SOMETHING BY YOUR SUNDAY MORNING.
REGARDS
DR
DR G PARTEL
DURATA 002.2
V

3410

ØØ23183669++++
21/Ø3 14.54
PAUL LAGE

616Ø17 OCEANI I
ATT MR N PAUL
RE LOAN IN SWISS FRANKS
WE HAVE AVAIL FOR FEW DAYS A PRIV LOAN (AN INSSURANCE CO) OF
S.F. 5ØØ. MIO AT FLWG CONDIT.
INTEREST RATE 4.25% FIXED
EMISSION 95
DURATION 5 YEARS
NOTE THAT CURRENT INT. RATE FOR SF IS 4.75% PLUS 1 LIBOR POINT
FOR BR = 5.75%
IF YOU HAVE THE GUARRANTEE FOR 5 YRS YOU MUST BRING THE LETTER
TO SWITZERLAND AND THE OPERATION IS DONE ON THE SPOT.
THE ABOVE CONDIT. DO NOT INCLUDE OUR COMMISSIONS, THEREFORE ACT
CONSEQUENTLY.
REGARDS
DR G PARTEL N DXBPPQME

OCC
VQQ23183669++++
22/Q3 15.Q8
PAUL LAGB+
616Q17 OCEANI I
ATT MR N PAUL
RE HOFMAN BK
LAST WEEK DEUTSCH BK RECEIVED A TLX FROM HF BK WHO ACCEPTED THE LOAN WITH FULL RESPONSIBILITY AT THE STATED CONDITIONS. HF BK WAS ACTING ALSO AS GUARANTEEING BK.
D BK THEREFORE CONSIDERS THIS DEAL OPERATIVE, OTHERWISE THEY WILL ASK FOR DAMAGE REIMBURSEMENT.
AS A FACT YESTERDAY HF BK SENT A TLX TO D BK URGING FOR FUNDS EVIDENCE THIS WILL BE IN HF BK EITHER TOMORROW OR IN TWO DAYS AT THE MOST.
WE MOVED WITH D BK BEING SURE YOU HAD ALL COMMISSIONS PROTECTION, IT WOULD APPEAR THAT YOU HAD NOT YET THIS PROTECTION WHEN THEY STARTED THIS DEAL.
PLS LET ME KNOW IF WE CAN STILL BE IN, OR HAVE TO LOOSE AFTER HAVING STRECHED THE PATH FOR THEM. IN THIS CASE WHAT CAN YOU DO TO BLOCK HF BK.

RE MITSUBISHI
THOUGH THEY HAVE NOT YET COMMITTED THEMSELVES, YESTERDAY THEY SENT A TLX TO D BK ASKING NEWS ON THEIR REQUESTED LOAN.

NOW UNTIL DEUT BK HAS NOT CLEARED UP THE ABOVE OPERATIONS THEY DONOT INTEND TO HANDLE THE OTHER DEALS OF CONT BK. D BK IS UPSET AND STATED THEY HAVE NO TIME TO LOOSE.
WHILE WAITING TO KNOW DETAILS ON ABOVE WE HOPE THE TLX TO BANCA DELLE PARTECIPAZIONI IS UNDERWAY, SINCE THEY INTEND TO ACT IMM.
FOR THE FUTURE PLS LET US HAVE FOR EACH LOAN A DOCUMENT FROM THE TRUST BK ADDRESSED TO US SENT BY DHL COURRIER (AS DONE PREV. FOR MEXIC O) STATING THEY REQUIERE A LOAN OF SUCH AMOUNT AT CONDITIONS.....
AND ASKING TO RECEIVE AN ANSWER BY TLX. IN THIS WAY WE CAN HANDLE BETTER THE DEAL. IF WE HAD SUCH DOC. FROM HF BK NOW WE COULD ASK FOR OUR DAMAGE REIMBUSMENT.
REGARDS
DR G PARTEL.
PAUL LAGB

DURATA QQ4.2
=

Notte 22-23 marzo 1983

200 USD MIO HUFFMAN
BORROWER HAS AGREED TODAY TO ACCEPT THE 200 MIO LOAN FROM D.B. AND AGREED TO PAY TO YOUR ACCOUNT 1% COMMISSION. PLS CHECK WITH D.B. AND SEE THAT EVERYTHING GOES SMOOTHLY. I HAVE SPENT ALL DAY IN TEXAS TO SAVE THIS TRANSACTION. PLS KEEP ME INFORMED.

200 AND 500 USD MIO. LOANS
CONTINENTAL BANK AND TRUST CO.LTD. HAS EXTENDED IT 48 HOURS MORE ON LOANS BUT WOULD LIKE TO RECEIVE TLX IF LOAN IS ACCEPTED OR REJECTED, AS THEY HAVE NOT HEARD ANYTHING FROM D.B. ON THEIR SUBMISSION OF LOAN REQUEST. PLS CHECK THIS OUT. THIS BANK HAS OUR COMMISSION GUARANTEED.

500 USD MIO. LOAN FROM BANCA PARTECIPAZIONI
FORMAL LOAN REQUEST WAS ENTERED MARCH 21 10 AM OUR TIME FROM COMMERCIAL INVESTMENT BANK AND TRUST LTD. WITH FULL RESPONSIBILITY WITH TRANSACTION CODE OPERATION CONDOR.

PLS KEEP ON TOP OF ALL THESE TRANSACTIONS AND KEEP ME FULLY INFORMED.

Notte 23-24 marzo 83

Texas Bank
In talking with Mr. MAE Jr., Chairman of the Board Huffman Bank, Houston Texas, they tell me that they never received tlx from D.B. approving loan of 200 mio. I told him if he would pls send tlx a new request for loan which he agrees to send today.
Pls check on this matter and what happened to first tlx.Pls tlx me as soon as you find out.
Huffman bank uses a tlx service in HUMBLE, Texas, 0792685 HMDL.

Swiss Francs 500 mio
I have a Dr. Von STITH who is now in London on business staying at hotel London Britannia Room 226 tel. 0044-1-6299400 tlx. 23941. I had his partner contacted him and mention Swiss Francs loan to him. Very much interested to talk to you and meet in Switzerland. He is the same man I telexed you about 10 millions US bonds loan. Important you contact him. I told mxm that you get 1 point commission on each transaction. Pls let me know if you made contact.

24/3/83

3414

23941

Dr. VON STITH
HOTEL LONDON BRITANNIA
ROOM 226

Mr. Paul nicholas from Los Angeles told me you are interested in the 500 millions Swiss francs loan. This is a private loan (an insurance co.) at following conditions:

interest rate	4.25%
emission	95
duration	5 years

Our commission is 1 point over and above said emission.
If you have the guarantees for 5 years, you must bring the BANK letter to Switzerland, where we CAN meet AT ANY TIME ~~with the people concerned~~, and the operation is done on the spot.
Pls advise either to this telex or my tel.

24/3/83

PAUL

3415

TEXAS BANK
TLX FROM DEUTSCHE BANK WITH FUNDS EVIDENCE, TYPE OF PROMISSORY NOTES TO BE XXXXXX SUBMITTED, WHERE TO PRESENT THEM MUST REPEAT MUST ARRIVE ANY MOMENT IF NOT YET IN HANDS. HUFFMAN BANK HAS TO CONFI RECEPTION OF THIX FUNDS EVIDENCE. PLS DO NOT HAVE OTHER REQUESTS SENT OUT WHICH MAY GENERATE CONFUSION.
TODAY A TLX FROM MITSUBISHI HAS ARRIVED CANCELLING THE OPERATION UNDERWAY BY HUFFMAN BANK ON BEHALF OF MITSUBISHI. D.B. IGNORES THIS TLX SINCE THE FUNDS EVIDENCE IS ALREADY BEEN ISSUED. IF THEY CANCEL THE OPERATION, THEY ARE TO PAY BANK EXPENSES, ETC.

DR. VON STITH
I HAVE SENT A TLX TO HIM IN LONDON WITH DETAILS ON THE LOAN IN SWISS FRANCS. IF HE HAS THE XXXXX BANK GUARANTEE WE CAN MEET IN SWITZERLAND AND CONCLUDE THE OPERATION ON THE SPOT.

DEUTSCHE BANK
THEY DO NOT INTEND TO SEND TELEXES BEFORE HYFFMAN OPERATION IS OVER. SOMEBODY FROM CONTINENTAL BANK PHONED TO DB AND THEY REPLIED THAT ONLY ONE OPERATION AT A TIME IS TAKING PLACE. THEY TOLD US THERE IS NO REFUSAL TO HANDLE THE CONTINENTAL LOANS, BUT THERE IA A POOL OF BANKS INVOLVED IN THESE OPERATIONS. THEY DO NOT BELIEVE CONTINENTAL WILL GO OFF IF THEY ARE SERIOUS. YOU CAN PROPOSE CONTINENTAL TO SEND A TELEX ASKING IF THEIR LOANS HAVE BEEN ACCEPTED EVEN IF THERE IS A WAITING TECHNICAL TIME.

BANCA DELLE PARTECIPAZIONI
NO TLX FROM COMMERCIAL INVESTMENT BANK HAS YET REACHED THEM.

BOTH D.B. AND B.P. HAVE XXXX RECEIVED A TLX FROM A MR. SOLIMAN OR SULIVAN FROM A PRIVATE CORPORATION ADDRESSED TO MY ATTENTION AND OFF THE SAME CONTENT.
PLS STOP THIS WAY OF HANDLING LOANS BECAUSE OTHERWISE WE LOSE CREDIBILITY. BANKS ALREADY ACCEPT TELEXES FROM OTHER BANKS.
IF MR. SOLIMAN OR OTHERS LOOK FOR LOANS, PLS LET THEM SEND THE DOCUMENTATION (NOT TELEXES) TO US AND WE XXXXXX CAN THEN OPERATE.

gr VON STITH

24/03 14.33
23941 BRITAN G
616017 OCEANI I
ATT DR VON STITH ROOM 226

MR NICHOLAS PAUL FROM LOS ANGELES USA TOLD ME THAT YOU ARE INTERESTED IN THE LOAN OF SF 500. MIO. THIS IS A PRIVATE LOAN FROM AN INSURANCE CO. AT FLWG CONDITIONS:-
INTEREST RATE 4.25%
EMISSION 95
DURATION 5 YEARS
OUR COMMISSION IS ONE POINT EXTRA NOT INCLUDED IN ABOVE EMISSION.
IF YOU HAVE THE BANK GURANTEE, YOU MUST BRING SAME TO SWITZERLAND WHERE WE CAN MEET AT ANY TIME AN THE OPERATION IS DONE ON THE SPOT.
PLS ADV EITHER THIS TLX NUMBER OR PHONE ROME - ITALY 06/42 38 33.
REGARDS
DR GLAUCO PARTELA
23941 BRITAN G
616017 OCEANI I 001.5

QQ23183669++++
24/Q3 15.Q4
PAUL LAGB+
616Q17 OCEANI I
ATT MR N PAUL
RE TEXAS BK
TLX FM D BK WITH FUNDS EVID, TYPE OF PROMISORY NOTES WHERE TO BE SUBMITTED, PRESENTED, MUST RPT MUST ARR ANY MOMENT IF NOT YET IN HAND. HF BK HAS TO CONFIRM RECEPTION OF FUNDS EVID. PLS DONOT HAVE OTHER REQUESTS SENT OUT WHICH MAY GENERATE CONFUSION.
TODAY A TLX FROM MITSUBISHI BK CANCELLING THE FULL OPERATION UNDERWAY BY HF BK ON BEHALF OF MITUBISHI.
D BK IGNORES THIS TLX SINCE THE FUNDS EVID TO HF BK HAS ALREADY BEEN ISSUED. IF HF CANCELS THIS OPERATION THEY ARE TO PAY BANK EXPENSES ETC

RE DR VON STITH
FLWG IS TLX SENT:-
QUOTE
MR NICHOLAS PAUL FROM LOS ANGELES USA TOLD ME THAT YOU ARE INTERESTED IN THE LOAN OF SF 5QQ. MIO. THIS IS A PRIVATE LOAN FROM AN INSURANCE CO. AT FLWG CONDITIONS:-
INTEREST RATE 4.25%
EMISSION 95
DURATION 5 YEARS
OUR COMMISSION IS ONE POINT EXTRA NOT INCLUDED IN ABOVE EMISSION.
IF YOU HAVE THE BANK GURANTEE, YOU MUST BRING SAME TO SWITZERLAND WHERE WE CAN MEET AT ANY TIME AN THE OPERATION IS DONE ON THE SPOT.
PLS ADV EITHER THIS TLX NUMBER OR PHONE ROME - ITALY Q6/42 38 33.
UNQUOTE

DEUTSCHE BK
THEY DONOT INTEND TO SEND TLXES BEFORE HF BK OPERATION IS OVER.
SOMEBODY FROM CONT. BK PHONED TO D BK AND THEY REPLIED THAT ONLY ONE OPERATION AT A TIME CAN TAKE PLACE. THEY TOLD US THERE IS NO REFUSAL TO HANDLE THE TWO LOANS, BUT THERE IS A POOL OF BKS INVOLVED IN THESE OPERATIONS. THEY DONOT BELIEVE CONT. BK WILL GO OF IF THEY ARE SERIOUSS.

BANCA DELLE PARTECIPAZIONI
NO TLX FROM COMM. INVEST BK HAS YET ARRIVED.

BOTH D BK AND BK D PART. HAVE RCVD A TLX FROM A MR SULLIVAN OR SOLIMAN TX A PRIV CORP ADDRESSED TO MY ATTN AND OF THE SAME CONTENTS.
TODAY A SECOND PRIV TLX FROM MR SULIVAN ON BEHALF OF COMM. INV. BK HAS ARRIVED FOR THE USD 5QQ M LOAN POINTING OUT A 5 POINT COMMISSION; 2 POINTS TO YOU, 2 POINTS TO ME AND 1 POINT TO MR S.
THIS HAS TOTALLY UPSET, SPLS STOP THIS WAY OF HANDLING LOANS BECAUSE OTHERWISE WE LOOSE CREDIBILITY. BKS ACCEPT TLXES ONLY FM OTHER BKS AND NOT AT CORP. LEVEL.
IF THEY REALLY WANT THIS LOAN HAVE THE FULL BK DOC. SENT TO US BY DHL.
REGARDS
DR G PARTELDURATA QQ5.5
0

MPLAQT .
C16917 OCEANI I

ATT: DR. PARTEL
RE: TEXAS BANK LOAN.
IN TALKING WITH MR. MAE JR. CHAIRMAN OF THE BOARD HUFMAN BANK
HOUSTON, TEXAS THEY TELL ME THAT THEY NEVER RECEIVED TELEX
FROM DEUTSCH BANK APPROVING LOAN OF 200 M.
I TOLD HIM IF HE WOULD PLEASE SEND TELEX A NEW REQUEST FOR
LOAN WHICH HE AGREED TO SEND TO DAY .
PLEASE CHECK ON THIS MATTER AND WHAT HAPPENED TO FIRST THE
FIRST TELEX .
PLEASE TELEX ME AS SOON AS YOU FIND OUT PLEASE.
HUFMAN BANK USES A TELEX SERVICE IN HUMBLE, TEXAS
TLX.9792685 HMDL.

RE: SWISS FRANC 500M.
I HAVE A DR. VON STITH WHO IS NOW IN LONDON ,ENGLAND ON
BUSINESS STAYING AT LONDON BRITTANNIA HOTEL ROOM 220
HOTEL TEL. 011-44-1-6299400 ALSO HOTEL TELEX LONDON 23941
I HAD HIS PARTNER CONTACT HIM AND MENTION SF LOAN TO HIM
VERY MUCH INTERESTED TO TALK TO YOU AND MEET IN SWITZERLAND
HE IS SAID MAN I TELEX YOU ABOUT 10 M. US BOND LOAN.
IMPORTANT YOU CONTACT HIM .I TOLD HIM THAT YOU GET ONE
POINT COMMISSION ON EACH TRANSACTION.
PLEASE LET ME KNOW IF YOU MAKE CONTACT.
REGARDES
NICHOLAS S. PAUL
183669 PAUL

D.....
PAUL LAGB

.
C10017 OCEANI I
PROVA NOTTURNA

LINEA PROVATA CON ESITO POSITIVO

VPRNTI .
C10017 OCEANI I

ATT:DR. PARTEL

RE: 200M.LOAN HOFMAN BANK TEXAS.
BORROWER HAS AGREED TO DAY TO EXCEPT THE 200M LOAN
FROM DEUTSCH BANK AND AGREED TO PAY TO YOUR ACCOUNT
ONE POINT COMMISSION ,PLEASE CHECK OUT WITH DEUTSCH
BANK AND SEE THAT EVERYTHING GOES SMOOTHLY .
I HAVE SPENT ALL DAY IN TEXAS TO SAVE THIS TRANSACTION.
PLEASE KEEP ME INFORMED .

RE: 200M AND 500M LOANES.
CONTINENTAL BANK AND TRUST CO. LIMITED HAS EXTENTED
48 HRS. MORE ON LOANS BUT WOULD LIKE TO RECEIVE TELEX
IF LOAN IS EXCEPTED OR REJECTED AS THEY HAVE NOT HEARD
ANYTHING FROM DEUTSCH BANK SINCE SUBMISSION OF LOANS
REQUEST.
PLEASE CHECK THIS OUT THIS BANK HAS OUR COMMISSION
GUARANTEED.

RE: 500 M. LOAN
FROM BANCA DELLE PARTECIPAZIONI ,
FORMAL LOAN REQUEST WAS ENTERD MARCH 21, 10.00AM
OUR TIME FROM COMMERCIAL INVESTMENT BANK AND TRUST LTD.
WITH FULL RESPONSIBILITY WITH TRANSACTION CODE
OPERRATION CONDOR.
PLEASE KEEP ON TOP OF ALL THESE TRANSACTIONS AND KEEP
ME FULLY INFORMED.

REGARDES
NICHOLAS S. PAUL
183009 PAUL

D.....
PAUL LAGB

25/Q3 14.53
PAUL LAGB.
616Q17 OCEANI I
AT MR N PAUL
DHL ADDRESS IN LOS ANGELES CALIF. IS THE FLWG:-
DHL CORP.
4882 W 145 TH ST HAWTHORNE 9Q25Q
TEL 213 649-61QQ/649-6666/776-457Q
TLX 182-399 DHL OPS HWTH
OR
(ORANGE COUNTY)
17779 MAIN ST
SUITE D - IRVINE (92714)
WHILE THE HF BK OPERATION IS UNDERWAY,PLS SEND BY DHL THE DOC
RELATIVE TO THE TWO LOANS FOR CONT. BK AND THE LOAN FOR BK DELLE
PARTECIP.
SOFAR NO NEWS FROM DR VON STITH
REGARDS
DR G PARTELDURATA QQ1.2
M

3421

DER
VQQ23183669++++RRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRR
26/Q3 Q8.54
PAUL LAGD.
616Q17 OCEANI I
ATT MR N PAUL
RE HF BK LOAN
HAVE LEARNED THAT KTT FUND EVID FROM D BK HAS PASSED TO THE SWISS BK IN ZURICH AND FROM THERE TO THEIR CONNECTION BK IN NEW YORK, FROM NY THE KTT IS ROUTED TO THE LOCAL CONNECTING BK IN HOUSTON. MEANWHILE D BK IS RECEIVING MANY TLXES FROM MITSUB BK AIMING AT THE CANCELLATION OF THE OPERATION.
IS IT POSSIBLE THAT MITSU BK ENTERFEARS OR GOES AROUND HF BK?
IT WOULD BE GOOD THAT HF BK PHONES TO D BK TO ACCERTAIN THE SITUATION OF THE KTT IN QUESTION IN CASE THEY DIDNOT RECEIVE IT YET.
ON MOND. EUROPEAN MORNING D BK TENDS TO TLX DIRECTLY TO HF BK TO ASK WHY THEY DONOT REPLY.
REGARDS
FELURATA QQ1.5

4.-APPUNTI.

Dai seguenti appunti del PARTEL risultano indicazioni sulle armi trattate e sulle percentuali.

I documenti arrivano sino praticamente alla data dell'arresto del PARTEL.

Paul

26/3/1983

C-130

1st source

a) Military versione
10 units available at zero hour — 14 mio. MAX.
No spares included. Seller is ready to sign a long-term contract to supply same.

b) Type L100-30
15 units available in different configurations
11 mio. MAX.

END USER CERTIFICATE: countries or cost.

2nd source

a) C130A (military)
15 units available in flying conditions for 1 year available immed.

4.4 mio. fob USA
(100.000 Paul)

b) C130A
15 units fully reconditioned delivered 4 months after receipt of purchase order

9.45 mio fob USA
(100.000 Paul)

Requirements for 2nd source:

A. EUC
B. Purchase order
C. Buyer must deposit 500.000 for each aircraft in escrow account in Switzerland
D. Upon bank confirm. of escrow deposit, meeting willbe scheduled in USA with seller
E. Advise 8 days before you come to USA, so that meeting can be arranged.

3424

	M48A5	AH-1G		
NET	1,050,000	5,900,000		
EUC	150,000	300,000		
PAUL	80,000	100,000		
YANG	60,000	TONNI 50,000		
NOI/TGW.	350,000	200,000		
	1,690,000	6,550,000	(6,250,000)	
			new EUC	

25/3/1983

PAUL

3425

US bank Los Angeles, Calif 9/3

In two weeks the man will be here
to me from US

– 2 Polaroids ~~[illegible]~~ (1 for us)
I will ~~[illegible]~~ HAND over everything
They will open a trust account in Europe

3426

Banca delle Partecipazioni ed
Investimenti di Lugano
Tel N° 73691 BPPD CH
Att. Dirett. generale
Dr Giorgio BACCIARENI
Rif. operatore Gabr. - PRT

Loan in Swiss Francs

This is a private loan (an insurance co.) available only for a few days.
500 millions SF.

Conditions·	interest rate	4.25% fixed
	emission	95
	duration	5 years

Note that current interest rate for SF is 4.75 + 1 libor point for the bank = 5.75%
If you have the guarantees for 5 years, you must bring the letter to Switerland and the operation is done on the spot.

3428

Mr VANNOD 0041 - 2289111

-1-

Bank & Trust Co,

Telex 812435 PRI CH

Controller

- V -

T O W
=========

La documentazione in questione concerne trattative per la vendita di LEO 1 tedeschi e missili TOW "pronti subito".

I personaggi interessati, oltre i soliti soci del PARTEL, sono OTTO, AMBA D. Tx.451290

TOW

Net	11.000	
OTTO	850	
NOI	2550	
INTERMED.	~~[illegible]~~	450
H.R.	~~[illegible]~~	250
SER. + EXT.	~~[illegible]~~	850
	15950	

OTTO

3/8/82

OTTO

— 5000 TdW 11.000 $ net pronti subito

— Si può fare contratto per forniture successive

08/08 21.01 4
616917 OCEANI I

451290 AMBA D
AN OCEANIE I
ZU HAENDEN VON HERRN IWAN:
IWAN : ICH HABE MIT DEN FABRIKANTEN GESPROCHREN, VON LEO-1 IMAT.
AUCH MIT DEN LEUTEN DER 20- STUECK:
NUN HABE ICH EINE BITTE AN DICH UND DEN DOKTOR:
SCHREIBE MIR BITTE , OB ES MOEGLICH IC IST, AM FREITAG DEN
13, 8. 82 AN EINEWR EINER FILMVOHRFUEHRUNG UND ANSCHLIESSENDER
BESPRECHUN G ,UEBER LEO-1 IMAT. UND ANDERE GERAETE TEILZUNEHMEN.
IHR KOEOE
IHR KOENNT NATUERLICH NOOCH INNTERESENTEN MITBRINNGEN, WENN IHR
WOLLT, ABER MICH BITTE VERSTAENDIGEN, DAMIT ICH WEIS MIT WIEVIEL
LEUTEN IHR KOMMT.
AUCH WENN DU KEINE ZEIT HAST, BITTE UM NACHRICHT.
AUCH WEGEN ANDEREN SACHEN ,WEHRE ES INTERESANT:
ES SIND LEUTE DA, DIE , UEBER SEHR VILLE DINGE (INTERESANTE)
VERFUEGEN UND AUCH LIEFERN KOENNEN:
AUCH WAERE A ES INTERESSANT VOM DOKTOR VERSCHIEDENE LIZENSE
ZU VERMITTELN??????????:
ALLES KOENNTE MANN ARANGIEREN:
ALSO UEBERLEGT DOCH OB ES PAST:
GRUS OO
OTTO:

451290 AMBA D
616917 OCEANI IT

T O W

100 units

Net	11.000	
Otto	850	
Noi	2.550	
Padovani	~~3.300~~	450
HR	~~3.300~~	250
Service & Extra	~~3.300~~	850
	15.950	

- VI -

K R A T E R O S

La documentazione in questione concerne offerta di disponibilità di forniture militari di provenienza tedesca tramite la Soc. KRATEROS, e delega al PARTEL a trattare gli stessi.

Le Banche indicate sono:

- LANDESBANK LIECHTENSTEINISCHE ATT.KRATEROS A/C N.4734459/1033301 ecc. VADUZ a A/C n.25987905 tx.77831 A LBZV FL. VADUZ

Sind Lieferanten
AKTUELL
P/L 473 405 9/10 33
TLX 77831 LBZN/ FL
PROVI. -

24/07 18.05 .
616017 OCHANI 1

451290 AMBA D
ANFA.OCHANI :
ZU HAENDEN VON HERR PARTEL+ GALILEOS:
BETRIFT 20 STUECK - COBR - KLAF :
MIT DER ABWIKLUNG ,LAUT IHREM TELEX VOM 24.7.82 BIN ICH EIN-
VERSTANDEN. 12 MIO. DOLLAR PLUSS 2 MIO. DOLLAR PROVISIOMN
IST IN ORDNUNG:
MEINE BANK-NUMMER IST BUS-216.851.60 U : Konto - 4.
AUF NAME PHILIP-OTTO -BARCHET :
DIE WARE WIRD FOB-GELIEFERT, DAS HEIST: GELD FREI,GEGEN VERLADE
DOKUMENTE:
VOLGENDE PAPIERE SIND BEI DER WARE:
WERKSZERTIFIKAT: WERKSGARANTIE : LOGBUCH : AUSFUEHR-GENEMIGUNG:
ENDJUSER :
FUER DEN TRANSPORT,KOENNEN WIR EINE CHARTER MASCHIENE ZUR VER-
FUEGUNG STELLEN,GEGEN BEZAHLUNG : MIT VERSICHERUNG (RISIKO)
PRO KILO US-DOLLAR 5,50-6.00 :
DAS FLUGZEUG KOSTET ALSO 38000.- KILO -MAL 5,50-6.00 DOLLAR :
BITTE TEILEN SIE MIR MIT OB DER TRANSPORT VON A-- UNS AUS ORGANIESIER
T WERDEN SOLL:

C.-130 : 130
2 STUECK SIND INN DEUTSCHLAND,ABER DEMONTIERT IN KISTEN VERPAKT:
DER PREIS LIGT BET BEI 4-4.2 MIO DOLLAR STUECK:
MONTAGE KOSTEN CA. 500.000 US DOLLAR PRO STUECK:
LIEFERUNG PROMPT:
WENN INTERRESSE BITTE TELEX AN MICH:

BEIDE MASCHIENEN SIND BAUJAHR 1968 : ALLE PAPIERE SIND VORHANDEN:
NACH UEBERHOHLUNG HABEB DO DIE MOTOREN 2000-2500 ----
2000 - 2500 STUNDEN PRO STUECK:

BITTE TEILEN SIE MIRR MITT ,WANN GELD AUF DER BANK ,FUER DIE
20 -KLAF STEHT:
GRUSS OTTO:

451290 AMBA D
FUER LNO -1 INITAT - BEKOMME ICH AM MONTAG ALLE PAPIERE UND VIELEICH
T EIN FOTHO:
WURDE MICH DANN UNGEHEUER W MELDEN:
=
616017 OCHANI 1
451290 AMBA DT

PAYMENT WILL BE MADE BY IRREVOCABLE, CONFIRMED, TRANSFERABLE, DIVISIBLE ABROAD MORE THAN ONCE, LETTER OF CREDIT AT SIGHT TO BE OPENED TO:

LIECHTENSTEINISCHE LANDESBANK
ATT: KRATEROS
A/C NR. 4734459/1033301
TLX 77831A LBZV FL
VADUZ LIECHTENSTEIN

LIECHTENSTEINISCHE LANDESBANK
ATT. KRATEROS
A/C Nr. 25987905
TLX 77831A LBZV FL
VADUZ - LIECHTENSTEIN

Guided missile atm 90

Description

The guided missile atm 90 is a radar-command rocket launched from a tube and especially suitable for fighting tanks, helicopters and trucks.

The digital video camera in the head of the guided missile transmits the picture of the target area or the target to the video monitor on the launching platform. The gunner directs the atm to the target by means of radio-command guidance. The main advantage of this guidance system is that no direct visual contact is necessary for target engagement. It is only necessary to know the rough location of the targets; target selection can be made from a corresponding altitude during target approach.

The guidance system of the atm 90 has decisive advantages in comparison to the tca systems (Milan,Hot), often used with anti-tank missiles:

A direct visual contact with the target is not necessary for engagement.

Target engagement can be made from safe cover, this being especially true for the airborne variant of the atm 90, where the weapon carrier does not have to expose itself to the action of enemy anti-aircraft weapons.

The launching platform does not need sophisticated gyroscope-stabilised sights (e.g. for air- and truck-borne variants).

Apart from recharging the battery power supply, any maintenance and adjustment work on the aiming and guidance system can therefore be dispensed with.

Using the television guidance system, the targets can be approached from a high-altitude position resulting in very favourable impact angles and an optimal effect of the war-head.

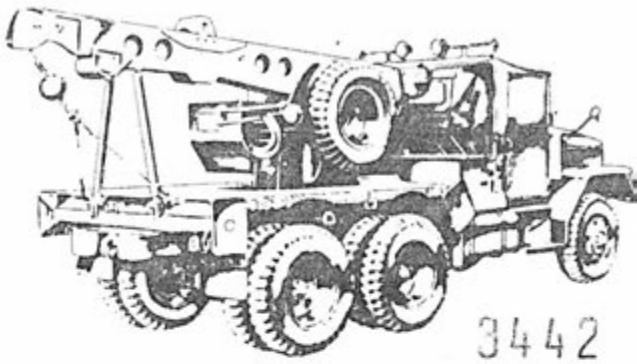
The weapon system has a high jamming and deception resistance.

Design of the atm 90 -
IV seeker head with digital camera; digital picture transmission with synchronous frequency jump transmitter in the vhf range.
Warhead - a multi-hollow-charge warhead with a switch-over point-base fuse and sleeve of steel balls.
Alternatively (still at trial stage) -
core-type projectile with tungsten core.
Instead of a hollqw charge, the tungsten core is accelerated to approx. 3500 m per second about 15 m before the target with the aid of a proximity fuse. This is effected by a booster charge which is independent of the sustainer propulsion unit.
Auto-pilot-and navigation system with twin-gyro auto-pilot and board computer for oversteering detection and error compensation.
The guiding pulses to the missile are transmitted digitally.
The rocket motor is a single-chamber dual thrust motor with a launching stage burning approx. 3 seconds and a long-burning cruising stage. The atm 90 is steered by means of a thrust vector control.
The missile is launched from a closed tube, the protective cap of the tube being blown off automatically by the gas pressure generating within the launching tube.
Dimensions -
Length: 1.05 m
Body diameter: 0.13 m
Wing span: 0.28 m
Launch weight: 15 kg
Warhead: 5 kg
Launching tube: 4.5 kg
Maximum range: approx. 5200 m
Times of flight: to 3000 m, approx. 14 sec.
to 5200 m, approx. 23 sec.

AMBA GMBH

Autoteile, Gebrauchtwagen, Abschleppdienst,
Bundeswehr-Fahrzeug-Ersatzteile

AMBA GMBH · Schmidtgasse 12 · 6751 Börrstadt



3442

6751 Börrstadt
Telefon 06357/7512

Ihre Nachricht	Ihr Zeichen	Unser Zeichen	Datum
			17.5.82

Angebot.

Biete Ihnen 1000 Jeeps, ab West- Germany Seeport:
Stückpreis 8500.- US Doller.
300 Sofort- 700 inerhalb 90 Tage.
Durch L- C oder Bankdeposit!
Unwiederruflich! irrevocable
Typ. M- 151-A2-neu ! Bj.- 81 = auch Fabrikationsjahr.
Bankverbindung wird bekannt gegeben.

Hochachtungsvoll
AMBA GMBH
Autoteile / Abschleppdienst
Bundeswehr-Fahrzeug-Ersatzteile
Schmidtgasse 12 · Tel. 06357/7512
6751 Börrstadt

TOTAL PROFIT 9225 $
PAUL NICH. 125 +100
H.R. 50
NOI 550 -100

KRATEROS
Development and Financial Establishment
FL 9491 RUGGEL
Fürstentum Liechtenstein

Development and Financial Establishment
FL 9491 RUGGELL - Fürstentum Liechtenstein

3443

Vollmacht

IMPORT - EXPORT - AGENCY - MARKETING - GENERAL MERCHANT COMPANY

Dr. Glauco Partel ist berechtigt, Verträge,
(Code - klaf-, buss- pagatell)
abzuschließen und im Namen Krateros zu unter-
Schreiben.

Hochachtungsvoll
-Verwaltungsrat-

- VII -

E U G E N E B A R T O L O M E W

La documentazione in questione concerne richieste di materiali vari, da parte di EUGENE MARTOLOMEW, per la Turchia, a quanto avrebbe dovuto risultare dallo END USER. L'effettivo destinatario avrebbe dovuto essere però diverso.

Trattasi di 5 aerei C 130 Hercules, missili HARPOON ed elicotteri AH-IG, tre fregate.

Per tali materiali PARTEL risulterebbe venditore autorizzato.

Personaggio interessato è tale MINOTTI CARLO, ROMISCO ATW nonchè EUGENE, SYDNEY, tlx 324, ed il suo socio KRANK (tel. a Sydney 6096434, 5251121, ilx 72929 PERLOW).

0023847315
06/01 19.18
ROMISCO ATW
✠
616059 SRC I

ATTN: C. MIMOTTI.
RE: FRIGATE.
REFERENCE IS MADE TO YOUR PHONE CONVERSATIONN WITH MR. CORTEGGIANI TO CONFIRM YOU THAT WE DO NOT FORESEEN ANY PROBLEM TO KEEP AT YOUR DISPOSAL THE THREE FRIGATE FOR 30 DAYS.
BEST REGARDS.
G. PARTEL AUTHIRIZED OFFICER.

✠
ROMISCO ATW

DURATA 001.1

007172929
06/01 19.27
PERLOW AA72929⊠
616059 SRC I

ATTN: EUGENE.
RE: HARPOON.
WE HAVE FOUND THE SOURCE TO OBTAIN THE GOODS.
IT IS NECESSARYTO WAIT TWO WEEKS TO GET THROUGH RED TAPE
AND IT IS A MUST TO HAVE AN E.U.C.
ALSO PLEASE STATE HOW MUCH YOUR CLIENT IS READY TO PAY.
RGDS
G. PARTEL
⊠
PERLOW AA72929
DURATA 001.0

0023847315
10/01 15.53
ROMISCO ATW✠
616059 SRC I
ATTN: CARLO MINOTTI
1) HAVE TOP URGENT REQUEST WITH CASH AVAILABLE FOR 5 UNITS C-130 HERCULES FOR WHICH EUC IS AVAILABLE.
FOR BRND NEW UNITS CLIENT IS READY TO PAY USD 14 MILLIONS PER UNIT (THIS IS TOTOAL PRICE TO WHICH YOUR AND OUR COMMISSION ARE TO BE DEDUCTED).
FOR RECONDITIONUNITS PRICE IS TO DECREASE ACCORDINGLY.
PLS ADVICE IF THIS REQUEST CAN BE MET BY RETURN.

2) IS AN EUC OF TURCHIA VALID FOR THE HARPOON? AS TO PTICE THERE IS NOT CLUE. ok

3) HAVE ANOTHER REQUEST FOR 1000 UNITS M151A JEEPS.
IF AVAILABLE PLS QUOTE PRICE.
BEST REGARDS/ G. PARTEL.
✠
ROMISCO ATW

616059 SRC I
DURATA 002.0

11/02 19.32 ✠
616059 SRC I

AUTER SAV68136A
2.11.83

MR.G.PARTEL C/O C.BERTONCINI

1.
15 C130A IN FLYING COND.FOR 1 YR.AVAIL.IMMED.
%3,900,000
150,000 COMM.
%4,050,000 FOB.USA

2.
15 C130A FULLY RECOND.DELIVERED 4 MONTHS AFTER RECEIPT
OFPURCHASE ORDER.
%8,950,000
150,000 COMMISSION
%9,100,000 TOTAL PRICE FOB USA

REQUIREMENTS:
A.EUC
B.PURCHASE ORDER
C.BUYER MUST DEPOSIT %150,000 FOR EACH AIRCRAFT
IN ESCROW ACCT.IN SWITZ.FOR C. MINOTTI.
D.UPON BANK CONF.OF ESCROW DEPOSIT,I WILL SCHEDULE
MEETING IN USA WITH SELLER.
E.PLS ADVICE 8 DAYS BEFORE YOU COME IN USA ,SO I
CAN SCHEDULE MEET.

REF.HARPOON,I HAVE PRICE IN FEW DAYS.
RGDS
CARLO MINOTTI

AUTER

ATTN: C. MIMOTTI.

RE: FRIGATE.

REFERENCE IS MADE TO YOUR PHONE CONVERSATIONN WITH MR. CORTEGGIANI TO CONFIRM YOU THAT WE DO NOT FORESEEN ANY PROBLEM TO KEEP AT YOUR DISPOSAL THE THREE FRIGATE FOR 30 DAYS.

BEST REGARDS.

G. PARTEL AUTHIRIZED OFFICER.

0023847315
11/01 11.02
ROMISCO ATW
616059 SRC I
ATTN: CARLO MINOTTI
REF: HARPOON AND C130
CONTACT MEN OF BUYERS IS EXPECTED IN ROME IN ABOUT 2 DAYS.
WOULD APPRECIATE YOUR TOP URGENT NEWS- THEY ARE ERADY TO
MATERIALIZE THE DEALS IN 10 DAYS,
BEST REGARDS/PARTEL

ROMISCO ATW

616059 SRC I
DURATA 001.1

PQMQR ✠
616059 SRC I
PERLOW AA72929
.SYDNEY TLX 324 12TH JAN 1983

ATTENTION DR GLAUCO PARTEL

MY ASSOCIATE FRANK IS ARRIVING LONDON ON 14TH JAN HE WILL
CONTACT YOU ON HIS ARRIVAL RE MATTERS WE DISCUSSED ON PHONE 11TH JAN
YOUR ASSISTANCE IS MOST APPRECIATED

KIND REGARDS
EUGENE

✠
616059 SRC I
PERLOW AA72929

007172929

12/01 17.29

PERLOW AA72929✠

616059 SRC I

ATTN.: EUGENE

TKS FOR YOR TLX ADVISING ARRIVAL OF FRANK IN LONDON ON FRIDAY 14TH JAN- DUE TO WEEK-END IT IS WISE TO PLAN EVENTUAL MEETING FOR THE NEXT WEEK.

BEST REGARDS

G. PARTEL.

✠

PERLOW AA72929

616059 SRC I

DURATA 001.0

007172929
31/01 19.51
PERLOW AA72929⊠
616059 SRC I
JAN. 31,1983
ATTN: EUGENE

1. FRANK PHONED ME FROM LONDON ONE WEEK AGO.
   I GAVE THE OFFER FOR C-130 BOTH MILITARY AND CIVIL VERSION
   BUT PRICES WHERE TO HIGHT.

2. CONCERNING HARPOON TODAY I HAVE BEEN ADVISED ABOUT THE AVAILA-
   BILITY OF SUPPLY. HOWEVER, SINCE THERE ARE = FOUR TYPES PLS
   INDICATE WHICH ONE YOU ARE LOOKING FOR.

RGDS.
GLAUCO⊠
PERLOW AA72929
DURATA 001.2

PWMWE ✠
616059 SRC I
PERLOW AA72929

SYDNEY TLX 424 1ST FEB 1983

ATTENTION GLAUCO

THANK YOU YOUR TLX 31ST JAN

RE HARP.. REQUIREMENT IS FOR AIR TO GROUND/SHIP AND SHIP/SHIP.

RE 130.. WE NOW HAVE 2 UNITS MILITARY VERSION'H' MODEL BRAND NEW FOR IMMED. DELIVERY AT USD16.3 MILLION EACH. ANY INTEREST ?

RE MINESWEEPERS..ANY NEWS?

REGARDS
EUGENE

✠
616059 SRC I
PERLOW AA72929

3456

1/2/

ATT EUGENE

RE MY LAST TLX OF YESTERDAY:

1. PLS LET US KNOW TYPE OF HARPOON REQUIRED:
   - FIRED FROM SUBMARINES
   - FIRED FROM SURFACE VESSELS
   - FIRED FROM AIRCRAFT

PRICE IS DIFFERENT FOR THE 3

2. I HAVE GOT A NEW SOURCE FOR C-130. Nr.50 MILITARY-VERSION UN AVAILABLE AS FOLLOWS:

NET 3,900,000 MINOTTI 250,000

2.1 Nr. 15 UNITS STILL FLYING. THEY CAN FLY FOR ANOTHER YEAR AND THEN MUST BE OVERHAULED. THEY ARE IMMEDIATELY AVAILA OUR NET UNIT PRICE 4.450.000 USD

NET 8.950,000 MINOTTI 250,000

2.2. REMAINING UNITS ARE ALL OVERHAULED. 4 MONTHS ARE REQUIR FOR SHIPMENT. PLS ADVISE IF SHIPPING IS TO OCCUR IN BOX BY PILOTS. OUR NET UNIT PRICE IN BOXES IS USD 9.450.000.

FOR YOUR INFORMATION THE NEW USA PRICE FOR C-130 BRAND NEW IS USD 1 MILLIONS VALID FROM 1 APRIL 1983.

TO GET THE C-130 A PURCHASE ORDER IS REQUIRED OR TO GO TO STATES TO STIPULATE THE CONTRACT AND TO INSPECT THE UNITS. EUC IS REQUIRED BY STATE DEPT. EUC FROM TURKEY IS PERFECT. WOULD BE APPRECIATED YOUR QUICK ACTION.

REGARDS GLAUCO

007172929
02/02 13.16
PERLOW AA72929⊠
616059 SRC I
FEB. 1,1983
ATTN: EUGENE

RE YOUR TLX:
1. PLS INDICATE TYPE OF HARPOON REQUIRED:
   1.1 FIRED FROM SUB.
   1.2 FIRED FROM SURFACE VESSEL
   1.3 FIRED FROM AIRCRAFT
PRICE IS DIFFERENT FOR THE THREE TYPES.

2. I'VE GOT NEW SOURCE FOR C-130:
   2.1 15 UNIT C-130A IN FLYING CONDITION FOR 1 YEAR AVAIL. IMMED.
       PRICE USD. 4.45 MIO/EA
   2.2 15 UNIT C-130A FULLY RECONDITIONED DELIVERED 4 MOS. AFTER
       RECEIPT OF PURCHASE ORDER.
       PRICE USD.9.45 ~~EA~~ MIO/EA
REQUIREMENTS:
A) EUC. FROM TURKEY IS PERFECT.
B) PURCHASE ORDER
C) BUYER MUST DEPOSIT USD. 250.000 FOR EACH UNIT FOR ME IN
   ASCROW ACCT.
D) UPON BANK RCPT OF ESCROW DEPOSIT THE BUYER WILL RECEIVE
   COMPLETE DETAIL TO PREPARE THE PURCHASE ORDER.
YOUR/FRANK ACTION WOULD BE APPRECIATED.
RGDS
GLAUCO
⊠
PERLOW AA72929
DURATA 002.4

PRMTQ ✠
616059 SRC I
PERLOW AA72929

SYDNEY TLX 442 3RD FEB 1983

ATTENTION GLAUCO

THANK YOU YOUR TLX 1ST FEB 1983

RE HARP..OUR REQUIREMENT IS -

1. FIRED FROM AIRCRAFT
2. FIRED FROMS URFACE VESSEL

IF ABOVE TWO VERSIONS AVAILABLE WE WILL PURCHASE BOTH TYPES, IF NOT IF ONLY (1) ABOVE IS AVAILABLE WE WILL STILL BUY. PLS ADVISE ASAP QUANTITY/TYPE/PRICE/DELIVERY ETC

RE C130A..WE COULD BE INTERESTED..PLS ADVISE FULL SPECS ASAP AS YOU MAY KNOW THE C130'A' MODEL YOU ARE OFFERING IS A 3 BLADE PROP TYPE ORIGINALLY MADE ROUND 1957-62. I HOPE THE 15 UNITS ARE NOT THE UNITS THE AUSTRALIAN AIR FORCE IS TRYING TO SELL FOR THE LAST 4 YEARS VIA A BROKER IN LOS ANGELES

WE NOW HAVE 2 UNITS NEW C130'H' MODEL MILITARY VERSION COMPLETE WITH ROTABLE SPARES, FORIMMEDIATE DELIVERY AT USD16.2 MILLION EACH FOB W/EUROPE. EUC/EXPORT DOCS CAN BE PROVIDED AT APPROX USD2.2 MIL PER UNIT. WE HAVE SOLE OPTION ON THESE TILL MONDAY 7TH FEB

GLAUCO..ANY NEWS ON THE MINESWEEPERS?

REGARDS
EUGENE/FRANK

✠
616059 SRC I
PERLOW AA72929

PTMRE ✠
616059 SRC I
PERLOW AA72929

SYDNEY TLC 459 7TH FEB 1983

ATTENTION GLAUCO

RE C130A

RE MY TLX IN ABOVE MATTER..PLS FORWARD VIA TLX FULL DETAILS/SPECS
WE HAVE A BUYER WHO IS INTERESTED

REGARDS
EUGENE

✠
616059 SRC I
PERLOW AA72929

PEMWI ⊠
616059 SRC I
PERLOW AA72929

SYDNEY TLX 499 15TH FEB 1983

ATTENTION GLAUCO

I REFER TO MY TLX OF 3/2 NO 442 AND ALSO RE MY REQUEST FOR INFO ON YOUR OFFER FOR C10EEE C130A HERCULES. PLS REPLY ASAP

REGARDS
EUGENE

⊠
616059 SRC I
PERLOW AA72929

ATTN: MR. CARLO NMINOTTI
HAVE BEEN URGED FOR NEWS/PRICE/DATA/DELIVERY OF C130A AND HARPOON
PLS SEND THIS INFORMATIONS ASAP.
BEST REGRAARDS DR. G. PARTEL
0023847315
15/02 12.11
ROMISCO ATW⊠
616059 SRC I
ATTN: MR. CARLO MINOTTI
HAVE BEEN URGED FOR NEWS/PRICE/DATA/DELIVERY OF C130A AND HARPOON
PLS SEND THIS INFORMATIONS ASAP.
BEST REGARDS DR. G. PARTEL
⊠
ROMISCO ATW

616059 SRC I
DURATA 000.5

007172929
17/02 19.05
PERLOW AA72929✠
616059 SRC I
FEB. 17,1983
ATTN. EUGENE.
SORRY FOR THE DELAY IN ANSWERING BUT HAVE NOT YET ANY NEWS
FROM MY CHANNEL.
I UNDERSTAND THEY DO NOT LIKE TO GO ON BEING NOT SURE OF
BUYER PURCHASE.
ASAP I'VE NEWS I'LL CONTACT YOU.
BEST REGARDS
GLAUCO.
✠
PERLOW AA72929
DURATA 001.0

Eugene/Frank

- 5 C-130	EUC and cash available For brand new: 14 mio. USD Reconditioned: price accord.
- Harpoon	Any quantity EUC Turkey
- AH-1S	Fare offerta

Tel. Frank a Sydney: 609 64 34
525 11 21

Tlx. 72929 PERLOW

B C C
=========

Contiene documentazione relativa ad una offerta di n.200.000 barili al giorno (BDD) di petrolio sul mercato libero indirizzata al BERTONCINI dal direttore della Banca di Credito e Commercio di Lugano C. GUGLIELMONE.

Nella documentazione si accenna, altresì, ad una società panamense non meglio precisata sempre presso la BCC ACCOUNT n.2050 ARES tlx 79 383 OR 79 319 BCC CH Lugano, Switzerland.

616274++) 458547 a
616217 OCBANI I
79383 BCCLP CH

TRASMETTIAMO TESTO DI TELEX RICEVUTO STAMANE:

WITH REF. TO MR BERTONCINI WE CAN OFFER U 200.000 DPD SLC
AT FAVORAVLE PRICE. PLS REVERT WITH UR INTEREST TO TLX 17919
TELBSK S, ATT MR ARBSIK
RGDS
ARBSIK

CORDIALI SALUTI
BANCA DI CREDITO E COMMERCIO SA, LUGANO
C. GUGLIELMONE

616217 OCBANI I
79383 BCCLP QHT

3467

Dott. CESARE GUGLIELMONE
Direttore

Banca di Credito e Commercio SA

6900 LUGANO
Viale G. Cattori 10
Telefono 091 54 24 31

3468

2050 ARES

3469

2050 ARES

Post Mortem: LUCIO

Banca di Credito e Commercio
A/C Nr. 2050 ARES
TLX 79383 - 79319 BCCLP CH
Lugano - Switzerland

3471

Colonna Palace Hotel

DI LUIGGI

Roma - Piazza Montecitorio, 12 - Tel. 6781341 - Telex 721467 CIFCOL

3472

SOCIETÀ PANAMENSE ecc
presso BCC

Fondazione 3500 FS
Annuo 1000 FS

BANCA DI CREDITO E COMMERCIO
ACCOUNT NO. 2050 ARES
TLX 79 383 OR 79 319 BCC CH
LUGANO, SWITZERLAND

3474

Con i migliori ossequi
Avec les meilleurs compliments
Mit den besten Empfehlungen

A/C 2050 ARES

BANCA DI CREDITO E COMMERCIO S.A.
6901 Lugano - Viale Cattori 10
Tel. 091 54 24 31
Telex 79383 - 79319

- IX -

S O D H I I N D I A

La documentazione in esame concerne richieste di armi, ed in particolare di munizionamento e di 3 fregate, per le forze armate indiane.

Come ha precisato il PARTEL, tali armi riguardavano non solo l'INDIA ma anche l'IRAN. L'iniziativa proveniva dal Gen. SODHI, indiano, per conto della Autorità Governativa Indiana.

A quanto ha specificato il PARTEL, il materiale bellico iraniano all'epoca (1982) e anche adesso è di provenienza e fabbricazione USA. Mentre, però, quando vi era lo Scià le forniture erano regolari e ufficiali, dall'epoca successiva alla ascesa al potere di KOHMEINI, gli approvvigionamenti avvengono tramite altri Governi, concordi gli USA.

L'intervento dei falsi terzi è solo apparente e formale. Nella specie il paese "turgo" è l'INDIA.

Nei casi in esame il paese turco ne ricava un beneficio consistente in un sovrapprezzo pagato dal paese destinatario effettivo a quello apparente.

Il personaggio interessato in questione è il Brig. H. L. HIRA SODHI (Retd) 17 E, NIZAMUDDIN WEST NEW-DELHI - 110013 - INDIA.

%

La banca indicata per le operazioni (es. un deposito di 12.000.000 di dollari) è:

LLOYD, Stocking Exchange Branch, 111 Old Brsad St. LONDRA - Code - EC/2N 1 AU A/C N.0623801 Att. LLOYD CLEMENT THOMAS/EDDIE WILLIAMS, Passport MI 576030 telex n. 887053 LLOYD HQ G.

3478

Rome, 14 January 1982

Brig. H.L. SODHI (Retd.)
17E, Nizamuddin West
NEW DELHI-110013
INDIA

Dear Hira,

I refer to your telephone call of yesterday. I am forced to write, while I would much more like to use the telex in order to gain time.

Re your points:

1. As of today nobody has yet contacted the Swiss Bank ref. U. etc. In case they do, we will immediately be notified Everything is under control since the material is not in their hands.

2. I contacted by telex (he was not in office so I could not speak to him over the phone) the Manager of Misar and I pointed out the situation you illustrated to me, making your name (I have given your address) as the suggested representative.

3. Shells full-charge 130-mm for M46 are available for delivery in one month up to 25,000 units. Price is 445 US dollars per shell, inclusive of 10 US Dollars as your commission. It is requested a letter of authorization to deal with this matter and the funds evidence on any European bank.

Looking forward to hearing from you, I am,

Yours sincerely,

PS. - For speedy communications you can reach me at the following telex: 616017 OCEANI I (to my attention).

3479

SODHI & ASSOCIATES PRIVATE LIMITED

REGD. OFFICE : 17E, NIZAMUDDIN WEST, NEW DELHI-110013
CABLE : "SODHCHOP" TELE : Office - 699243, 622353
Res. - 611623 & 618072

27th January, 1982.

My dear Glauco,

I have received your letter of 14th and have noted its contents. I am happy that the Swiss Bank side is under control and that nobody has contacted them. I did not think that anybody would do it but did not want to be done down by somebody approaching them direct over our head.

I shall await the reply from Misar. There is good future in it.

The ammunition you have offered for 130 mm (M-46) is tank ammunition for the American tanks. This is not what we need. We need 130 mm ammunition for the Russian medium guns We will also be willing to buy guns if available. I know that Israel and Eurometaal of Holland do manufacure this ammunition. I do not know who others do it. I shall be grateful if you can find it out and offer it. The guns are being manufactured by Israel and will have to be supplied through third country because we cannot buy anything direct from Israel. Do please let me know if you find any scope.

With affectionate regards,

Yours sincerely,

(Brig.H.L.Sodhi)Retd.

Dr. Glauco A.Bartel,
via Squarcialupo 194,
00162 ROMA- ITALY.

3480

Rome, 4 February 1982

Sodhi & Associates Private Limited
17A, Nizamuddin West
NEW DELHI-1 10013
INDIA

Dear Hira,

I refer to our phone conversation of this morning. I confirm herewith that around 10-15 February a meeting is scheduled with the East-European manufacturers for the ammos and guns. We then will be able to re-quote prices.

From time to time we have special materials available - particularly in the fields of tanks, helicopters, ships, etc.).

Presently, for instance, we have the four frigates as per enclosed offer. Further details can be found on Jane's Fighting Ships 77/78, page 449 or 497. The vessels belong to the class "Baptista de Andrade" (Portugal).

The price for the four units is US Dollars 247 millions, inclusive of a commission of US Dollars 8 millions for intermediary groups and buyers.

It is required an escrow deposit of US Dollars 12 millions at the following bank:

LLOYD
Stocking Exchange Branch
111 Old Broad St.
London
Code - EC/2N 1AU
A/C N° 0623801
ATT. LLOYD CLEMENT THOMAS/EDDIE WILLIAMS
Passport MI 576030
Telex N° 887053 LLOYD HC G

The above telex is the N° of the Lloyd HQ.

After inspection and acceptance, payment can be facilitated if required.

Best regards,

3481

SODHI & ASSOCIATES PRIVATE LIMITED

REGD. OFFICE : 17E, NIZAMUDDIN WEST, NEW DELHI-110013
CABLE : "SODHCHOP" TELE : Office - 699243, ~~699243~~ 699243
Res. - 611623

SAP/GPI/21/4 12th February, 1982.

My dear Glauco,

As you are meeting your Czech friends, I am giving below other requirements. Please discuss with them and find out if they are willing to offer. However, as I warned you, please make sure that they do not doublecross and go over our heads.

1. 25,000 (Twentyfive thousand) Unmachined Shell Forgings for 130 MM. A tender for this is likely to be floated by ISM Londo If you can get offer from them, please send it to ISM London an a copy to me so that I can process it this end.

2. Unmachined Single Forgings 120 mm Mortor (Brandt) - lik requirement 25000.

3. 40 mm Twin Barrel Anti Aircraft gun. Bofors nomenclature L-70. The requirement is for the Navy. Please find out if there is any source which can make Naval version of this available. If s please let me have the quotation.

With affectionate regards,

Yours sincerely,

Hira

(Brig. H.L.Sodhi)Retd.

Dr. Glauco A.Partel,
via Squarcialupo 19A,
00162 ROMA - ITALY.

P.S. I spoke to you about requirements for another country which ha made a mess by asking too many people. I have discussed this they have assured me that they will be willing to give a bank guarantee provided they are satisfied about the bonafidesof th suppliers. In view of this, please let me have the quotation giving the FOB Europe price and delivery schedule for the foll items:-

1. 105 mm Ammunition of all types.
2. 120 mm ammunition
3. Guns - whichever available
4. Tanks - whichever available

12

3482

MUT3643++
17/Ø2 17.Ø5
613643 SIPIC I✠
616Ø17 OCEANI I

ATTN SIG. CARLO BERTONCINI

RIGUARDO ALL'INCONTRO CHE LEI AVRA A VIENNA CON I FORNITORI DELLE MUNIZIONI 13ØMM HO RICEVUTO DAL' INDIA LE SEGUENTI ALTRE RICHIESTE:-

1) 25.ØØØ UNMACHINED SHELL FORGINGS FOR 13ØMM. A TENDER FOR THIS IS LIKELY TO BE FLOATED BY ISM-LONDON. IF YOU CAN GET OFFER FROM YOUR SUPPLIERS, PLS SEND IT TO ISM-LONDON AND A COPY TOUS, SO THAT MY INDIAN AGENT CAN PROCESS IT AT HIS END.

2) UNMACHINED SINGLE FORGING 12ØMM MORTAR (BRANDT-LIKELY REQUIREMENT 25.ØØØ)

3) 4ØMM TWIN BARREL ANTI AIRCRAFT GUN BOFORS NOMENCLATURE L-7Ø THE REQUIREMENT IS FOR THE NAVY. PLS FIND OUT IF THERE IS ANY SOURCE WHICH CAN MAKE NAVAL VERSION OF THIS AVAILABLE. IF SO, PLS HAVE THE QUOTATION.

CORDIALITA'
DOTT. G. PARTEL✠
613643 SIPIC I
616Ø17 OCEANI I
DURATA ØØ2.3
M

3483

Rome, 20 February 1982

Brig. H.L. Sodhi
Sodhi & Associates Private Limited
17L, Nizamuddin West
New Delhi-110013
INDIA

Dear Hira,

I refer to your letter of 12 inst. The meeting with the East-European suppliers is to take place in a few days. The topics concerning your requirements which will be discussed are:

- 130-mm ammos
- 130-mm guns
- Naval version of 40-mm AA gun (if available).

As for the Unmachined Shell Forgings, these items cannot be obtained from East Europe, since they only supply finished products. It could be that, if requested, SAI-Ambrosini could produce them.

Referring now to the requirements for Iraq, they are more or less the same submitted to me three days ago by an Arab man who was looking after them. It is quite a mess, Dear Hira. We have available for immediate delivery 100 M48A5 main battle tanks (an acceptable EUC is required), we have guns, we can have ammos, but it useless to proceed unless there is a fund evidence available to show the seriousness of buyer. I do doubt very much that buyers will be in a position to ascertain the bonafides of suppliers with all the dust they have arisen worldwide. So, when they have put forward the funds evidence, it will be possible to proceed.

With best regards, I am,

Yours sincerely,

3484

P.T. • TELEGRAMMA • Amm.ne P.T. • TELEGRAMMA • Amm.ne P.T. • TELEGR

ZCZC RX0253 VDF833 MSB737Ω BIA612 DBAΩΩ3 NDS369/19
ITRM HL INND Ω33
NEWDELHI INTERNATIONAL 33/32 19 1410

Received 20 10,05

LT
DR GLAUCO PARTEL VIA SQUARCIALUPO
19A ΩΩ162 ROMA ITALY
ΩΩ162 ROMA

YOUR LETTER REGARDING FRIGATES I .EASE KEEP OFFER OPEN TILL 16TH
MARCH AND CONFIRM WILL RING YOU (ONDAY OR TUESDAY NEXT REGARDS
HIRA

COL 19A ΩΩ162

3485

Rome, 24 February 1982

Brig. [illegible] Sahi
Sophia Associates Private Limited
175. Nizamuddin West
New Delhi-1 10013
India

Dear Hira,

I refer to your phone call of this morning and would like to point out what follows:

1. Meeting with East European suppliers. It was rather disappointing in that they are now prevented to manufacture many items due to the political situation in Poland. Out of the many requests you put to me, the only one which can be met with is the supply of 130-mm guns. India is a country which has their approval. They ask about one week to return to us with their answers, quotations etc.

2. Your letter of 12 Feb. I replied on 20 Feb. Meanwhile it has been assessed that no naval version of the 40-mm AA gun is available from East Europe.

3. 4 Naval Frigates. They are still available, subject to prior sale. To block them, it is necessary to effect the escrow deposit.

4. Supplies for the Middle East. In the last week I received the same lists of requirements from at least three different sources! So, there is no trust at all in these deals. If they are serious and want the materials, which we can supply, first of all we need to know:
   - what manufacture the buyer wants (for the guns): East European or U.S. (U.S. are better but they can be supplied only reconditioned not new);
   - how much the buyer is prepared to pay. No quotation is possible since these materials cannot be obtained in other ways than govt. to govt.

   When the above is ascertained, 30% to 45% of the amount the client is prepared to pay must be deposited in escrow under code 'Minotaur' on the:

   Trade Development Bank - Luxembourg
   Tlx 2621
   Attn. Glauco Partel, Passport N°H063351

   Again, there is no problem in supplying 105,155,175-mm guns provided buyer complies with given instructions.

I need to be pre-advise before the client is ready to enter otherwise, in order to co-ordinate actions.

I enclose an offer for M-1A2 M1A1 main battle tanks. An acceptance and User Certificate is required, since these units are located in the U.S.A. A commission of 50.000 US dollars per unit is included in the price of USD 1.7 millions per unit. Further details eventually on hand.

Kind regards.

Yours sincerely,

Dr. Glauco Partel

STERO

3487

ZCZC RXF763 MSB3268 BIA322 0BB811 NDS387/6
ITRM HL INNO 071
NEWDELHI INTERNATIONAL 71/70 L 1230 PAGE 1/20



LT
MR GLAUCO PARTEL
VIA SQUAR CIALUPO 19-A
ROMA ~~ITALY~~

THERE IS LARGE REQUIREMENT FOR ROCKETS AND AMMUNITION OF
DIFFERENT TYPES FOR 122-MM STOP
PLEASE CHECK WITH YOUR EAST EUROPEAN FRIENDS IF THEY
CAN SUPPLY STOP IF SO RING OR SEND A CABLE CONFIRMING WITH PRICE
IF POSSIBLE STOP PLEASE

COL 19-A 122-MM

NDS387/6 PAGE 2/20

ALSO INDICATE WHAT ITEMS CAN BE SUPPLIED TO OUR
FRIENDS IN MIDDLE EAST WITHOUT END USE
CERTIFICATE STOP REGARDS
HIRA

092UCM

613000+
OCC
V613000+
08/03 11.42
08/03 11.42
613000 ATXJ I
616017 CCBANI I

ZCZC

SODHCHOP
NEW DELHI (INDIA)
ATTENTION BRIG SODHI

RECEIVED CABLE CONFIRMING AVAILABILITY BOTH REQUIREMENTS CAN PROCEED
PROVIDED BUYER EFFECTS EVIDENCE FUNDS MINIMUM USD TEN MILLIONS.

RECARDS
CLAUCO

NNNN
613000 ATXJ I
616017 CCBANI I
DURATA 001.1
V

[illegible]
ØØ7138Ø29+++
DER
VØØ7138Ø29+++++ØØØØØØØØØØ
Ø9/Ø3 21.34
YEAS AA38Ø29#
616Ø17 OCEANI I

ATT [illegible].
THIS MORNING A BRIGADIER FROM NEW DELHI CALLED CLAUCO (HE IS A FRIEND OF HIM) STATING THAT THE GOVT. OF INDIA IS LOOKING FOR THE FOLLOWING:-
122-MM HE AMMOS 200.000 ROUNDS
122-MM ROCKETS 60.000 ITEMS
THEY ASK IF WE CAN SUPPLY AND AT WHICH PRICES. IN THE AFFIRMATIVE, ESCROW/CONDITIONS TO BE STATED.
RE S-7
THIS DEAL IS ALWAYS ALIVE AND THE MAN IN CHARGE IS LEAVING TODAY TO PURSUE THE MATTER WITH THE CENTRAL BANK OF HIS COUNTRY.
APPARENTLY THERE WAS A STUPID MISTAKE IN THE ALLOTTMENT OF FUNDS AND WE EXPECT TO RECEIVE GOOD NEWS NEXT WEEK, SINCE THE CONTRACT HAS ALREADY BEEN APPROVED.
RE 3 FRIGATES
TODAY WE HAVE HAD 4 FRESH INTERESTED BUYERS PRACTICALLY READY TO ENTER BANKWISE AND WHOM WE HAVE GIVEN BANKWISERS BANKING INSTRUCTIONS FOR THE ESCROW DEPOSIT, ADVISING THAT, HE WHO WILL ENTER FIRST WILL BLOCK THE VESSELS. IT IS QUITE PROBABLE THAT BY TOMORROW ONE OR MORE ESCROWS WILL REACH THE BANK, AS SOON AS WE HAVE VERBAL CONFIRMATION WE WILL PHONE YOU. BELIEVE US IT WAS A REALLY HARD DAY TODAY.
BEST REGARDS.
CLAUCO/IVANI
YEAS AA38Ø29
616Ø17 OCEANI I....

ØØ33

DURATA ØØ3.2
M

613697
19/03 08.31
613697 JUNITM I+
616917 OCEANI I

ATTN DR. SPERA.
HO RICEVUTO LA SEGUENTE RICHIESTA:-

122-MM HE AMMOS =200.000 POUNDS
122-MM ROCKETS = 60.000 UNITS

LA PREGO DI FARMI SAPERE SE LE SUE FONTI CINESI SONO IN GRADO DI FORNIRE TALE MATERIALE, ED EVENTUALMENTE I RISPETIVI PREZIZZI.
GRAZIE/CORDIALITA'
DR. C. PARTELI
613697 JUNITM I
616917 OCEANI IWRATA 001.2
V

3491

Rome, 11 March 1982

Mr. . . . Sodhi
Sodhi Associates Private Limited
17[illegible], Nizamuddin West
New Delhi-1 10013
India

Dear Hira,

I refer to your requirement for 122-mm items and I wish to outline the situation as follows:

1. East European sources

These are no longer reliable due to the present political situation. Their prices are extremely high (130-mm ammos were quoted at over 700 US dollars per item!), so we have to discard them.

2. My own channel

It could supply, but I have received the following telex:

"Impossible to quote for India as redtape there would make you mad. If you have got Government order/prices that they will pay then ok, if not do not bother".

3. Third-world supplier

For your information the following net prices (your mark-up is to be added) are envisaged:

122-mm HE ammos	US dollars 396 per unit
122-mm rockets for BM-21	US dollars 2460 per unit

In case of interest, these prices and delivery terms are to be checked and re-confirmed. Of course, this will require a visit to the supplier in question.

4. Chinese sources

We have been offered 122-mm guns, therefore we are inquiring about the materials in question.

In any case, we have a problem of communication, since letters take too long a time, telephone calls are difficult and are listened to. You should find a suitable telex when I can send my messages, since cables are all carefully rea

Sincerely yours,

3492

SODHI & ASSOCIATES PRIVATE LIMITED

REGD. OFFICE : 17E, NIZAMUDDIN WEST, NEW DELHI-110013
CABLE : "SODHCHOP" TELE : Office - 699243, ~~6XXXXXX~~
Res. - 611623, 618072

16th March, 1982.

Dear Glauco,

I am enclosing herewith a list of items required ex-shelf. As they are not from current production, the prices indicated are obviously on the lower side. The destination will be South America.

In case you can supply any of these items, please send me a telex or a cable just giving the Serial Number and the quantities which are possible.

With regards,

Yours sincerely,

(Brig. H.L.Sodhi)Retd.

Mr. Glauco Partel,
via Squarcialupo 19A,
ROMA- ITALY

PRICES OF ITEMS

AMMUNITION

S.NO.	ITEMS	MODEL	MAKE	PRICE	QUA
1.	105 mm	HEM2	French	US$ 150	Max
2.	155 mm	M107	French	US$ 350	Max
3.	90 mm	M71HE	-	US$ 270	Max
4.	8"AMMO	HEM106	Howitzer Shell	US$ 550	Max
5.	105 mm	HEMI(Far East)	Howitzer Shell	US$ 120	Max
		European		US$ 140	
6.	122 mm	D30(M30 not required)		US$ 270	Max
7.	120 mm			US$ 150	Max
8.	57 mm	Anti-Aircraft		US$ 28	Max
9.	106 mm	RCL		US$ 265	10,0
10.	60 mm	Ammunition	Far East	US$ 32	Max
MORTARS					
11.	120 mm			US$ 15,000	
12.	106 mm	Rifle T51		US$ 25500	10,

Note: The Delivery schedule required is maximum 60 days.

SODHI & ASSOCIATES PRIVATE LIMITED

REGD. OFFICE : 17E, NIZAMUDDIN WEST, NEW DELHI-110013
CABLE : "SODHCHOP" TELE : Office - 699243, [illegible]
Res. - 611623

SAP/GPI/21/11 12th May, 1982.

Commerce International Group Inc.,
52/54, Route de la Penetrante,
"Le MARAMU" 1er Etage,
F-06800 CAGNES-SUR-MER
FRANCE

Dear Sirs,

Dr. Glauco Partel has referred the undersigned to you. I have the following requirements and will be grateful if you could let me know whether you can supply these off shelf:-

1. 40 mm for L-60 HE-T-SD 80,000 rounds

2. .303 5 million rounds

If you can supply the above, please telex the reply back to me giving the FOB prices to the following telex number and make it for attention Brig.Sodhi:

4939 MUF IN

Thanking you,

Yours faithfully,

(Brig. H.L.Sodhi)Retd.
Managing Director

CC: Dr. Glauco Partel, France

Chinese

Howitzer, type M-30 X I22mm

Max. range: II800 m Min. range: 3400 m
Range of direct fire: 600 m
Field of fire: Traverse ±24.5°
Elevation -3° -63.5°
Rate of fire: 5-6 shots/min.
Weight of combating part: 2450 Kg.

Cannon-howitzer, type A-20 X I52 mm

Max. range: I7200 m Min. range: 4200 m
Range of direct fire: 800 m
Rate of fire: 6-8 shots/min.
Weight of combating part: 5650 Kg.
Lenght in traveling position: 8.69 m

122 HE	378 ₰ + %	} Egitto	+18 = 396	3.6
122 pozzo BM 21	2365 ₰		+95 = 2460	5.7
				9,1

- X -

J E N N Y B E N D E R

La documentazione in esame concerne trattative per armamenti pesanti, aerei da trasportò ed elicotteri USA da porti americani (anche Messico) per l'IRAN.

Intermediatori sono:

- JENNY ANDREAS, Solema S.A.
  Barre Strasse 59 - CH - 6300 ZU
  tel. 042/215392 - telx 865168

- BENDE CLIF MICHAEL e SONS INC., Clifton,
  New-Jersey - USA
  tel. 201-7725400

- KOECK M.R. (cfr. telex 15.1.83)

- OTTO BARCHET - KRATEROS

- PAROSI ETS. - INT. TRADE DEVELOPMENT
  HEILIGKREUZ 17 FL 9490 VADUZ
  BANK LANDESBANK - VADUZ ACCOUNT 257.017.03 PAROSI

18/11 12.00 =
616017 OCEANI I
864941 SOLE CH

ZUG 18NOV82/AJ

ATTN MR IVAN

HABEN FOLGENDES TLX LETZTE WOCHE BEREITS AN OTTO GESANDT, ABER
BIS HEUTE NOCH KEINE ANTWORT ERHALTEN:

QUOTE

ZHD HERRN OTTO BARCHET

BETR 'BUSS'

A.) NACHDEM R.W.A. DER NATIONALBANK VON TAIWAN BEI IHNEN VORLIEGT,
MUESSEN WIR DAVON AUSGEHEN, DASS AUCH DIE BESCHAFFUNG EINES
EUC SEITENS DER TAIWAN. REGIERUNG VORGELEGT WERDEN KANN.
KOENNEN SIE UNS DIES RECHTSVERBINDLICH BESTAETIGEN JA ODER NEIN ?

2.) WENN PUNKT 1) KLARGESTELLT IST, KOENNEN WIR WAHRSCHEINLICH
MIT 200 EINHEITEN RECHNEN.

3.) WIEDERUM WENN PUNKT 1.) KLAR IST, KANN IN DEN USA NACH
VERTRAGSABSCHLUSS UND KAPITALNACHWEIS INSPEKTION DURCHGEFUEHRT WERDEN.

4.) ES WIRD VON LIEFERSEITE GEWUENSCHT, DASS DIE ABWICKLUNG
UEBER EINE NAMHAFTE SCHWEIZER TREUHANDGESELLSCHAFT VORGENOMMEN
WIRD, UM IHRE UND UNSERE INTERESSEN BANKSEITIG ABZU SICHERN.
DIESE GESELLSCHAFT WURDE UNS BEREITS GENANNT.

BITE GEBEN SIE UNS PER FS UMGEHEND UEBER DIE AUFGEFUEHRTEN PUNKTE
NACHRICHT, DAMIT DAS PROCEDERE IN GANG GESEATZT WERDEN KANN

MFG
SOLEMA AG
JENNI
=

UNQUOTE

DIES ZU IHRER INFORMATION

MFG
JENNI
=
616017 OCEANI I
864941 SOLE CHM

3500

18/11 10.59 +
616017 OCEANI I
864941 SOLE CH

ATTN IVAN

KOENNEN SIE UNS BITTE IHRE TELEPHON NUMMER GBEEE GEBEN STP

ES IST WEGEN AMBA / OTTO BARCHET / KRATEROS

MFG
SOLEMA ZUG
JENNI
=+
616017 OCEANI I
864941 SOLE CHO

18/11 11.Q6
864941 SOLE CH
616Q17 OCEANI I

ATTN JENNI

TELEPHON NUMMER IST Q6 / 9Q.9Q.891

IVAN

864941 SOLE CH
616Q17 OCEANI I7
4568,?58 35

22/11 10.48 +
616017 OCEANI I
864941 SOLE CH
ZUG 22NOV82/AJ/1040LT

ATTN DR. C. PARTEL

RE OUR MEETING FRIDAY, 19TH NOVEMBER 82

WE OFFER YOU HEREWITH FIRM THE FOLLOWING ITEM:

AA) 112 M48A5 - ORIGINAL US-SPECIFICATIONS

POWERPLANT TELEDYNE CONTINENTAL MULTI-FUEL DIESEL AVDS-1790-2D
750BHP AT 2400 RPM, V-12 ENGINE - COMPRESSION IGNITION -
NEW CONDITION - TEST HOURS ONLY

ORDONANCE SYSTEMS:
MAIN GUN 105MM TYPE M68
CO-AXIAL MG 7.62 TYPE M219
COMMANDERS MG 7.62 TYPE M60D
LOADERS MG 7.62 TYPE M60D
BALLISTIC COMPUTER TYPE M13B1C
RANGEFINDER TYPE M17B1C

TRANSMISSION:
ALLISON HYDRAULIC, 2 FORWARD GEARS, 1 REVERSE GEAR

MISCELLANEOUS:
TRACK SHOES T97E2
CUPOLA NEW LOW PROFILE
ELECTRICS 6X12 VOLT, 300 AMP GENERATOR
INFRA-RED - DRIVERS PERISCOPE TYPE M24 PLUS LIGHTS
RADIOS- VRC-12,46,47,53 OR 64
INTERCOM- AN/VIC-1

PRICE FOB PORT MEXICAN-GULF (USA) - USD 985'000.- NETT
(ALL DEPOT ISSUED TOOLS AND SUPPLIES WILL BE DELIVERED ONBOARD -
SPARE PARTS EXTRA ACCORDING TO WHISH OF BUYER)

BB) 7.62MM AMMO
17 MILLION ROUNDS STANDARD 7.62MM - FOB EUROPE USD 168.- /1000RNDS

CC) 105MM AMMO
1000 UNITS 105MM HEAT M456A1 M68 SNDL-7 (M48)
FUSE PIBD M509A1 PROPELLANT M30 PRIMER LLEC M-83 TRACER M-13
CASE BRASS M148A1
WEIGHT PROPELLANT 5.2 KGS
TTL WEIGHT 21.8 KGS NETT

PRICE FOB - USD 370.- NETT/UNIT

ABOVE PRICES ARE FIRM FOR PERIOD OF 10DAYS FROM THIS DATE AND SUBJECT TO AVAILABILITY AT TIME OF SIGNING OF CONTRACT STP
ALL PRICES ARE FOB AND DO NOT INCLUDE TRANSPORTATION YET STP
COST OF TRANSPORTATION CAN BE WORKED OUT ONCE YOUR INTEREST STATED STP

FOR THE M48A5 - SELLERS PREPARED TO PUT-UP 3 PERCENT PERFORMANCE BOND STP

ANY COMMISSION WOULD BE GUARANTEED FROM OUR SIDE AND NECESSARY AGREEMENTS/CONTRACTS CAN BE MADE AND HAVE THEM RECONFIRMED BY BANK STP

INVESTIGATING IN OTHER ITEMS AND WILL REVERT TO YOU LATER STP

TKS RGDS
SOLEMA SA
A.JENNI /DIR.
=
616017 OCEANI I
864941 SOLE CHM

25/11 17.Q8 =
616Q17 OCEANI I
864941 SOLE CH

25NOV82

ATTN MR G PARTEL

RYT 25/11 15.QQ

PRICES ARE CA USD 6.6 MIO P/UNIT STP

CAN ONLY GET MORE FIRM DETAILS ONCE
A) EVIDENCE OF FUNDS IS AVAILABLE
OR
B) PURCHASE ORDER AND ENDU-USER CERT CAN BE PRESENTED

MY CONTACTS ARE TOP ARMY PEOPLE IN USA AND THOSE BIRDS WILL BE
EX STOCK OF USAIRFORCE NOT EX BELL

PSE RUSH ADV ASAP

TKS RGDS
JENNI
=
616Q17 OCEANI I
864941 SOLE CH

NP
VQ45864941+++RRRRRRRR
25/11 15.QQ
864941 SOLE CH
616Q17 OCEANI I

ATT MR A JENNI
RE 2Q UNITS AH-1S
PLS GIVE DETAILS AND PRICES OF THESE UNITS SINCE I HAVE A CLIENT URGING FOR SAME.
I AM WAITING YOUR PROMPT NEWS
REGARDS
DR G PARTEL
616Q17 OCEANI IDURATA QQQ.5
M

PROVA NOTTURNA

LINEA PROVATA CON ESITO POSITIVO.

01/12 14.39 ✠
616059 SRC I
864941 SOLE CH

ZUG 01DE 82

ATTN CARLO,

RE KRATEROS/OTTO BARCHET

PSE NOTE THAT KRATEROS STILL CLAIMS THAT THEY HAVE CONTRACT FOR SOMALIA AND TAIWAN
HVE LEARNED FM FRIEND OF MINE WHO HAS BEEN APPROACHED BY BARCHET TO SUPPLY ITEMS FOR SOMALIA STP
PSE MAKE AN END TO ALL THIS AND INFORM HIM DEFINETLY THAT DEAL IS OFF WITH HIM OTHERWISE HE MAKES THE WHOLE MARKET CRAZY STP

RE TAIWAN:
ANY NEWS FM BANK THERE PLEASE ?

RGDS
JENNI
=✠
616059 SRC I
864941 SOLE CH

BENDE CLIF

.....

JAN. 14, 1983

ATTN: MR. MICHAEL BENDER.

TKS FOR YOUR MSG.

WE'LL BE GLAD TO DEAL WITH YOUR ORGANIZZATION.

APART THE CONTRACT, COPY OF WHICH IN ANDREA'S HANDS,WE NEED AN URGENT CONFIRMATION OF THE OFFER FOR AH-1S AND AH-1G

PLS GIVE YOUR FIRM PRICE AND ANSWERS TO FOLLOWING QERIES:

1. EXACT QTY AVAILABLE OF EACH MODEL.
2. ARMAMENT CONFIGURATION OF EACH MODEL.
3. YEAR OF CONSTRUCTION.
4. MAX FLIGHT TIME PER UNIT.
   OFFERED
5. AMOUNT OF SPARES TO BE SUPPLIED ALONG WITH EACH HELICOPTRS.
6. AMOUNT OF PERFORMANCE BOND.
7. DELIVERY SCHEDULE.
8. E.U.C.
9. PROCEDURE AND BANKING INSTRUCTIONS.

PLS NOTE THAT BUYER IS READY TO GIVE FOUND EVIDENCE AND/OR IR-REVOCABLE R W A AGAINST EXISTANCE OF THE GOODS.

YOUR PROMPT ACTION AND AN ANSWER BY RETURN WILL BE APPRECIATED.

WE ALSO LOOKING FOR ''HARPOON'' MISSILE. PLS INFORM ABOUT YOUR POSSIBILITY TO SUPPLY.

RGDS.

DR. G. PARTEL / C. BERTONCINI.

..... WWMRR ✠
616059 SRC IWWMTT ✠
616059 SRC I
BENDE CLIF
ATT: MR.C. BERTONCINI

3508

WITH REFERENCE TO OUR PHONE AGREEMENT= THIS IS OUR
CONFIRMATION OF ACCEPTANCE OF ORDER AS F WWMTI ✠
616059 SRC I
BENDE CLIF
ATT: MR.C. BERTONCINI

WITH REFERENCE TO OUR PHONE AGREEMENT= THIS IS OUR
CONFIRMATION OF ACCEPTANCE OF ORDER AS FOLLOWS:

1. 25 UNITS OF AH-1 S AS DETAILED EARLIER.
2. PURCHASE PRICE: 7.5 MIO EACH FOB LOCATION.
3. TERMS: IRREVOCABLE, TRANSFERABLE,CONFIRMED L/C
WITH OUR BANK IN SWITZERLAND, DETAILS TO BE SPECIFIED
BY US AT CONTRACT SIGNING, PAYABLE: 30 PCNT AT CONTRACT
SIGNING 70 PCNT AT DELIVERY SUBJECT TO INSPECTION OF THE
UNITS.
L/C WILL BECOME OPERATIVE UPON RECEIPT OF A PERFORMANCE
BOND OF 7 MIO USD.
30 PCNT DRAWDOWN WILL BE PAID ON BANKS RECEIPT OF CUSTOMERS
INSPECTION CERTIFICATE.
4. DELIVERY: SIX WEEKS AFTER CONTRACT AND RECEIPT OF
AUTHORIZATION.

OTHER DETAILS IN PERSON.

VALIDITY: WE EXPECT YOUR CUSTOMERS ACCEPTANCE VIA RETURN TLX
IN ORDER TO TERMINATE FINAL NEGOTIATIONS WITH OTHER
CUSTOMERS.

THANKS AND BEST RGDS= FOR THE FIRM : INTERBELL-EUROPE M. BENDER
✠
3616059 SRC I.....

WWMRT ✠
616059 SRC I
BENDE CLIF

3509

JAN. 14, 1983

ATT.: MR. C. BERTONCINI/G.PARTEL

TKS FOR YTLX. THE FOLLOWING IS O/FIRM QUOTATION AS PER Y/REQUEST.

1. AMOUNT OF SPARES TO BE SUPPLY WILL DEPEND ON CUSTOMER'S REQUIREMENT BUT WE CAN PROPOSE A SUITABLE PACKAGE.

2. WE HAVE AVAILABLE 20 OF E/MODEL.

3. DELIVERY WILL BE 6 WEEKS 'AFTER SIGNATURE OF CONTRACT.

4. TERMS OF PAYMENT: 30-0/0 AT SIGNATURE OF CONTRACT, 70-0/0 A DEIIVERY.

%XXAXIR
BANKING INSTRUCTIONS WILL FOLLOW.

5. A TRAINING PROGRAM CAN BE ALSO NEGOTIATED.

6. TECHNICAL DETAILS AS FOLLOWS:

AVAILABLE 20 UNITS OF AH-G BELL HELI.

US ARMY CONFIGURATION
NEW EX-FACTORY, MFG. 1979-80
THREE TEST HOURS

NEW LOG BOOKS
ENGINE TYPE: LYCOMING T53-LI3 1 400SHP
NOROC ARMOUR
3510
SIX TUBE GAU-2B/A 7.62MM MG 8000 RDS.
40 MM GR LCHR XM/129, 300 RDS
EMERSON TURRET TAT/102/E
VULCAN SIX TUBE 20MM 61A4: 1000RDS IN TWO X TNL FLUSH BOXES
FOUR RKT PODS TYPE M/157 2.75 CAL (7 IN EACH)
MTI MOVING TARGET INDICATOR
AVIONICS/NAV TO US ARMY SPECS
CONFIGURATION AND TYPE NBRS SUBJECT TO MINOR CHANGES DEPENDENT ON YEAR PRODUCTION RUN.

AVAILABLE 20 UNITS OF AH-1S BELL HELI.

NEW STANDARD USA-ARMY CONFIGURATION
(MODERNISED AH-1S COBRA IN CURRENT PRODUCTION)

NEW IN ORIGINAL CONTAINER WITH ONLY TEST FLYING HRS.
MFG 1980 AND 1981
IMPROVED MAIN ROTOR BLADE NEW COMPOSITE MAIN ROTOR BLADE
IR SUPPRESSOR REDUCES ENGINE HOT METAL AND EXHAUST PLUME SIGNATURE
(REPLACES 'SCOOP')
IR JAMMER AND/ALD 144 PROTECTS AGAINST IR AND HEAT - SEEKING MISSILE 10KVA ALTERNATOR PROVIDES ADDITIONAL ELECTRICAL POWER FOR NEW SYSTEM.
CLOSED CIRCUIT REFUELING PROVIDES FOR 2-1/2 RE-FUELING NOZZLE RECEPTACLE.
HYDRAULIC PUMP.
HEADS UP DISPLAY- PILOTS DISPLAY WITH COLLIMATED LIGHT.
WITH MOVINGTEICLE, FIRE CONTROL AND FLIGHT INFORMATION.
RADAR WARNING AN/ARC - 39 PROVIDES PILOT AZIMUTH DISPLAY AND AURAL WARNING [illegible] OF THREAT RADAR SIGNALS.
20MM GUN, M 197 - 20 MM GATLING GUN, 750 SPM.
UNIVERSAL TURRET WITH 20 MM 197 - 3 BARREL GUN(VULCAN)
SLAZ RADIOS, AN/ARC -164 UHF, AN/ARC -115 VHF-AM
ENGINE TYPE T 53 - 1703, 1800 SHP

AIRBORNE LASER TRACKER, SEARCHES FOR 9-40 DEG. LOCKS
INTO TRACKS- 9/90 DEG., PULSE - CODED LASER REFLECTED
ENERGY FROM DESIGNATED TARGETS.
FIRE CONTROL COMPUTER
NIGHT FLYING EQUIPMENT
TOW MISSILE SYSTEM WITH 2 X 4 TUBE LAUNCHERS
HELMET SIGHT SYSTEM.

7. IF THIS NEEDS Y/CUSTOMER REQUIREMENTS WILL BE INFORMING
YOU OF PRICE BUT WOULD LIKE TO DISCUSS THIS WITH
YOU ON THE TELEPHONE PRIOR TO LISTING PRICE.

WE ARE LLOKING FORWARD TO WORK WITH YOU
AND AWAITING YOUR ADDTIONAL REQUIREMENTS SPECIALLY
M-48-A5.

BEST RGDS
MICHAEL BENDE/USA
BENDE CLIF

JAN. 15, 1983

3512

ATTN, MR. M. R. KOECK

FOLLOWING YESTERDAY MEETING AND TODAY PHONE CONVERSATION WE ARE PLEASED TO CONFIRM THE FOLLOWING:

AVAILABLE 20 UNITS OF AH-1S BELL HELI.
NEW STANDARD USA ARMY CONFIGURATION.
(MODERNISED AH-1S COBRA IN CURRENT PRODUCTION)
NEW IN ORIGINAL CONTAINER W/T ONLY TEST FLYING HRS.
MFG 1980 AND 1981
IMPROVED MAIN ROTOR BLADE NEW COMPOSITE MAIN ROTOR BLADE.
I.R. SUPPRESSOR REDUCES ENGINE HOT METAL AND EXHAUST PLUME SIGNATURE (REPLACES 'SCOOP')
I.R. JAMMER AND/ALD 144 PROTECTS AGAINST I.R. AND HEAT-SEEKING MISSILE.
10KVA ALTERNATOR PROVIDES ADDITIONAL ELECTRICAL POWER FOR NEW SYSTEM.
CLOSED CIRCUIT REFUELING PROVIDES FOR 2-1/2 REFUELING NOZZLE REC. HYDRAULIC PUMP.
HEADS UP DISPLAY - PILOTS DISPLAY WITH COLLIMATED LIGHT.
WITH MOVINGTEICLE, FIRE CONTROL AND FLIGHT INFORMATION.
RADAR WARNING AN/ARC-39 PROVIDES PILOT AZIMUTH DISPLAY AND AURAL WARNING OF THREAT RADAR SIGNALS.
20MM GUN, M 197-20MM GATTLING GUN,750 SPM.
UNIVERSAL TURRET WITH 20MM M197-3 BARREL GUN (VULCAN)
SLAZ RADIOS, UHF AN/ARC-164, VHF-AM AN/ARC-115.
ENGINE TYPE T53-1703, 1800 SHP.
AIRBORNE LASER TRACER,SEARCHES FOR 9-40 DEG. LOCKS INTO TRACKS-9/90 DEG., PULSE-CODED LASER REFLECTED ENERGY FROM DESIGNATED TARGETS.
FIRE CONTRL COMPUTER
NIGHT FLYING EQUIPMENT.
TOW MII MISSILE SYSTEM WITH 2 X 4 TUBE LAUNCHERS.
HELMET SIGHT SYSTEM.

SPARES AS PER CUSTOMER'S REQUIREMENT. WE WE'LL PROPOSE A SUITABLE PACKAGE.

DELIVERY WILL BE 6 WEEKS FOB FROM THE SIGNATURE OF THE CONTRACT.

WE WILL INFORM ABOUT 'G' MODEL.
RGDS.
C. BERTONCINI/G. PARTEL

616059 SRC I

BENDE CLIF

ATT: DR. G. PARTELL AND MR. C. BERTONCINI

3513

GENTLEMEN=

PLEASE BE INFORMED THAT MR. A. JENNI IS IN THE USA AND HE ASKKED WPMEI ✠

616059 SRC I

BENDE CLIF

ATT: DR. G. PARTELL AND MR. C. BERTONCINI

GENTLEMEN=

PLEASE BE INFORMED THAT MR. A. JENNI IS IN THE USA AND HE ASKED US TO HANDLE ALL TRANSACTIONS WITH YOU ON HIS BEHALF.

WE ARE THE SOURCE FOR THE OFFER ON M-48-A 5 AND ALSO FOR BELL AH-1G AND AH-1S .

WE ARE PREPARED TO DISCUSS ALL REQUIRED ARRANGEMENTS VIA OUR EUROPEAN AFFILIATE COMPANY AND MEET WITH YOU FOR CONTRACT NEGOTIATIONS AND TO DISCUSS REQUIRED DELIVERY AND BANKING DETAILS.

MR. JENNI SUGGESTED THAT WE ASK FOR YOUR TELEPHONE NUMBERS WHICH HE DID NOT HAVE WITH HIM= SO THAT WE MAY DISCUSS INITIAL REQUIREMENTS IN PERSON WITH YOU.

OUR TWX NUMBER IN USA IS= 710 989 7063 BENDE CLIF

[redacted] 2-3-4

PLEASE REPLY AT YOUR EARLY CONVENIENCE SO THAT WE MAY CONTINUE WITH YOU DIRECTLY AT ANDREAS REQUEST WITHOUT FURTHER DELAY.

KINDLY TELEX US THE LIST OF REQUIRED ITEMS SO THAT WE MAY PRESENT A COMPLETE AND DETAILED OFFER TO MEET YOUR AND CUSTOMERS REQUIREMENTS.

THANK YOU AND BEST REGARDS= MICHAEL BENDER FOR THE FIRM OF : DEFINSA,EST.

JAN.21,1983

ATTN. MR. M.BENDER
RE: AH-15

THESE THE NEWS AFTER MEETING WITH BUYER'S REPRESENTATIVE, WHO IS READY TO PROCEDE AT THE FOLLOWING CONDITIONS:

1.0 TOP PRICE OF USD. 7.5 MIO PER UNIT WHICH MUST INCLUDE OUR COMMISSION AMOUNTING TO USD. 200.000,00 EACH AND PAPERS TO BE SUPPLIED BY YOU.

2.0 HE IS PREPARED TO EXTABLISH L/C FOR FULL AMOUNT WHICH ALLOWS A DRAWDOWN OF 30% AGAIST A FIRST CLASS BANK GUARRAMTEE OF SAME AMOUNT,SUBJECT TO INSPECTION OFTHE GOODS.
THE L/C BECOME OPERATIVE AFTER RECEIPT OF VALID PERFORMANCE BOND OF 7 MIO USD.

WE NEED A YOUR URGENT ACCEPTANCE OF THE ABOVE BEENG BUYER'S REPRESENTATIVE UNREACHABLE FROM TOMORROW TILL 1ST OF FEBRUARY.
THE MEETING FOR THE SIGNATURE OF THE CONTRACT CAN TAKE PLACE, THEREFORE, AFTER BEGINNING OF NEXT MONTH.

IF YOU CALL ME THIS IS MY PHONE NUMBER AT HOME FOR THE WEEK-END
CODE 6/9121804
REGARDS.
CARLO BERTONCINI

FEB. 2,1983

ATTN: MICHAEL BENDER
RE: AH-1S

THIS IS THE MESSAGE WE HAVE RECEIVED THIS MORNING FROM THE BUYER:

QUOTE
PLEASE PROPOSE TO SELLER FOLLOWING PROCEDURE:

1. BUYER PAYS FULL PURCHASE PRICE AGAINST RECEIPT OF
   COMPLETE SPECIFICATIONS INCLUDING SERIAL NOS.
2. CONCURRENT WITH FULL PAYMENT BUYER RECEIVES IRREVOCABLE
   BANK GUARRANTEE FROM A LEADING EUROPEAN BANK FOR FULL REFUND
   OF PURCHASE PRICE AND INTEREST ACCURED IN CASE MERCHANTISE
   IN ACCORDANCE WITH RECEIVED SPECIFICATIONS CANNOT BE DELIVERED
   TO PURCHASER IN EUROPE WITHIN 60 DAYS OF PAYMENT(WE HAVE
B BANK FOR SUCH TRANSATION)

WOULD URGENTLY NEED LIST OF OPTIONAL EQUIPMENT INSTALLED.
PLS TLX ASAP ALSO CONFIRM WHEN WE CAN MEET WITH SELLER....

UNQUOTE

YOUR COMMENTS AND INSTRUCTIONS BY RETURN WOULD BE APPRECIATED.
PLS ALSO NOTE THAT BUYER'S REPRESENTATIVES ARE IN EUROPEUNTIL
FEB.14,1983 AND IN USA FROM FEB.15 TO FEB. 19,1983.
BEST REGARDS.
W CARLO BERTONCINI

Gennaio 1983 Prezzi di Bende

TOW		12.500 + 5%	13.125	
Ammo 20 mm		4 + 10%	4.40	
105-mm ammo:	HEAT	370 + 8%	399.60	
	APDS	750 + 8%	810	
Ammos 7.62		168 + 5%	176.40	per 1000

M48 A5 tank 1.050.000

C,8

AH-1G Bell brand new 6.200.000 + 400.000 spares 1000 ore (+ 0.2 m

AH-1S Bell brand new con 500 ore spares EUC 5% per n

7.500.000 including 200.000 per noi + EUC

~~EUC 5% = 375.000~~

~~Tot = 7,875.000~~

C-130

versione militare 13-14 mio. — disponibili 10 a zero hour

tipo L100-30 6-10 mio. — disponibili 15 a zero hour in varie configurazioni

Pressl Sutti e Koeck

C-130

FRANK

a) military version

10 units available at zero-hour 13-14

[redacted]14 mio. dollars each

No spares included. Seller is ready to sign a long-term contract to supply same.

b) type L100-30

15 units available in different configurations.

[redacted]11 mio. dollars each 10-11

END VIEW : Countries or cost

Proyecto BANDE

AH-1G	6,200,000	
Mercy	400,000	(1000 SE)
	6.600,000	

EUC 5%

Helicopters are available only because the client has not paid them to Bell.

They cannot be found anywhere in the world from nobody.

Serial numbers: these cannot be given. However, seller is ready to come to Europe - after we have signed the contract and before any bank operation takes place - to meet the buyer carrying along all documentation showing the property of the goods and the right to sell same.

Delivery: in six weeks after presentation of documents.

Payment:

30% at the order against bank guarantee and subject to inspection;
70% at delivery.

Performance bond available.

3520

Andreas Jenni
SOLEMA S.A.
BAARERSTRASSE 59
CH-6300 ZUG
TEL. 042/21 53 92
TELEX 865 168

3521

BENDE & SONS Inc.
CLIFTON, New Jersey - USA
Tel. 201 - 772 54 00

- XI -

J O H N D U T C H E R

La documentazione in questione concerne richiesta, da parte di JOHN DUTCHER, cittadino americano, di 100 carri armati Leopard 1 in tre mesi per l'Arabia Saudita.

Nell'operazione sono interessati il PARTEL ed i soliti soci, nonchè il suddetto JOHN DUTCHER, RENATO PADOVANI, tale P. CAMUFFO (FIBRE I tx 333872).

Dal telex 9.8.1982 emerge che il PARTEL ha stretti contatti con THE RESPONSIBLE GERMAN PEOPLE, per la vendita di tali carri armati NATO FOB WESTERN EUROPE.

Viene organizzato un incontro nel PLACE HOTEL in Zurigo. GOOD EUC CONFIRMED.

Sono previste commissioni come da prospetto allegato, anche per i Servizi.

Il DUTCHER - come precisato dal PARTEL - svolgeva le funzioni di ufficiale pagatore in Arabia Saudita per conto della C.I.A., di cui era agente ufficiale.

La trattativa in esame non era da lui effettuata e curata come agente della CIA, ma in proprio e per i motivi di lucro e autofinanziamento di cui alla prima parte dell'interrogatorio del PARTEL.

16/07 11.36 G
616017 OCEANI I
333878 FIBRE I

TLX TO OCEAN ROME

ATTN DR PARTEL - 16JUL82

REF YR TLX 1597 OF 21.04. HRS.

I CANNOT AFFORD TO EXPOSE MY MOST IMPORTANT CLIENT TO THE TYPE OF FIASCO THAT WE HAVE RECENTLY ENCOUNTERED.

YOU MUST BE POSITIVE THAT THE EQUIP. EXISTS BEFORE WE TAKE ANY ACTION.

MY CLIENT IS AWARE OF WHAT HAPPENED IN PARIS BECAUSE OF THEIR OWN CONTACTS WITH MY OUTHER BUYER. AS YOU MUST KNOW THEY ALSO SUPPLY TO THEM.

I WOULD SUGGEST A ON SITE INSPECTION BY YOURSELVES AND SOME FORM OF EVIDENCE OF EXISTANCE BEFORE PROCEDING.

DO YOUR FIGURES READ TWO MILLION ONE HUNDRED OR TWO MILLION TEN THOUSAND.

RGDS

JOHN@
616017 OCEANI IO

0333872+++
16/07 17.08
333872 FIBRE I
616017 OCEANI I

ATT MR JOHN DUTHER

THANKS YOUR TLX OF TODAY, I TAKE NOTE OF YOUR SUGGESTIONS AND
AS SOON AS I HAVE SOME FORM OF EVIDENCE OF GOODS I WILL CONTACT YOU.
THE FIGURES READ GROSS PRICE USD TWOMILLIONSONEHUNDREDANDFIFTYTHOUSAND
PER UNIT. INCLUSIVE YOUR COMMISSION OF USD FORTYTHOUSAND. PER UNIT.
REGARDS
GLAUCO
333872 FIBRE I
616017 OCEANI IURATA 001.3
0331212+++
16/07 17.10
331212 INTRAD I
616017 OCEANI I
ATT DOTT RENATO PADOVANI
LE RIMBALZO TLX RICEVUTO PER U-235.
QUOTE
CLIENTE NECESSITA SPECIFICA/ANALISI E ISTRUZIONI BANCARIE.
UNQUOTE
ATTENDO SUE NOTIZIE.
CORDIALITA'
DR G PARTEL
331212 INTRAD I
616017 OCEANI I
DURATA 000.5
O

REACH YOU DURING YOUR ABSENCE.
3356/.+++
09/0f 17.14
[illegible] PIERO I.
[illegible] OCEANI I

ATT MR JOHN DUTCHER

I HAVE HAD MANY DIRECT CONTACTS WITH THE RESPONSIBLE GERMAN PEOPLE FOR THE SUPPLY OF LEO 1.
WE CAN OFFER THE NATO VERSION UNIT EXCEPT FOR THE FIRE CONTROL EQUIPMENT WHICH IS NOT AUTOMATIC.
100 UNITS CAN BE DELIVERED IN A SINGLE LOT IN THREE MONTHS FOR WESTERN EUROPE AT THE FINAL UNIT PRICE OF USD 1.9 MIO (ONEMILLION NINEHUNDREDTHOUSAND).
THIS PRICE IS INCLUSIVE OF YOUR COMMISSION OF USD 40.000 THSND F/U..IT (FORTYTHOUSAND).
AT A SLIGHTLY ADDITIONAL COST THE 105 MM GUN CAN BE SUBSTITUTED WITH THE 120 MM GUN OF LEO 2. THIS IS OPTIONAL.
THE AUTOMATIC FIRE CONTROL EQUIPMENT IS A GERMAN/NATO TOP SECRET. HOWEVER AFTER CONTRACT HAS BEEN ENTERED, IT IS POSSIBLE TO PROVIDE SAME AT EXTRA COST.
A TOTAL OF ROUGHLY 1.000 UNITS ARE AVAILABLE, IN CASE REPETITIVE ORDER OR LARGER QUANTITIES ARE REQUIRED.

DEAR JOHN, THIS TIME I HAVE BEEN PERSONALLY AT THE FACTORY WHERE I HAVE SEEN THE ACTUAL UNITS, TECHNICAL AND OPERATIONAL FILMS, DOCUMENTS AND RIGHT OF SALE.
MOREOVER TO GIVE YOU A BETTER PICTURE, I HAVE BEEN ASKED TO GIVE THESE PEOPLE MY OWN ROCKET LICENSE TO BE MANUFACTURED BY THEM.
I GIVE YOU THIS DETAILS IN ORDER THAT YOU KNOW WE ARE IN DIRECT CONTACT WITH THE RIGHT PEOPLE.

DONOT HESITATE TO CONTACT ME FOR ANY FURTHER DETAILS ON THIS OR ANY OTHER MATTER.

KIND REGARDS
DR GLAUCO PARTEL

P.S.
I HAVE OFFERED THE M16 YOU MENTIONED TO ME IN PARIS. IN CASE OF POSITIVE RESULT I WILL CONTACT YOUR MILAN OFFICE SOTHAT THEY CAN REACH YOU DURING YOUR ABSENCE.XDURATA 004.2
T

[illegible]
[illegible]
[illegible]

[illegible]
[illegible]
WITH REF. TO PHONE CONVERSATION BETWEEN YOU AND IVAN, WE WOULD LIKE TO CLARIFY THE FOLLOWING POINTS:-

1) PREPARATION OF CONTRACT, POINTS TO BE DETAILED.
A) THE BUYER
B) CONTARRACTOR AUTHORIZED TO SIGN FOR THE BUYER.
C) NO. OF UNITS REQUIRED
D) SPARE PARTS: 10 PERCENT IS OK???
E) AMMOS 105MM (HE OR APES)
QUANTITY REQUIRED???
F) AMMOS 7.6MM QUANTITY REQUIRED???
G) P/BOND UP TO HOW MUCH???

2) PROCEEDURE OF ENTERING IN FORCE.
A) SIGNATURE OF CONTARACT
B) EVIDENCE OF FUNDS CONFIRMED BY PRIME BANK.
C) OPENING OF A CONFIRMED/IRREVOCABLE P/BOND BY SELLER.
D) OPENING OF CONFIRMED/IRREVOCABLE/TRANSFERABLE/DEVISABLE SEVERAL TIMES L/C
E) INSPECTION/ACCEPTANCE AND DELIVERY OF GOODS

3) THE L/C WILL BE DRAWN UPON BY PRESENTATION OF THE FOLLOWING DOCUMENTS:-
A) COMMERCIAL INVOICE (FICTICIUS)
B) INSPECTION CERTIFICATE SIGNED BY BUYER'S INSPECTOR.

MEETING IN ZURICH
IT WOULD BE HIGHLY ADVISABLE THIS MEETING TO TAKE PLACE IN A ''NEUTRAL'' PLACE/HOTEL WITHOUT EXCHANGING OF CARDS OR PRESENTATION OF NAMES.
I PLAN TO ATTEND ACCOMPANIED BY THE CHIEF ING. OF LEO'S AND THE MAN IN CHARGE OF THE ORGANIZATION.

AWAITING YOU REPLY
WARM REGARDS
DR G PARTEL.
333872 FIBRE I
616017 OCEANI I
DURATA 003.5
0

24/11 15.02 ☆
616017 OCEANI I
333872 FIBRE I

TLX NO 1446 DARE 24/11/82.

ATTEN: DR G. PATEL.

FOOTNOTE TO MY TELEX OF THIS MORNING, MY TELEPHONE NUMBERS ARE

AREA CODE 02 2846144 OR 2850003 MILAN. JOHN NUOVI N' TEL,
TELEX NO 333872 FIBRE I.

REGARDS
P. CAMUFFO. NOWNESS LTD.

333872 FIBRE I☆
616017 OCEANI I....5

24/11 11.53 ✞
616Q17 OCEANI I
333872 FIBRE I

TLX 24NOV82 TO OCEANI

ATTN DR G PARTEL

WITH REF TO YR TLX 22/9 CONCERNING LEO VEHICLE.

THE CUSTOMER PROPOSING TO BUY ONE UNIT FOR PROMPT TESTING PURPOSES IN HIS COUNTRY.

THE REQUEST IS FOR ONE PIECE WITH SUFFICIENT SPARE PARTS INCLUSIVE OF SPARE MOTORS FOR EXTENDED 14 DAYS TRIALS - TEN PERSONNEL TO RUN DEMONSTRATIONS - ALL MATERIAL CONCERNED.

ALL STUFFS AND PERSONNEL TO BE PICKED UP BY PLANE. EVERY-THING AT BUYER'S EXPENSES.

PLS KINDLY :

- INFO IF PROPOSAL CAN BE REALIZED
- GIVE DELIVERY SCHEDULE FOR 1QQ UNITS AFTER FAVOURABLE TESTS

GOOD EUC CONFIRMED

TKS FOR PROMPT COMMENTS AND REGARDS

P CAMUFFO✞
616Q17 OCEANI I
333872 FIBRE IM

21/9/82

LEO.1

Net	1.300.000
Otto	100.000
H.R.	30.000
P/G/B/C/	310.000
Servizi/Extra/Varie	120.000
John	40.000
	1.900.000
Arabi	125.000
	2.025.000

	Ammos		
	7.62	105HE	105APDS
Net	ø 225 per 1000		
Otto	15		
P/G/B/C	50		
Servizi/Extra	13		
John	7		
	310		

3531

Spare parts per Leo
Cost annual lot [illegible]
Port [illegible] (a contribute)
Delivery time
Training
Immediate performance bond

- XII -

P A D O V A N I

La documentazione in questione concerne l'offerta a RENATO PADOVANI di n. 100 pezzi per ciascuno dei seguenti tipi di missili: TOW - MILAN - SAM 7 - ARNBRUST e relativi lanciatori; n. 3 fregate classe Battista da Andrade; n. 100 Leopard MK1; n. 50 elicotteri COBRA AH-IS; n. 5000 ùissili TOW; n. 4 torpediniere.

Anche in questo caso sono indicati i vari intermediari (ivi compresi i Servizi) e la relativa commissione.

L'ARMBRUST HA INVECE IL LANCIATORE INCORPORATO.
CORDIALI SALUTI
DR G PARTEL331212
18/Ø8 15.31
331212 INTRAD I+
616Ø17 OCEANI I

ATT DOTT RENATO PADOVANI

RIGUARDO MATERIALI RICHIESTI LE DO QUI DI SEGUITO I PREZZI UNITARI DEI MEDESIMI PER LOTTI DI 1ØØ PEZZI CADA UNO.
(COMRENSIVI DI SUO COMMISSIONE)

		SUA COMMISSIONE
TOW	USD 15.95Ø	USD 45Ø.
MILAN	USD 19.85Ø	USD 55Ø.
ARMBRUST	USD 1Ø.9ØØ	USD 35Ø.

SONO ANCHE DISPONIBILI LANCIATORI SINGOLI AL PREZZO UNITORI DI:-

TOW	USD 49.5ØØ	USD 1.2ØØ
MILAN	USD 78.ØØØ	USD 2.ØØØ

L'ARMBRUST HA INVECE IL LANCIATORE INCORPORATO.
CORDIALI SALUTI
DR G PARTEL+
331212 INTRAD I
616Ø17 OCEANI I
DURATA ØØ2.1
O

DURATA 003.3
T331212+++
05/08 22.43
331212 INTRAD I
616017 OCEANI I

ATT DR RENATO PADOVANI

WE SUMMARIZE HEREUNDER THE MATERIALS STILL AVAILABLE FOR SALE:-

- 3 NAVAL UNITS CLASS BAPTISTA DE ANDRADE (FRIGATES) AT THE PRICE USD 210. MIO FOR THE THREE UNITS.

- 100 UNITS BRAND NEW LEOPARD MK 1 AT THE PRICE OF USD 1.960 MIO FOR EACH UNIT. EUC AND EXPORT LICENSE ARE NOT REQUIRED.

- 50 UNITS BRAND NEW BELL COBRA AH-1S INCLUSIVE 500 HOURS OF SPARE PARTS PER UNIT, AT THE PRICE OF USD 7.2 MIOPER UNIT.
BUYER HAS TO PROVIDE EUC (SAUDI ARABIA IS ACCEPTABLE)

- 5.000 PIECES TOW MISSILES AT THE PRICE OF USD 15.950 THOUSAND EACH.

- 4 UNITS BRAND NEW MOTOR TORPEDO BOATS AT THE PRICE OF USD 4.7 MIO EACH UNIT. ELECTRONICS/WEAPONRY TO BE SELECTED BY BUYER AND CAN BE INS BY SELLER AT AN ESTIMATED PRICE OF 4 TO 5 USD MIO FOR EACH BOAT.

A YMPPP PIECES
- 6.000 PIECESOF G3A3 GUNS AT THE PRICE OF USD 550. HUNDREDS.

- 35.000 M PIECES OF M16 AT THE PRICE OF USD 450. HUNDREDS PX/PIECE.

LOOKING FORWARD TO YOUR PROMPT REPLY.
KIND REGARDS
DR GLAUCO PARTEL
AUTHORIZED OFFICER
331212 INTRAD I
616017 OCEANI I
DURATA 005.0
T

	Tow	Launcher Tow	Milan	Launcher Milan	Armbrust
Net	11.000	38.000	14.000	60.000	7.800
Otto	850	2.000	1.000	3.000	550
HR	250	650	300	1.000	100
Padovani	450	1.200	550	2.000	350
Noi (4)	2.550	6.400	3.100	10.000	1.700
Servizi/Ex.	850	1.250	900	2.000	400
	15.950	49.500	19.850	78.000	10.900

3537

SAB-7B long range
Prezzo Padovani 47.000 $

Fabbricazione 1982

OFFERTO SAM-7 A EUGENIO A 52000 ₤.
COMPRESO 1 LANCIATORE OGNI 5 MISSILI.

3539

Zurich Airport Hilton

12/11/82

offerto a PADOVANI

7,62-mm AMMOS

240 [illegible]/1000

di cui 10 [illegible] 50-50 fra noi.

Schweizerischer Bankverein
Société de Banque Suisse
Società di Banca Svizzera
Swiss Bank Corporation

Sie finden uns in der Lobby

Notre banque se trouve dans le hall

You will find us in the lobby

Opening hours:	Monday-Friday	07.00-20.00
	Saturday	07.00-13.00

	AH-1G	AH-1S
Net	4.200.000	6.850.000
H.R.	66.000	25.000
Padovani	100.000	60.000
Extra/servizi	100.000	50.000
66% G/I	134.000	50.000
Noi (4)	200.000	165.000
	4.800.000	7.200.000
	N°40	N°50

P A G A T E L
==========

La documentazione concerne la richiesta di 200 unità M 48 A 5, n.66 elicotteri AH-IG e n. 25 elicotteri AH-IS.

La L/C concerne una Banca Svizzera nonchè la BANK INTERNATIONAL DE LUXEMBURG COD. PAGATEL, Ref. BARCHET/ AMBA, att. FERNAND WATOR A/C 6/1487934550 tlx 3409-3429 BIAR LU. Luxembourg.

Personaggi interessati sono tale sig. WILFRED R. KOEK, Managing Director della PROGRESS AVIATION AG. di Zurigo (Thurgauerstr. 76); Mr. KORTIK tx. IAC 211974 F.

L'operazione risulta in corso ancora nel gennaio 1983 e presenta connessioni con l'operazione di cui retro sub 10).

O F F E R

3543

UP TO 200 UNITS M48A5 MAIN BATTLE TANKS.

PRICE PER UNIT: USD 1.5 MIO. INCLUSIVE OF USD 100.000 COMMISSION PER UNIT.

IN CASE A VALID EUC IS NOT AVAILABLE, EUC COSTS ADDITIONAL USD 180.000 PER UNIT.

ABOVE PRICES ARE FIRM AND SUBJECT TO AVAILABILITY AT TIME OF SIGNING OF CONTRACT.

PRICES ARE FOB PORT MEXICAN GULF (USA), AND DO NOT INCLUDE TRANSPORTATION. TRANSPORTATION COST CAN BE WORKED OUT ONCE INTEREST IS STATED.

ALL DEPOT ISSUED TOOLS AND SUPPLIES WILL BE DELIVERED ONBOARD. SPARE PARTS EXTRA ACCORDING TO WISH OF BUYER.

SELLER IS PREPARED TO PUT UP 2 PERCENT PERFORMANCE BOND.

COMMISSIONS TO BE GUARANTEED FROM OUR SIDE AND NECESSARY AGREEMENTS/CONTRACTS CAN BE MADE AND HAVE THEM RECONFIRMED BY BANK.

IN ORDER TO PROCEED IT IS NECESSARY TO HAVE:
A) PURCHASE ORDER AND END USER CERTIFICATE ISSUED IN OUR FAVOUR;
B) EVIDENCE OF FUNDS OR L/C.

616Q17 OCEANI I
616Q17 OCEANI I
W K A 461707F

TLX 3 JULY 82

ATTN DR GLAUCO PARTEL

RE : PAGATEL

ARE INTERESTED IN YOUR OFFER. PLEASE PHONE THE UNDERSIGNED BY RETURN AT TEL. FRANCE (93) 583000 TO ARRANGE APPOINTMENT FOR PERSONAL DISCUSSION OF FURTHER DETAILS.

BEST REGARDS
W R KOECK
MNG DIRECTOR
PROGRESS AVIATIONS
616Q17 OCEANI I

N C
0Ø42211974+++
Ø7/Ø7 19.Ø7
IAC 211974F
616Ø17 OCEANI I

ATT MR KORTIK

HAVING JUST SPOKEN WITH DR. GUGLIELMONE RE OFFER OF BELL COBRAS AH-1G AND WE PERFECTLY UNDERSTAND YOUR POSITIION IN CONNECTION WITH THE MANY PHONEY CHANNELS PURPORTING TO HAVE THE MATERIAL IN QUESTION ON THE OTHER SIDE THERE ARE MANY BUYERS INTERESTED TO PURCHASE THE GOODS BUT HAVING NO FUNDS.

THEREFORE IT IS ESSENTIAL THAT FIRST BUYER ISSUES EVIDENCE OF FUNDS BANKWISE.
PLS NOTE THAT ON CONTRARY TO PREVIOUS INSTRUCTIONS THAT THIS EVIDENCE IS TO BE DONE TO:

BANQUE INTERNATIONALE DE LUXEMBOURG
REF. -PAGATEL/BARCHET/AMBA-
TLX 34Ø9 - 3429 BIAB LU
ATT FERNAND WALTOR
A/C 6/1487834550
LUXEMBOURG

THE ABOVE BANK (SELLERS BANK) WILL BY RETURN CONFIRM AVAILABILITY OF WARES AND WILL INVITE FOR INSPECTION.
NO PAYMENT IS REQUIRED UNTIL BUYER HAS INSPECTED AND ACCEPTED THE UNITS.

WE ARE AT YOUR DISPOSAL FOR ANYTHING YOU MIGHT REQUIRE.

KIND REGARDS
DR GLAUCO PARTEL
IAC 211974F
616Ø17 OCEANI I
DURATA ØØ2.5
0Ø4579319+++
Ø7/Ø7 19.11
79319 BCCLP CH

DR GLAUCO PARTEL042211974+++
14/07 15.35
IAC 211974F=
616917 OCEANI I

ATT MR KORTIK

RE PAGATEL .

CONCERNING THE PROCEDURE FOR STARTING THIS DEAL, SELLERS NOW ACCEPTS A SIMPLE R W A WITHOUT FUNDS COMMITTMENT, STATING THAT THE CLIENT IS READY WILLING AND ABLE TO BUY, SUBJECT TO RECEIVE FROM SELLERS BANK CONFIRMATION OF AVAILABILITY OF WARES BY RETURN.

PLS NOTE THAT CONTRARY TO PREVIOUS INSTRUCTIONS THE ABOVE RWA IS TO BE DONE TO:-

BANK INTERNATIONALE DE LUXEMBOURG
CODE - P A G A T E L -
REF. BARCHET/AMBA
ATT FERNAND WALTOR
A/C C/1487834559
TLX 3429 - 3429 BIAB LU
LUXEMBOURG

AWAITING TO RECEIVE YOUR NEWS.
KIND REGARDS
DR GLAUCO PARTEL=
IAC 211974F
616917 OCEANI I

[illegible] 0
14/07 15.38
W K A 461707F
616017 OCEANI I

Tel. 93-582036 (From

ATT MR W R KOLCK

RE PAGATEL

CONCERNING THE PROCEDURE FOR STARTING THIS DEAL, SELLERS NOW ACCEPTS A SIMPLE K W A WITHOUT FUNDS COMMITTMENT, STATING THAT THE CLIENT IS READY WILLING AND ABLE TO BUY, SUBJECT TO RECEIVE FROM SELLERS BANK CONFIRMATION OF AVAILABILITY OF WARES BY RETURN.

PLS NOTE THAT CONTRARY TO PREVIOUS INSTRUCTIONS THE ABOVE RWA IS TO BE DONE TO:-

BANK INTERNATIONALE DE LUXEMBOURG
CODE - P A G A T E L -
REF. BARCHET/AMBA
ATT FERNAND WALTOR
A/C 0/14878345507
TLX 3409 - 3429 BIAB LU
LUXEMBOURG

AWAITNG TO RECEIVE YOUR NEWS.
KIND REGARDS
DR GLAUCO PARTEL
W K A 461707F
616017 OCEANI IDURATA 0702.1
0945793197+++
N C
0945793807++++

[illegible]
NP
MQ42461/Q7+++
3Q/Q7 16.31
W K A 461797F
616Q17 OCEANI I

ATT MR W R KOECH

RE PAGATEL 66

WITH REF. TO PHONE CONVERSATION OF TODAY, WE GIVE YOU HEREUNDER THE TEXT OF THE NOTARY PUBLIC:-

QUOTE
I.... A NOTARY PUBLIC AT ANTWERP BELGIUM CONFIRM THAT MY CLIENT, KNOWN TO ME, ... HAS DECLARED TO ME THAT HE IS THE BENEFICIAL OWNER OF THE FOLLOWING TYPE OF HELICOPTER:-
BELL COBRA AH-1G UPGRADED
KNOWN UNDER DIFFERENT CODE NAMES AND IN VARYING QUANTITIES AND THAT HE SUBMITTED TO ME DOCUMENTARY PROOF HE IS VALIDLY ENTITLED TO SELL THESE HELICOTERS RECKONING WITH THE USUAL RESTRICIONS ON DEALS OF THIS NATURE AND ALWAYS SUBJECT TO PRE-SALE.
SIGNATURE
NOTARY SEAL
UNQUOTE

KIND REGARDS
DR GLAUCO PARTEL/IVAN GALILEOS+
W K A 461797F
616Q17 OCEANI IUAQIKC
O

Q4246
NP
MQ4246179Q++++xxxxxxxxx
Q3/Q8 13.39
W K A 461797F
616Q17 OCEANI I

ATT MR KOLCK

RE PAGATEL 66

REF OUR OFFER AND SPECS DTD 2/7. WE CONFIRM THAT THE UNITS, PRODUCED 1978/79, TO BE COMPLETELY RECONDITIONED TO ZERO HOURS AND UPGRADED.
THE ENGINES HAVE BEEN CHANGED AND BRAND NEW ONES INSTALLED AND THEREFORE ALSO THE LOGBOOKS START FROM ZERO HOUR.
MOREOVER ALL VITAL AND MAIN PARTS OF THE COPTERS HAVE BEEN CHANGED AND BRAND NEW ONES INSTALLED.
PRACTICALLY ONLY THE ORIGINAL FUSELAGE AND STRUCTURE IS STILL EXISTING.
WE ALSO CONFIRM THAT AFTER YOUR CLIENT HAS ENTERED BANKWISE WITH THE R W A, THE NEXT DAY YOU RECEIVE THE BANK EVIDENCE OF AVAILABILITY OF GOODS AND INVITATION FOR INSPECTION WHICH IS UP TO YOU TO DECIDE WHEN TO EFFECT SAME.
KIND REGARDS
DR GLAUCO PARTEL/IVAN GALILEOS
W K A 461797F
616Q17 OCEANI I
DURATA QQ2.2

✠

616059 SRC

PXLWXPW QWMWW ✠

616059 SRC I

59757 TBOE CH

TLX 2.2.83

ATTN: C. BERTONCINI

RE: OUR TELCON TODAY

PLEASE PROPOSE TO SELLERS FOLLOWING PROCEDURE:

1. BUYER PAYS FULL PURCHASE PRICE AGAINST RECEIPT OF COMPLETE SPECIFICATIONS INCL. SN.

2. CONCURRENT WITH FULL PAYMENT BUYER RECEIVES IRREVOCABLE BANK GUARANTEE FROM A LEADING EUROPEAN BANK FOR FULL REFUND OF PURCHASE PRICE AND INTEREST ACCRUED IN CASE MERCHANDISE IN ACCORDANCE WITH RECEIVED SPECIFICATIONS CANNOT BE DELIVERED TO PURCHASER IN EUROPE WITHIN 60 DAYS OF PAYMENT (WE HAVE BANK ACCEPTABLE TO BUYER FOR SUCH TRANSACTION).

WOULD URGENTLY NEED LIST OF OPTIONAL EQUIPMENT INSTALLED. PLEASE TELEX ASAP. PLEASE ALSO CONFIRM WHEN WE CAN MEET WITH SELLER (AM IN EUROPE UNTIL 14/2 AND IN USA BETWEEN 15/2 AND 19/2.

BEST REGARDS
W. KOECK
PROGRESS AVIATION

59757 TBOE CH
✠
616059 SRC I

Q4246
NP
MQ4246179Q ++++xxxxxxxx
Q3/Q8 13.39
W K A 461707F
616Q17 OCEANI I

ATT MR KOLCK

RE PAGATEL 66

REF OUR OFFER AND SPECS DTD 2/7. WE CONFIRM THAT THE UNITS, PRODUCED 1978/79, TO BE COMPLETELY RECONDITIONED TO ZERO HOURS AND UPGRADED.
THE ENGINES HAVE BEEN CHANGED AND BRAND NEW ONES INSTALLED AND THEREFORE ALSO THE LOGBOOKS START FROM ZERO HOUR.
MOREOVER ALL VITAL AND MAIN PARTS OF THE COPTERS HAVE BEEN CHANGED AND BRAND NEW ONES INSTALLED.
PRACTICALLY ONLY THE ORIGINAL FUSELAGE AND STRUCTURE IS STILL EXISTING.
WE ALSO CONFIRM THAT AFTER YOUR CLIENT HAS ENTERED BANKWISE WITH THE K W A, THE NEXT DAY YOU RECEIVE THE BANK EVIDENCE OF AVAILABILITY OF GOODS AND INVITATION FOR INSPECTION WHICH IS UP TO YOU TO DECIDE WHEN TO EFFECT SAME.
KIND REGARDS
DR GLAUCO PARTEL/IVAN GALILEOS+
W K A 461707F
616Q17 OCEANI I
DURATA QQ2.2

JAN 22.1983
ATTN. MR. W. R. KOECK

THIS IS OUR CONFIRMATION OF ACCEPTANCE OF AS FOLLOWS:

1. 25 UNITS OF AH-1S 8 AS DETAILED EARLIER.
2. PURCHASE PRICE USD. 7.5 MIO EACH FOB LOCATION.
3. TERMS: IRREVOCABLE, TRANSFERABLE, CONFIRMED L/C WITH SELLER'S BANK IN SWITZERLAND, DETAILS TO BE SPECIFIED AT CONTRACT SIGNING, PAYABLE: 30 PCNT AT CONTRACT SIGNING 70 PCNT AT DELIVERY SUBJECT TO INSPECTION OF THE UNITS. L/C WILL BECOME OPERATIVE UPON RECEIPT OF A PERFORMANCE BOND OF 5 MIO USD.
   30 PCNT DRAWDOWN WILL BE PAID ON BANKS RECEIPT OF CUSTOMER'S INSPECTION CERTIFICATE.
4. DELIVERY: SIX WEEKS AFTER CONTRACT AND RECEIPT OF AUTHORIZATION.

OTHER DETAILS IN PERSON.

VALIDITY: WE EXPECT YOUR ACCEPTANCE VIA RETURN TELEX IN ORDER TO TERMINATE FINAL NEGOTIATIONS WITH OTHER CUSTOMERS.

THANKS AND BEST REGARDS.
CARLO BERTONCINI/GLAUCO PARTEL

- XIV -

AH-IG BELL COBRA

AH-IS

La documentazione in questione concerne offerte di numerose armi pesanti per il tramite di tale WERNER WOLF, IM BROICH 13, 5330 KÖNIQSWINTER - BERGHAUSEN tel.02244-5211; HELMUT RÜTING, AN DER MÜHLE 4, 8051, LANGENBACH/OBB; RENATO PADOVANI.

In particolare vi è disponibilità di istruttori di volo e simulatori elettronici per l'addestramento di gruppi di 15 persone per elicottero tipo S e tipo G (il simulatore ha un prezzo di 7,2 milioni di dollari). Il prezzo è comprensivo delle commissioni.

Nella documentazione vi è pure offerta di munizioni, missili e razzi per l'Arabia Saudita.

Le disponibilità di elicotteri e supporti ad essi collegati venivano forniti al PARTEL dal titolare della KRATEROS, OTTO BARCHET.

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

3554

12. November 1981

Herrn
Helmut Rüting
An der Mühle 4

8051 Langenbach / Obb.

Sehr geehrter Herr Rüting !

Ich komme zurück auf unsere verschiedenen Telefonate am 11.11.81, und bestätige Ihnen hiermit , dass der Verkaufspreis per Stück aus der Angelegenheit hesu/butall U.S.Dollar 4,2 Mill. ist. Wir waren uns einig das die Maschinen für ca. 5,6 Mill. U.S.Dollar oder höher verkauft werden sollen, und wir die Zwischensumme als Provision teilen werden. [In zwei gleiche Teile.]
Weiterhin möchte ich Ihnen bestätigen, dass ich in Gmeinsamkeit mit der Firma AMBA die obige Ware verkaufen muss, und wir Exclusivrechte am Verkauf haben. Eine notarielle Urkunde über die angebotene Ware und das Vorhandensein liegt vor.
x Nach Gestellung des Letter of Credit[x] wird der Verkaufsvertrag von uns unterschrieben.- Die Abwicklung des Geschäftes liegt Ihnen sicherlich durch ein Telex des Herrn Jan. Verswijver vor.

Mit freundlichen Grüssen !

Werner Wolff

x bzw. Pre a vis

3555

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

Ref.:
Offer: F-27 / o134

Fokker F-27 MK 2oo
Serial No. 1o134
Registration N-1o365
Airframe T.T. : ± 38.3oo hrs
Cycles : ± 37.814

Engines : Rolls-Royce DART 532-7 ± 1o7o/211o hrs S.M.O.H.

Propellers : ± 2632/3369 hrs S.M.O.H.

Gearboxes : ± 2129/5129 hrs S.M.O.H.

Avionics :

Comm.	: Collins 618F1	Mkr.Bcn	: Collins 51Z-4
Nav.	: Collins 51RV-1	Radar	: RCA AVQ-21
Alt.alert	: Smiths	Autopilot	: Smiths Sep-2D
RMI	: dual Smiths	Voice Recorder	: V 412
ADF	: Bendix DFA-70A	FLT.Data Rec.	:

Weights:

Cross weight	: 19.73o Kg.	Zero Fuel weight	: 16.17o Kg.
Landing weight	: 18.12o Kg	Empty weight	: 11.35o Kg

Fuel Capacity : 1.13o Imp.Gal.

Aircraft ogfered with fresh airframe overhaul , ∅ 44 passenger seat all new Collins avionics,new paint and interior,delivered on FOKKER maintenance program.

Price: U.S.Dollar 2.875.ooo.oo (aircraft is offered as is where is

Aircraft offered subjekt to prior sale pr withdrawal.
Specifications subjekt to verification upon inspection.

Werner Wolff

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

3556

Ref.:
Offer: B 727/DK/ 3J/136

Boeing B 727-1oo QC

Date of Manufacture : 1967

Airframe:

Total Time : ± 34.ooo hrs.
Total Cycles : ± 34.2oo hrs.

Engine :

Pratt & Whitney JT8D-7A, with minimum 3.ooo hrs/2.5oo cycles remaining to next major restriction (per engine)

Max.T.O.W. : 161.ooo Lbs (increase to 169.ooo Lbs. possible at minimal cost)

Fuel Capacity : 7189 U.S. Gallon

Avionics: Standard Airline

Configuration : 8 F / 1o1 Y

Price : U.S.Dollar 5.85o.ooo.oo net

Aircraft indicadet subjekt to prior: / lease/ withdrawal from market.
Specification are subjekt to verification on inspection.

Werner Wolff

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

3557

Ref.:

Offer : 81-09-24-o2 DK

For your clients request, we can offer:

Douglas DC-8-63 cf manuf.1968 T.T. 46.5oo hrs
15.ooo hrs remain to o/h.

Price : U.S.Dollar 1o.25o.ooo.oo net.

However, This requirement is widely known and have been contacted previously about it.Would have thought it best to get something in writing from your principals before we proceed.
(offer subjekt to prior sale or withdrawal without notice.Specification subjekt verification on inspection).

Werner Wolff

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

3558

Ref.
Offer L1oo-2o/DK.4T.139/3J

2 ea Lockheed Hercules
Modell 382/ L1oo-2o

(hrs. at 27 Jan. 1981)

Date of Manufacture:	1 1968	2 1969
Airframe Time to date:	17,2oo hrs	18.ooo hrs.

Both Aircraft

Aircraft have been continually under Air Carrier FAR 121 Maintenance Programme.

Engines	: Allison 5o1-D22A
Engines T.S.O.	: average half time
T.S.O. allowable on engines	: 8,5oo hrs.
Propellers	: Hamilton Standard 54H6o-117
Propellers T.S.O.	: average half time
T.S.O. allowable on propellers	: 6,5oo hrs

AVIONICS :

Dual VHF Collins	VHF-618-3A
Dual HF Collins	618T-2
Dual Omni Collins	VHF-NAV-1o1
Dual ILS Collins	51V-4
Dual DME Collins	86o E-2
Dual FD-1o8 Flight Director Collins	FD-1o8
Dual C-12 Compass system	C-12
Dual ADF Collins	51-Y-4A
Sperry Autopilot	E-4
RCA Colour Radar	Primus 4oo
Marker Beacon	51-Z4
Transponder	621-A3
Collins Radio Alt.	AL-1o3/1o1
Altitude Enconder Kollsman	B45152-1o-oo4
Lockheed Flight Recorder	1o9-C
Fairchild Voice Recorder	A-1oo
Ground proximity warning system	FPC-75

Navigation station: Including Ø EDO Loran 6oo T
(provision for dual Litton L1N 211 Omega on A/C b nbr.2)

General:

Aircraft equipped with 9 G Barrier. Fittings are included for external pylon tank. (pylon tanks available at extra cost as are extensive spare-parts, including engi

hw-

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

3559

Ref.
Offer L1oo-2o/DK.4T.139/BJ

WEIGHTS:

Max Gross Take-off weight	:	155,ooo Lbs.
Max Landing weight	:	135,ooo Lbs.
Max Zero Fuel weight	:	127,ooo Lbs.
Empty Operating weight	:	72,829 Lbs.

Internal Fuel Capacity- outboard main	2,68o Gal.
inboard main	2,46o Gal.
Internal Aux. tanks capacity	1,82o Gal.
External pylon tanks capacity	2,72o Gal.

weight increases with tanks installed

Max Zero Fuel weight	128,79o Lbs.
Empty Operating weight	74,619 Lbs.

Price: U.S.Dollar 6.75o.ooo.oo net

Specification are subjekt to prior sale/lease/withdrawal from market and to verification on inspection.

Werner Wolff

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

3560

Ref.:
Offer: L 1oo-2o/LASS7828

Lockheed L 1oo-2o

Date of Manufacture: 1969

Airframe : Total time : ± 18.ooo hours

Engines: Allison 5o1-D22A

Average half time sinse overhaul. Time allowable between overhauls is 8,5oo hour

Propellers : Hamilton Standard 54H6o-117

WEIGHTS:

APS weight	: 72,829 Lbs.	Max Zero Fuel weight	: 127,ooo Lb
Max Take-off weight	: 155,ooo Lbs.	Max Fuel capacity	: 6,96o U.S.Gall
Max Landing weight	: 135,ooo Lbs		

Maintenance Programme: Aircraft has been maintained contnually under Air Carrier FAR 121 Main tenance Programme.

AVIONICS :

VHF Comms	: Dual Collins VHF 618M-3A	Radio Alt.	: Collins AL-1o
HF Comms	: Dual Collins 618T-2	Autopilot	: Sperry E-4
VHF Nav.	: Dual Collins NAV.-1o1	Flight Dir.	: Collins FD-1o
DME	: Dual Collins 86oD-2	Flight Rec.	: Lockheed 1o9-
Marker	: Collins 51-z4	Voice Rec.	: Faich. A-1oo
Weather Radar	: RCA Primus 4oo Colour Radar	G.P.W.S.	: Collins FPC-7
Transponder	: Collins 621A-3		

General Information : Aircraft equipped with 9 G Barrier net, provisio for external pylon tanks, naviga station with LDO Loran 6ooT, provision for dual LITTON LTN 211 Omega

Delivery: Immediate

Price :U.S.Dollar 7.3oo.ooo.oo net

Aircraft indicated subjekt to prior sale/lease /withdrwal from market.
Specifiction are subjekt to verification on inspection.

Werner Wolff

Werner Wolff

Im Broich 13
5330 Königswinter-Berghausen
Tel. (0 22 44) 52 11

3561

Ref.:

Offer: L1oo-2o/LASS7829

Lockheed L 1oo - 2o

Date of Manufacture : 1968

Airframe: Total Time : ± 17.2oo hours

Engines : Allison 5o1-D22A

Average half time since overhaul. Time allowable between overhauls is 8.5oo hours

Propellers : Hamilton Standard 54H6o-117

Average half time since overhaul. Time allowable between is 6,5oo hour

Weights:

Max Take off weight	: 155.ooo lbs.	Max Zero Fuel weight	: 127.ooo Lbs
Max Landing weight	: 135.oooLbs.	Max Fuel capacity	: 6.96o Lbs
APS weight	: 72.829 Lbs		

Maintenance Programme:

Aircraft has been maintained continually under Air Carrier FAR 121 Maintenance Programme.

Avionics:

VHF Comms.	: Dual Collins VHF 618M-3A	Radio Alt	:Collins AL-1o
HF Comms.	: Dual Collins 618T-2	Autopilot	:Sperry E-4
VHF Nav.	: Dual Collins Omni VHF/NAV 1o1	Flight Dir.	:FD 1o8
DME	: Dual Collins 86oE-2	Flight Rec.	:Lockheed 1o9-(
Marker	: Collins 51-24	Voice Rec.	: Fairchild
Weather Radar	: RCA Primus 4oo Colour Radar	G.P.W.S.	: Collins FPC
Transponder	: Collins 621 A-3		

General Information :

Aircraft equipped with 9 G Barrier net, provision for external pylon tanks, naviga station with EDO Loran 6ooT.

Delivery : Immediate

Price: U.S.Dollar 7.3oo.ooo.oo net.

Aircraft indicated subjekt to prior sale/lease/withdrawal from market. Specifikation are subjekt to verification on inspection.

Werner Wolff

CORDIALITA'
DR G PARTEL331212+++
14/08 16.41
331212 INTRAD I
616917 OCEANI I

ATT DOTT RENATO PADOVANI

OGGETTO: TRAINING PER GLI ELICOTERI

1) ISTRUTTORI:- OGNI ISTRUTTORE PUO COME MASSIMO ADDESTRARE UN GRUPPO DI 15 UOMINI PER CORSO.
QUANDO L'STRUZIONE VIENE FATTA AL SIMULATORE IL COSTO DI OGNI ISTRUTTORE E DI USD 5.000 PER MESE.
L'ISTRUTTORI SONO: DIVISI NELLE SEGUENTI SPECIALIZZIONI:-
- ISTRUTTORE DI VOLO
- ISTRUTTORE PER L'ARMAMENTO
- INGENIERE ELETRONICO
- INGENIERE MECANICO
N.B. VIAGGIO/VITO/ALLOGGIO/TRASPORTO SONO A CARICO DEL COMPRATORE.
QUANDO L'ISTRUZIONE VIENE FATTA IN VOLO OGNI ISTRUTORE HA UN STRAORDINARIO DI USD 1.000 PER OGNI ORA DI VOLO.
IL CORSO COMPRENDE DI 20 ORE DI VOLO EFFETTIVO PER UOMO.
DETTO TEMPO DI VOLO E VALIDO PER LO STANDARD DEI PILOTI USA/EUROPA.

2) SIMULATORI:- SONO DISPONIBILI, PRONTA CONSEGNA, SIMULATORI ELETRONICI PER L'ADDESTRAMENTO DEL ELICOTTERO TIPO S E TIPO G.
IL SIMULATORE CHE PERMETTE DI EFFETUARE L'ADDESTRAMENTO PER I DUE TIPI DI ELICOTTERI HA UN COSTO UNITARIO DI USD 7.2 MIO.
UN SIMULATORE DI SOLITO EST USATO PER UN GRUPPO DI 15 PERSONE DA ADDESTRARE.
IL NUMERO DEI SIMULATORI RICHIESTI DIPENDE DAL FATTO SE LE 30 PERSONE DEVONO ESSERE ADDESTRATE TUTTE INSIEME O SE L'ADDESTRAMENTO E FATTO A TURNI.

P.S. IL COSTO DEI ISTRUTTORI SONO AL NETTO E NOI NON ABBIAMO RITENUTO OPPORTUNO DI MAGGIORARE I COSTI.
IL COSTO DEI SIMULATORI INVECE E COMPRENSIVO DELE NS/VS COMMISSIONI.
QUALORA ABBIA BISOGNO DELLA TRADUZIONE IN INGLESE VIA TLX DI QUESTO TESTO CE LO FACCIA SAPERE.

CORDIALITA'
DR G PARTEL
331212 INTRAD I
616917 OCEANI I
DURATA 0044

14/08 14.27 =
616917 OCEANI I

451[illegible] ARBA P
AN OCEANIA:
ZU HAENDEN VON IWAN:
HIER IST OTTO:
ES DAUERT DOCH LAENGER MIT DEM ---DEM ANGEBOT AUSARBEITUNG
WIE WIE ICH GEDACHT HAN HABE:
BITTE - ES WIRD 17-18 UHR WERDEN :
KANN DIR JA KEINE FALSCHEN ANGABEN MACHEN :
GRUS OTTO:
=
616917 OCEANI I

451[illegible] ARBA PTV
14/08 15.1[illegible] =
616917 OCEANI I

451[illegible] ARBA P

AN OCEANIA:
ZU HAENDEN VON HERRN IWAN:
BETRIFFT KALKULATION VON :
FLUGLEHRER, INGENIEUR FUER INTERVALL-INSPECION UND MONTAGE:
UND LEHRER FUER GUNNEN:
UND ELECTRONIK INGENIEUR----- INGENIEUR:
ALLE KOENNEN WIR VERPFLICHTEN FUER DEN PREIS VON 4000.--5000.- US
DOLLAR IM MONAT UND ALLES FREI:
DU KANNST NATUERLICH ETWAS AUFSETZEN DENN DAS IST FREI NETTO:
DER FLUG LEHRER BEKOMMT DAZU NOCH PRO FLUGSTUNDE EINE GEFAHREN
ZULAGE VON CA. 1000.- US DOLLAR:
EIN INSTRUKTOER KANN MAXIMUM 15 MANN AUSBILDEN,PRO LEHRGANG:
DER LEHRGANG PRO MANN BETRAGT 20 FLUGSTUNDEN .
DIE ANDERE AUSBILDUNGS MUSS MANN SEHEN,WIE SCHNELL DIE LEUTE
LERNEIFEL:
AUCH BRAUCHEN S WIR PRO GRUPPE EINEN SIMMILATOR :
BITTE DAS ALLES ZU BERUECKSICHTIGEN:
DER SIMMILATOR KOSTET SOVIEL WIE EIN HELI:
UND KANN PRIVAT GELIEFERT WERDEN:
BITTE CHUK ALLES AB: UND WENN DU NOCH WAS BRAUCHST? RUFE ODER
SCHREIBE MICH AN:
W [illegible]
[illegible]

JA OTTO ICH BIN IVAN
OK LESE UND DANN GEBE MIR ANTWORT:
OK:?OK GUT =
616917 OCEANI IT

Offerta sauditi

50 tipo S
40 tipo G

100.000 ammos 20 mm

5.000 missili Tow

10.000 razzi 2.75"

Ammos for 20-mm cannon	48.75 net per round
for 30-mm cannon	68.20

20-mm ammos:-

Net	48.75
Otto	1.00
Noi	3.30
Padov. + HR	0.50
	53.55

Razzo FFAR 2.75"
quotato 700 USD

EUC per 50 elicotteri tipo S:
lump sum di 30 USD millions (riducibile a 25-27)

AH-1S

Net	6,60
Net/Serv.	0,25
Paul	0,10
	6,95
EVC ~	0,50
	$\boxed{7,45}$

$\boxed{7,5 \text{ pulsal EVC}}$

AH-15

Net 6 µm	6,9
Kocch	0,1
	7,0
EUC	0,5

CODE:- PACK

AH-15

[illegible]	6,850,000
[illegible]	100,000
NOI	250,000
S/E	50,000
	7,250,000
EUC/E.L	822,000
	8072,000

3570

OFFER No. 506

Type : AH - 1 S Bell helicopters, new Standard United States Army Configuration (modernised AH -1S Cobra in current production).

Condition: new in original containers with only test flying hours, year of manufacturing 1980. &l

Location : Western Europe.

Quantity : ~~15~~ ~~100~~ 30

Specifications :

1. Improved main rotor blade
   new composite main rotor blade.

2. ir suppressor
   reduces engine hot metal and
   exhaust plume signature (replaces 'scoop')

3. ir jammer
   an/alq 144 protects against ir
   and heat seeking missiles.

4. 10 kva alternator
   provides additional electrical
   power for new systems.

5. closed circuit refueling
   provides for 2-½'' refueling
   nozzle recepticle.

6. hydraulic pump
   electrically driven - provides
   collective control in event of
   hydraulic failure and system bore-
   sighting without mule.

7. heads up display
   pilot's display with
   collimated sight w/moving
   reticle, fire control
   and flight information.

8. Helmetsight system
provides gun turret and tsu drive, and target acquisition.

9. flat plate canopy
reduces sun glint signature
provides more headroom for pilot.

10. omni directional airspeed system
low airspeed system for input to fire control - improves cannon and rocket accuracy.

11. iff
an/apx-100 lightweight, solid state with altitude response.

12. noe cockpit
improved instrument arrangement plus lighting compatible with night vision goggles.

13. radar warning
an/arp-39 provides pilot azimuth display and aural warning of threat radar signals.

14. laser rangefinder
provides accurate range to 10.000 metres.
inputs to fire control computer.

15. 20mm gun
m197 20mm gatling gun, 750 spm.

16. wing stores management system
provides pilot capability to select warhead types, firing intervals, fuzes, single or multiple rockets, and rocket inventory.

17. universal turret
gun turret ~~will accept~~ 20 mm or ~~30 mm weapon~~.

18. slaz radios
an/arc-114fm, an/arc-164 uhf, and an/arc-115 vhf-am.

19. fire detection
engine compartment
fire detection and indicator for pilot.

20. scas compensation
automatic compensation for off-axis gun fire.

21. secure voice
ky-58 replace ky-28 permits single channel secure voice on fm or vhf.

22. doppler
an/asn-128 lightweight doppler
navigation system (ldns)
accuracy 2./. distance travelled.

23. tow missile system
provides telescopic sight unit,
missile lauchers, and electronic components.

24. strengthened wing bushings
increase outboard stores station
load capacity from 469 lbs to 666 lbs. -- full
load 19 ffar rockets.

25. radar altimeter
provides continuous indication of
absolute altitude above the earth surface.

26. airborne laser tracker
searches for (9/- 40 deg) locks onto,
tracks (9/- 90 deg)
pulse coded laser reflected
energy from designated targets.
display info on hud and
cues the tsu to target.

27. uprated (icam) dynamics
1290 shp transmission, gross
weight 10.000 lbs

28. engine type
t53 - ~~1703 1800 shp~~ 2270 HP
L 703

29. conus navigation
an/arn-123 give ah-1s enroute
navigation capability -- vor, ils,
glide slope marker beacon.

30. push-pull anti-torque controls
eliminates cables, pulley cranks,
etc. in tail rotor control system.

31. fire control computer
full solution fire control for
turreted weapon and ffar rocket
system.

32. night flying equipment:

. forward looking infrared (flir) sensors integrated into the ah-1s proide the pilot and gunner a night vision capability.

. the pilot will be able to safely maneuver the aircraft in night conditions equivalent to a reduced visibility ver day and engage rocket and cannon type targets.

. flir mounted in the tow sight gives the gunner the ability to effectively engage tank-type targets at night. the t..irteen power magnification contributes to cannon accuracy.

. flir systems also improve the crew's day visibility during smokey, foggy, and other reduced viewing conditions.

33. fuselage, tailboom strengthened to increase survivability against weapons up to 23mm caliber.

Armement equipment :

- m 65 - system with 8 Tow missiles on outboard underwing stations.
- Electric powered General Electric universal turret with 20mm M197-3 barrell gun (Vulcan), 750 rounds mntd, rate of fire 730 rounds per minute.
- Baldwin electric XM138 wing stores management system fitted mounted in launches containing from 7 - 19 tubes.
- Hughes laser range finder and tracker.
- Marconi avionic AOIR air data subsystem.
- Infrared jammer, suppressor, radar warning receiver, jammer with m130 chass system as backup.

NOTE G TYPE CHOPPER 60 units

1. FOR NEW ONES - SAME CHARACTERISTICS AS S TYPE EXCEPT:
2. ENGINE OF G TYPE : 1400 HP
3. RADAR COVERING COMPLETE FIELD OF OPERATION IS NOT INTEGRATED

1) 66 AH-1G RECONDITIONED TO ZERO HR
WITH 1000 HRS SPARES
@ 4,2 WITH EUC/EXPT. LIC.

2) 94 AH-1G RECOND.
WITH 500 HRS SPARES
@ 4,2 WITH EUC/EXP. LIC

3) 20 AH-1G NEW + 5 UNITS EVERY MONTH
WITH 500 HRS SPARES 1400 HP
@ 6,55 WITH EUC/EXT. LIC

4) 50 AH-1S NEW + 5 UNITS EACH MONTH
WITH 500 HRS SPARES 1800 HP
@ 6,85
+ 12% FOR EUC/EXP. LIC
(822.000 USD)

NOTE G TYPE CHOPPER 60 units

1. FOR NEW ONES - SAME CHARACTERISTICS AS S TYPE EXCEPT:
2. ENGINE OF G TYPE : 1900 HP
3. RADAR COVERING COMPLETE FIELD OF OPERATION IS NOT INTEGRATED

A E R E I C 130

La documentazione concerne la richiesta di fornitura di n. 2 C-130 ricondizionati a zero ore, operazione CODE STORK 1.

Interessati sono: HERMES - B, Mr. JAN VERSWIJVER (tx 32938); NICHOLAS PAUL, STATENTER NPBH; E. BUZZI (tx FLASCH 10).

KIND REGARDS
GLAUDR. G PARTEL/I. GALILEOSQ4632938++++
22/Q6 13.14
32938 HERMES B+
616Q17/ OCEANI I

3579

ATT MR JAN VERSWIJVER

RE: 2 UNITS C-13Q L/1QQ-2Q RECONDITIONED TO ZERO HRS.

UNDER CODE - STORK 1 -

TOMORROW ONE OF OUR CLIENTS WILL ENTER BANKWISE ON K.B. WITH RWA.
PROBABLY LATER TODAY WE WILL BE ABLE TO COMMUNICATE THE BANK
FROM WHICH RWA WILL BE EFFECTED.
KIND REGARDS
DR. G PARTEL/I. GALILEOS+
32938 HERMES B
616Q17 OCEANI I
DURATA QQ1.2
OQ41834NP
MQ8
NP
OQ41833916+++
NP
MQ41833916+++++
22/Q6 13.17
833916 ARCON D+
616Q17 OCEANI I
CODE - 2323
ATT HELMUT

C O P Y

ATT MR JAN VERSWIJVER

RE: 2 UNITS C-13Q L/1QQ-2Q RECONDITIONED TO ZERO HRS.

UNDER CODE - STORK 1 -

TOMORROW ONE OF OUR CLIENTS WILL ENTER BANKWISE ON K.B. WITH RWA.
PROBABLY LATER TODAY WE WILL BE ABLE TO COMMUNICATE THE BANK
FROM WHICH RWA WILL BE EFFECTED.
KIND REGARDS
DR. G PARTEL/I. GALILEOS+
833916 ARCON D
616Q17 OCEANI I
DURATA QQ1.5
O

331212++++ØØØØØØØØØØØØØ51858623++++
NP
MØ51858623++++ØØØØØØØØØØØØØØ23471706++++3;+NP
0902344170 6++++
DER
MØ4632938++++
Ø3/Ø7 2Ø.43
32938 HERMES B+
616Ø17 OCEANI I

4pwk

17.000 HRS

8.000.000
11.300.000
850.000

ATT MR JAN VERSWIJVER
RE STORK (C-13Ø/2Ø RECON. TO Ø HRS)
WE REVERT TO YOU TLX RECEIVED FROM BUYERS REP.

QUOTE
HAVE JUST HEARD FROM INTERESTED BUYER FOR THE RECONDITIONED AIRCRAFT STORK WHO IS VERY INTERESTED BUYER BUT UNLESS HE HAS MORE INFORMATION ON CRAFTS HE CAN NOT GO AHEAD ON PURCHASE PLEASE TRY AND GET ME UP DATED SPECS.
UNQUOTE

WOULD APPRECIATE IF YOU CAN ASSIST IN THIS REGARDS.

KIND REGARDS
DR G PARTEL/I GALILEOS+
32938 HERMES B
616Ø17 OCEANI IDURATA ØØ1.4

Ø5/Ø7 18.17 ✣
616Ø17 OCEANI I
32938 HERMES B
5.7.82

CONC C 13Ø - L 1ØØ - 2Ø

1.THERE ARE STILL SUFFICIENT UNITS
AVAILABLE TO SATISFEY YR TWO CUSTOMERS
FOR TWO UNITS EACH

2.THESE UNITS ARE NOT ON ZERO HOURS
BUT IN MORE THAN FAIR CONDITION

3.AS THERE IS SEVERE CONTROL OF U S STATE
DEPARTMENT ON THESE CRAFT
THE END USER MUST BE KNOWN BEFORE TRANSACTION
CAN START

4.FOR AN UNWELCOME END USER WE HAVE A SYSTEM
TO GO AROUND DIFFICULTY
SUPPLIER CAN HELP SOLVE PROBLEM

5.PRICES VARY WITHOUT COMMISSION AROUND 7.5 MIO US DOLLAR

6.SUPPLIER DEMANDS FIRM PURCHASE ORDER
BEFORE GOING FURTHER

7.THIS PURCHASE ORDER CAN COME PER TX

HOPING YOU CAN SECURE THIS NECESSARY DOCUMENT, I KNOW WE
CAN MAKE THE DEAL

B R
J.VERSWIJVER°✣
616Ø17 OCEANI I
32938 HERMES BT

3Q1127 FLASH I
616Q17 OCEANI IDURATA QQ1.5
OQQ2316160Q+++
Q5/Q7 12.49
STATENTER NPBH
616Q17 OCEANI I

ATT MR NICHOLAS PAUL

RE STORK (C-13Q L/1QQ-2Q RECON. TO ZER HRS)

WE HAVE TO INFORM THAT TODAY A BUYER HAS ENTERED BANKWISE FOR THE PURCHASE OF THE ABOVE MENTIONED UNITS.

FOR YOUR INFORMATION WE ARE TO RECEIVE AN OTHER LOT OF RECOND. C-13Q WITH LESS FLYING HOURS AND CONSEQUENTLY AT OTHER TERMS. THE OTHER LOT TO COME, IS EXPECTED TO REACH US THIS WEEK, IF INTERESTED PLS LET US KNOW.

KIND REGARDS
DR G PARTEL

STATENTER NPBH

616Q17 OCEANI I....

QQ15

DURATA QQ1.5
O

M

3583

Ø7/Ø7 1Ø.57 +
616Ø17 OCEANI I

ATT. SIGNOR BERTONCINI

RE: STORK U R G E N T

ABBIAMO COMUNICATO AI NS. CLIENTI IL VS. MESSAGGIO .RESTANO CUMUN=
QUE INTERESSATI E DESIDERANO RICEVERE UNA NUOVA OFFERTA IL PIU'
DETTAGLIATA POSSIBILE (PREZZO/TIPO/ORE DI VOLO/ DATA DI NASCITA/
MOTORI S.T.O.L/ ECC.)

RE:25Ø PCS/S/ URGENTISSIMO.

STIAMO TRATTANDO.FATECI SAPERE:
-BANCA DI APPOGGIO PER IL PAGAMENTO
-POSSIAMO CONFERMARE IL PREZZO DI 48.5ØØ(NS 5ØØ INCLSI)?
DOBBIAMO DARE UNA RISPOSTA ENTRO LE 17ØØØ DI OGGI.

GRAZIE E CORDIALITA'

E.BUZZI.+
616Ø17 OCEANI I
3Ø1127 FLASH IO

PPMQQ ✠
616Q17 OCEANI I
843616Q17 OCEANI I

ATT IVAN GALILEOS

HAVE JUST HEARD FROM INTERASTED BUYER FOR THE
RECONDITIONED AIRCRAFT STORK WHO IS A VERY
INTERESTED BUYER BUT UNLESS HE HAS MORE INFORMATION
ON CRAFTS LIKE YOU SENT ME ON BOATES HE CAN NOT GO
AHEAD ON PURCHASE PLEASE TRY AND GET ME UP DATED SPECS

REGARDS
NICHOLAS S PAUL
1816Q2

STATENTER NPBH
✠
616Q17 .9:3- ,+2Q
✠
EAE8I70
✠
656
17 =9:°-+
8)✠

2
.
1

OWQMPE
616Q17 OCEANI IATT DR PARTEL

RECEIVED YOUR TELEX ABOUT SALE OF AIRCRAFT
WE STILL HAVE INTERSTED CLIENTS FOR SAME
BUT WILL NEED MORE DETAIL SPECS
TELEX WHEN YOU HAVE MORE AVAILABLE

REGARDS
NICHOLAS S PAULP
181602
STATENTER NPBH

':6517TCENI IO
616Q17 OCEANI I
PROVA NOTTURNA

LINEA PROVATA CON ESITO POSITIVO

L E O P A R D MK 2

C A M P A N A - C I N A

La documentazione concerne trattative per n.30 Leopard MK 2 richiesti da CAMPANA per la CINA ed offerti da EUGENE BARTOLOMEW.

I materiali, NATO, non risulterebbero ristretti da E.U.C.

La banca del venditore è la AVA-BANK, AUSTRIA: 133859 AVAGO A. CODE: REISSMUELLER/ZIMBR/KAUV - L2/ 15 PC 8.

L'operazione era in corso ancora nel gennaio '83.

18/09 10.17 ✠
616017 OCEANI I
790201 GIOVE I

B. GIORNO,
ALLA CORTESE ATTENZIONE DEL COM. PARTEL.
==========
QUOTE:

18/09 10.21 ✠
616017 OCEANI I
790201 GIOVE I
ATT/NE COM PARTEL.
==========
QUOTE:

•: :;

CHIASSO, 18 SETTEMRBRE 1981

A: GIOVANNELLI
DA: PF BELL

ABBIAMO RICEVUTO SEGUENTE MESSAGGIO:

QUOTE
'' BUYERS IN HONGKONG MADE THE FOLLOWING TERMS:

1) WORRIED WHWHETHER YOU ARE CERTAIN OF COMMODITY AND ITS SPECIFICATION PLEASE MAKE SURE IT'S BRAND NEW LEO TYPE II.

3589

LEO 2 / CAMPANA

08/10 11.17 ✠
616017 OCEANI I
79868 PFC CH

CHIASSO, 8 OTTOBRE 1981

TO: DOTT.G.PARTEL
DA: PF BELL

QUOTE
REURS 10/8 TLX, DOES IT MEAN THE ARTICLES ARE SOLD ALREADY ?
PLEASE CLARIFY. THIS IS THE BUYER'S USUAL SPEED. THAT'S WHY DIFFICUL
TO WORK FOR THEM. IF ALREADY SOLD, I AM SORRY TO HAVE WASTED YR
TIME FOR NOTHING. WILL NOT BOTHER TO OFFER THEM AGAIN.
TKS AND RGDS.
UNQUOTE

DOPO ESAMINATO VOGLIA CHIAMARMI.
BELL

✠
616017 OCEANI I
79868 PFC CH

2) MUST VERIFY GOODS BEFORE PAYMENT . IS IT POSSIBLE TO SEND REPRESENTATIVE TO TEST COMMODITY?

3) RAREADY TO PAY CERTAIN PER CENT DEPOSIT TO A BANK WHICH IS ACCEPTABLE TO BUYER'S COUNTRY. MUST HAVE BANK GUARANTEE OF DELIVERY.

(4) REMAINING AMOUNT PAYABLE AGAINST DELIVERY TO BUYER'S PORT.

(5) WOULD ONLY BUY ONE OR TWO IN QUANTITY.

(6) PRICE HIGH COMPARED TO ANOTHER OFFER. WILL COUNTER-OFFER IF OTHER TERMS AGREEABLE.

KINDLY REPLY IMMEDIATELY BEFORE BUYERS DEPART. REGARDS,

UNQUOTE''

7986

SALUTI
V. GIOVANNELLI
✠
616017 OCEANI I
790201 GIOVE I

10/08 11.51
INTRAD AA71637✠
616017 OCEANI I

3591

ATT EUGENE

RE: LEO.
HAVE BEEN CALLED EARLY THIS MORNING AND ASKED TO CALL BUYER'S LAWYER IN SWITZERLAND.
(DIDNOT HAVE MY PHONE NUMBER)
HE RAISED THE FOLLOWING POINTS/QUESTIONS:-
1) BUYER IS MAINLAND CHINA.
MY ANSWER: NO PROBLEM
2) END USER CERTIFICATE COULD BE SUPPLIED IF NECESSARY.
MY ANSWER: NOT REQUIRED
3) IF PRICE IS NEGOTIABLE
MY ANSWER: NO, PRICE IS FIRM
4) BUYER ASKS TO MEET SELLER OUTSIDE EUROPE.
MY ANSWER: NO PROBLEM AS SELLER H.Q. IS IN AUSTRALIA.

P.S. PLS ADVISE IF EVENTUALLY WE ARE AUTHORIZED TO SUPPLY BUYER WITH YOUR COORDINATES.

I AM NOW EXPECTING TO BE CALLED BACK PROBABLY THIS EVENING, TO BE INFORMED OF ACTIONS TAKEN AND ESCROW DEPOSIT.

WILL KEEP YOU POSTED OF EVERY STEP.
KIND REGARDS,
GLAUCO.✠
INTRAD AA71637
'46
78 OCEANI I

GLAUCO.... YOUR ANSWERS ARE OK... I THINK THE BUYER WILL TRY A FEW GAMES AS THIS PARTICULAR COUNTRY IS VERY VERY HARD TO TIE DOWN... WE HAVE TRIED WITH SAME EQUIP ABOUT 2 YEARS AGO....

Y

OU ARE AUTHORISED TO PROVIDE OUR NAME ETC... BUT ONLY AFTER THE ESCROW DEPOSIT HAS BEEN MADE...

WILL AWAIT YOUR FURTHER NEWS... TKU A ND REGDS

EUGEBNE....+

THIS IS IVAN W9...;-=3 5-(3, %99✠ ,953 9° 5;3
WE HAVE TAKEN GOOD NOTE OF THE ABOVE AND WILL REVERT TO YOUAS SOON AS WE HAVE CONFIRMATION OF ESCROW DEPOSIT FOR YOU TO XHECK WITH SMETS+

THANKYOU WE WILL WAIT HOPING...+BIBI FOR NOW+

DD✠
616017 OCEANI I
DURATA 007.4

TELEX:

L 2 / T 192 KOMPLETE
QUTY: 15 PCS
PRICE: 2,7 MIO USDOLLS
DELIVERY: PROMPT FROM EUROP. STOCK
-NO RESTRICTIONS AS TO END-USER-

SPAREPARTS, ADDTNL. EQUIPPMENT, ETC. CAN BE SUPPLIED AND CONTRACTED SEPTLY DURING PERSONAL NEGOTIATION.

PROCEDURE:

1/ PURCHASE ORDER CONFIRMATION TO SELLERS BANK:

AVA-BANK, AUSTRIA TLX: 133859 AVAGD A
CODE: REISSMUELLER/ZIMBR/KAUV-L2/15PCS

2/ AVA-BANK WILL CONFIRM TO SELLERS TELEX (PLS MENTION) AS FOLLWS:

A) SELLER (GOVERNMENT) WILL CONFIRM TO AVA-BANK
B) AVA-BANK WILL PROOF
C) AVA-BANK WILL CONFIRM TO BUYER'S TELEX

D) IF PERFORMANCE BOND STILL REQUESTED, ALTHOUGH GOVERNMENT/ BANK CONFIRMATION, BUYER HAS TO PLACE BUYING BOND AS WELL AMOUNTING SAME AMOUNT.

3/ BUYER HAS TO CONFIRM TO AVA-BANK CAPITAL-EVIDENCE FOR PURCHASE BANK-TO-BANK.

4/ BUYER WILL RECEIVE FROM SELLER LATEST TUESDAY INVITATION AND INFORMATION ABT. MEETING PLACE IN EUROPE FOR CONTRACT SIGNING AND NEGOTIATION.

5/ IF BUYER COMES TO MEETING PLACE WITH BANK-GUARANTY/CAPITAL HE WILL BE ALLOWED TO INSPECT GOODS.

6/ T I M I N G:

MATTER IS VERY URGENT AND:
29.11.82 POINT 1/
30.11.82 '' 2/
1.12.82 LATEST TIL L 3.12.82 WHOLE MATTER SHOULD BE SETTLED AND FINALLY FINISHED.

PLS ASK BUYER TO DISPATCH THROUGH YOU FROM ALL TLX COPY TO THIS TELEX.

NP
04579868++
03/10 09.43
79868 PFC CH
616017 OCEANI I

3595

ATT MR. P.F.BELL
CODE - GIOVANNELLI
HO RICEVUTO DAL VENDITORE DI LEO II IL TLX CHE LE TRASMETTO
QUI DI SEGUITO:-

QUOTE

TKS YR TLX RE DEPOSITED FUNDS FOR TWO UNITS LEO II. WE REQUIRE YOU TO REQUEST BUYER TO CONFIRM ON TLX TO YOU THAT THE SUM OF U.S. DOLLARS7.9 MIL. FOR THESE 2 UNITS IS IN ESCROW DEPOSIT IN BUYER'S BANK AND TO ALSO ADVISE BANK CODE, BANK OFFICER, ETC. ONCE YOU HAVE RECEIVED THIS PLS COMMUNICATE WITH ME ON TLX. WE WILL THEN HAVE SELLER'S BANK CONTACT BUYER'S BANK TO CONFIRM FUNDS. ALSO A NON CIRCUMVENTION AGREEMENT FROM THE BUYER TO MR. EUGENE BARTHOLOMEW (AUTHORIZED OFFICER FOR ABOVE OPERATION) THAT BALANCE OF 28 UNITS WILL BE TO OUR INSTRUCIONS. THIS WILL PROTECT YOUR/OUR POSITIONS. AWAITING YOUR RESPONSE.

UNQUOTE

ATTENDO DI AVERE IDATI RICHIESTI A STRETTO GIRO DI TLX IN MODO DA AVVIARE L'OPERAZIONE IN MODO ESECUTIVO.
CORDIALMENTE
DOTT. G. PARTEL
79868 PFC CH
616017 OCEANI I
DURATA 002.5

✠
616059 SRC I..... PEMQI ✠
616059 SRC I
PERLOW AA72929

SYDNEY TLC 342 14TH JAN 1983

ATTENTION DR GLAUCO PARTEL

RE MY TELCON JAN 13TH

LEOPARD MK2 - AVAILABLE IMMEDIATELY 30 UNITS 1982 PRODUCTION
PLS ADVISE URGENT YOUR FIRM INTEREST

HAVE SUBJECT TO PRIOR SALE..
5 UNITS/ENGINES ALLISON T56 A15, BRAND NEW IN ORIGINAL CRATES/
WITH LOG BOOKS ETC THESE ENGINES STANDARD FOR HERCULES C130
PLANES USD 945,000 PER ENGINE FOB W/EUROPE

REGARDS
EUGENE

✠
616059 SRC I
PERLOW AA72929

E L I C O T T E R I

P A G A T E L

I R A N

La documentazione concerne trattative per n.66 elicotteri USA BELL AH-IG, con destinazione IRAN.

Interessati sono: KENCHINGTON FERNCHURCH FINANCE (Telbur G) England); KRATEROS; la stessa Banca LIECHTEN STEINISCHE BANK di VADUZ (cfr. tx 13.10.1982); la BANQUE INTERNATIONALE de LUXENBOURG, tx 3626 A BIL LU AH FERNAND WOLTER, FOR A/C n. 6/1487834550.

Anche in questo caso sono previste specifiche commissioni (anche per i Servizi).

Q1/Q4 14.59 +
616Q17 OCEANI I
858623 TELBUR G

APR 82 Q11257 REFQ25 (PLEASE QUOTE IN REPLY)

ATTN: PARTEL/GALILEOS

RE YOUR TLX 31 MARCH. RE PAGATEL C.
WE HAVE REFUSED TO SUPPLY FURTHER SPECIFICATIONS TO CLIENTS TELLING THEM TO TELEX INTO BANK WITH GUARANTEE OF FUND AVAILABILITY TO PURCHASE AND FULL SPECIFICATIONS REQUIRED AS SO FAR PROVIDED TO THEM. SINCE THIS THEY HAD MEETING LONDON 28 MARCH. THEY SAY OUR PRICE AGREED FOR 3Q UNITS AND THEY HOPE TO SEND TELEX AS AGREED MONDAY.

WE ARE SIMPLY SAYING ''NO FURTHER ACTION FROM US UNTIL CONFIRMATION INTO BANK''

THANKS YOUR PATIENCE. WE TRUST YOURS AND OURS WILL PAY OFF EVENTUALLY.

KENCHINGTON
FENCHURCH FINANCE

NNNN

+
616Q17 OCEANI IM

3600

OCC
0Ø51858623+++
Ø3/Ø7 2Ø.58
85868=IO
G
616Ø17 OCEANI I
858623 TELBUR G

ATT MR TONY KENCHINGTON
FENCHURCH FINANCE

RE PAGATEL

REF YOS
UBTLTF TODAY WE CONFIR

ATT MR TONY KENCHINGTON
FENCHURCH FINANCE

RE PAGATEL

REF YOU PHONE CONVERS. OF TODAY WE CONFIRM THAT ONLY 66 UNITS ARE NOW STILL AVAILABLE OF AH-1G UPGRADED, PRICE IS NOW USD 4.8 MIO PER UNIT INCLUSIVE OF 1.ØØØHRS SPARES FOR EACH UNIT.
THIS PRICE INCLUDES A COMMISSION OF USD .1ØØ. THOUSAND IN YOUR FAVOUR.
PRICE IS NOW NOT NEGOTIABLE.
OFFER IS SUBJECT TO PRIOR SALE.
PROCEEDURE/BANKING DETAILS AS PER PREVIOUS OFFER.

KIND REGARDS
DR GLAUCO PARTEL/IVAN GALILEOS
858623 TELBUR G
616Ø17 OCEANI I
DURATA ØØ2.1
TØ42461 7Ø7++++
OCC
0Ø42461 7Ø7+++
OCC
O

3601

* ÷
77831A LBZV FL
* [illegible] TXK CH

* ÷
77831A LBZV FL
* [illegible]TZD TGPTT CH
* [illegible] FHJZ5376
* LONDON 040/033 12 1539 DIR

* [illegible]TX5[illegible] TLX77831
* LIECHTENSTEINISCHE BANK
* [illegible]VADUZ

*5300

* MR KRATEROS ACCOUNT NO. 473-44-59/103301 CODE BAGATEL/SENAIR PLEASE
* SEND FORMAL OFFER WITH FULL SPECIFICATIONS BY TELEX TO BARCLAYS
* INTERNATIONAL 168 FENCHURCH STREET TELEX 884951 ATTENTION WILLIAMS
* BRANCH CRICKLEWOOD

* COL TELEX77831A 473-44-59/103301 168 TELEX 884951

* KNVN 12/10/82 2138÷
77831A LBZV FL

21:41

* [illegible]TZD TGPTT CH

OCC
0[illegible]711++++
11/08 16.38
712 HAKAIRE MOG+
616017 OCEANI INNZ 000.1
T
NP
0[illegible]711++
OCC
0[illegible]858623+++
11/08 16.43
858623 TELBUR G+
616017 OCEANI I

ATT MR TONY KENCHINGTON
FENCHURCH FINANCE

REF. TO PHONE CONVERSATION OF TODAY WE CONFIRM STILL THE AVAILABILITY OF 66 UNITS AH-1G UPGRADED BELL COBRA INCLUSIVE OF 1.000 HROUS OF SPARE PARTS PER UNIT. INCLUSIVE AS WELL ARE EUC AND EXPORT LICENSE.
PRICE PER UNIT IS USD 4.6 MIO.
THE ABOVE PRICE INCLUDES YOUR COMMISSION OF USD 211EEE 100. THSND P/U
IT (USDONEHUNDREDTHOUSAND)
.

BANKING DETAILS ARE THE FOLLOWING:-

BANQUE INTERNATIONALE DE LUXEMBOURG
TLX 3626A BIL LU
ATT FERNAND WOLTER
FOR A/C NO. 6/1487834550
CODE - PAGATEL -
LUXEMBOURG

BUYER'S BANK HAS TO SEND A RWA WITH FULL RESPONSIBILITY AND BY KTT.
SELLER'S BANK (BIL) WILL CONFIRM AVAILABILITY OF UNITS AND LOGBOOKS SERIAL NUMBERS, AND WORKSHOP MANUALS WILL BE DISCLOSED.
BUYER WILL BE INVITED TO INSPECT THE GOODS AND SUBJECT TO BUYER'S ACCEPTANCE AT INSPECTION PAYMENT WILL BE EFFECTED.
LOOKING FORWARD TO HAVE YOUR PROMPT NEWS.
KIND REGARDS
DR G PAGTEL/I GALILEOS+
858623 TELBUR G
616017 OCEANI I
DURATA 004.1
T+0[illegible]711+++

OCC
0=01858623+++
12/08 16.35
858623 TELBUR G
616917 OCEANI I

ATT MR TONY KENCHINGTON
WE GIVE YOU HEREUNDER THE REQUESTED COMMISSION PROTECTION:-

ROME - ITALY AUGUST 12TH, 1982

TO: FENCHURCH FINANCE - ENGLAND

FROM: DR GLAUCO PARTEL/IVAN GALILEOS

REF: CODE - PAGATEL - 66 UNITS BELL COBRA AH-1G HELICOPTERS

ACTING FOR AND ON BEHALF OF THE BENEFICIAL OWNERS OF THE 66 UNITS AH-1G UNDER CODE - PAGATEL - WE THE UNDERSIGNED HEREBY GUARANTEE UNCONDITIONALLY TO PAY TO YOU/YOUR ASSIGNEES OR NOMINEES THE SUM OF USDOLLARS 441.000,-- THOUSANDS (USDOLLARSFOURHUNDREDFORTYONE=THOUSANDS) PER UNIT, AS A COMMISSION, SHOULD THE SALE OF THE 66 UNITS BE SOLD TO YOUR BUYERS AT A TOTAL SALES PRICE OF USDOLLARS 5.141.000,-- MILLIONS (USDOLLARSFIVEMILLIONSONEHUNDRED=FOURTYONETHOUSANDS) PER UNIT.
THE NET AND NON-NEGOTIABLE PRICE IS USDOLLARS 4.700.000,-- MILLIONS (USDOLLARSFOURMILLIONSEVENHUNDREDTHOUSANDS) FOR EACH UNIT.
THIS PAYMENT IS UNCONDITIONALLY GUARANTEED TO YOU/YOUR ASSIGNEES/OR NOMINEES, ONLY SUBJECT TO SUCCESSFUL COMPLETION OF THIS DEAL.
FUTHER, THIS PAYMENT GUARANTEE WILL BE RECONFIRMED BY BANQUE INTERNATIONALE DE LUXEMBOURG, LUXEMBOURG UPON RECEIPT OF YOUR BUYERS BANKWISE R W A BY KTT AND WITH BANK'S FULL RESPONSIBILITY.
SIGNED IN ROME - ITALY ON AUGUST 12TH, 1982
BY DR. GLAUCO PARTEL AND IVAN GALILEOS
AUTHORIZED OFFICERS AND SOLE REPRESENTATIVES.

P.S.
IT IS NOW MOST IMPORTANT AND URGENT FOR YOUR BUYERS TO ENTER BANKWIS
THUS SHOWING THEIR SERIOUSNESS AND TO BLOCK THE ABOVE UNITS IN
THEIR FAVOUR, AS OTHER BUYERS ARE INTERESTED IN THIS LOT OF AH-1G'S.
WE EXPECT YOU PRE-ADVICE OF THE BANKWISE ENTRY, IN ORDER TO
COORDINATE ACTIONS WITH OUR BANK.
REGARDS
DR G PARTEL/I GALILEOS+
858623 TELBUR G
616917 OCEANI I
DURATA 005.3
T

M051868523+++051858623+++3);,Q
M051858623+++
13/12 19.18
858623 TELEUR G.
616017 OCEANI I

ATT MR TONY KENCHINGTON
THE FOLLOWING IS THE TEXT OF TLX RECEIVED TODAY ON THE VADUZ BANK, MOREOVER THIS TLX WAS SENT FROM A PUPLIC TLX BOOTH:-
QUOTE
MR KRATERSO ACC NO. ... CODE BAGATEL/SENAIR PLEASE SEND FORMAL OFFER WITH FULL SPECIFICATIONS BY TLX TO BARCLAYS INTERNATIONAL 166 FENCHURCH STREET TLX 884951 ATT WILLIAMS BRANCH CRICKLEWOOD
UNQUOTE
THIS TLX WAS NOT EVEN SIGNED.
AWAITING YOUR COMMENTS
REGARDS
DR G PARTEL/GALILEOS.
858623 TELEUR G
DURATA 001.3
M.
616017 OCEANI I
PROVA NOTTURNA

616917 OCEANI I
858023 TELBUR G

3605

18 OCT 821541 REF 918 (PLEASE QUOTE IN REPLY)

ATTN: GALILEOS

FURTHER TELECON, CONFIRM FRANCO MONDUCCI TO CONTACT YOU RE SECOND BUYER ON WHICH WE HAVE PUT CODE GALMON. 5M PRICE INCLUDES MONDUCCI'S PEOPLE AND US AND OUR PEOPLE.

REFERENCE PAGATEL/PENAIR. I AM MAKING OFFICIALSUBJECT TO BEING UNSOLD OFFER TO THEM TOMORROW WHEN PRICE MARK UP IS CLEARED UP. I AM WORKING ON SPECIFICATIONS AS YOUR TLX TO US DATED 25 JANUARY 1982 MARKED OFFICIAL OFFER .S.E.C.'. I AM REFERING TO THEM ITEMS 1-23 AS PER THAT TELEX AND ALSO AMENDMENT NOTED THEREUNDER.

GOVERNMENT PARTICULARLY SEEKS FOLLOWING SPECIFICATIONS:-

A) HEAVY DUTY LANDING GEAR FOR 1 OR 2 OF THE UNITS

B) ON/APX 101 TRANSPONDER

C) CONFIGURATION FOR DESERT OPERATIONS

D) AN/ARC 164 RADIO SETS.

E) AN/ARN 89B ADF

F) 7 TUBE 2.75 ROCKET LAUNCHERS

G) RADAR WARNING APR39

H) IR JAMMER ALQ 144

I) AN LASER TRACKER AAS32

J) GUNNERY ACCURACY CONTROL PANEL

K) COMPUTER MK 12

L) TSEC SECURE VOICE KY 58

M) CHAFF/FLARE DISPENSER

CAN WE SUPPLY. IF SO WHICH ITEMS IN YOUR JANUARY OFFER SHOULD I CHANGE. OULD THIS INCREASE BASIC PRICE OF 4.7.

GRATEFUL YOUR ASSISTANCE AS I HAVE TO HAND OVER OFFER SOONEST TOMORROW MORNING.

KIND REGARDS
WASHINGTON

MMM

616917 OCEANI IO

1G	per Kenchington
Net	4.200.000
H.R.	66.000
Noi (4)	200.000
Servizi/Extra	100.000
66% G/I	134.000
	4.700.000

PRICES

AH-1G BELL COBRA Incl. EUC	USD 3.100.000	each

Optional:-

Ammos 20-mm	USD	56.2	each
TOW missile incl. EUC	USD	17.000	each

M 109 A1 - 155 mm.

H A L L A W E R

La documentazione concerne trattative per la vendita di 60 cannoni USA 155/175.

Interessato è GERALD HALLAWER - INTORA S.A. - tx. TOP 862192 CH, il quale specifica: "non è richiesto END USER (!)

10/06 16.27
862192 TOP CH
616017 OCEANI I

ATT MR GERARD HALLAUER
INTORA S.A.

RE M109/A1 - 155MM
WE CAN NOW SUPPLY UP TO 70 UNITS WHICH ARE AVAILABLE WITH PAPERS.
ARE YOUR BUYERS STILL INTERESTED?
TERMS ARE CASH ON INSPECTION/ACCEPTANCE.
DELIVERY/TRANSPORTATION ON BUYERS RESPONSIBILITY.
REGARDS
DR PARTEL/GALILEOS
862192 TOP CH
616017 OCEANI I
DURATA 001.1
M

11/08 14.39
616017 OCEANI I
862264 INTO CH

ATTN IVAN GALILEOS:

NEED URGENTY QUOTATION FOR 59 TO 70 UNITS 175 MM SELF PROPELLED HOWITZERS . NO END USER NEEDED.

IF YOU CAN PROVIDE , PLS QUOTE BY RETURN . ORDER CAN BE SECURED QUICKLY IF PRICE IS REASONABLE.

BEST REGARDS

GERY HALLAUER

PS:
PLS NOTE OUR NEW TELEX NUMBER

616017 OCEANI I
862264 INTO CH

NC
0245862264+++
N C
0245862264+++
11/28 16.37
862264 INTO CHS
616217 OCEANI I

ATT GERARD HALLAUER
AFTER HAVING TALKED WITH DR PARTEL WE CAN SUPPLY THE REQUESTED MATERIAL PROVIDED YOUR CLIENT PUTS UP A PERFORMANCE BOND, AT HIS DICRETION, BEFORE DISCLOSING ANY DETAILED OFFER.
REGARDS
IVAN GALILEOS
862264 INTO CH
616217 OCEANI I
DURATA 021.2
T251858623+++

- XIX -

ELICOTTERI THAI - PAGATEL

La documentazione concerne trattative per la vendita di elicotteri AH-IG alle Forze Armate Tailandesi.

Interessato è il Comandante dell'Aviazione Col. SUNDHARA KONGSOMPONG; tx 87900 MILITEK TH.

La banca degli acquirenti è la MILITARY BANK LTD. BANKOK; l'operazione è REF.COD.PIEC.-

La banca dei venditori: KREDIETS BANK tx:32460 KBANT B - ANTWERP - BELGIUM A/C n.410-066-3401-41 PEJA - COD. PAGATEL.

Nella specie trattasi di richiesta ufficiale della F.F.A.A. Tailandese effettuata per il tramite dello SPERA, cittadino italiano che vive in Tailandia.

All'uopo va precisato che detto paese dipende dagli USA con il S.E.A.T.O. (che ricomprende paesi dell'oriente sud-est Asia alleati USA, quali Malesia, Filippine, Indonesia, ecc.) Il TAYWAN gode di una posizione privilegiata,* come commercio in genere con gli USA.

Per le forniture militari, gli USA sono più cauti per non provocare la suscettibilità della Cina.

La TAINLANDIA, nella specie, si rivolse al mercato uf-

%

ficioso, in quanto la richiesta ufficiale non poteva essere soddisfatta subito (cfr. al riguardo interrogatorio PARTEL).

3616

HEADQUARTERS
ROYAL THAI ARMY AVIATION CENTER
FORT SOMDEJ PRASRINAKARINTRA
LOPBURI, THAILAND

19 October 1981

To whom it may concern:

We, The Royal Thai Army Aviation Center, are interested in the Bell 20 (AH-1G) Helicopter, to receive the official offer, details and catalog then inspect the cargo at the site and acquire more informations for c consideration.

Therefore kindly process the neccesary action immediately.

Yours truly,

SUNDHARA KONGSOMPONG
Colonel, Royal Thai Army
Commanding

QPMTE ✠
616017 OCEANI I
81089 VICTORY TH

A.P.S. TRADING LTD,
322 THANON SILOM
BANGKOK

Tel. 234 85 11

FOR ATTN : DR. GLAUCO PARTEL/IVAN GALILEOS

REFER CODE PAGATEL

TKS Y/T THRU THAI MILITARY BANK WELL REC'D BUT SOMEHOW OUR REQUEST HAS NOT BEEN FOLLOWED. WE HVE DISCUSSED THIS MANY TIMES WITH DR. SPERO THE BUYERS WILL BE THE THAI GOVT. AND AS BUYERS THEY NEED THE FOLLOWING AS PER THEIR LETTER OF INTENT WHICH DR. SPERO HAS :-

1. OFFICIAL OFFER
2. DETAILS N CATALOGUES (TECHNICAL OPERATIONAL INFORMATION BOOK OR PHOTO COPY.)

ON RECEIPT OF ABOVE AN INSPECTION COMMITTEE WILL THEN INSPECT THE UNITS AT SITE ONLY AFTER ABOVE IS COMPLIED WITH WILL CONFIRMATION OF FUNDS BE SUPPLIED AND AT THE SAME TIME THE CONTRACT CAN BE COMPLETED.

FOR ATTN DR. SPERO PLS SEND OUT BROCHURES OR LITERATURE N SPECS ON CORVETTES

KIND REGARDS,
LLOYD THOMAS.
31/12/81

✠
616017 OCEANI I
81089 VICTORY TH
MMMMM

12.30 29/12

QWMWE ✠

616017 OCEANI I
87900 MILITBK TH

BANGKOK DEC 29, 1981
FM THAI MILITARY BANK LTD., BANGKOK

ATTN : DR. GLAUCO PARTEL/IVAN GALILEOS
REF. CODE - P I E C
UNABLE TO APPLY YOUR TELEX DEC 28 PLEASE FURNISH NAME OF BUYER AND OTHER DETAILS REGARDS

MILITBANK

✠

616017 OCEANI IMMMMM

008687697+++
28/12 15.41
87697 MILITBK TH
616017 OCEANI I

TO: THAY MILITARY BANK

REF: CODE - P I E C

WE AS AUTHORIZED REPRESENTATIVES OF OWNER CONFIRM HEREBY THE AVAILABILITY OF 30 UNITS UNDER CODE - PAGATEL - AT:-

KREDIETS BANK
TLX: 32460 KBANT B
ANTWERP - BELGIUM
A/C NO. 410 - 066 3401-41 PEJA
CODE - PAGATEL

PLEASE GIVE OUR ABOVE MENTIONED BANK THE EVIDENCE OF FUNDS FOR THE PURCHASE IN QUESTION.
KREDIETS BANK WILL CONFIRM YOU THE SAME AVAILABILITY OF UNITS BY RETURN.
REGARDS.
DR. GLAUCO PARTEL/IVAN GALILEOS.
87697 MILITBK TH
616017 OCEANI I
DURATA 001.5

A M M O M 16

La documentazione concerne disponibilità da parte di EUGENE di n. 10.000.000 proiettili per M 16 su richiesta di BERTONCINI per l'Arabia Saudita.

Il codice dell'operazione è LM -96 X.-

3622

10,000,000 rounds for M16		$	$
Prezzo Europa	168 $/1000	1,680,000	
Mio prezzo	180 $/1000	1,800,000	(120,000)
Prezzo mio/Bertarelli	194 - 198 $/1000	1,980,000	(180,000)

23/1/82

Fob Europa
EUC Uperte del paese
Evidenza fondi su mio conto

26/1

Prezzo Europa Mitotto 158 $/1000
Mio prezzo 170
Prezzo mio/Bertarelli 188 $/1000

F I R M O F F E R

OUR CODE: LN-96X

3623

FOR THE SUPPLY OF: AMMUNITIONS FOR M16

10.000.000 ROUNDS, NATO STANDARD, FOR M16.

DELIVERY TIME:- IMMEDIATE DELIVERY.

PRICE BASED ON:- FOB WESTERN EUROPE.

QUANTITY:- 10.000.000 ROUNDS.

UNIT PRICE:- U.S.DOLLARS .198

TOTAL AMOUNT:- U.S.DOLLARS 1.980.000.--
(ONEMILLIONNINEHUNDREDEIGHTYTHOUSANDUSDOLLARS)

BANKING PROCEEDURE:-

1- BUYER'S PRIME BANK WILL EFFECT FUNDS EVIDENCE BY KEY TESTED TELEX WITH FULL RESPONSABILITY FOR THE UNITS UNDER CODE: LN-96X FOR THE TOTAL AMOUNT.

2- SELLER'S BANK WILL CONFIRM BY KEY TESTED TELEX WITH FULL RESPONSABILITY AVAILABILITY OF UNITS. AND THAT THEIR ORIGIN IS NOT FROM ISRAEL IN ANYWAY.

3- BUYER'S BANK WILL ISSUE A CONFIRMED/IRREVOCABLE/TRANSFERABLE SEVERAL TIMES/DIVISIBLE LETTER OF CREDIT NEGOTIABLE AS FOLLOWS:-

A) UPON INSPECTION AND ACCEPTANCE OF THE UNITS THE L/C WILL ALLOW A DRAW DOWN OF 30 PERCENT.
B) BALANCE OF 70 PERCENT NEGOTIABLE AT SIGHT UPON PRESENTATION OF THE FOLLOWING SHIPPING DOCUMENTS:-
-BILL OF LADING
-COMMERCIAL INVOICE
-INSPECTION NOTE

4) THE WHOLE TRANSACTION/COMMUNICATIONS/BANKING DOCUMENTS AND ANY RELATIVE PAPER WILL BEAR THE CODE NUMBER : LN-96X
IN CASE OF OMISSION OF THIS CODE NUMBER, DEAL WILL BE AUTOMATICALLY CANCELLED.

3624

1h° B15

X X I

F R E G A T E

FILLMAN - MINOTTI

La documentazione concerne trattative per la vendita da parte del BARTOLOMEW a FILLMAN/MINOTTI (Tx ROMISCO ATW) di tre Fregate usate classe BATTISTA DE ANDRADE (dal Portogallo) con destinazione Filippine.

L'operazione è cod. "EDGLA ONE" e "EDGLA TWO".

La vendita è da parte di BARTHOLOMEW/WILLIAMS, LLOYD INTERNATIONAL LIMITED, Australia, venditori autorizzati. (tx 1.4.82).

(cfr. la doc.sub. 24) complementare alla presente.

3626

SYDNEY AUSTRALIA APRIL 1, 1982
ATT: MESSRS GLAUCO PARTEL AND IVAN GALILEO
FROM: BARTHOLOMEW / WILLIAMS
LLOYD INTERNATIONAL LIMITED
REF: CODE ''GOYA'' - 3 UNITS NAVAL VESSELS.

ACTING FOR AND ON BEHALF OF THE BENEFICIAL OWNERS OF THE 3 NAVAL VESSELS UNDER OFFER CODE ''GOYA'' - WE HEREBY APPOINT MESSRS PARTEL / GALILEO, TO ACT AS SOLE NEGOTIATING / SALES AGENTS IN THIS MATTER, AND IN PARTICULAR REFERENCE TO YOUR PROPOSED SALE TO CLIENTS IN PARIS / FRANCE ON APRIL 3/4 1982.
SHOULD ANY CONFIRMATION OF THIS ADVICE BE REQUESTED BY THE BUYERS, PLEASE DO NOT HESITATE TO CONTACT US AT TELEX AA 30829 / YEAS OR TELEPHONE SYDNEY - 664-1221 OR 344-6786.
REGARDS,
LLOYD INTERNATIONAL LIMITED
BARTHOLOMEW / WILLIAMS
AUTHOIRSED OFFICERS.

+
616017 OCEANI IVVVVM

QTMTR ✚
616Q17 OCEANI I

ATT: MESSRS GLAUCO /IVAN
PLEASE FIND BELOW TEXT OF TELEX SENT TO MESSRS MINOTTI AND FILLMAN.
HOPE THIS IS IN ORDER RGDS EUGENE / EDDIE.

SYDNEY AUSTRALIA APRIL 1 1982
ATT: MESSRS CARLO MINOTTI AND J. FILLMAN.
FROM: BARTHOLOMEW/WILLIAMS
LLOYD INTERNATIONAL LIMITED
REF: CODE ''GOYA'' - 3 NAVAL UNITS
ACTING FOR AND ON BEHALF OF THE BENEFICIAL OWNERS OF THE THREE UNITS NAVAL VESSELS UNDER CODE ''GOYA'', WE LLOYD INTERNATIONAL LIMITED OF SYDNEY, AUSTRALIA, CONFIRM THAT WE WILL PAY TO YOU / YOUR ASSIGNEES OR NOMINEES THE SUM OF US DOLLARS TWO MILLION TWO HUNDRED AND FIFTY THOUSAND (USD2,25Q,QQQ) IMMEDIATELY ON A PURCHASE PRICE OF US DOLLARS ONE HUNDRED AND EIGHTY MILLION (USD18Q,QQQ,QQQ) FOR THE 3 UNITS AS IS, WHERE IS, AND WITHIN 48 HOURS OF FINAL PAYMENT BEING RECEIVED BY THE SELLERS OF THE THREE UNITS UNDER CODE ''GOYA''. THIS PAYMENT IS UNCONDITIONALLY GUARANTEED TO YOU / YOUR ASSIGNEES / NOMINEES, ONLY SUBJECT TO COMPLETION OF THE BUSINESS, AND FURTHER THIS CORPORATE GUARANTEE WILL BE RECONFIRMED BY BARCLAYS BANK INTERANTIONAL LONDON, ENGLAND, IMMEDIATELY ON PURCHASE MONEYS BEING CREDITED TO THE SELLERS.
SIGNED IN SYDNEY - APRIL 1, 1982.
LLOYD INTERNATIONAL LIMITED.
BARTHOLOMEW / WILLIAMS.
AUTHORISED OFFICERS.

P.S. PLEASE NOTE OUR TELEX NO IS AA 38Q29 A/B YEAS.
CC. MESSRS PARTEL / GALILEO

SYDNEY AUSTRALIA APRIL 1, 1982
ATT: MESSRS GLAUCO PARTEL AND IVAN GALILEO
FROM: BARTHOLOMEW / WILLIAMS
LLOYD INTERNATIONAL LIMITED
REF: CODE ''GOYA'' - 3 UNITS NAVAL VESSELS.

ACTING FOR AND ON BEHALF OF THE BENEFICIAL OWNERS OF THE 3 NAVAL VESSELS UNDER OFFER CODE ''GOYA'' - WE HEREBY APPOINT MESSRS PARTEL / GALILEO, TO ACT AS SOLE NEGOTIATING / SALES AGENTS IN THIS MATTER, AND IN PARTICULAR REFERENCE TO YOUR PROPOSED SALE TO CLIENTS IN PARIS / FRANCE ON APRIL 3/4 1982.
SHOULD ANY CONFIRMATION OF THIS ADVICE BE REQUESTED BY THE BUYERS, PLEASE DO NOT HESITATE TO CONTACT US AT TELEX AA 30829 / YEAS OR TELEPHONE SYDNEY - 664-1221 OR 344-6786.
REGARDS,
LLOYD INTERNATIONAL LIMITED
BARTHOLOMEW / WILLIAMS
AUTHOIRSED OFFICERS.

+
616017 OCEANI IVVVVM

MWWMRI +
616Q17 OCEANI I

IREYQYPQUZ
FROM R

9 -52 847315

ATT DR G PARTEL

URGENT URGENT

O
BUYER WILL BE IN EUROPE APRIL 3%4.

WE WILL NEED ENOUGH EVIDENCE TO SHOW YOUR ABILITY TO SELL THE MATERIAL.

THIS MATERIAL WAS OFFERED TO SAME BUYER THROUGH THEIR DEFENSE MINISTER. THAT OFFER HAS BEEN FORWARDED TO OUR CONTACT AND IS MORE COMPLETE THAN WHAT WE HAVE. IF WE WERE GIVEN THE SAME INFORMATION THAT THE OTHER AGENTS HAVE THIS WOULD BE SUFFICIENT I.E. PICTURES,BROCHURES,ETC.

BUYER WILL NOT PURCHASE THROUGH ANY OTHER SOURCE.
THE MEETING ON APRIL 3%4 IS CRITICAL AND HAS BEEN POSTPONED TWICE WAITING YOUR RETURN.

IF BUYER SATISFIED WE CAN DELIVER SALE COULD BE COMPLETED IN A FEW DAYS.

PLEASE REPLY AS SOON AS POSSIBLE.

REGARDS

C MINOTTI J FILLMAN

847315

IGNORE +IREYQYPQUZ FROM R+

REGAARDS

ROMISCO A+53
Q°-722

DR. GLAUCO PARTEL
ØØ23847315+++++++
Ø7/Ø4 13.21
ROMISCO ATW+
616Ø17 OCEANI I

ATT MR CARLO MINOTTI/MR J. FILLMAN

RE GOYA

WITH REF. TO YOUR REQUEST FOR SPARES, WE GIVE HERE BELOW TLX RECEIVED FROM SELLER:-

QUOTE
SHIPS WERE OFFERED ON BASIS (AS IS WHERE IS) THERE ARE CERTAIN DECK/ ENGINE ROTABLE MANDATORY SPARES BEING PROVIDED WITH THE VESSELS BUT AN ASSESSMENT OF QUANTITY/TYPE/PRICE CANNOT BE GIVEN UNTIL THE VESSELS INSPECTED AND BUYERS OPERATIONAL REQUIREMENTS DETERMINED AND HOWEVER SPARES FOR DECK/ENGINE/ELECTRONIC/WEAPONRY READILY AVAILABLE FROM ORIGINAL MANUFACTURERS AND CAN BE EASILY PURCHASED BY BUYERS.
UNQUOTE

KIND REGARDS
DR. GLAUCO PARTEL+
ROMISCO ATW

616Ø17 OCEANI I....

ØØ21

DURATA ØØ2.1
V

ROMISCO ATW
R. PARTEL

REF 3 NAVAL UNITS
TO ENTER FINAL NEGOTIATION AND SALE OF UNITS PREVIOUSLY DISCUSSED AND INSURE PROTECTION OF ALL PARTIES EITHER I OR MY ASSOCIATE WILL DO THE FOLLOWING:
1 MEET WITH THE RESPECTIVE OFFICIAL REPRESENTATIVES.
2 EACH REPRESENTATIVE WILL FURNISH (A) LETTERS STATING HIS AUTHORI
ND POWER TO ACT AND (B) THE NAMES AND/OR TITLES OF THEIR RESPECTIVE PARTIES TO THE NEGOTIATIONS.

3. I WILL TRANSFER THE LETTERS OF AUTHORITY AND INTENT TO A REPUTABLE INTERNATIONAL LAWYER OR BANKING FIRMFOR VERIFICATION AND HOLD THE LIST OF PARTIES ATTENDING THE NEGOTIATIONS ---- EACH PARTY SHALL HAVE THE RIGHT TO EXCLUDE INDIVIDUAL LAWYERS OR BANKING FIRMS IN ADVANCE.
4. I WILL ESTABLISH A MEETING TIME AND PLACE IN A NEUTRAL COUNTRY ACCEPTABLE TO BOTH PARTIES AND THIS MEETING WILL BE FOR EXCHANGE OF DOCUMENTS AND NEGOTIATING TERMS EXCLUDING PRICE.
5. WHEN BOTH PARTIES AGREE TO TERMS AND CONDITIONS OF SALE THE BUYER CAN EXAMINE THE MERCHANDISE.
6. IF THE INSPECTION IS SATISFACTORYTHE CONTRACT WILL E SIGNED AND LETTER OF CREDIT OPENED.
7. AT NO TIME SHALL I BE CONSIDERED AN AGENT FOR EITHER PARTY BUT SHALL REMAIN NEUTRAL FOR THE PROTECTION OF BOTH PARTIES.
8. BOTH PARTIES SHALL ASSURE ME THAT THE TRANSACTION IS LEGAL UNDER BOTH INTERNATIONAL LAW AND THE LAWS OF THE RESPECTIVE COUNTRIES.
9. IN EXCHANGE FOR THE ABOVE I WILL BE PAID 2.25 MILLION US DOLLAWS TOBE DEDUCTED FROM THE TOTAL PURCHASE PRICE. PAYMENT TO BE AS FOLLOWS:

25 PERCENT (562,5ØØ USD) UPON SIGNING OF CONTRACT
25 PERCENT (5625ØØUSD) ON BEGINNING OF CREW TRAINING OR 45 DAYS AFTER SIGNING OF CONTRACT WHICEVER COMES FIRST
5Ø PERCENT (1,125,ØØØ USD) UPON COMPLETION OF CREW TRAINING AND DELIVERY OF SUBJECT MATTER OR 9Ø DAYS AFTER SIGNING OF CONTRACT WHICHEVER COMES FIRST

1Ø. ANY PERSONAL EXPENSES ADVANCED BY ME SHALL BE DEDUCTED FROM THE INITIAL PAYMENT

IF EITHER PARTY IS UNWILLING OR UNABLE TO AGREE TO THE MAIN POINTS OF HIS TELEXIT CAN NLY BE ASSUMED THAT THEY ARE EITHER NOT WHO THEY REPRESENT THEY ARE OR ARE NOT INTERESTED IN COMPLETING THIS TRANSACTION.

REGARDS

CARLO MINOTTI
+
616Ø17 OCEANI I
ROMISCO ATW

Q=QQ23847315++++++++++

OCC
VQQ23847315+++++
Q6/Q4 13.36
ROMISCO ATW+
616Q17 OCEANI I

ATT MR. CARLO MINOTTI/MR. J. FILLMAN

RE: GOYA

WHILE WAITING TO HEARING THAT BUYER IS PROCEEDING BANKWISE WITH FUNDS EVIDENCE, TODAY WE HAVE HAD DIFFERENT DISCUSSIONS WITH SELLER/OWNERS AND A SUMMERY OF SAME IS GIVEN BELOW FOR YOUR GUIDANCE.

1- IMMEDIATELY AFTER SELLER'S BANK (BARCLAY'S) HAS RECEIVED FUNDS EVIDENCE BY KEY TESTED TLX BY BUYERS BANK. BARCLAY'S WILL BY RETURN RECONFIRM BANKWISE AVAILABILITY OF UNITS ALSO ISSUE BANK GUARANTEE FOR YOUR COMMISSION. PLS ADV YOUR BANK ON WHICH ABOVE GUARANTEE IS TO BE ISSUED.

2- AS SECOND STEP BUYER'S BANK WILL ISSUE A PREADVICE OF L/C ON SELLER'S BANK. IMMEDIATELY AFTER UPON YOUR NOTIFICATION THAT SUCH A PREADVICE HAS BEEN ISSUED, SELLER IS READY TO INVITE BUYER FOR INSPECTION.
FOR YOUR INFORMATION PLS NOTE THAT ON APRIL 9-11-12 THE BRITISH BANKS ARE CLOSED FOR EASTER FEAST. ANYWAY THE SELLER IS READY TO CARRY OUT INSPECTION ALSO ON APRIL 11-12.

AWAITING YOUR LATEST NEWS.
KIND REGARDS
DR. GLAUCO PARTEL+
ROMISCO ATW

616Q17 OCEANI I....

QQ32

DURATA QQ3.2
M

QQ23847315++++++
13/Q4 14.11
ROMISCO ATW+
616Q17 OCEANI I

ATT MR CARLO MINOTTI/ MR J FILLMAN

REF. TO OUR PHONE CONVERSATION OF YESTERDAY, I GIVE YOU BELOW TEXT OF TLX WHICH YOUR BUYERS BANK SHOULD ISSUE TO BARCLAY'S BANK. THIS TEXT HAS BEEN APPROVED BY OWNERS.

QUOTE
KEY TEST..... WE.....BANK AND WITH FULL RESPONSIBILITY, CONFIRM ON BEHALF OF OUR CLIENT.....THAT THEY ARE READY WILLING AND ABLE TO PROCEED WITH THE PURCHASE OF THE THREE NAVAL VESSELS CODE NAMED '' GOYA'' IN THE SUM OF USDOLLARS..... SUBJECT TO RECEIPT BY US FROM YOU OF YOUR CLIENTS CONFIRMATION ON AVAILABILITY FOR SALE OF THE THREE VESSELS AND TERMS/CONDITIONS FOR INSPECTION ACCEPTANCE AND PAYMENT OF THE THREE VESSELS UNDER CODE '' GOYA ''
UNQUOTE

THIS AFTERNOON AT 4.P.M. (OUR TIME) I WILL MEET CORTEGIANI AND DI NARDO, WHO APPARENTLY HAVE ALTERNATE POTENTIAL BUYER. DURING THIS MEETING I WILL TRY TO ARRANGE AND CALL YOU IN ORDER TO CLARIFY SITUATION.

KIND REGARDS
DR. GLAUCO PARTEL+
ROMISCO ATW

616Q17 OCEANI I....

QQ33

DURATA QQ3.2
M

[illegible]+++++
20/05 15.27
ROMISCO ATW
616017 OCEANI I

ATT MR J FILLMAN/MR C MINOTTI

THANKS YOUR INFO RE GOYA, WHICH I AM REVERTING TO SELLER.
I HAVE JUST RECEIVED THE FLWG FURTHER OFFER WHICH I REVERT TO YOU:-

4 UNITS BRAND NEW MISSILE MOTOR TORPEDO BOAT PLUS 1 FURTHER NEW UNIT IN 6 WEEKS, VESSELS ARE READY FOR BUYERS TO NOMINATE OWN ELECTRONICS/WEAPONARY TO BE INSTALLED. PRICE AS IS USD 4.7 MIO PER UNIT. INCLUSIVE YOUR COMMISSION OF USD .050. THSND PER UNIT. SELLER ESTIMATES THAT ELECTRONICS/WEAPONARY WOULD COST ANOTHER USD 4 TO 5 MIO EACH, BUT BUYERS CAN TAKE IMMEDIATE DELIVERY AT USD 4.7 AND INSTALL ELEC/WEAP THEMSELVES IF REQUIRED.

FINANCIAL PROCEDURE:-
- 10 PCT ESCROW DEPOSIT
- 90 PCT BALANCE TO BE BANK CONFIRMED PAYABLE IMMEDIATELY AFTER INSPECTION.

I MAY BE ABLE TO NEGOTIATE ESCROW DEPOSIT TERMS FOR THE OTHER VESSELS OFFERED, PENDING ON HOW YOUR BUYERS GO WITH THIS FIRST LOT, CAN PROVIDE SPECS ON FIRM REQUEST.

KIND REGARDS
DR G PARTEL
ROMISCO ATW

616017 OCEANI I....

0030

DURATA 003.0
M

PWMCO
616017 OCEANI I
MAINFT AA73412

SYD 22/7/82

ATTN : MESSRS GLAUCO/IVAN

RE YR TLP CALL JULY 21/22

GOYA AND MTBS STILL AVAILABLE SUBJECT PRIOR SALE. SUBS HAVE BEEN SOLD.

TERMS/CONDITIONS AS GIVEN U BY EUGENE STILL STAND FOR BOTH GOYA/ MTB'S.

U CAN TLX ME AT THIS NUMBER : ATTN EDDIE

REGARDS

EDDIE
616017 OCEANI 1
MAINFT AA73412T

OPBMWO
010917 OCEANI I
MAINFT AA73412

SYD JULY 23

ATT MESSRS GLAUCO/IVAN

RE BANKING DETAILS REQUESTED FOR GOYA/MTB. I HAVE DECIDED TO CHANGE CODES FOR BOTH ABOVE IN FUTURE 3 FRIGATES WILL BE CODE ''EDGLA ONE'' AND MTB WILL BE CODE ''EDGLA TWO''.

U ALREADY HAVE BANKING DETAILS AND EXACT TEXT OF BUYERS BANK RWA TO BE SENT TO BARCLAYS IPSWICH. PRIOR TOMAKING ANY BANK/BANK MOVES, CHECK WITH ME FIRST. HOWEVER, NOTE DO NOT SEND ANYTHING OUTSIDE TEXT PROVIDED U TO BARCLAYS, AND ALSO ONLY BANK/BANK KTT COOMUNICATION.. NOTHING ELSE. U CLD USE SAME TEXT AS FOR ''EDGLA ONE'' FOR EDGLA TWO ONLY HAVING TO CHANGE PRICES.

REGARDS

EDDIE

I HAVE JUST OBTAINED A 4TH VESSEL SAME AS EDGLA ONE PRICE AS IS WHERE IS USD 85 MILLION BUT THIS IS A SEPARATE CONTRACT COMPLETELY AND CAN ONLY BE COMPLETED AFTER EDGLA I FINISHED.

010917 OCEANI I
MAINFT AA73412T

QWMPP
616Q17 OCEANI I

ATTN GLAUCO/IVAN

SUBSEQUENT MY TELCON WITH IVAN GMT Q8QQ HRS TODAY I SPOKE WITH SELLERS OF NAVAL ITEMS. THEY HAVE NOW OFFEREDME 4 UNITS BRAND NEW REPEAT NEW MISSILE,MTB PLUS 1 FURTHER NEW UNIT IN 6 WEEKS. VESSELS ARE READY FOR BUYERS TO NOMINATE OWN ELECTRONICS/WEAPONRY TO BE INSTALLED. PRICE AS IS USD4.2 MILL EACH AND SELLERS ESTIMATE THAT ELECTRONICS/WEAPONRY WOULD COST ANOTHER USD4 MILL EACH, BUT BUYERS CAN TAKE IMMEDIATE DELIVERY AT USD4.2 MIL EACH AND INSTALL ELEC/WEAP THEMSELVES IF REQUIRED.
I HAVE FURTHERNEGOTIATED FOR THIS ITEM ONNLY AN ESCROW DEPOSIT OF 1QPCT INSTEAD OF A NON REFUNDABLE 1QPCT DEPOSIT, WITH 9Q-Q/Q BALANCE TO BE BANK CONFIRMED PAYABLE IMMEDIATELY AFTERINSPECTION
I MAY BE ABLE TO NEGOTIATE ESCROW DEPOSIT TERMS FOR OTHER VARIOUS OFF EQUIP DEPENDING ON HOW YOUR BUYERS GO WITH THIS FIRST LOT CAN PROVIDE SPECS ON FIRM REQUEST.
RE GOYA.. DO YOU THINK WE SHOULD DROP THIS AND CUT OUR LOSSES RGDS EUGENE.

616Q17 OCEANI IVVVVM

18/Q2 11.51 +
616Q17 OCEANI I
79Q2Q1 GIOVE I

TRASMETTIAMO QUOTE DEL TELEX RICEVUTO:-

QUOTE

79Q2Q1 GIOVE I
31QQQQ ACT C MI

ZCZC 3 IPT2366
QUAKERTOWN PA 56/52 17 Q121P

TLX79Q2Q1
GIOVEIM ATTN GIOVENNELLI
MILAN

CONCERNING 4 UNITS NAVAL FRIGATES OUR CUSTOMER HAS
REQUESTED 2 PIECES OF INFORMATION 1 CLASS OF VESSEL
2 NAME OR COUNTRY OF MANUFACTURE
PLEASE FORWARD THIS INFORMATION AS QUICKLY AS POSSIBLE TO
C MINOTTI TELEX 834651 ANSWERBACK PJ PIPER EAT PHONE
5361833 REGARDS
C MINOTTI

COL 4 2 1 2 834651 5361833

UNQUOTE
SALUTI
AGENZIA GIOVANNELLI+
616Q17 OCEANI I
79Q2Q1 GIOVE IM

O F F I C I A L O F F E R

NO. 4 NAVAL FRIGATES

FOUR UNITS NAVAL FRIGATES, FULLY EQUIPPED, BUILT IN 1975/75/76/76, BUT NEVER USED DUE TO CERTAIN POLITICAL PROBLEMS. THEY COULD NOT BE SOLD TILL NOW DUE TO CERTAIN POLITICAL PROBLEMS AND NATO RESTRICTIONS, AS THESE SHIPS ENGINES ETC. WERE CLASSIFIED BY NATO AS TOP SECRET.
WE NOW HAVE NATO PERMISSION TO SELL THESE. PRICE IS USDOLLARS 247. MILLIONS FOR THE FOUR UNITS (SQUADRON) DELIVERED ANYWHERE IN THE WORLD PLUS ONE MONTH CREW TRAINING. PLEASE NOTE TO BUILT THESE SAME UNITS TODAY WOULD TAKE 4 YEARS AND WILL COST A MINIMUM OF ONE BILLION DOLLARS FOR THE 4 UNITS.

SPECIFICATIONS:-

TONNAGE: DISPLACEMENT 1250 STANDARD, FULLY LOADED 1380
DIMENSIONS: 277.5 FEET LONG, 33.8 BEAM, 11.8DRAFT
MAIN ENGINES: 12 CYLINDER PIELSTICK 11.000 BHP AT 23.5 KNOTS
RANGE: 5.900 NAUTICAL MILES AT 18 KT
COMPLEMENT: 107 CREW PLUS MARINE DETACHMENT
RADAR: AW 52
NAVIGATION DECCA
FIRE CONTROL: THOMPSON
SONAR: DIADON

ARMAMENT: 1 X 3.9 (100MM)
2 X 40MM 70 BOFOR SINGLE L70
A.S. WEAPONS: 2 TRIPLE MARK 32 TORPEDO TUBES

X X I I

ELICOTTERI EX VIETNAM - KUWAIT/ALBERT.

La documentazione concerne offerte di 66 elicotteri AH IG Bell. Trattasi degli stessi elicotteri (ex Vietnam) disponibili in Belgio di cui sopra sub 4).

Il paese KUWAIT indicato come quello destinatario del PARTEL, venne a questi segnalato dal funzionario della banca di cui al telex 19.2.1982 (LBA Associates Incorporated 19591 - D NORTHEAST 10 TH AVENUE - NORTH MIAMI BEACH, FLORIDA 33180, U.S.A. L.B.ALBERT).

QOMQE +
616Q17 OCEANI I

441726 LBA ASSOC
Q2/19/1982

ATT DR PARTEL

FOLLOWING IS ADDRESS OF OUR MIAMI OFFICE --

L B A ASSOCIATES INCORPORATED
19591-D NORTHEAST 1QTH AVENUE
NORTH MIAMI BEACH, FLORIDA 3318Q
U S A

REGARDS.
L. B. ALBERT+
616Q17 OCEANI I
441726 LBA ASSOC

3643

.....21.31 ✠
616Q17 OCEANI I

441706 LBA ASSOC
Q5/1982

ATT DR PARTEL

HAVE RECEIVED NEW REQUEST FOR 25 UNITS BELL AH1G AND HAVE AVAILABLE END USER CERTIFICATE FROM KUWAIT.

REQUIRE AVAILABILITY AND PRICE.

OTHER DEAL TURNED INTO A REAL MESS AS PEOPLE AND MONIES DISAPPEARED. -- STRANGE SITUATION.

REGARDS.
L.B. ALBERT✠
616Q17 OCEANI I
441706 LBA ASSOC

DER
VQQ23441706+++++ΩΩΩΩΩΩΩΩΩΩΩΩΩΩΩΩΩΩΩΩ
NA
VQQ23441706+++++
14/05 12.59
441706 LBA ASSOC+
616017 OCEANI I

ATT MR L B ALBERT

WE HAVE AVAILABLE G TYPES FOR WHICH NO EUC IS REQUIRED AT A UNIT PRICE FOB W.EUROPE. NET NET USD. 5.6MIO INCLUSIVE 1.000 HRS. SPARE PARTS.
HOPE YOU HAVE A BETTER SUCCESS THIS TIME.
KIND REGARDS
DR. G. PARTEL+
441706 LBA ASSOC
616017 OCEANI I....

0011

N°66 1B-Type G

Original net price 4.200.000 USD
Sale price 5.600.000 USD

W., V., ecc.	700.000 USD	
Buyer group	200.000 USD	
R., Austral.	225.000 USD	+ 25.000
P., G.	225.000 USD	+ 25.000

Net price decreased to 4.2M USD

N°20 Type G Brand New

Original net price 6.300.000 USD
Sale price 6.600.000 USD

6.7

R.	100.000 USD	
P.,G.	100.000 USD	200,000
Buyer group	100.000 USD	

N°20 Type S Brand New

Net price 6.500.000 USD
Sale price 6.800.000 USD

R.	100.000 USD
P.,G.	100.000 USD
Buyer group	100.000 USD

XXIII

RUPP. COLORADO

La documentazione concerne trattative per la vendita di armamenti pesanti bellici di provenienza del COLORADO. Interessati: Sig. ERIC HAUSMAN, CONDOR GL ND - Sig. JIM MORTON, WIESBADEN/GERMANY - Sig. HARRY RUPP. tx TERRYCOMBS DVR del Colorado.

Quello del RUPP è uno dei canali di vendita ufficiosa in U.S.A. (cfr. interr. PARTEL).

[illegible]
[illegible] 1

FOR SALE SUBJ TO PRIOR SALE

[illegible] HELICOPTER GUN SHIPS
[illegible] 1977-78 (THEY ARE NEWOWPMWQ [illegible]
[illegible] 1

FOR SALE SUBJ TO PRIOR SALE

[illegible] 1977-78 [illegible] GUNWSHIPS NOT CONVERTED)
[illegible]
[illegible]-- LYCOMING -53-L-13 (1400 HP)
(1400 HP)

[illegible]--[illegible] MPH (352 KM/H)
[illegible]--[illegible] MPH (352 KM/H)
FUEL-- [illegible] US GALS (194 LITRES)
4-[illegible]-- 357 MILES (574 KM)
[illegible] -- 357 MILES (574 KM)
[illegible]--1[illegible] FT/MIN (375 M/M)
[illegible]--[illegible] LBS (4[illegible] KG)
EQUIPMENT:
[illegible] PLATING FORPILOTS AND VITAL AREAS (NORTON CO)
[illegible] SU SYSTEM
[illegible] SYSTEM
[illegible] RADIO DETECTOR ND JAMMING
[illegible] 8 HUGHES TOW ANTO TAN MISSILES
[illegible] ARRIES 20 MM CANNON
PRICE--$4,250,000 USTWPMWR [illegible]
[illegible] 1

FOR SALE SUBJ TO PRIOR SALE

[illegible] HELICOPTER GUN SHIPS
MFG 1977-78 (THEY ARE NEW MFG NOT CONVERTED)
[illegible] -- BUSHING T-53-L-13 (1400 HP)
(1[illegible] HP)

933--219 MPH (352 KM/M)
SPEED--219 MPH (352 KM/M)
FUEL-- 268 US GALS (1014 LTRES)
4-,[illegible]-- 357 MILES KTUR KM)
RANGE-- 357 MILES KTUR KM)
RATE CLIMB--1239 FT/IN (375 M/M)
TOGE--9500 LBS 4309 KG)
EQUIPMENT:
[illegible]MOUR PLATING FOR PILTS AND VITAL AREAS (NORTON CO)
STORES MGM COMPUTER SU SYSTEM
HELMUT SIGHTIN SYSTEM
LASER RANGE FINDER
INFRA RED DETECTOR ND JAMMING
CARRY 8 HUGHES TOWANTO TANK MISSILES
FRONT TURRET CARRIES 20 MM CANNON
PRICE--$4,250,000 US EACH PLUS 5 PERCENT (PRIC SLIGHTLY NEGOTIATED ACCORDING TO AMOUNT PURCHASE AT TIME OF CLOSING)

PURCHASE PROCEEDURES

BUYER TO SUBMIT 'LETTER OF NTENT' ON GOV STATIONARY AND SIGNED BY PRIME MINISTER, AMBASSADOR,MILITARY ATTACHE, OR DIR OF DEFENSE

STATING--HAVE NEED TO PURCHASE--AMOUT OF UNITS, PLUS THEY WILL NOT RESELL WITHOUT APPROVAL OF US GOV--PUS HAVE ALLOCATED NECESSARY FUNDS FOR THS TRANSACTION.

UPON RECEIPT OF LETTER, SELLER (LICENSED ARMS EALER) WILL ARRANGE MEETING WITH BUYER AT BUYERS EMBASSY IN WASH D.C. -,+ 2)

[illegible].--[illegible] 3) ,..MITMENTTO SELL' PLUS SERIAL NUMBER,PLUS LOCATION FOR INSPECTION, PLUS PERFRMANCE BOND--AGAINST BUYERS APPRVED END USERS CERTIFICATE AND LETTER OF CREIT.

NOTE NOTE NOTE NOTE
IN BUYERS ORIGINAL LETTR OF INTENT--BUYER SHOULD ALSO GVE NAME OF PERSON WHO WILL ACT FOR THEM ON TIS TRANSACTION.

REGARDS

H.F.RUPP

MOMOMOMOMOMOMOM

CAN YOU PLS REPEAT FIRST LINE AFTER GUN SHIPS

AND THEN REPEAT AFTER WASHINGTON D,C,

IT CAME OUT ALL GARBLED++

MFG IN 1977-78 (THEY ARE NEW MFG NOT CONVERTED) NEXT LINE READS:
WASH D.C. AND WILL GIVE 'COMMITMENT TO SELL' PLUS SERIAL NUMBERS
OKAY?

OK AFTER MFG NOT CONVERTED) .... WHAT IS NEXT LINE?+
IS IT 3 ENG -LYCOMIN
MOC
IT READS: EVERYTHING IS OK
+++
OKAY THANKS EVERYTHING ELSE IS OK++

616017 OCEANI I.....5

PRICE--$1,050,000 US EACH PLUS 5 PERCENT (PRICE SLIGHTLY NEGOTIATED

[illegible]
[illegible]17 OCEANI I
DENVER, COLORADO JULY 20, 1982 1535 HOURS

CODE 23-23 MR. IVAN

1. 7 BELL UHIB 0 TIME DLR 550,000 PORT 30 DAYS
2. 3 BELL UHIB MID TIME MIL. OPTION 30 DAYS

3. XM6 MINI GUN BELL 204706024-5

4. M5 40MM GRANATE 204706071-1

5. XM14 MINI GUN 204706105-3

X 6. SS11 FRENCH WIRE GUIDED 204071001-1

7. AK47 ASSAULT RIFLE 7.62 AMO
8. KALASHNIKOV ANTI TANK ROCKETS

9. 7.62 NATO AMO GERMAN OR JUGO 1000 ROUNDS DLR 160
10. FN FAL RIFLES 20,000 LESS DELIV. - 2 - DLR 950
2 MAGAZ. 30 ROUNDS

X 11. O 810 COBRA 2000 ANTI TANK MISSILE

X 12. MAMBA PORTABLE ANTI TANK MISS.

X BLOW PIPE/RED/EYE/HOT/MILAN/

13. LAND MINES M1 24/HINT 4/

14. 4 PATROL BOATS (PTF) 23 TYPE

15. 8 PATROL BOATS (PTF) 17 TYPE

16. 7 PATROL BOATS (PTF) ''NASTY''

17. 1 COASTAL PEATROL (CPIC)
18. 5 PATROL BOATS (PB) NEW DES

19. 5 PATROL CRAFT (PCF) ''SWIFT''

20. 29 RIVER BOATS (PBR) MK II

21. 2 ASSAULT SUPP. (ASPB)

22. 14 ''MINI'' ARMORED TROOP CAR. (ATC)

23. 1 COMMAND CONTR. (CCB)
24. SUPPORT CRAFT (MSSC)

NEED QUANTITY WHICH REFLECTS PRICES.

HEINRICH RUPP
AVCONSULT INTERNATIONAL LTD.
AURORA, COLORADO , U.S.A.
(303)755-2235
TEMPORARY TELEX (TWX) 9109312502 TERRYCOMBS DVR
.....
TERRYCOMBS DVR

07/09 15.34
CONDOR GLND
616017 OCEANI I

ATT MR ERIC HAUSMANN
RE M16
THE LOT OF 40.000 OFFERED FOR SALE IS THE REGULAR STOCK OF AN ARMY WHO IS DISPOSING OF THEM.
THEY ARE US MANUFACTURED AND A1 CONDITION, READY TO BE DELIVERED 1ST AT THE UNIT PRICE OF USD 420.00
REGARDS
DR GLAUCO PARTEL
CONDOR GLND

616017 OCEANI I....

0011

DURATA 0001.1
O

RE M/16 40.000 PIECES
TO SUBMIT OFFER, BUYER HAS TO EVIDENCE BANKWISE THE AMOUNT OF
USD 5. MIO WITHOUT ANY COMMITTMENT. THE ABOVE IS REQUESTED THUS
TO PROVE HIS SERIOUSNESS.

12/08 10.17 +
616017 OCEANI I
4186383 RIEX D
WIESBADEN/GERMANY, AUGUST 12, 1982
TO C.T.S.M.
ATTN. MR. IVAN GALILEOS

REF.: 2323 - REF OUR TE/CON YESTERDAY

I WOULD LIKE TO CONFIRM THAT WE OFFER 10 UH1B (204'S) HELICOPTERS WITH OPTIONS OF ARMNAMENT COMPRABLE TO THE COBRA 209. WE ARE ARRANGING AVAILABILITY OF ADDITIONAL EQUIPMENT AND WILL KEEP YOU ADVISED.

PLEASE FORWARD YOUR LETTER OF AUTHORIZATION TO MR. HARRY RUPP AT AVCONSULT.

THANKS FOR YOUR CONSITERATION

JIM MORTON
AVCONSULT

+
616017 OCEANI I
4186383 RIEX DO

Q259109312502+++
22/07 15.05
TERRYCOMBS DVR+
616017 OCEANI I

ATT MR HEINRICH RUPP

THANK YOU VERY MUCH FOR YOUR TLX DTD 20/7.

1- WE HAVE AN IMMEDIATE REQUEST FOR A QUANTITY OF 5.000 ANTI TANK MISSILES PLUS 1.000 LAUNCHERS TO BE DELIVERED AS FOLLOWS:-
1.000 MISSILES + 200 LAUNCHERS IMMEDIATELY
4.000 MISSILES + 800 LAUNCHERS WITHIN 6 MONTHS
WILL APPRECIATE TO RECEIVE BY TOMORROW YOUR DETAILED OFFER FOR THE THREE TYPES MENTIONED IN YOUR TLX SS-11/COBRA/MAMBA

2- WE WOULD ALSO APPRECIATE TO RECEIVE AN OFFER FOR 66 UNITS BELL COBRA 209 HUEY AH-1G UPGRADED INCLUSIVE OF 1.000HRS SPARES PER UNIT, SINCE WE HAVE A REQUEST FOR SAME.

AWAITING YOUR PROMPT REPLY.
KIND REGARDS
DR GLAUCO PARTEL/IVAN GALILEOS+
TERRYCOMBS DVR

616017 OCEANI I....

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616Q17 OCEANI I
4225ΩΩX TXC CH
CODE PLS ЯЯЯЯЯЯ

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22731 LE
ATTN IVAN/GLAUCEO
HAVE SPOKEN WITH HEINRICH
I SHOULD BE IN ROME BY SATURDAY TO PICK UP THE LETTERS:
1() REPEAT VF YR TELEX-INQUIRY,SENT BY YOU TO VAN RUPP
2) LETTER BY YR COMPANY STATING YR INTENTION TO COOPERATE WITH
AVCONSULT COMPANY,WHICH DOES NOT SAY ANY OBLIGATIONS.
BY THE WAY:
WOULD BE INTERESTD IN NEWS RE THE MEETING OF YDAY.
THKS
BEST RGDS
HELMUT
TEL.ΩΩ41 22 31 37 22
4225ΩΩX TXC CHD✠
616Q17 OCEANI IO

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X X I V

FREGATE - MANILA

La documentazione in questione concerne i materiali di cui a quelle sub. 21 oper. GOIA/ATTILA.

Interessati sono:

- Lo SPERA, l'ARGENTIERI;
- FRANK KEENAN (ATTNY ABUNDO) - TxBOX NBR PLS;
- LLOYD THOMAS tx 81089 VICTORY TH;
- BRYAN BIRD AND PARTNERS A/C n. 34102880
  BARCLAYS BANK INTERNATIONAL, tx. 98113
  BARIPS G. - IPSWICH. SUFFOLK. - ENGLAND.
  CODE - GOJA/ATTILA.
- LLOYD STOCKING EXCHANGE BRANCH -III OLD BROAD STREET LONDON. CODE. EC/EN 1 AV. "GOYA". A/C No. 0623801 ATT. GLAUCO PARTEL/EDDIE WILLIAMS/BRYAN BIRD (su tale banca risulta essere stato fatto deposito dal Ministro della Navigazione Filippina: cfr. tx. 21.4
- ERNESTO R. OGBINAR - Real Admiral - Naval Consultant to the President of the Fhilippina Repubblic.

Il PARTEL e il GALILEOS risultano le sole persone autorizzate ufficialmente.

F I R M O F F E R

OUR CODE: XO-VO1

FOR THE SUPPLY OF: NAVAL FRIGATES CLASS BAPTISTA DE ANDRADE (PORTUGAL

3 UNITS NAVAL FRIGATES, FULLY EQUIPPED, BRAND NEW, BUILT IN 1975/75 76/76, BUT NEVER USED DUE TO CERTAIN POLITICAL PROBLEMS. THEY COULD NOT BE SOLD TILL NOW DUE TO CERTAIN POLITICAL PROBLEMS AND NATO RESTRICTIONS, AS THESE SHIPS ENGINES ETC. WERE CLASSIFIED BY NATO AS TOP SECRET.

WE NOW HAVE NATO PERMISSION TO SELL THESE.
PLEASE NOTE TO BUILD THESE SAME UNITS TODAY WOULD TAKE THREE YEARS AND WILL COST A MINIMUM OF USD. 75Q. MILLIONS FOR THE 3 UNITS.

SPECIFICATIONS:-

TONNAGE: DISPLACEMENT 125Q STANDARD, FULLY LOADED 138Q
DIMENSIONS: 277.5 FEET LONG, 33.8 BEAM, 11.8 DRAFT
MAIN ENGINES: 12 CYLINDER PIELSTICK 11.QQQ BHP AT 23.5 KNOTS
RANGE: 5.9QQ NAUTICAL MILES AT 18 KT
COMPLEMENT: 197 CREW PLUS MARINE DETACHMENT
RADAR: AW 52
NAVIGATION DECCA
FIRE CONTROL: THOMPSON
SONAR: DIADON

ARMAMENT: 1X3.9 (1QQMM)
2X4QMM 7Q BOFOR SINGLE L 7Q
A.S. WEAPONS: 2 TRIPLE MARK 32 TORPEDO TUBES

EQUIPPED WITH SPS 1Q SEARCH RADAR S BAND AIR SURVEILLANCE AND X-BAND SURFACE WARNING AND NAVIGATION PLESSEY AWS-2 AIR SURVEILLANCE.

DELIVERY TIME:- IMMEDIATE DELIVERY.

PLACE OF DELIVERY:- ANYWHERE IN THE WORLD

REMARKS:- NO END USER CERTIFICATE IS REQUIRED.

TRAINING:- ONE MONTH CREW TRAINING INCLUSIVE IN SALES PRICE.

PRICE BASED ON:- FOB WESTERN EUROPE.

PRICE FOR THE 3 UNITS (SQUADRON) U.S.DOLLARS 198.QQQ.QQQ.--
(HUNDREDNINETYEIGHTMILLIONSUSDOLLARS)

AFTER BUYER'S BANKWISE EVIDENCE OF FUNDS, SELLER WILL MAKE AVAILABLE THE DRAWINGS,SPECIFICATIONS BOOK ETC. ETC.

BANKING. PROCEEDURE:-

1- BUYER'S PRIME BANK WILL EFFECT FUNDS EVIDENCE BY KEY TESTED TELEX WITH FULL RESPONSABILITY FOR THE UNITS UNDER CODE: XO-VO1 FOR THE TOTAL AMOUNT.

2- SELLER'S BANK WILL CONFIRM BY KEY TESTED TELEX WITH FULL RESPONSABILITY AVAILABILITY OF UNITS. AND THAT THEIR ORIGIN IS NOT FROM ISRAEL IN ANYWAY.

3- BUYER'S BANK WILL ISSUE A CONFIRMED/IRREVOCABLE/TRANSFERABLE SEVERAL TIMES/DIVISIBLE LETTER OF CREDIT NEGOTIABLE AS FOLLOWS:-

A) UPON INSPECTION AND ACCEPTANCE OF THE UNITS THE L/C WILL ALLOW A DRAW DOWN OF 30 PERCENT.

B) BALANCE OF 70 PERCENT NEGOTIABLE AT SIGHT UPON PRESENTATION OF THE FOLLOWING SHIPPING DOCUMENTS:-
-BILL OF LADING
-COMMERCIAL INVOICE
-INSPECTION NOTE

4) THE WHOLE TRANSACTION/COMMUNICATIONS/BANKING DOCUMENTS AND ANY RELATIVE PAPER WILL BEAR THE CODE NUMBER : XO-VO1 INCASE OF OMISSION OF THIS CODE NUMBER, DEAL WILL BE AUTOMATICALLY CANCELLED.

PUNONGHIMPILAN HUKBONG DAGAT NG PILIPINAS
(Headquarters Philippine Navy)
Roxas Bulebard. Maynila

3861

January 7, 1982

Dr. Partel & Dr. Galileos
Thru: Dr. Renato Spera
Krediets Bank
Antwerp - Belgium

Dear Sirs,

Re: 4 Naval Frigates (Code Name "Goja Attila")

With reference to Dr. R. Spera proposal of the above, we beg to inform you that my country is definitely interested in acquiring the above crafts. However, before going into the concretization of this deal, we need to receive as soon as possible, further technical particulars about the above craft for our technical consideration.

As soon as we will have received it we will be able to make a decision complying with your terms and conditions, prior to our technical inspection which must follow.

We will keep in touch with Dr. Spera and with you by telex after having received your particulars. The deputy of Dr. Spera, Mr. Keenan, will be at hand in Manila for further assistance.

Ernesto R. Ogbinar

ERNESTO R. OGBINAR
Rear Admiral
Naval Consultant to the
President of the Philippine
Republic

PRMQQ ✣
616Q17 OCEANI I
54291 MERHO HX

DR PARTEL/GALILEDS - NOW HONG KONG GOING MALAYSIA 12 MAR MERLIN HOTEL KL TLX MA 3Q487 TEL Q3-2Q3333 ABUNDO GROUP READY DEPART BETTER TEL HIM NOW YR RECENT TLX PLAINLY DETAILING PRICES COMM IN SINGLE TLX VERY UNWISE PLS USE BANK CODE NAME HIGHLY LIKELY TOPMAN WANTS INCREASE PURCHASE PRICE REGARDS KEENAN
✣
616Q17 OCEANI IM

00868108Ø+++
07/01 13.23
81089 VICTORY TH
616017 OCEANI I

ATT MR. LLOYD THOMAS
THE FOLLOWING TWO TLX HAVE BEEN SENT THIS MORNING TO DR. SPERA AT MANILA HOTEL. JUST NOW WE RECEIVED A TLX STATING THAT BOTH TLX HAVE NOT BEEN DELIVERED SINCE HE CHECKED OUT.
PLS TRY TO CONVEY THEM URENTLY TO HIM.
THANKS AND REGARDS.
DR. G. PARTEL/I. GALILEOS

ATT DR. SPERA
RE: 4 NAV. UNITS
WITH REF. TO OUR TLX OF YESTERDAY WE GIVE YOU HEREUNDER THE BANKING DETAILS FOR THE ABOVE UNITS:-

BRYAN BIRD AND PARTNERS
A/C NO. 34102880
BARCLAYS BANK INTERNATIONAL
TLX 98113 BARIPS G
IPSWICH - SUFFOLK
ENGLAND.
CODE - GOJA/ATTILA

A 20 PERCENT ESCROW DEPOSIT IS REQUIRED, FULLY REFUNDABLE IF UNITS ARE NOT WHAT WE CLAIMED TO BE.

REF. OUR PREVIOUS TLX WE CONFIRM THAT UPON RECEIPT OF THE 20 PERCENT ESCROW DEPOSIT BANKWISE, OUR BANK WILL BY RETURN INVITE BUYER FOR INSPECTION.
FOR YOUR INFORMATION IT WOULD BE EXTREMELY HELPFUL IF THE ESCROW DEPOSIT IS EFFECTED BY TOMORROW, SINCE ON SATURDAY A MEETING IS TAKING PLACE IN LONDON WITH THE OWNERS AND OTHER INTERESTED GROUPS, THEREFORE, IF THE ACTION COULD BE TAKEN BY TOMMORROW YOU WILL BLOCK THE DEAL IN YOUR FAVOUR.
PLEASE INFORM US IMMEDIATELY WHEN THIS ACTION IS TAKEN.
KIND REGARDS.
DR. G. PARTEL/I. GALILEOS
81089 VICTORY TH
616017 OCEANI I
DURATA 003.4

12/1 14.30

QQRMEEHQG
516017 OCEANI I

ATTN : DR G PARTEL/GALILEOS

1. RECD UR FIVE TLXS RE GOJA/ATTILA STANDARD REF DATA INSUFFICIENT TECHNICAL GROUP PREPARE PROJECT STUDY FOR TOPMAN WHO NOW SERIOUSLY INTERESTED AND WANTS RECOMMENDATION FROM PERSON GIVING LETTER ENQUIRY TO US.
32. CANNOT REACH ESCROW STAGE UNTIL FULL TECHNICAL SPED BOOKS/ DRAWINGS EXAMINED AND REPORT SUBMITTED.
3. CAN YOU FORWARD NEC'ESSARY DOCUMENTS IMMEDIATELY OR DELAY WILL LOOSE INTEREST BY TOPMAN
4. UNABLE UNDERSTAND REF BANK OF THOMAS/WILLIAMS WHO BOTH WELL KNOW TO ME, AND THOMAS INTRODUCED BY ME TO SPERA RE PAGATEL, WHAT DO THE HAVE TO DO RE GOJA/ATTILA IN PHILS,

REGARDS/FRANK KEENAN
STANDARD BOOK

516017 OCEANI I

FEB 19'82

DR PARTEL/GALILEOS

THKS YR TLX 19FEB SITUATION DEVELOPMENT EXCELLENT
HOPE YOU HAVE IMPORTANT PHIL VISITORS END FEB INCLUDING
MY ASSOCIATE ATTORNEY ABUNDO I GOING BANGKOK 19TH NIGHT
DUSIT THANI HOTEL PLS PHONE ME 22-27 MERLIN HOTEL KUALA
LUMPUR MALAYSIA THEN MANILA NEED YR MAIL ADDRESS
ESSENTIAL FORMALIZE DETAILS PARA/5 YR TLX 17FEB BEFORE
VISIT WHICH WOULD ARRANGE ESCROW REGARDS FRUNK KEENAN

+
616Q17 OCEANI I.....

ATT. MR. FRANK KEENAN/ ATTORNEY ARUNDO

613697+343=,Q
613697++++
Q3/Q3 19.Q2
613697 JUNITM I+
616917 OCEANI I

ATTN DR. SPERA/DR. ARGENTIERI.

43. NAV FRIG.
IG.
WE HAVE TO INFORM THAT YOUR DELAY IN ACTING WITH THE ESCROW DEPOSIT IS PREJUDICING THE PURCHASE AND CONCLUSION OF THIS DEAL.

YESTERDAY THE US. GOVT. HAS ORDERED NATO TO REDRAW ONE OF THE FOUR UNITS IN QUESTION, TO BUILT IMMEDIATELY 2Q OTHER VESSELS FOR NATO, AND TO CONSIDER THE REQUISITION OF THE REMAINING THREE UNITS STILL AVAILABLE.

THEREFORE TODAY MARCH 3RD, 1982 WE CAN OFFER PENDING YOUR IMMEDIATE ESTABLISHMENT OF AN ESCROW DEPOSIT OF USD. 19.MILLIONS THREE NAVAL FRIGATES CLASS BAPTISTA DE ANDRADE AT THE PRICE OF USD. 185. MILLIONS FOR THE 3 UNITS.

THIS AMOUNT INCLUDES A BASIC COMMISSION OF USD. 6.MILLIONS PLUS AN EXTRA COMMISSION OF USD. 1.5 MILLIONS.

AWAITING YOUR PROMPT ACTION IN ORDER TO BLOCK IN TIME THE THREE AVAILABLE VESSELS. WE LOOK FORWARD TO HEARING FROM YOU IMMEDIATELY.
KIND REGARDS
DR. GLAUCO PARTEL/IVAN GALILEOS
AUTHORIZED OFFICERS AND
SOLE REPRESENTATIVES.

P.S. NON SIAMO IN GRADO DI CONTATTARE VIA TLX NE IL SIG. KEENAN NE I IL SIG. ARUNDO.+
613697 JUNITM I
616917 OCEANI I
DURATA 994.2
V

[illegible]+++
05/03 12.08
TXBOX NBR PLS+
616017 OCEANI IBOX NO. 0118

ATT MR. FRANK KEENAN/ ATTNY. ARUNDO

THANKS YOUR TLX 5/3.

1- TO BLOCK THE VESSELS IT IS IMPERATIVE THE ESCROW DEPOSIT TO BE IN THE SELLER'S BANK. WE SUGGEST THAT WHEN THE ESCROW DEPOSIT IS EFFECTED IN THE EUROPEAN BUYER'S BANK A PRE-ADVISE OF THE ESCROW BE ISSUED BANKWISE TO SELLER'S BANK ADVISING THAT ON MARCH .... THIS ESCROW WILL BE TRANSFERRED. WE HAVE ALSO MENTIONED THIS PROCEDDURE TO DR. SPERA AND WE WOULD APPRECIATE IF YOU ALL WORK TOGATHER IN ORDER TO REACH THE COMMUN OBJECTIVE.

2- AS FOR COMMISSIONS, THE ORICINAL USD. 8. +2. MIL. WERE AVAILABLE FOR THE 4 UNITS THEN OFFERED. SINCE THE VESSELS ARE NOW ONLY 3 UNITS, BOTH PRICES AND COMMISSIONS HAVE OFCOURSE BEEN DECREASED CONSEQUENTLY.
THE COMMISSIONS AVAILABLE NOW ARE USD. 6.+1.5 MIL. CAN YOU TELL US WHAT DR. SPERA HAS COMMUNICATED TO ARUNDO IN THIS REGARD. IN ANY CASE PLS BE ASSURED THAT OVER AND ABOVE THE USD. 6.MIL. BASIC COMMISSION WHICH IS TO BE DEVIDED BETWEEN YOURSELVES, DR. SPERA'S GROUP, BUYER'S REP. ETC. WE WILL RESERVE FOR YOU MR. KEENAN/ATTORNEY ARUNDO (AND IF YOU DEEM IT NECESSARY FOR THE MIN. OF DEF.) AN EXTRA MARK UP OF USD. 1.5 MIL.

KIND REGARDS
DR. G. PARTEL/I.GALILEOS+
TXBOX NBR PLS+
616017 OCEANI I....

0035

DURATA 003.5
M

ØØ843Ø48/+++ØØØØØØØØØØØØØ
N C
ØØ843Ø487+++ØØØØØØØØØØØØØ

616Q17 OCEANI I

DR GLAUCO PARTEL

TLX 21 AP MAKE CERTAIN BUYER CANNOT DIRECT OWNERS
ALREADY VIPS BYPASSED HERE - TLX REQ DETAIL SOONEST
YOU MUST KEEP CONDITIONS YRTLX 8 MAR COMMISSIONS
PAY A/C HJ KEENAN NATIONAL WESTMINSTER MARBLE ARCH LDN BANK
59Q032 A/C Q2252Q74 REGARDS HJ (FRANK) KEENAN

+
616Q17 OCEANI I.....

21/Q4 13.49
887Q53 LOYDHO G+
616Q17 OCEANI I

U R G E NT

THIS IS TO INFORM YOU THAT AN ESCROW DEPOSIT HAS BEEN ISSUED
BY THE PHILIPPINES MINISTRY OF NAVY ON:-

LLOYD STOCKING EXCHANGE BRANCH
111 OLD BROAD

VRRRRRRRR
PLEASE CAN YOU SEND THIS MESSAGE TO OUR OVERSEAS DEPT
888Q1/2/3 THAN YOUOK THANK YOU+
DURATA QQ1.1
VQ51888Q1+++++
OCC
VQ51888Q3++++RRRRRRRRRRR
21/Q4 13.52
888Q3 DOYDLN G+
888Q3 LOYDLN G
616Q17 OCEANI I

U R G E NT

DURATAQQQ.3NFORM YOU THAT AN ESCROW DEPOSIT HAS BEE
M

Q51888Q3++++++
21/Q4 13.53
888Q3 LOYDLN G+38 7°-722

616Q17 OCEANI I Q9:3-,8 8

U R G E NT

THIS IS TO INFORM YOU THAT AN ESCROW DEPOSIT HAS BEEN ISSUED
BY THE PHILIPPINES MINISTRY OF NAVY ON:-

LLOYD STOCKING EXCHANGE BRANCH
111 OLD BROAD STREET
LONDON.
CODE EC/EN 1 AU '' GOYA''
A/C NO. Q623801
ATT. CLAUCO PARTEL/EDDIE WILLIAMS/BRYAN BIRD
TLX 887Q53 LYDHO G (FOR LLOYD STOCKING EXCHANGE BRANCH)

KINDLY CONFIRM RECEIPT OF SAID ESCROW DEPOSIT.
AWAITING YOUR RUSH REPEAT RUSH PREPLY.
REGARDS
DR. GLAUCO PARTEL

WEL RCVD?RRRRRRRRRR

DR. G. PARTEL
613Q27++++
29/Q4 2Q.31
613Q27 JUNITM I+
616Q17 OCEANI I

ATT DR. ARGENTIERI
CON RIF. ALLA CONVERSAZIONE TELEFONICA OD. LE INVIO COPIA DEL TLX:-

QUOTE
3/3/82 17.22
ATT MR FRANK KEENAN/ATTORNEY ABUNDO
RE NAV FRIG
WE HAVE TO INFORM YOU THAT YOUR DELAY IN ACTING WITH THE ESCROW DEPOSIT IS PREJUDICING THE PURCHASE AND CONCLUSION OF THIS DEAL. YESTERDAY THE U.S. GOVT. HAS ORDERED NATO TO REDRAW ONE OF THE 4 UNITS IN QUESTION TO BUILT IMM. 2Q OTHER VESSELS FOR NATO AND TO CONSIDER THE REQUISITION OF THE REMAINING 3 UNITS STILL AVAIL. THEREFORE, TODAY MARCH 3RD, 82 WE CAN OFFER, PENDING YOUR IMM. ESTABLISHMENT OF AN ESCROW DEPOSIT OF USD 1Q. MIL 3 NAVAL FRIGATES CLASS BAPTISTA DE ANDRADE AT USD. 185. MIL FOR THE 3 UNITS. THIS AMOUNT INCLUDES A BASIC COMMISSION OF USD. 6. MIL PLUS AN EXTRA COMMISSION OF USD. 1.5 MIL.
AWAITING YOUR PROMPT ACTION IN ORDER TO BLOCK IN TIME THE 3 AVAIL. VESSELS. WE LOOK FORWARD TO HEARING FROM YOU IMM.
KIND REGARDS
DR. GLAAUCO PARTEL/IVAN GALILEOS
AUTHORIZED OFFICERS
AND SOLE REPRESENTATIVES
UNQUOTE

CORDIALITA'
DR. G. PARTEL+
613Q27 JUNITM I
616Q17 OCEANI I
DURATA QQ4.Q

X X V

ELICOTTERI ZICCONI

La documentazione concerne richiesta di elicotteri da parte di ZICCONI e correlativa offerta da aprte di J. VERSWIJVER (HERMES B TX 32938) di n. 30 unità AH IG.

La BANCA del venditore è la:

KREDIETS BANK Telex 32460 KBANT B

A/C No. 410.066 3401-41 PEJA - CODE PAGATEL

ANTWERP - BELGIUM.

La Banca del compratore è inglese.

613587+++++
13/Q5 18.29
613587 ICIPI I+
616Q17 OCEANI I

ATT SIG ZICONI
REF. CONVER. TELEF. LE TRASMETTO NOME DELLA BANCA SU CUI SUO CLIENTE DEVE FARE EVIDENZA FONDI CON PIENA RESPONSABILITA' BANCARIA.-

KREDIETS BANK
TELEX 3246Q KBANT B
A/C NO. 41Q-Q66 34Q1-41 PEJA
CODE - PAGATEL -
ANTWERP - BELGIUM

IN RITORNO LA BANCA DI ANVERSA CONFERMERA' LA DISPONIBILITA' DELLA MERCE.
PER CONOSCIENZA, LE CONFERMO CHE IL PREZZO PER UNITA' TIPO BELL COBRA AH-1G COMPRENSIVO DI 1.QQQ ORE SPARE PARTS EST USD. 5.8 MIO INCLUSA UNA COMMISSIONE TOTALE DI USD. 2QQ.QQ PER UNITA'.
CORR. USD. DUECENTOMILA.
CORDIALI SALUTI
DR. G. PARTEL+
613587 ICIPI I
616Q17 OCEANI I
DURATA QQ2.1
M

Q4632938+++++
17/Q5 13.36
32938 HERMES B+
616Q17 OCEANI I

ATT MR VERSVIJWER

RE PAGATEL

WITH REF. TO PHONE CONVERSATION HAD WITH MR. H.R. REGARDING THE G AND S TYPES. HE INFORMED US THAT PRICES NOW STAND AS FOLLOWS:-
G TYPE USD. 4.4 MIO NET - S TYPE USD. 5.3 MIO NET.
PLS CONFIRM THE ABOVE.
KIND REGARDS
DR. G. PARTEL/I. GALILEOS+
32938 HERMES B
616Q17 OCEANI I
DURATA QQ1.3
M

N C
VQ4632938++++++
17/Q5 17.17
32938 HERMES B+
616Q17 OCEANI I

ATT MR JAN VERSVIJWER

RE PAGATEL

FURTHER TO OUR TLX OF TODAY, ON LAST FRIDAY ONE OF OUR BUYERS HAS CONTACTED KREDIETS BANK STATING HIS SERIOUSNESS FOR THE PURCHASE OF A NUMBER OF COPTERS.
TODAY HIS BANK SHOULD HAVE TLXED K.B. WITH FUNDS EVIDENCE FOR NUMBER 3Q UNITS WITH A VERY LONG LIST OF ADDITIONAL ARMAMENTS AND SPARES.
AT THIS MOMENT WE DONOT KNOW FROM WHICH BANK THIS TLX HAS BEEN SENT.
WE WOULD APPRECIATE IF YOU KINDLY CHECK AND LET US KNOW.
KIND REGARDS
DR PAKTEL/GALILEOS+
32938 HERMES B
616Q17 OCEANI I....+DURATA QQ1.5
M

OCC
MQ4632938++++
OCC
MQ4632938++++
18/Q5 18.51
32938 HERMES B+
616Q17 OCEANI I

ATT MR J VERSWIJVER

RE PAGATEL

THANKS YOUR TLX OF TODAY, WE HAVE JUST BEEN ADVISED THAT TODAY AT 15.25HRS. FROM A BRITISH BANK A FUND EVIDENCE HAS BEEN EFFECTED ON BEHALF OF ONE OF OUR BUYERS.
WE WONDER HOW THERE CAN BE A COINCIDENCE WITH OTHER CHANNELS SINCE OUR CLIENT HAS OUR CODE PAGATEL. ANYWAY TOMORROW WE WILL BE ABLE TO GIVE YOU FURTHER DETAILS.
AWAITING YOUR CONFIRMATION.
KIND REGARDS
DR. G PARTEL/I.GALILEOS+
32938 HERMES B
616Q17 OCEANI I
DURATA QQ1.4
M

[illegible]
DR GLAUCO PARTEL
613587++++
19/Q5 19.27
613587 ICIPI I+
616Q17 OCEANI I

ATT SIG. ZICCONI
LE COMUNICO CHE LA BANCA DI ANVERSA FINO ALLE ORE DI CHIUSURA DELLE 17.QQ NON AVEVA RICEVUTO ALCUN TLX BANCARIO.
POICHE LA BANCA RIMANE CHIUSA PER FESTE DA DOMANI SINO ALLA APERTURA DI LUNEDI MATTINA, QUALORA LA BANCA INGLESE DEL COMPRATORE INVII VENERDI 21/5 OPPURE SABATO 22/5 IL TLX IN QUESTIONE, LA PREGO DI FARMELO SAPERE IMMEDIATAMENTE COSI DA CONTTATARE IL LEGALE DELLA BANCA BELGA IL QUALE MI HA LASCIATO LE SUE COORDINATE DURANTE QUESTO PERIODO.
CORDIALI SALUTI
DR GLAUCO PARTEL+
613587 ICIPI I
616Q17 OCEANI I
DURATA QQ1.5
M

Q4632938+++++
OCC
MQ4632938+++
19/Q5 12.38
32938 HERMES B+
616Q17 OCEANI I

ATT MR JAN VERSWIJVER

RE: PAGATEL

REF. YOUR TLX OF YESTERDAY. FOR WHICH WE THANK YOU.
WE ARE GLAD NOW TO CONFIRM YOU THE FOLLOWING DETAILS.

A) THE PREVIOUS BANK TLX SENT TO K.B. WAS AN INTERLOCUTORY TLX ISSUED BY ONE OF THE BUYERS BANKS.

B) TODAY K.B. WILL RECEIVE FROM CREDIT LYONNAIS OF LONDON THE FUNDS EVIDENCE WITH FULL RESPONSABILITY UNDER CODE - PAGATEL -

C) PLS NOTE THAT THIS FUNDS EVIDENCE IS BASED ON THE OLD PRICES SINCE WE WERE NOT AWARE OF THE CHANGE, THEREFORE BEFORE TALKING ABOUT PRICES WITH CUSTOMER PLS REFER TO US AS VARIOUS PARTIES/INTERMEDIARIES ARE INVOLVED IN THIS DEAL.

PLS LET US KNOW THE FURTHER PROCEEDING OF THIS OPERATION.

CONCERNING THE NEW PRICES, WE WOULD MUCH APPRECIATE WHEN THE SAME ARE CHANGED TO BE ADVISED PROMPTLY.
WE NEED TO KNOW WHAT IS OUR COMMISSION ON THE NEW PRICES QUOTED BY YOU.

AWAITING YOUR PROMPT NEWS.
KIND REGARDS
DR GLAUCO PARTEL/IVAN GALILEOS+
32938 HERMES B
616Q17 OCEANI ISNDURATA QQ2.5
O

X X V I

B R E E C H E S

La documentazione concerne materiali bellici con ignota destinazione. EUC Austria accettabile.

La proposta viene dal Bertoncini.

Interessati:

- J. FRANCIS CONLAN
- EDDI / EUGENE

La Banca del venditore: GLAUCO PARTEL

B. CREDITO e COMMERCIO tx. 79319 - 79383

BCC LP CH Lugano Paradiso. Switzerland.

Q5189
NP
MQ518952QQ9+++
22/Q6 18.25
8952QQ9LOVESA G+
616Q17 OCEANI I

ATT MR J. FRANCIS CONLAN

RE BREECHES

WE REVERT TO YOU TLX RECEIVED TODAY BY OWNERS:-

QUOTE
EUC AUSTRIA ACCEPTABLE. HOWEVER OWNERS REQUIRE BUYERS TO MAKE OFFER FOR GOODS, AS NORMALLY OWNERS DO NOT SELL BREECHES.
UNQUOTE

KIND REGARDS
DR GLAUCO PRTEL/CARLO BERTONCINI+
8952QQ9LOVESA G
616Q17 OCEANI I+7

ΩΩ7173412+++
OCC
MΩΩ7173412+++
25/Ω6 19.49
MAINFT AA73412+
616Ω17 OCEANI I

ATT EDDIE/EUGENE
RE BREECHES
BUYER'S REP HAS COMMUNICATED THAT BUYER IS OFFERING USD 4Ω.ΩΩΩ
(FORTYTHOUSAND) PER UNIT. (THIS PRICE DOES NOT INCLUDE ANY COMMISSION
FOR US/OTHER PARTY) MOREOVER, BUYER IS READY TO PROCEED WITH THE
PURCHASE OF TWO UNITS AT ONCE FOR TRIAL. PLS ADVISE DELIVERY TIME.

RE TORP
WE ARE STILL WAITING FOR NEWS FROM BUYER'S REP.
REGARDS
GLAUCO/IVAN+
MAINFT AA73412
616Ω17 OCEANI I....

ΩΩ14

DURATA ΩΩ1.3
O

DR GLAUCO PARTEL/CARLO BERTONCINI
Q518952QQ9++++
28/Q6 13.24
8952QQ9LOVESA G+
616Q17 OCEANI I

ATT MR J. FRANCIS CONLAN

RE BREECHES

WE CONFIRM HEREWITH OUR CAPABILITY TO SELL YOU 7Q UNITS BREECHES AT THE UNIT PRICE OF USDOLLARS 4Q.QQQ PLUS 5 PERCENT COMMISSION.

THE ORDER IS TO BE PLACED BY RWA/LC TO:-

CENTRO STUDI TRASPORTI MISSILISTICI
VIA SQUARCIALUPO 19/A
ROME QQ162 ITALY
TLX 616Q17 OCEANI I
TEL Q6/42 38 33

ATT DR GLAUCO PARTEL
PRESIDENT

C/O
BANCA DI CREDITO E COMMERCIO
TLX 79319 - 79383 BCCLP CH
LUGANO PARADISO - SWITZERLAND

DELIVERY OF 7Q UNITS WITHIN 2 WEEKS FROM DATE OF ORDER.

KIND REGARDS
DR GLAUCO PARTEL/CARLO BERTONCINI+
8952QQ9LOVESA G
616Q17 OCEANI I
DURATA QQ2.Q
O

Breeches

Sono ready ci [illegible]

Offerta 40.000 $ accettabile

Austria [illegible]

(la darà al seller a 35.000 $)

Siamo in 4 + 1

2 pezzi non è accettabile; 70 tutti insieme

Centro Studi Trasporti Mitrilatte
c/o BCC, Lugano

XXVII

LEOPARD MK I

La documentazione concerne i materiali indicati sub. 11) (DUTCHER per Arabia Saudita).

Considerato l'evidente scopo di spionaggio dell'operazione, risultano informati dell'operazione il Min. Difesa S. Africa,: servizi segreti, Italiani, Tedeschi, Americani.

3688

28/05 20.25
616017 OCEANI I
790201 GIOVE I

B. SERA

ATTENZIONE DOTT. GLAUCO PARTER ED IVAN GALILEOS

IN RIFERIMENTO ALLA V/S TELEFONATA ODIERNA CON CUI CI COMUNICATE CHE DALLA INTORA S.A. SU V/S TELEFONATA AVETE RICEVUTO LA COMUNICAZIONE CHE IL PAESE DISPOSTO ALL'ACQUISTO DI 100 UNITA' LEO MK 1 NUOVI AL PREZZO DI US.DOLL. 2.215.000 TELEX 616017 RICHIEDE LEO 2 (CHE BEN SAPETE IMPOSSIBILE), RESPINGIAMO QUANTO COMUNICATO DAL SIG. PITER E PER SERIETA' VI PREGHIAMO INFORMARE LA INTORA S.A. CHE NON INTENDIAMO A DISTANZA DI UN MESE DOPO LE TRATTATIVE , INCONTRI, ACCORDI ESSERE GIOCATI O PRESTATI AD UN GIOCO A CUI NON SIAMO ABITUATI, PERTANTO COPIA DEL PRESENTE TELEX VIENE INVIATO AL MINISTERO DIFESA - DEL SUD AFRICA, SERVIZI SICUREZZA SVIZZERI, SERVIZI DI SICUREZZA ITALIANI, PERDERE E PAGARE FA PARTE DELLA VITA
DISTINTI SALUTI

V. GIOVANNELLI

C.P.C
MR. GERARD HALLUER - INTORA S.A.

AVV. P.F. CAMPANA

616017 OCEANI I
790201 GIOVE I

M191++++
NC
M191++++
NC
MQ4579868++++
Q4/QE 16.19
79868 PFC CH
616Q17 OCEANI I

ATT SIG VINCENZO GIOVANNELLI

RIF. VS. TLX 79Q2Q1 GIOVE DEL 28/5 NON CONCRODIAMO CON L'AZIONE
DEMOLITRICE INTRAPRESA UNILATERALMENTE E PERTANTO INTENDIAMO
IRREVOCABILMENTE RITIRARCI DAL L'AFFARE IN QUESTIONE.
DI TANTO ABBIAMO AVVISATO I SERVIZZI DI SICUREZZA TEDESCHI/
AMERICANI PERCHE BLOCCHINO OGNI TENTATIVO DI VENDITA DEL LEO MK 1
AL DI FUORI DEI NS. CANALI.
TANTO ERA NS. OBBLIGO FARE E DOVERE INFORMARE.
DISTINTI SALUTI
DR GLAUCO PARTEL/IVAN GALILEOS

C..C. MR GERARD HALLAUER
INTORA S.A.

C. C. DR. P F CAMPANA
79868 PFC CH
616Q17 OCEANI I.DURATA QQ1.5
O

3890

04/06 17.17 ✠
616017 OCEANI I
79868 PFC CH

DR GLAUCO PARTEL/ IVAN GALILEOS

VI INVIO COPIA DEL TELEX TRASMESSO A VINCENZO GIOVANELLI

QUOTE

CHIASSO, 4.6.82

ATT. VINCENZO GIOVANNELLI

A QUALCUNO POTREBBE ESSERE VENUTO UN COLPO DI SOLE.

NEGLI AFFARI SI RAGIONA CON LA TESTA.

AVV. P.F. CAMPANA

7,17953

UNQUOTE

CORDIALI SALUTI AVV. P.F. CAMPANA

79868 PFC CH✠
616017 OCEANI IO

DURATA 000.5
T

ATT MR JOHN DUTCHER
333872++++
15/07 21.04
333872 FIBRE I.
616017 OCEANI I

ATT MR JOHN DUTCHER

WE EMPHASIZE AGAIN OUR DEEP REGRET AND DISAPPOINTMENT WHICH THE OPERATION IN PARIS SHAPED OUT TO OUR COMPLETE UNAWARENESS. WE ARE STILL CHECKING ALL EVENTS FROM THE BEGINING TO THE END.

CONCERNING THE PROPOSITION OF THE 100 UNITS BRAND NEW LEO MK 1 WE SPOKE ABOUT IN PARIS FOR THE COUNTRY YOU KNOW. I CAN CONFIRM THEIR AVAILABILITY AT THE TOTAL GROSS PRICE OF USD 2.150.000 PER UNIT. INCLUSIVE YOUR COMMISSION OF USD 40.000 THSND PER UNIT.

THIS TIME IN ORDER TO AVOID ANY OUTSIDE INTERFERENCE/SURPRISE, WE CAN PROCEED WITH A SIMPLE R W A WITHOUT ANY FUNDS COMMITTMENT. IF NECESSARY A NOTARY ACT CERTIFYING THE EXISTANCE OF THE GOODS AND CAN BE DELIVERED.

AWAITING TO RECEIVE YOU NEWS.
KIND REGARDS
DR GLAUCO PARTELA
333872 FIBRE I
616017 OCEANI I....
DURATA 002.4
T

[illegible]++
01/09 12.30
331212 INTRAD I
616017 OCEANI I

[illegible] DOTT. [illegible] PADOVANI

LE INVIO QUI DI SEGUITO LA SPECIFICHA RICHIESTA:-

LEOPARD MK 1 MAIN BATTLE TANK

CREW: 4
WEIGHT: 40 T (LADEN)
SIZE : HEIGHT 2.62 M. LENGTH (HULL) 6.94 M. WIDTH 3.25 M.
ROAD SPEED/RANGE: 65 KM/h - 600 KM
ARMAMENT: 105 MM GUN
[illegible] ANTI-TANK RANGE OF MAIN ARMAMENT:
[illegible] - 2500 M
[illegible] - 2500 M
[illegible] 3500 M
SECONDARY ARMAMENT: ONE COAXIAL 7.62 MM MG. ONE ROOF MOUNTED 7.62 MM MG FOR OPERATION BY COMMANDER. 5500 ROUNDS CARRIED.
TURRET ROTATION: 360°, BY CADILLAC GAGE ELECTRO HYDRAULIC POWER TRAVERSE, IN 12 SEC.
ENGINE: DAIMLER-BENZ 90° V-10, 4 STROKE, LIQUID COOLED, SUPERCHARGED, MULTIFUEL, COMPRESSION IGNITION, 830 BHP AT 2200RPM.
TRANSMISSION: FOUR SPEED GEARBOX WITH HYDRAULIC TORQUE CONVERTER AND ELECTRO-HYDRAULIC GEAR SELECTION.
STEERING: BY TILLER BAR GIVING INFINITELY VARIABLE TURN RADII
AGILITY: GROUND PRESSURE: 0.86 KG/CM2. GROUND CLEARANCE: 0.45 M.
POWER-TO-WEIGHT RATIO: 21 BHP/T.
WATER CROSSING ABILITY: UNPREPARED WADING TO 1.2 MM. PREPARED WADING TO 2.25 M (TURRET TOP). SNORKEL EQUIPMENT PERMITS DEEP WATER WADING TO 4.5M.
NBC PROTECTION: PRESSURIZED AIR CONDITIONING AND FILTRATION SYSTEM FITTED.
NIGHT VISION EQUIPMENT: A WHITE LIGHT/IR SEARCHLIGHT CAN BE FITTED ON THE GUN MANTLET. GUNNER AND DRIVER POSITIONS CAN BE FITTED WITH IR VIEWERS AND SIGHTS

NOTES:
AT A SLIGHTLY ADDITIONAL COST THE 105 MM GUN CAN BE SUBSTITUTED WITH THE 120 MM GUN OF LEOPARD MK 2 THIS IS OPTIONAL.

FIRE-CONTROL EQUIPMENT IS NOT AUTOMATIC. THE AUTOMATIC FIRE-CONTROL EQUIPMENT IS A GERMAN AND NATO TOP SECRET. HOWEVER, AFTER THE CONTRACT HAS BEEN ENTERED, IT COULD BE POSSIBLE TO PROVIDE SAME AT EXTRA COST.

CORDIALITA'
DR G PARTELA
331212 INTRAD I
616017 OCEANI IDGDURATA 005.2
O

27/7/82

NET	1,300,000
OTTO	100,000 ✓
H.R.	40,000 ?
P	75,000 ✓
G	75,000 ✓
B	75,000 ✓
C	75,000 ✓
SERVICE + EXTRA	200,000 ?
	1,960,000
TOWN	40,000 ?
	1,900,000

3594

XXVIII

SAM - 7

La documentazione concerne una richiesta di razzi SAM 7 del BERTONCINI per il Governo Irakeno; i contatti avvenivano presso l'Amb. Irachena in Roma, per il tramite di tale FALA. (cfr al riguardo ultimo interr. del PARTEL e BERTONCINI.)

Interessati:

- EUGENE;
- SOCIETE' GENERAL DES BANQUES
  AGENCE ESPINETTE CENTRALE tx. 21283 W
  GEBA B tel. 358.11.09 EXT 5315 BRUSSELS
  BELGIUM. MR. DANIEL BILLEN - OFFICER IN CHARGE
- PADOVANI
- SOGANR BANK - LUXEMBOURG (SOCIETE GENERALE
  ALGACIENN DE BANQUE) tx. 3516A SGNAL LU
  Attn. FCHILTZ - CODE 57.

NP
QQ7138Q29++++
Q2/Q3 19.3Q
YEAS AA38Q29+
616Q17 OCEANI I

ATT BERT FOR EUGENE

RE: SAM - 7

BY TOMORROW MORNING OUR TIME WE EXPECT FUNDS EVIDENCE IN LUX - BANK.
IT WILL BE EFFECTED BY:-

SOCIETE' GENERAL DES BANQUES
AGENCE ESPINETTE CENTRALE
TLX 21283W GEBA B
TEL. 358.11.Q9 EXT 5315
BRUSSELS - BELGIUM
MR. DANIEL BILLEN - OFFICER IN CHARGE.

MR. BILLEN CAN BE CONTACTED BY PHONE SINCE TOMORROW MORNING IN CASE OF NECESSITY THROUGH LUX - BANK.

BUYER EXPECTS EVIDENCE OF GOODS, CONFIRMATION OF PRICE (USD. 62.6QQ.QQQ MILLIONS) INVITATION FOR INSPECTION BY THE MORNING OF THE DAY AFTER TOMORROW (MARCH 4TH, 1982).

BUYER ALSO WISHES IF POSSIBLE TO EFFECT INSPECTION ON THE SAME DAY SINCE PEOPLE ARE ALREADY HERE.

ALSO THEY WOULD LIKE, AFTER THE FINANCIAL PART IS DEFINED, THAT ONE OF THEIR INSPECTORS CAN ASSIST TO THE LOADING OF THE GOODS AND ACCOMPANY THE SAME TO DESTINATION.

PLS COORDINATE THE MATTER IN ORDER TO SATISFY BUYER'S URGENT REQUESTS.

BEST REGARDS
GLAUCO/IVAN

P.S. SINCE A THIRD PARTY IS INVOLVED AS ALREADY MENTIONED WE APPRCIATE IF YOU KINDLY WOULD CONFIRM US BY TLX FIRST AND BANKWISE SUCCESSIVELY THAT THE DIFFERENCE IN PRICES (I.E. USD 3.2QQ.QQQ MILLIONS ARE FOR THE COMMISSIONS OF THIRD PARTY AND OURS. PLS UNDERSTAND CUR POSITION IN RELATION WITH THIS THIRD PARTY.
RGDS - GLAUCO/IVAN+
YEAS AA38Q29
616Q17 OCEANI I....

QQ41

DURATA QQ4.Q
V

0837

SAM-7 Luglio 1982

Padovani ne ha disponibili 300 a 40.000 dollari net (compresi 10 lanciatori nel prezzo).

STREHLA SAM-7

Due tipi

modello vecchio, gittata più breve	48.000 $ compr. lanciatore
modello nuovo, gittata maggiore	64.000 $
	14.000 $ lanciatore

Lanciatori/missili 1 : 40

Consegna 1000 missili in tre settimane.

Definire quanti missili per cassa: 3, 6, 12 ecc.

SOGENR BANK - Luxembourg Societe Generale Alsacienne
Tlx 3516A SGNRL LU
A/C ROBCO
Attn. FCHILTZ
CODE S7

Nei prezzi del modello nuovo, compresa % Eugene:

Missile	2000 $
Lanciatore	1000 $

Il modello vecchio del SAM-7 non può essere fornito perchè l'URSS ha posto l'embargo. Ecco perchè non hanno potuto averlo dalla Bulgaria. Non può essere garantita il 70% di firing rate. Not# for export, lo usano solo loro nell'Europa Est.

E' disponibile con licenza di esportazione in Europa Ovest un lotto(1(ultimo) con 100% garanzia di firing rate di 1041 SAM-7 vecchio modello a 58.000 $ per unità. Launcher sempre a 14.000 $.

X X I X

M O T O R E M 60

La documentazione concerne trattative per la vendita di 100 motori per carri M 60 da parte di BARTOLOMEY richiesti da tale Sra DELLA ROVERE in Roma.

3781

CAN OFFER ENGINES FOR M.60. QUANTITY 100 NEW CONTINENTAL 12 CYLINDER DIESEL ENGINES TYPE 1790-2A. FOB USA PRICE US DOLLARS 95800 EACH.

Code Mira·Attila; fund evidence on buyer bank.

Offerti a 105800 dollari each.
Della Rovere 1%. Giovanelli da includerew extra.

105800 1030 $

X X X

M 1 1 3 A 1

La documentazione concerne trattative per la vendita da parte del BARTOLOMEY di n. 100 mezzi blindati M 113 A1 su richiesta del Bertoncini, per la SIRIA.

Come precisato dal PARTEL tale operazione si innestava in una previsione politica su Israele per calmare iniziative di questo non gradite agli americani.

613643+
09/02 09.47
613643 SIPIC I+
616017 OCEANI I

ATT. SIG. CARLO BERTONCINI

LE TRASMETTO IL TESTO DEL TLX RICEVUO
QUOTE
RE M 1131 A1.
DNEEDS TO PROVIDE NEW EQUIPMENT. HAVE AVAILABLE 100 FULLY REC
NED UNITS BUT SELLERS REQUIRE VALID EUC AND PRICE BUYER PREPARED TO
PAY. THIS EQUPMENT IN GREAT DEMAND WORLD WIDE. SAME APPLIES
FOR 175 MM'S. IF YOU CAN PROVIDE VALID UC AND PRICE BUYER WILL
PAY PLUS AN EXCLUSIVE FOR YOU/US IN THE MATTER FOR 7 DAYS WE CAN
PROVIDE THE EQUIPMENT.
AS ALWAYS GLAUCO, YOU WILL NEED TO HAVE THE FUNDS CONFIRMED PRIOR
TO US MAKING FIRM ARRANGEMENTS WITH SELLERS.
UNQUOTE
CORDIALI SALUTI
COMANDANTE PARTEL
+
613643 SIPIC I
616017 OCEANI I
DURATA 002.1
V

3785

XXXI

EXOCET

La documentazione concerne trattative per la vendita (operazione PAMPA) da parte di BARTOLOMEY e KRATEROS alla Marina Argentina di 30 e 52 Missili EXOCET.

L'operazione è di eccezionale importanza in quanto, in pieno clima di ostilità ARGENTINA - INGHILTERRA, vengono affettuate le trattative in questione a cura di personaggi legati alla P 2 (CORTI) in collegamento con la CIA, e con il sabotaggio finale dei servizi inglesi.

L'operazione viene commentata in altra sede.

In questa si evidenziano i contratti e bozze di contratti già firmati, e il telex del 21.7.82 della BANCA de la NATION ARGENTINA di PARIGI al CREDITE SUISSE-CHIASSO, contenente l'impegno di CARLOS CORTI per 40.000.000 di dollari per l'acquisto dei materiali.

Cfr. in particolare l'interrogatorio del PARTEL e quanto riportato nel capitolo XXIII sub Argentina.

3787

OPERATION P A M P A
****

PRE - CONTRACT NR. GPCB 31396 RA

BETWEEN

THE BUYER : ARTCO INTERNATIONAL
POURTALESSTRASSE 45
CH 3074 MURI / BERN
SWITZERLAND

TEL 031 52 67 67 / 8
TELEX 33599 ARTCO CH

THE SELLER: CENTRO STUDI TRANSPORTI MISSILISTICI
VIA SQUARCIA LUPO 19
19 A ROMA
ITALY

TEL 06 42 38 33
TELEX 616017 OCEANI I

S.E.R.I.C.
COCIETE D'ENTRETIEN RECHERCHES INDUSTRIELLES
ET COMMERCIALES
VIA DANTE ALIGHIERI 82
00040 POMEZIA
ITALY

TEL 06 9122883 - 9122766

THE CONTRACTORS AUTHORIZED TO SIGN THE FOLLOWING DOCUMENTS ARE:

FOR THE BUYER : - MR RICHARD AESCHBACH

FOR THE SELLER: - MR DR GLAUCO PARTEL
- MR CARLO BERTONCINI

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / cstm & SERIC

		PAGE
ARTICLE 1.	SCOPE OF SUPPLY	3
ARTICLE 2.	PRICES	3
ARTICLE 3.	DEFINITION OF PRICE	4
ARTICLE 4.	PAYMENT	4
ARTICLE 5.	TAXES AND RETENTIONS	5
ARTICLE 6.	TRANSFER OF PROPERTY	5
ARTICLE 7.	DELIVERY AND PACKING	5
ARTCCCEE 8.	INSPECTION AND ACCEPTANCE	6
ARTICLE 9.	GUARANTEE	7
ARTICLE 10.	FORCE MAGEURE/PERFORMANCE BOND	8
ARTICLE 11.	INTERPRETATION AND ARBITRATION	8
ARTICLE 12.	END JUSER CERTIFICATE/EXPORT LICENCE	8
ARTICLE 13.	DOCUMENTATION	9
ARTICLE 14.	MODIFICATION OF CONTRACT	9
ARTICLE 15.	SECRECY	9
ARTICLE 16.	ENTRY IN FORCE	10
ARTICLE 17.	SIGNATURE	11

ANNEXE

ANNEXE I	12
ANNEXE II	13

91182/ST

CONTRACT - NR ~~PCB 31396 RA~~

ARTCO INTERNATIONAL / ~~CBTM~~ & SERIC

ARTICLE 1

SCOPE OF SUPPLY

THIS IS TO AGREE THAT SELLER AGREES TO SELL AND BUYER AGREES TO BUY UNDER WORKMANSHIP AND STANDARDS OF AEROSPACIALE FRANCE SPECIFICATIONS AND ACCORDING TO THE THERMS INCLUDED IN THIS CONTRACT A QUANTITY OF:

72
30 - 52 AM 39 EXOCET MISSILES AIR - SURFACE IN STANDARD CONFIGURATI

COMPLETE NEW PRODUCTION MANUFACTURED IN ~~1981/82~~ WITH ITS LOG BOOKS/WORKSHOP CERTIFICATE/MANUFACTURE GUARANTEE AND TECHNICAL HANDBOOKS FOR USER AND MAINTENANCE.

AS AS
THE MISSILES COMPLETE ~~AS~~ DELIVERED FROM THE MANUFACTURE IN ORIGINAL ~~PACKING~~ BOX ~~HAVE TO BE DELIVERED AS SOON AS POSSIBLE BUT NOT AFTER 28 DAYS OPENING OF THE LETTER OF CREDIT.~~

~~PARTIAL SHIPMENT NON AUTHORIZED~~
PARTIAL SHIPMENT AS AUTHORIZED.

ARTICLE 2

PRICE

THE PRESENT CONTRACT(~~20~~ - 52 AM 39 EXOCET MISSILES) IS FOR THE AMOUNT OF UNITED STATES DOLLARS_____ACCORDING TO PROFORMA INVOICE NR_____

AM 39 EXOCET MISSILES COMPLETE MANUFACTURED IN 1981/82 WITH ITS LOG BOOKS AND TECHNICAL HANDBOOKS FOR USERS AND MAINTENANCE.
IN DOLLARS OF UNITED STATES OF AMERICA:

USD$ ~~955'000.00 PER UNIT~~
~~1.025.000~~
985,000,-

CONTRACT - NR GPCB 31396 RA

3790

ARTCO INTERNATIONAL / CSTM & SERIC

ARTICLE 3

DEFINITION OF PRICE

ALL THE GOODS BHOULD BE SOLD ~~OUT~~ AS PER PACKING SPECIFICATIONS MENTIONED IN THIS CONTRACT(ARTICLE 7)
PRICES ARE ~~FREE ON BOARD~~ F.O.B.AFRICAN AIRPORT. ~~ACCEPTED BY THE REPUBLIC OF ARGENTINA AFTER INSPECTION AND ACCEPTANCE BY TWO (2) TECHNITIANS OF THE BUYER.~~

ARTICLE 4

PAYMENT

PAYMENT WILL BE MADE BY IRREVOCABLE/CONFIRMED/TRANSFERABLE ~~ABROAD~~ ~~MORE THAN ONCE~~ LETTER OF CREDIT AT SIGHT TO BE OPENED BY:

~~CREDIT SUISSE~~ ~~1002 LAUSANNE~~ LLB VADUZ

THIS LETTER OF CREDIT AT ~~SIGHT~~ CAN BE DRAWN UPON BY PRESENTING THE FOLLOWING DOCUMENTS:

COMMERCIAL INVOICE, ORIGINAL AND SIX COPIES STATING"FOR GOODS DELIVERED UNDER CONTRACT NR GPCB 31396 RA

WORSHOP ~~CERTIFICATE~~
MANUFACTURE ~~GUARANTEE~~ CERTIFICATE

INSPECTION CERIFICATE SIGNED BY THE BUYER'S INSPECTORS(FOR SPECIMEN SEE ANNEXE I)

C MIF
4 ORIGINAL CARRIER'S RECEIPS
~~4 ORIGINAL AIRWAY BILLS OF LADING~~
~~CONFERENCE OR CHARTER PARTY ACCEPTED IN CONJUNCTURE WITH THE CHIEF INSPECTORS OF THE BUYERS~~
COUNTERSIGNED BY CHIEF INSPECTOR OF BUYER

THIS LETTER OF CREDIT WILL BE VALID FOR 30 DAYS FROM DATE OF ITS OPENING. ALL BANK CHARGES INCURRED BY THE BUYER WILL BE THE RESPONSABILITY OF THE BUYER;

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / C.S.T.M. & S.E.R.I.C.

ARTICLE 5

TAXES AND RETENTIONS

THE SUPPLIER ABSOLVES THE PURCHASER FROM ANY RESPONSABILITY FOR PAYMENT OF EXPORT TAXES OR DUTIES, VAT OR ANY SUCH CHARGES THAT MAY BE LEVIED ON THE MATERIALS FOR THE PURPOSE OF EXPORTATION. ~~THE PURCHASER AGREES TO BE RESPONSIBLE FOR ANY TAXES IN HIS COUNTRY.~~

ARTICLE 6

TRANSFER OF PROPERTY

THE LEGAL TITLE OF THE MATERIAL WILL BE TRANSFERED TO THE BUYER AFTER LOADING ON BORD THE AIRCRAFT AND SIGNATURE OF THE DOCUMENTS MENTIONED IN ARTICLE 4. ~~THE RECEIPT, BY THE CAPTAIN OF THE AIRPLANE AN COUNTERSIGNED BY THE CHIEF OF THE PURCHASER DELEGATION.~~

ARTICLE 7

DELIVERY ~~AND PACKING~~

DELIVERY TIME OF THE GOODS AS PER ARTICLE 1 OF THIS CONTRACT WILL BY THE SHORTEST, AND NOT AFTER 28 DAYS AFTER OPENING OF THE LETTER OF CREDIT;
ALL ITEMS SHOULD BE PACKED IN ORIGINAL FACTORY EXPORT PACKING BOX IN AGREEMENT WITH THE STANDARDS OF PACKING FOR ITS OVERSEAS FORCES.

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / CSTM & SERIC

ARTICLE 8

INSPECTION AND ACCEPTANCE

VISUAL INSPECTION

THE ACCEPTANCE WILL BE CARRIED OUT, ~~ACCORDING TO THE MANUFACTURER'S ACCEPTANCE SPECIFICATIONS~~, ~~WITH THE MATERIAL OF THE SELLER~~, AT THE DELIVERY POINT, ~~[redacted]~~ AFRICAN AIRPORT(~~SUPPLIER AIRPORT~~). INSPECTION AND THE ISSUE OF THE NECESSARY DOCUMENTS WILL TAKE PLACE AT THE PLACE WHERE THE MATERIALS ARE STORED WITHIN 5 DAYS OF THE DATE NOTIFYING THE GOODS ARE READY.
THE ACCEPTANCE MUST TAKE PLACE IN THE PRESENCE OF:

-REPRESENTATIVE OF THE BUYER WICH HOWEVER IS NOT EXCEED MORE THAN TREE(3) MENBERS.

-REPRESENTATIVE AND TECHNITIANS OF THE SUPPLIER.

THE PURCHASER MUST INFORM THE SUPPLIER IN WRITTING OF THE NAME OF THE REPRESENTATIVE TO SIGN THE ACCEPTANCE PROTOCOL.THIS NOTICE MUST BE GIVEN 7 DAYS AFTER OPPENING L/C AND THE PERFORMANCE BOND AND INCLUDE THE NAME OF THE TECHNITIANS.
THE CHIEF OF THE REPRESENTATIVE OF THE PURCHASER MUST SIGN WITHOUT ANY DELAY THE ACCEPTANCE CERTIFICATE AS SOON AS THE ACCEPTANCE HAS BEEN SUCCESFULLY EFFECTED ACCORDING TO THE SPECIFICATIONS MENTIONED IN THIS CONTRACT.

THIS ACCEPTANCE CERTIFICATE IS CONTERSIGNED BY THE CHIEF OF THE REPRESENTATIVE OF THE SUPPLIER, BUT NOT ABSOLUTELY NECESSARY.

THE SUPPLIER MUST PROVIDE ANY MANPOWER, TECHNICAL MEANS SUCH AS 2 ORIGINAL AEROSPACIALE TEST BENCHES ETC.FOR THE INSPECTION AND ACCEPTANCE OF EACH UNIT.

THE PUCHASER WILL PAY ANY COST OF HIS PERSONAL LIKE E.G. ACCOMODATION WAGES AND SALARIES, ANY KINDS OF INSURANCE ETC.

(1) All documents

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / CSTM & SERIC

ARTICLE 9

GUARANTEE

ALL EQUIPMENTS MUST COME FROM THE FACTORY IN BRAND$ NEW$ AND PERFECT SERVICEABLE CONDITIONS AND FROM NEW CURRENT PRODUCTION 198$/-8$
EVERY UNIT WILL BE FOLLOWED BY THE FOLLOWING DOCUMENTS:

- WORKSHOP CERTIFICATE
- MANUFACTURER'S GUARANTEE (ORIGINAL AEROSPACIALE)
- LOG BOOK FOR EACH UNIT

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / CSTM & SERIC

ARTICLE 10

FORCE MAGEURE

ONLY ACCEPTED FOR WAR OR REVOLUTION IN THE DELIVERY COUNTRY.

PERFORMANCE BOND

THE SUPPLIER CONFIRM AS IRREVOCABLY TO EXECUTE THRUGH THE LICHTENSTEINISCHE LANDESBANK A PERFORMANCE BOND OF USD$ 50'000.00(FIFTYTHAUSEND USD) PER ORDERED UNIT.
THIS PERFORMANCE BOND OF 50'000.00 USD/UNIT WILL BE POSTED AFTER THE EVIDENCE OF FUND TO THE LIECHTENSTEINISCHE LANDESBANK A/F 4734459/1033301 ATT.MR KRATEROS VADUZ CODE VESA.
THE LETTER OF CREDIT WILL BE ESTABLISHT 5 BANKING DAYS AFTER RECIEPT OF CONFIRMED AND IRREVOCABLE PERFORMANCE BOND.

ARTICLE 11

INTERPRETATION AND ARBITRATION

IN CASE OF ANY DISPUTE BETWEEN THE PARTIES TO THIS CONTRACT CONCERNING THE MEANING OF ANY ARTICLE ORE ANY OTHER SUBJECT RELATING TO THIS CONTRACT BOTH PARTIES WILL FIRST ATTEMPT TO SOLVE THE DISPUTE BETWEEN THEMSELVES.
SHOULD SUCH CONSILIATORY DISCUSSIONS FAILS, THE DISPUTE WILL BE REFERED TO AND SETTLED BY AN ARBITRASION COURT SET UP IN DEN HAAG HOLLAND.ALL ARBITRATION PROCCEDINGS SHALL BE CONDUCTED IN ENGLISH LANGUAGE.

ARTICLE 12

END-USER CERTIFICATE / EXPORT LICENCE

THE SUPPLIER MUST FURNISH A VALID DOCUMENTS AS END-USER CERTIFICATE/EXPORT LICENCE(FOR THE MANUFACTURE COUNTRY) FOR THE REPUBLIC OF ARGENTINA.
THE SUPPLIER CONFIRM THE FREE SALE WITHOUT ANY CLAUSE OF RESTRICTION AND DELIVERY FOR THE REPUBLIC OF ARGENTINA.

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / C.S.T.M. & S.E.R.I.C.

ARTICLE 13

DOCUMENTATION

A COMPLETE UP TO DATE AND OFFICIAL DOCUMENTATION FOR EACH UNIT OF THE MANUFACTURE, ABOUT THE UTILISATION AND THE PREVENTIVE AND CORRECTIVE MAINTENANCE MUST BE SUPPLIED WITH THE MATERIAL.

ARTICLE 14

MODIFICATION OF CONTRACT

THIS CONTRACT MUST NOT BE MODIFIED OR VARIED BY ANY ORAL AGREEMENT OR REPRESENTATION MADE BY EITHER PARTY TO THE OTHER BEFORE OR AFTER THE EXECUTION OF THIS CONTRACT OR OTHERWISE THAN BY AN INSTRUMENT IN WRITING OF CONCURRENT OR OF SUBSEQUENT DATA HERETO SIGNED AND DELIVERED BY DULY AUTHORIZED REPRESENTATIVES OF EACH OF THE PARTIES.

ARTICLE 15

SECRECY

THE PURCHASER IS OBLIGED TO TREAT ANY INFORMATION AND KNOWLEDGE BE OBTAINED RESULTING FROM THIS CONTRACT IN STRICT CONFIDENCE.

FOR SAFETY REASONS AND SECRECY, IT WILL BE NECESSARY TO ESTABLISHT A PROFORMA CONTRACT WITH THE SAME CONTRACT NR FOR OFFICIAL USE AS L/C BANK COMUNICATIONS ETC.
THIS PROFORMA CONTRACT HAS ABSOLUT NO OTHER VALIDITY AS MENTIONED BEFORE.
THE UNIC VALID CONTRACT IS THIS CONTRACT AND THE TERMS OF IT;

~~THE L/C #1 SIGHT for Official use can be drawn now by presenting the~~

~~1. Co~~
~~2. Insp. Certificate~~

THE LETTER OF CREDIT FOR OFFICIAL USE CAN BE DRAWN UPON PRESENTATION OF THE FOLLOWING DOCUMENTS:

- COMMERCIAL INVOICE IN SIX COPIES

- INSPECTION CERTIFICATE SIGNED BY CAP;CARLOS TESTA

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / CSTM & SERIC

ARTICLE 16

ENTRY IN FORCE

THIS CONTRACT MUST ENTER IN FORCE, UNDER THE FOLLOWING CONDITIONS AND TIME SHEDULE:

SIGNASIGNATURE OF THIS PRE CONTRACT NR GPCB 31396 RA

EVIDENCE OF FUNDS CONFIRMED BY A FIRST CLASS BANK AT LEAST 3TH SEPT.

OPPENING OF A CONFIRMED IRREVOCABLE PERFORMANCE BOND

ENTRY IN FORCE OF THIS CONTRACT

OPENING OF THE LETTER OF CREDIT IRREVOCABLE AND CONFIRMED

INSPECTION, ACCEPTANCE AND DELIVERY IN THE FOLLOWING 30 DAYS

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / C.S.T.M. & S.E.R.I.C.

ARTICLE 17

SIGNATURE

AS PROOF OF AGREEMENT, BOTH PARTS SIGN TWO (2) COPIES OF SAME KIND, IN ENGLISH LANGUAGE, IN THE PLACE AND DATE INDICATED.
THE SELLER KEEPS ONE (1) COPIE, AND SO DOES THE BUYER.

M U R I, THE 20TH AUGUST 1982

CENTRO STUDI TRANSPORTI MISSILISTICI
19A R O M A ITALY

MR DR GLAUCO PARTEL

S.E.R.I.C.
00040 P O M E Z I A ITALY
MR CARLO BERTONCINI

ARTCO INTERNATIONAL
3074 M U R I / BERN
MR RICHARD AESCHBACH

THIS CONTRACT HAS A TOTAL OF 12 PAGES

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / C.S.T.M. & C.E.R.I.C.

ANNEXE I

I N S P E C T I O N C E R T I F I C A T E

	UNDER CONTRACT NR	:	GPCB 31396 RA
	DATED	:	20 TH AUGUST 1982
REFERENCE	OUR INVOICE NR	:	_____
	DATED	:	_____
	TOTAL AMOUNTING TO	:	USD$_____

HEREBY CERTIFIES THAT THE EQUIPMENT SHIPPED ACCORDING TO THE ABOVE INVOICE HAS BEEN INSPECTED, FOUND IN CONFORMITY WITH THE QUALITY REQUIREMENTS STIPULATED IN ARTICLE NR OF THE CONTRACT NR GPCB 31396 RA AND QUALIFIED FOR DELIVERY.

CONTRACT - NR GPCB 31996 RA

ARTCO INTERNATIONAL / C.S.T.M. & S.E.R.I.C.

ANNEXE II

PERFORMANCE BOND EMMITED BY A PRIME BANK OF THE SELLER TO THE BANK OF THE BUYER

DEAR SIRS,

YOU CONCLUDED A CONTRACT NR GPCM 31396 RA WITH

CENTRO STUDI TRANSPORTI MISSILISTICI AND
SERIC SOCIETE D'ENTRETIEN RECHERCHES INDUSTRIELLES ET COMMERCIALES

ON 20 TH AUGUST £982 FOR THE DELIVERY OF "THE CONTRACT"
AT THE PRICE OF TOTAL UNITED STATES DOLLARS ;;;;;;;;.....

AS SECURITY FOR THE DUE PERFORMANCE OF THE DELIVERY, AN INDEMNITY BY A BANK SHALL BE FURNISHED.

AT THE REQUEST OF ~~C.S.T.M. AND C.E.R.I.C.~~, WE HEREWITH IRREVOCABEL UNDERTAKE TO PAY YOU ON FIRST DEMAND, WAIVING ALL RIGHTS OF OBJECTION AND DEFENCE ARISING FROM THE CONTRACT, ANY AMOUNT UP TO:

USD_____(IN WORDS_____)

UPON RECEIPT OF YOUR WRITTEN CONFIRMATION THAT C.S.T.M. AND C.E.R.I.C. HAVE NOT DELIVERED THE ORDERED MERCHANDISE OR NOT DELIVERED SUCH MERCHANDISE AS SPECIFIED IN THE CONTRACT;

FOR THE PURPOSE OF IDENTIFICATION, ANY CLAIM HEREUNDER HAS TO B BE PRESENTED THROUGH A FIRST RATE BANK AS INTERMEDIARY CONFIRMING THA THAT THE SIGNATURES ON SUCH CLAIM ARE BINDING YOUR FIRM.

OUR UNDERTAKING IS VALID UNTIL

_____1982

AND EXPIRES IN FULL AND AUTOMATICALLY IF YOUR WRITTEN CONFIRMATION IS NOT IN OUR POSSESSION ON OR BEFORE THAT DATE.

THIS UNDERTAKING IS GOVERNED BY SWISS LAW, PLACE OF JURISDICTION IS GENEVA.

OPERATION P A M P A
****

C O N T R A C T NR 91182 ST

BETWEEN

THE BUYER : ARTCO INTERNATIONAL
CO/ LIECHTENSTEINISCHE LANDESBANK
VADUZ LIECHTENSTEIN

AND

THE SELLER : KRATEROS ESTABLISHMENT
CO/ LIECHTENSTEINISCHE LANDESBANK
VADUZ LIECHTENSTEIN

THE CONTRACTORS AUTHORIZED TO SIGN THE FOLLOWING DOCUMENTS ARE:

FOR THE BUYER : DR MARTIN LOOSLI
MR RICHARD AESCHBACH

FOR THE SELLER: DR GLAUCO PARTEL
MR CARLO BERTONCINI

CONTRACT NR 91182 ST

ARTCO INTERNATIONAL / KRATEROS ESTABLISHMENT

ARTICLE 1

SCOPE OF SUPPLY

THIS IS TO AGREE THAT SELLER AGREES TO SELL AND BUYER AGREES TO BUY UNDER WORKMANSHIP AND STANDARDS OF AEROSPACIALE FRANCE SPECIFICATIONS AND ACCORDING TO THE TERMS INCLUDED IN THIS CONTRACT A QUANTITY OF:

TOTAL 52 AM-39 EXOCET MISSILES AIR-SURFACE IN STANDARD CONFIGURATION COMPLETE NEW PRODUCTION MANUFACTURED IN 1982/83 WITH ITS LOG BOOKS/WORKSHOP CERTIFICATE/MANUFACTURE GUARANTEE AND TECHNICAL HANDBOOKS FOR USER AND MAINTENANCE.

THE MISSILES COMPLETE ARE DELIVERED AS FROM THE MANUFACTURER IN ORIGINAL BOX.

PARTIAL SHIPMENT AUTHORIZED SEE ART 7

ARTICLE 2

PRICE

THE PRESENT CONTRACT (52 AM-39 EXOCET MISSILES) IS FOR THE AMOUNT OF UNITED STATES DOLLARS 51'220'000.00 ACCORDING TO THE PROFORMA INVOICE NR 91182 ST.

AM - 39 EXOCET MISSILES COMPLETE MANUFACTURED IN 1982 / 83 WITH ITS LOG BOOKS AND TECHNICAL HANDBOOKS FOR USERS AND MAINTENANCE.
IN DOLLARS OF UNITED STATES OF AMERICA:

USD$ 985'000.00 PER UNIT

ARTICLE 3

DEFINITION OF PRICE

ALL THE GOODS SHOULD BE SOLD AS PER PACKING SPECIFICATIONS MENTIONED IN THIS CONTRACT.

PRICES ARE F.O.B. AFRICAN AIRPORT

CONRACT NR 91182 ST

ARTCO INTERNATIONAL / KRATEROS ESTABLISHMENT

ARTICLE 4

PAYMENT

PAYMENT WILL BE MADE BY TWO IRREVOCABLE/CONFIRMED/TRANSFERABLE LETTER OF CREDITS AT SIGHT TO BE OPENED BY:

LIECHTENSTEINISCHE LANDESBANK
VADUZ LIECHTNESTEIN

THIS LETTERS OF CREDIT AT SIGHT CAN BE DRAWN AS FOLLOWING:

A.FIRST LETTER OF CREDIT (SEE ART 7)

THIS LETTER OF CREDIT WILL BE VALID FOR 45 DAYS FROM ITS OPENING, AND WILL BE ISSUED FOR 12 UNITS

FOR A TOTAL AMOUNT OF **USD 11'820'000.00**

AND CAN BE DRAWN AT SIGHT AS FOLLOWS:

1.A. 20 % OF THE TOTAL AMOUNT UPON PRESENTING OF:
INSPECTION CERTIFICATE SIGNED BY THE BUYER'S CHIEF INSPECT
ORIGINAL CARRIER RECEIPT SIGNED BY THE CAPTAIN OF AIRCRAFT

2.A. 80 % AGAINST SIMPLE SELLER RECEIPT AFTER 7 DAYS OF THE DATE OF INSPECTION CERTIFICATE AND CARRIER RECEIPT.

B.SECOND LETTER OF CREDIT (SEE ART 7)

THIS LETTER OF CREDIT WILL BE VALID FOR 8 MONTHS FROM ITS OPENING AND WILL BE ISSUED FOR 40 UNITS

FOR A TOTAL AMOUNT OF **USD 39'400'000.00**

AND CAN BE DRAWN AT SIGHT AS FOLLOWS:

1.B. 20 % OF THE INVOICED AND SHIPPED AMOUNT UPON PRESENTING OF:
INSPECTION CERTIFICATE SIGNED BY THE BUYER'S CHIEF INSPECT
ORIGINAL CARRIER RECEIPT SIGNED BY THE CAPTAIN OF AIRCRAFT

2.B. 80 % OF THE INVOICED AND SHIPPED AMOUNT AGAINST SIMPLE RECEIPT AFTER 7DAYS OF THE DATE OF INSPECTION CERTIFICATE AND CARRIER RECEIPT.

THE CARRIER RECEIPT HAS TO BE CONTERSIGNED BY THE BUYER'S CHIEF INSPECTOR.

ARTICLE 5

TAXES AND RETENTIONS

THE SUPPLIER ABSOLVES THE PURCHASER FROM ANY RESPONSABILITY FOR PAYMENT OF EXPORT TAXES OR DUTIES, VAT OR ANY SUCH CHARGES THAT MAY BE LEVIED ON THE MATERIALS FOR THE PURPOSE OF EXPORTATION.

X ADDENDUM TO ART. 8

SHOULD THE BUYER NOT ACCEPT ONE OR MORE UNITS AFTER THE TEST-BENCH-CHECK HE HAS BEGIN THE NOTIFICATION OF HIS BANKERS TO RETURN PERSONALLY THE FAMILY UNIT OR UNITS AND TO HAVE THEM EXCHANGED AGAINST NEW ONES PROVIDED BY THE SELLER AT THE DELIVERY POINT (AFRICAN AIRPORT)

CONTRACT NR 91182 ST

ARTCO INTERNATIONAL / KRATEROS ESTABLISHMENT

ARTICLE 6

TRANSFER OF PROPERTY

THE LEGAL TITLE OF THE MATERIAL WILL BE TRANSFERED TO THE BUYER AFTER LODING ON BORD THE AIRCRAFT AND SIGNATURE OF THE DOCUMENTS MENTIONED IN ARTICLE 4.

ARTICLE 7

DELIVERY SHEDULE

A. FIRST DELIVERY : 12 UNITS WITHIN 30 DAYS AFTER OPENING OF THE LETTER OF CREDIT.

B. SECOND DELIVERYS : 40 UNITS. AFTERWARDS MIN. 5 UNITS PER MONTH STARTING 30 DAYS AFTER THE FIRST DELIVERY.

ARTICLE 8

INSPECTION AND ACCEPTANCE

A. VISUAL INSPECTION

THE VISUAL INSPECTION, WILL BE CARRIED OUT AT THE DELIVERY POINT AFRICAN AIRPORT.
THE CHIEF INSPECTOR OF THE BUYER'S HAS TO ISSUE AFTER THE VISUAL INSPECTION HAS BEEN CARRIED OUT AN INSPECTION CERTIFICATE CONFIRMING THAT THE INSPECTED GOODS ARE IN CONFORMITY TO THE BUYER'S REQUIREMENTS AS PER ARTICLE 1 OF THIS CONTRACT.

B. ACCEPTANCE

THE ACCEPTANCE WILL BE MADE IN BUYER'S COUNTRY ACCORDING TO THE MANUFACTURER SPECIFICATIONS ON THE ORIGINAL TEST BENCH; THE ABOVE ACCEPTANCE HAS TO BE MADE WITHIN 7 DAYS AS FROM VISUAL INSPECTION CERTIFICATE DATE.

SHOULD THE BUYER NOT NOTIFY HIS BANKERS WITHIN THIS PERIOD, THAT HE REFUSES THE FINAL ACCEPTANCE OF THE MATERIAL AS PER ARTICLE 1 MENTIONED, THE MATERIAL IS IRREVOCABELY ACCEPTED. ALL DOCUMENTS AS WORKSHOP CERTIFICATE/ORIGINAL AEROSPACIALE MANUFACTURER GUARANTEE CERTIFICATES AND LOG BOOKS FOR EACH UNIT WILL BE HANDED OVER WITH THE GOODS BY THE VISUAL INSPECTION.

ARTICLE 9

GUARANTEE

ALL EQUIPMENTS MUST COME FROM THE FACTORY IN BRAND NEW AND PERFECT SERVICEABLE CONDITIONS AND FROM NEW CURRENT PRODUCTION 1982/83. EVERY UNIT WILL BE FOLLOWED BY THE FOLLOWING DOCUMENT:

- WORKSHOP CERTIFICATE
- MANUFACTURER'S GUARANTEE (ORIGINAL AEROSPACIALE)
- LOG BOOK FOR EACH UNIT

CONTRACT NR 91182 ST

ARTCO INTERNATIONAL / KRATEROS ESTABLISHMENT

ARTICLE 10

FORCE MAGEURE

ONLY ACCEPTED FOR WAR OR REVOLUTION IN THE DELIVERY COUNTRY.

ARTICLE 11

PERFORMANCE BOND

THE SELLER CONFIRM IRREVOCABELY TO EXECUTE THUGH HIS BANK TO THE BANK OF THE BUYER'S A PERFORMANCE BOND OF USD 50'000.00 (FIFTYTHAUSEND) PER ORDERED UNIT.
THIS PERFORMANCE BOND OF 50'000.00 PER UNIT WILL BE FIRST ADVISED BY THE SELLER'S BANK .TO THE BUYER'S BANK THAT THE PERFORMANCE BOND IS AVAILABLE AND WILL BE AUTOMATICALY AND SIMOULTANEOUSLY OPERATIVE WITH THE OPENING OF THE LETTER OF CREDIT, SUBJECT TO CONTRACT.

ARTICLE 12

DOCUMENTATION

A COMPLETE UP TO DATE AND OFFICIAL DOCUMENTATION FOR EACH UNIT OF THE MANUFACTURE, ABOUT THE UTILISATION AND THE PRE-VENTIVE AND CORRECTIVE MAINTENANCE MUST BE SUPPLIED WITH THE MATERIAL.

ARTICLE 13

SECRECY

THE PURCHASER IS OBLIGED TO TREAT ANY INFORMATION AND KNOWLEDGE RESULTING FROM THIS CONTRACT IN STRICT CONFIDENCE.

FOR SAFETY REASONS AND SECRECY, IT WILL BE NECESSARY TO ESTABLISHT A PROFORMA CONTRACT/INVOICE WITH THE SAME CONTRACT NR FOR OFFICIAL USE AS L/C BANK COMUNICATIONS ETC.
THIS PROFORMA CONTRACT/INVOICE HAS ABSOLUTELY NO OTHER VALIDITY AS MENTIONED BEFORE.
THE UNIC VALID CONTRACT IS THIS CONTRACT AND THE TERMS OF IT

PROFORMA INVOICE NR 91182 ST

52 34/A DRILLING TOOLS EQUIPMENT EACH TOOL COMPLETE WITH:

MILLING CATTERS, DRILLS, BROACHES, DRILL BITS, KELLIES TURNTABLES, NUMERICAL CONTROL DRILLÇOLLAR, PISTON PUMPS SWIVELS JOINTS, WHIPSTOCKS, FLUID - POWERED TURBINES

ATTENTION

ART. 14 MODIFICATIONS AND IMPROVEMENTS

SHOULD THE MANUFACTURER make any MODIFICATIONS OR improvements TO THE MISSILES before ALL THE MISSILES AS PER this CONTRACT ARE DELIVERED AND SHOULD THEREFORE THE WORK INCREASE THE EXISTING PRICE FOR THE NEW MODIFICATIONS AND OR IMPROVEMENTS ONLY THE BUYER AGREES TO PAY THE ADDITIONAL CHARGES BUT ONLY FOR IMPROVEMENTS OR MODIFICATIONS BUT NOT FOR NORMAL PRICE INCREASES DURING THE PERIOD OF THE CONTRACT

CONTRACT NR 91182 ST

ARTCO INTERNATIONAL / KRATEROS ESTABLISHMENT

ARTICLE 14

SIGNATURE

AS PROOF OF AGREEMENT, BOTH PARTS SIGN TWO COPIES OF SAME KIND, IN ENGLISH LANGUAGE, IN THE PLACE AND DATE INDICATED.

ZURICH, THE 10TH NOVEMBER 1982

FOR THE BUYER

DR MARTIN LOOSLI

RICHARD AESCHBACH

FOR THE SELLER

DR GLAUCO PARTEL

CARLO BERTONCINI

CONTRACT - NR GPCB 31396 RA

ARTCO INTERNATIONAL / C.S.T.M. & C.E.R.I.C.

ANNEXE I

INSPECTION CERTIFICATE

REFERENCE

UNDER CONTRACT NR : GPCB 31396 RA

DATED : 20 TH AUGUST 1982

OUR INVOICE NR : _____

DATED : _____

TOTAL AMOUNTING TO : USD$_____

HEREBY CERTIFIES THAT THE EQUIPMENT SHIPPED ACCORDING TO THE ABOVE INVOICE HAS BEEN INSPECTED, FOUND IN CONFORMITY WITH THE QUALITY REQUIREMENTS STIPULATED IN ARTICLE NR OF THE CONTRACT NR GPCB 31396 RA ANB QUALIFIED FOR DELIVERY.

TELEX MESSAGE

E WILLIAMS

[illegible] OMMING BRANDNEW DIRECT FROM THE
PRODUCER+
THE NET PURCHASE PRICE IS USD 700 000.- PER UNIT FOB AIRPORT EUROPE+
IF NECESSARY THE LOUNCHERS ARE AWAILABLE AND INCLUDED IN PRICE+
WE HAVE CONCLUDED TOTAL 40 UNITS TO BE FEEE DELIVERED IN TWO
PARTS OF 20 UNITS EACH FIRST UNIT IMMEDEATE AND SECOND IN ABOUT
TWO WEEKS+
THE MERCHANDISE IS ACCOMPAINED OF FOLLOWING DOCUMENTATION:
1. ORIGINAL FACTORY CERTIFICATE OF GUARANTEE+
2. LOGBOOK
3. TST AND EXAMINATION CERTIFICATE OF AIRWORTHINESS+
4. SERIALNUMBER INDEX+
LOADING AND CERTIFICATE CONTROL CAN BE MADE BY THE BUYER OR HIS
REPRESENTATIVE UPON DELIVERY AT THE DELIVERY PLACE+
PAYMENT CONDITIONS AS AGREED UPON DELIVERY BY BANCERS CHEQUE+
USD 200 000.- IN ADVANCE IN CASH UPON RECEIPT OF EU CERTIFICATE+
THIS AMOUNT IS INCLUDED IN THE TOTAL COST+
PLEASE BE ADVISED THAT THE STANDARD CHERTERED BANK HAMBURG
MR. HEINCKE HAS NO ORDER FROM THE SIDE OF THE BUYER TO RECEIVE
THE BANK CONFIRMATION FROM SELLERS BANK+PLEASE ADVISE AND MAKE
SURE THAT MR. WILLIAMS AUTHORISED BY BUYER TO ACT IN STANDARD BANK
HAMBURG+
KIND REGARDS
CARL VILLAVICENCIO
HOTEL RESERVATION FOR MR. WILLIAMS MADE IN PLAZA HOTEL HAMBURG
WHICH IS ROUND THE CORNER OF OUR OFFICE+

213872 AGIME D*
MAINF I AA73412

KRATEROS
AUGUST 24TH, 1998204533599+++++++++++++++++++++++++++++++
24/08 11.56
33599 ARTCO CH
616917 OCEANI I

TO: ARTCO INTERNATIONAL
POURTALES STRASSE 45
CH 3974 MURI/BERN
SWITZERLAND

PROFORMA INVOICE NO. 25T82

DATE AUGUST 24TH, 1982

~~REF: CONTRACT NO. GPGB 31396 RA~~

PRODUCT NO.	DESCRIPTION	QUANTITY	UNIT PRICE IN U.S.DOLLARS
34/A	DRILLING TOOLS EACH TOOL COMPLETE WITH:- MILLING CATTERS, DRILLS, BROACHES, DRILL BITS, KELLIES, TURNTABLES, NUMERICAL CONTROL DRILL COLLARS, PISTON PUMPS, SWIVELS JOINTS, WHIPSTOCKS, FLUID - POWERED TURBINES.	30 - 52	955.000.--

KRATEROS
AUGUST 24TH, 1982

33599 ARTCO CH
616917 OCEANI IDURATA 003.3
0

SYDNEY 2330 HRS 6/7

ATT: GLAUCO/IVAN

I HAVE HAD A FOUR WAY CONFERENCE TLP CALL WITH SELLERS. SUMMARY AS FOLLOWS:-

A) IT WILL BE IMPOSSIBLE TO FINALISE MATTERS WITHIN THE 72 HOUR TIME LIMIT SET BY BUYERS. IT WILL TAKE 72 HOURS FOR SELLERS TO GET RELEVANT 20 UNITS INTO CONVINIENT STORAGE/WAREHOUSE FOR INSPECTION AND SELLERS PLAN IS TO WAREHOUSE/INSPECT UNITS AT AIRPORT OF DEPARTURE SO AS TO MAKE EXPORT OF GOODS WITH NOT LOSS OF TIME. ALSO RE JDUTCHER CHECK INFORMATION RE CLEARANCE WILL ONLY BE HAD BY SELLERS SECURITY BY WEDNESDAY GMT. I HAVE BEEN ASKED TO PERSONALLY GUARANTEE PERSON ABOVE, BUT CANNOT ..... CAN YOU ? .. IF YOU CAN, SEND ME A TELEX CONFIRMING THAT YOU BOTH PERSONALLY VOUCH FOR DUTCHER, AND HIS CLIENTS. THIS MAY SAVE US ONE DAY.

B) RE KTT FROM SELLERS BANK .... I SPOKE WITH GENERAL MANAGER OF LOCAL OFFICE OF BANK TOGETHER WITH STAFF MEMBER FROM EMBASSY . WE CAN POSSIBLY ARRANGE WITH MAIN OFFICE CHARTERED BANK EITHER IN HONG KONG/MANILA/OR BANGKOK TO SEND TELEX TO THEIR BRANCH IN HAMBURG UNDER CODE ''WALLIS'' FOR HEINKE AS FOLLOWS: QUOTE ON INSTRUCTIONS FROM OUR CLIENT .... WE ADVISE THAT RE CODE ''WALLIS'' DETAILS ARE AS FOLLOWS: TIME.... DATE.... PLACE.... UNQUOTE.... OR IF SELLERS NEED MORE THAN THE 72 HOURS... QUOTE ... RE CODE ''WALLIS'' UNABLE COMPLETE ARRANGEMENTS WITHIN REQUESTED 72 HOURS FOR INSPECTION. WILL NEED MINIMUM ..... HOURS/DAYS. UNQUOTE GLANCO/IVAN WE ARE DOING OUR UTMOST TO HAVE EITHER ONE OR THE OTHER BANK TLXS SENT OUR WEDNESDAY OUR TIME SO THAT BUYERS WILL HAVE THIS ON CHARTERED BANK HAMBURG TLX FIRST THING WEDNESDAY MORNING YOUR TIME. PLS ADVISE ON TLX TO ME WHAT YOU THINK ABOUT EITHER OF TWO ABOVE TLXS.

C) PAYMENT TERMS DISCUSSED ON PHONE OK. GLANCO/SELLERS REP AT GLANCOS BANK ETC/ETC.

D) DEPARTURE POINT... SELLER WILL NOT GIVE ME THIS UNTIL BUCTHER CHECKS OK. THEY TOLD ME HOWEVER THAT IF BUYERS ALREADY HAS PAPERS FOR DEPARTURE FROM ANY AIRPORT THEIR COUNTRY, CHANGE OF THIS TO NEW AIRPORT THEIR COUNTRY CAN BE DONE IN COUPLE OF HOURS BY EITHER BUYER OR PLANE CAPTAIN.

E) I WILL BE AT 667-2377 AT 2200 HRS SYD. TIME. HOLD TIGHT WE ARE ALMOST THERE.

REGARDS
EUGENE.

616217 OCEANI IVVVVT

...
MQQ7173412++++
29/Q6 15.45
MAINFT AA734124
616Q17 OCEANI I

ATT EDDIE/EUGENE

RE AIRCRAFT FOR EX.

REGISTRATION NO. EL/AIW
NATIONALITY LIBERIAN
TYPE CARAVELLE 6
CAPTAIN: HEINZ SPRENGER - PASSPORT NO. F 5642838
NATIONALITY = GERMAN (WEST)
DATE OF ISSUE 15/1Q/1981
CO-PILOT: WOLF WOHLMUTH - PASSPORT NO.F 1354595
NATIONALITY WEST GERMAN
DATE OF ISSUE 23/4/198Q
FIRST OFFICER: JUERGEN HASENKAMP - PASSPORT NO D 6954692
NATIONALITY WEST GERMAN
DATE OF ISSUE 28/1/198Q
KIND REGARDS
GLAUCO/IVAN
MAINFT AA73412
616Q17 OCEANI I....

QQ2Q

DURATA QQ1.5
O

14/07 17.18
MAINFT AA734124
616917 OCEANI I

ATT EUGENE
RE EXO
IN VIEW OF THE FACTS/RESULTS WHICH HAVE LED TO THE FAILURE OF THIS OPERATION WHOES RESPONSIBILITY BELONGS ONLY AND EXCLUSIVELY ON YOU/SELLERS SIDE, WE WOULD LIKE TO POINT OUT CLEARLY OUR CONDITIONS FOR FUTURE OPERATIONS, ESTABLISHED ON THE BASIS OF A COMPLETE MUTUAL TRUST/CONFIDENCE:

A) YOUR MAIN FUNCTION IS TO FIND OUT RELIABLE SUPPLIERS FOR THE MATERIALS.

B) OUR MAIN FUNCTION IS TO FIND RELIABLE BUYERS.

IN VIEW OF THE ABOVE POSITIONS THE RECIPROCAL DUTIES ARE TO BE THE FOLLOWING:-

1- UPON OUR REQUEST YOU WILL PROVIDE PRICE/TERMS/CONDITIONS OF SELLERS, WHICH WE WILL SUBMIT TO OUR CLIENT.

2- AFTER BUYER'S ACCEPTANCE OF THE OFFER, YOU WILL ENABLE US TO HANDLE THE OPERATION DIRECTLY WITH THE SELLER WHOM YOU WILL PASSOVER TO US.

3- ALL NEWS/INFORMATION/PERSONS INVOLVED IN THE OPERATION WILL BE EXCHANGED BETWEEN US IN ORDER TO CHECK AND PROTECT THE DEAL FROM ALL SIDES.

NOW SINCE THE SECOND OPERATION FOR THE SUPPLY OF 20 EXO'S IS STILL UNDERWAY, WE DEEM IT NECESSARY TO HAVE CONTACT WITH THE KEYMAN OF THE OWNER'S COUNTRY (IN CASE ZAIR IS STILL VALID,MR AMIR BUSSOF) IN ORDER TO PLAN ALL OUR STEPS IN THE SAFEST WAY TO REACH OUR COMMON OBJECTIVE. FOR YOUR INFO YOU HAVE TO KNOW THAT FUNDS FOR THE SECOND OPERATION ARE BEING DEPOSITED THESE DAYS AND WE WILL PROCEED ONLY IF WE ALL COMPLY WITH THE ABOVE POINTS.
AWAITNING YOUR RUSH REPLY.
KIND REGARDS
GLAUCO/IVAN....

0041

DURATA 004.1
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616Q17 OCEANI I....5Q3.23 *
616Q17 OCEANI I
ATT GLAUCO/IVAN
A) I CANNOT AND WILL NOT ACCEPT ANY RESPONSIBILITY FOR THE HAPPENINGS AN PARIS, BECAUSE I WAS NOT THERE. HOWEVER I HAVE MADE SURE YOUR BUYER WILL NOT GO THRU WITH HIS PURCHASE NOW, AS THE NOW KNOWN DESTINATION IS COMPLETELY UNACCEPTABLE,AND THE ARRANGEMENTS I ORIGINALLY MADE FOR THE EUC HAVE BEEN WITHDRAWN.
B) I CANNOT ACCEPT YOUR TERMS AND CONDITIONS FOR CO OPERATION AS PER YOUR TELEX OF 14/7. IF IN THE FUTURE I NEED TO BUY OR NEED TO SELL AND VICE VERSA, I WILL INFORM YOU, AND IF TERMS CANNOT BE AGREED ON THERE WILL BE NO DEAL.
C)YOUR P.S. IS SURPRISING CONSIDERING OUR LONG ASSOCIATION, BUT AS THEY SAY, IT TAKES TWO TO TANGO.
REGARDS EUGENE
MAINFT AA73412T

SYDNEY 15/7/82

ATTN : GLAUCO/IVAN

TKU YR TLX RE EXO ..

THERE ARE STILL ANUMBER OF POINTS I AM PERSONALLY CHECKING OUT IN PARIS/HAMBURG RE EXO ONE, SUCH AS WHY HALLAUER WAS ALLOWED TO SEE DUTCHER ALONE FOR OVER ONE HOUR WHILST ALL OF U WAITED IN THE LOBBY OF THE HOTEL AND WHY FALSE STORIES WERE TOLD OF HALLAUERS PROFESSIONAL BACKGROUND ETC/ETC. MY REP IS LEAVING SYDNEY FRIDAY AND I SHOULD HAVE THE WHOLE PICTURE BYTHE WEEKEND.

RE YR SUGGESTIONS EXPO 2 ... FOR THIS ONE I AM PERSONALLY GOING TO BE THERE ... SO U CAN KEEP YR BUYER AND I WILL KEEP MY SELLER TILL WE MEET AT THE INSPECTION. HOWEVER I WILL GIVE U MY TERMS AND CONDITIONS NOW...

A) I HAVE ALREADY ARRANGED WITH MY ZURICH BANK TO ACCEPT CONFIRMATION OF FUNDS ETC, AND MY BANK WILL TLX BACK ONLY CONFIRMING ACKNOWLEDGEMENT OF BYERS BANK TELEX I WILL GIVE U FULL BANK ADDRESS/OFFICER/CODE ETC AND COMPLETE TEXT OF WHAT I WANT FROM BUYER, WHEN U INFORM ME U ARE READY..

B) I WILL PERSONALLY BE IN EUROPE AND GIVE U/YR BUYER 72 HOURS NOTICE OF DATE OF INSPECTION NOTE DATE ONLY YOUR BUYER AND ONE OTHER IDENTIFIED PERSON ONLY WILL BE PICKED UP AT A DESIGNATED TIME/PLACE BY ME AND TAKEN TO THE INSPECTION SITE. YOUR BUYER/ OTHER PERSON SHOULD HAVE WITH THEM A CERTIFIED BANK CHEQUE IN US DOLLARS DRAWN ON A PRIME BANK IN PARIS FOR THE FULL AMOUNT THE TRANSACTION. AFTER INSPECTION AND ACCEPTANCE AT WAREHOUSE/ STORAGE AT AIRPORT, BUYER HANDS OVER CHEQUE TO ME.. I WILL CLEAR IT AT DRAWER BANK TOGETHER WITH BUYERS MAN AND FROM THE BANK TLP THE GO AHEAD TO MY SELLER AT THE AIRPORT.

C) RE AIRCRAFT :

IF BUYER WANTS TO USE HIS OWN THIS IS FINE, BUT I WILL AS ADVISED ABOVE GIVE U/BUYER 72 HOURS

THEN POSITION NOTICE AND U CAN AIRCRAFT IN THE COUNTRY. AIRPORT DETAILS WILL ONLY BE GIVEN ON DATE OF INSPECTION. I CAN OFFER U A 707 FOR THIS WORK WHICH I WILL POSITION AT THE AIRPORT FOR USD 300,000 TO BE PAID AT THE SAME TIME AS SELLERS GET PAID. THE CHOICE IS YOURS.

D) I CANNOT AGREE TO 72 HOUR DEADLINES .. FOR ME TO DO THIS MYSELF I WILL NEED A MINIMUM OF 10 BANKING DAYS AFTER CONFIRMATION OF FUNDS IN MY BANK.

E) LANGUAGE/TRANSLATION DIFFICULTIES OF DOCUMENTATION AT INSPECTION IS NOT MY PROBLEM. THE BUYERS ASSISTANT AT INSPECTION AND WHO GOES WITH ME TO THE BANK FOR CHEQUE CLEARANCE MUST BE ABLE TO HANDLE THIS PROBLEM.

F) GLAUCO/IVAN ... I DO NOT WANT TO KNOW THE NAME OR ANYTHING ABOUT YR BUYER I WILL ACCEPT YOUR WORD.. LIKEWISE MY SELLER REMAINS ANONYMOUS. THE ONLY TIME THEY WILL MEET IS AT THE INSPECTION. THIS WAY I WILL NOT SIT IN A HOTEL LOBBY FOR 1 HOUR WHILST SELLER AND BUYER ARRANGE TERMS TO CUT OUR THROATS '!.

WHEN U ARE READY AND U ACCEPT ABOVE TERMS LET ME KNOW AND I WILL THEN MAKE THE NECESSARY ARRANGEMENTS. TILL SUCH TIME ALL OFFERS SUBJECT TO PRIOR SALE.

REGARDS

OPTMRQ
616Q17 OCEANI I

MAINFT AA73412

SYD 16/7/82

ATTN : GLAUCO/IVAN

TKU YR TLX 15 JULY

I AM WAITING TO HEAR WHAT U HAVE TO SAY.

AT 13.QQ HRS SYD TIME JULY 16TH I GOT INFORMATION FROM VERY RELIABLE INTEL SOURCE THAT BUTCHER HAS DONE DEAL WITH WITH HALLAUER. IF THIS IS SO AND I HAVE NO REASON TO DOUBT MY SOURCE - IT GOES TO SHOW WHAT A BUNCH OF AMATEURS EVERYONE WAS IN ALLOWING BUTCHER/HALLAUER TO MEET.

REGARDS

EUGENE
616Q17 OCEANI I
MAINFT AA73412T

QQ71/3412+++
16/07 17.19
MAINFT AA73412+
616Q17/ OCEANI I

ATT EUGENE
RE QAQ 1
CONCERNING YOUR TLX 15/7WE POINT OUT AGAIN THAT THE RESPONSIBILITY OF THE EVENTUAL FAILURE ARE ONLY AND EXCLUSIVELY YOURS, SINCE YOU ARE THE SOLE SUPPLIER.
THEREFORE WE EMPHASIZE AGAIN THAT WE CAN WORK ONLY ACCORDING TO THE POINTS DETAILED IN OUR TLX DTD 14/7.
CONCERNING YOUR TLX 16/7 SINCE YOU CLAIM THAT DEAL HAS BEEN CONCLUDED WITH OUR BUYER, AND SINCE YOU ARE THE SUPPLIER AND THEREFORE YOU ARE RESPONSIBLE FOR ALL THE PERSONS IN YOUR CHANNEL, NOW WE DEMAND YOU TO SETTLE AT ONCE OUR COMMISSIONS.
REGDS
GLAUCO/IVAN

P.S.
REMEMBER THIS CASE IS NOT A MATTER OF LEGS BUT HEADS. GLAUCO.+
MAINFT AA73412
616Q17 OCEANI I....

QQ22

DURATA QQ2.2
T

QPMRY +
616Q17 OCEANI I
87930 COATS TH

22.7.82.

ATTN. DR. GLAUCO PARTEL/IVAN GALLILEOS

TKS YOU T/2Q/7 TO OBTAIN NECESSARY CLEARANCE PAPERS SELLER REQUIRES LETTER OF INTENT I HVE SUGGESTED TO SELLER WE COULD ONLY SUPPLY THIS L. OF I. FROM BUYERS BANK ON BEHALF OF THEIR CLIENT TO WHOM IT MAY CONCERN IF YOU CAN SUPPLY AS ABOVE PLS ADVISE AND WE CAN THEN GET FURTHER DETAILS.

KIND REGARDS, LLOYD THOMAS
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AN IWAN :
BITT : ICH BRAUCH FUER DIE TESTGERAETE ZU BEKOMMEN EINEN KAPI-
TALNACHWEIS . DANN IST ALLES OK:
ABER BITTE SCHNELL,DENN MEIN MANN ,FAEHRT AM SANMSTAG INS AUS
LAND FUER 14 TAGE.
BIS DAHIN MUSS ALLES OK SEIN:
DANN DIE ADRESSE VON
KRATEROS-
DEVELOPMENT AND FINANCIAL ESTABLISHMENT
FL-9491 RUGGELL
FUERSTENTUM LIECHTENSTEIN

RUFE MICH BITTE AN:
GRUS OTTO:
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AN OCEANI :
ZU HAENDEN VON HERRN DR.GLAUCO BARTEL :
VOLLMACHT:
ICH OTTO BARCHET-GESCHAEFTSFUEHRER -UND VERWALTUNGSRAT DER FIRMA KRATEROS, LISCHTENSTEIN-RUGGELL, ERTEILE IHNEN VOLLMACHT ZUM ABSCHLUSS-UNTERZEICHNUNG DES VERTRAGES IN SACHEN VEGA ----------
ICH BIN MIT 5 MIO. US DOLLAR ANZAHLUNG AUS 3QX 6QQ.QQQ US S DOLLAR EINVERSTANDEN, ZAHLBAR BEI VERLADUNG.
DAS GANZE MUSS AUF BANK LIECHTENSTEIN -STAATSBANK STEHEN,
DER BETRAG GEHT OHNE DIE RUECKERSTATUNG A UF 18 MIO .US DOLLAR:
WAS DARUEBER IST WIRD BANKMAESIG ZURUECK ERSTATTET:
DAFUER GEBEE GEBE ICH DEN AUFTRAG , WENN DAS L:C -STEHT:
PLUSS MEINER PROVISION VON US-DOLLAR - VON 225Q.QQQ .-:
---------:----------
DER BRO---- BRIEF GEHT HEUTE ERSRT AB , MEINE TOCHTER HATT IHN B.---
NICHT EINGEWORFEN BEI DER POST:
ENTSCHULDIGUNG DAFUER:

ICH HOFFE DASS ALLES KLAR GEHT, DEN TRANSPORTVERSICHERUNG SBETRAG BEKOMME ICH AUSGERECHNET .GEBE SOFORT TELEX:
GRUS OTTO

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2/9 17.33

09/09 10.04 :
016017 OCEANI I

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AN OCEANI :
ZU HAENDEN VON IWAN:
GUTEN MORGEN,HABE DIE PREISE FUER DICH: 93 000
AUFHAENGE -SCHIENE FUER DIESEN TYP: US-DOLLAR 57.000.- FUER 2 STUECK
DIESER TYP KANN RECHTS UND LINKS 2 TRAGEN:ALSO 4 INSGESAMMT:
ES GEHEN ABER AUCH NUR 2: 85.000
DIE ELEKTRONIK DAFUER KOSTET PRO FLUGZEUG BEI 2 SCHIENEN,
BEIT BEI ENTFERNUNG VON 1 KM US-DOLLAR 52.000 : 248 000
UND BEI ENTFERNUNG EN BIS 25 KM US-DOLLAR 152.000 : PRO 2 STUECK:
ES WAERE GUT,SCHNELLE BESTELLUNG ZU BEKOMMEN,DA DAS WERK 52 STUECK
AUF LAGER HATT, DER REST DER PRODUKTION JEDEEN MONAT 15 STUECK
WIRD IM VORAUS VERTRAGLICH VERKAUS ---VERKAUFT UND DANN AUISGE-
LIEFERT: ALSO SCHNELLE BESTELLUNG:
DU MUST BEI DEN PREISEN ETWAS DRAUFSETZEN ,DAMIT WIR ETWAS VERDIENEN
ABER BITTE NICHT ZUC ZUVIEL:
ODER GLOBALVERDIENST AUSMACHEN:
GRUS OTTO:
+
217 OCEANI I

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09/09 15.18
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3748

ATT MR RICHARD AESCHBACH

RE: YOUR REQUEST FOR ATTACHMENT RAIL AND INBOARD ELECTRONICS.

WE CAN OFFER SPECIFIC ATTACHMENT RAILS BUILT ON PURPOSE TO FIT WITH THE F-5E.
THIS PARTICULAR AIRCRAFT, CONTRARY TO THE FRENCH MODELS WHICH CAN CARRY ONLY 2 MISSILES - 1 PER WING - IS ABLE TO CARRY UP TO 4 UNITS - 2 PER WING -

1- RAIL ATTACHMENTS FOR TWO UNITS IS USD 82.000.--

2- INBOARD ELECTRONICS FOR EACH AIRCRAFT AND FOR 2 RAILS COSTS:-
   A) UP TO A DISTANCE OF 1 KM USD 75.000.--
   B) UP TO A DISTANCE OF 25 KM USD 220.000.--

PLS NOTIFY US HOW MANY OF ABOVE UNITS BUYERS REQUIRE.

KIND REGARDS
DR GLAUCO PARTEL

P.S.
I PREZZI DI CUI SOPRA SONO COMPRENSIVI DELLA SUA COMMISSIONE COME SEGUE:-
A) AGGANCIO USD 2.000.--
B) ELETRONICA FINO AD 1 KM = USD 2.000.--
C) ELETRONICA FINO AD 25 KM = USD 7.000.--
IN ATTESA DI UNA SUA PRONTA AZIONE, ATTENDIAMO SUO NOTIZIE.
CORDIALITA'
PARTEL

WEL RCVD?[illegible]398'000'%R

OK BIBIGRAZIE CIAO+- 003.1
T

616Q17 OCEANI I
33599 ARTCO CH
ATT.DR.GLAUCO PARTEL / CARLO BERTONCINI

3744

FROM: R.AESCHBACH / DR M.LOOSLI

REF.:CONTRACT NR 91182 ST 1Q.11.82

ECCO IL TESTO DA NOI DESIDERATO DELLA BANCA:

QUOTE:

ARTCO INTERNATIONAL

BESTAETIGUNG

BETRIFFT: VERTRAG NR 91182 ST VOM 1Q.11.82
52 34/A DRILLING TOOLS EQUIPMENT COMPL.
USD 985'QQQ.QQ PER COMPL.EQUIPMENT TOT.USD51'22Q'QQQ.QQ

HIERMIT BESTAETIGEN WIR IHNEN, DASS UNTER DER VORAUSETZUNG UND NACH BESTAETIGTEM EINGANG DES L/C FUER DEN OBEN ERWAEHNTEN VERTRAG WIR IHNEN EINE UNWIEDERRUFLICHE LIEFERGARANTIE VON USD 5Q'QQQ.QQ (FUENZIGTAUSEND)PRO EINHEIT BANKMAESIG BESTAETIGEN WERDEN.
DIESE LIEFERGARANTIE WIRD IHNEN GLEICHZEITG MIT DEM BESTAETIGTEM EINGANG DES L/C ZU VERFUEGUNG GESTELLT.
DIESE LIEFERGARANTIE NIMMT PROPORZIONAL MIT DEN ERFOLGTEN UND BESTAETIGTEN(ACCEPTANCE)LIEFERUNGEN(TEILIEFERUNGEN)AB.

LIECHTENSTEINISCHE LANDESBANK
UNTERSCHRIFT

UNQUOTE

VI PREGUIAMO DI FARE IL NECESSARIO, AFINQUE NON SUCCEDA PIU DEGLI EQUIVOCHI.L'AVOCCATO E IN ATTESA DI QUESTA CONFIRMAZIONE AL PIU PRESTO POSSIBILE PER PARTIRE DOVE SAPPETE .

SALUTATIONI
ARTCO INTERNATIONAL
R.AESCHBACH
616Q17 OCEANI I
33599 ARTCO CHO

3745

12/11 18.41
33599 ARTCO CH
616Q17 OCEANI I

ATT SIG. RICARDO AESCHBACH
EQUIVOCO GENERATO IN BANCA DOVUTO AD ERRATA INTERPRETAZIONE DA CARLO A IVAN E DA IVAN A KRATEROS SU LA QUESTIONE DELLA LETTERA DA VOI RICHIESTA.
INSPIEGABILE COMPORATAMENTO DI GERNER E SOTTO ESAME, EMERGE CHE UN CANALE CONCORENTE A KRATEROS HA UN CONTO PRESSO LA STESSA BANCA IN OLTRE CONTRARIAMENTE A QUANTO AFFERMATO DA GERNER OTTO KRANZ EST PROKURIST DELLA BANCA.
INFORMEREMO SUI SVILUPPI.
CORDIALITA'
DR PARTELNDURATA QQ1.3
M

3746

PRI

EXOCET - VESA

NET	600.000	52	=	31.200.00
OTTO	75000	"	=	3.900.00
H.R.	10.000	"	=	520.00
NOI (4)	200.000	"	=	10.400.00
AESCHBACH	25.000	"	=	1.300.00
SERVIZI	70.000	"	=	3.640.00
	980.000		=	50.960.00

870,000 per 52 EXO
+ [illegible]

19 AGO. 1982

3747

EXOCET-VEGA

EFFETTIV

Net	600.000 . 52 =	31.200.000	
Otto	75.000 . 52 =	3.900.000	
H.R.	10.000 . 52 =	520.000	
Aeschbach	25.000 . 52 =	1.300.000	
Bertoncini	50.000 . 52 =	2.600.000	
Cortegiani	50.000 . 52 =	2.600.000	
Servizi	55.000 . 52 =	2.860.000	
Partel	50.000 . 52 =	2.600.000	) dalla quota comune
Galileo	50.000 . 52 =	2.600.000	
Partel	7.500 . 52 =	390.000	) dalla quota sellers
Galileo	7.500 . 52 =	390.000	
		50.960.000	

3748

	Net	Con noi	Con Aeschbach
Aggancio	57.000	80.000	82.000
Elettronica 1 km	52.000	73.000	75.000
Elettronica 25 km	152.000	213.000	220.000

Zurich Airport Hilton

Avv Martin LOOSLI

Tel.
0041-1-8581642

Schweizerischer Bankverein
Société de Banque Suisse
Società di Banca Svizzera
Swiss Bank Corporation

Opening hours: Monday-Friday 07.00–20.00
Saturday 07.00–13.00

Sie finden uns in der Lobby

Notre banque se trouve dans le hall

You will find us in the lobby

EUC per Exocet: Somalia o Kenya. Kenya!

Operazione gestita dalla Balbello Corp. di Zurich (che metteva il P/bond).

Lui, Otto, pessimistico sull'esito in quanto non ha fiducia nei francesi.

In origine i 52Exo erano di Müller. Questi gli aveva mostrato un documento del Kenya (Signal Corps). Quando si accorse che era fasullo (intanto, però, si era fatto il primo contratto con Aeschbach), contattò il suo Partner della Arateros a Salonicco che lo mise in contatto con l'ambasciata greca a Bruxelles. Questi lo introdussero all'addetto militare del Kenya a Bruxelles che giovedi 18 telefonò all'Aerospatiale prendendo appuntamento per l'indomani (andava ad ordinare gli Exo!). Aereo con flag Ghana.

Müller è di Berggischgladbach

Otto mostra un documento fasullo della Hermes Shipping PVBA, E. Van Dykkaai 10, 2000 Antwerpen, tlx. 32938 B, tel. 031-321275 (non firmato) ma col nome di Jan Verswyver in cui si offrivano 30 Exo a 300.000 dollari! L'offerta era indirizzata ad una ditta del New Jersey.

Balbello Corporation
108 Seefeldstrasse, CH 8008 Zurich
Tel. 01-472635

Nella riunione del 29/10/82 i seguenti partecipanti:

Adolf Wienke	D-6000, Frankfurt-Rodermark, Willi Leuschner Strasse
Adolf Huck	CH 1631 Hanteville Fr.
Otto Barchert	D-6751 Börrstadt, Schittgasse 12
Karlheinz Oettershagen	D-5948 Schmallenberg 11 Schanze 16

redigono un verbale da cui risulta che offrono 116 M48A5 al prezzo unitario di 850.000 dollari, piu circa 18 milioni di $ di EUC, più 8,5 milioni di $ di trasporto.

Questo è tutto quanto Otto dimostra di avere.

XXXII

A BOMB-ARABI

La documentazione in questione concerne le trattative per la vendita, da parte del venditore autorizzato BARTOLOMEY di tre bombe atomiche, agli stati arabi, preferibilmente la Siria.

Come asserito dal PARTEX si trattava di un'operazione si innestava in una pressione politica su Israele per calmare iniziative di questo paese non gradite agli americani.

OFFERTA

Il documento che segue contiene i termini dell'offerta dei tre ordigni nucleari, da vendere per il tramite del PARTEL sul conto:

- TRADE DEVELOPMENT BANK - Luxenbourg
  telex 2621 - Tel. 41893 - Att.ne GLAUCO PARTEL
  passaport H063381.

Da fissare incontro in Lussemburgo tra venditore e compratore, escluso Israele e Sud Africa.

Allegata è la protezione di commissione.

OFFER

N°3 ATOM BOMBS AS PER FOLLOWING CHARACTERISTICS:

WEIGHT: 90 KG OUTSIDE
ENRICHED 40 KG POWER 235
POWER 20 MT/TNT
SIZE 41" x 11"
THE WHOLE UNIT IS COVERED BY LEAD CASING FOR SAFETY.
CAN BE USED ONLY FROM AIRCRAFT.

DELIVERY WILL BE EFFECTED IN THE BUYER'S COUNTRY
THE 3 UNITS ARE BEING ASSEMBLED NOW AND WILL BE READY FOR DELIVERY SIX WEEKS AFTER THE 60% DRAWDOWN OF PAYMENT AS DETAILED BELOW

NET PRICE FOR THE 3 UNITS DELIVERED IS USD 924 MILLIONS

OPERATION

FIRST STEP

A RWA WITH FULL RESPONSIBILITY OF A PRIME BANK WILL BE EFFECTED FOR THE FULL AMOUNT OF MONEY UNDER CODE "GEM" ON THE

TRADE DEVELOPMENT BANK - LUXEMBOURG
TELEX 2621 - TELEPHONE 41893
ATTN. GLAUCO PARTEL, PASSPORT H063381

SECOND STEP

AT THE MEETING BETWEEN BUYER AND SELLER AT T.D.B., IF BUYER IS NOT SATISFIED HE TAKES BACK HIS RWA AND GOES AWAY.

IF ON THE CONTRARY HE IS SATISFIED, A CONFIRMED, IRREVOCABLE, TRANSFERABLE AND DIVISIBLE SEVERAL TIMES LETTER OF CREDIT WILL BE OPENED UNDER CODE "GEM". THIS LETTER OF CREDIT IS TO BE ISSUED IN FAVOUR OF GLAUCO PARTEL AND WILL PERMIT AN IMMEDIATE DRAWDOWN OF 60% OF THE TOTAL VALUE OF THE LETTER OF CREDIT AS A HOLDING DEPOSIT.

BEFORE SAID DRAWDOWN TAKES PLACE, THE BUYER WILL SEND A MAXIMUM OF 3 EXPERTS TO THE SELLER'S PRODUCTION PLANT WHERE THEY WILL FOLLOW ALL STEPS OF PRODUCTION WHICH TAKES SIX WEEKS FOR COMPLETION.

THIRD STEP

AFTER COMPLETION AND TESTING, THE 3 UNITS WILL BE HANDED OVER UNDER THE MOST STRICT SAFETY MEASURES AND UPON DELIVERY THE BALANCE OF 40% OF THE VALUE OF THE LETTER OF CREDIT WILL BE PAID.

NOTES

ANY ADDITIONAL AMOUNT ADDED TO OUR NET PRICE WILL BE UNCONDITIONALLY GUARANTEED AND NOMINEES (FROM BUYER'S SIDE) TO THE BENEFIT OF WHOM THE L/C IS TO BE DIVISIBLE WILL BE COMMUNICATED BEFORE THE MEETING IN LUXEMBOURG BETWEEN BUYER AND SELLER.

BUYER MUST PROVIDE THE NAMES OF PERSONS WHO WILL WATCH AND SUPERVISE THE CONSTRUCTION OF THE 3 UNITS IN TIME, BECAUSE IT IS NECESSARY TO PROVIDE FOR THEM VISAS, PERMITS ETC. THESE PERSONS WILL HAVE TO STAY SIX WEEKS IN THE PLANT UNTIL THE CONSTRUCTION IS COMPLETED.

COUNTRIES TO BE ABSOLUTELY EXCLUDED FROM THIS DEAL:
ISRAEL - SOUTH AFRICA.

C O M M I S S I O N P R O T E C T I O N

I TH E UNDERSIGNED, AND ON BEHALF OF THE BENEFICIAL OWNERS, HEREBY GUARANTEE UNCONDITIONALLY THAT, SUBJECT TO THE SUCCESSFUL COMPLETION/PURCHASE OF THE OFFERED ARMAMENTS, I WILL IRREVOCABLY PAY THE UNDER LISTED SUMS:
U.S.DOLLARS 17Q.QQQ(ONEHUNDREDSEVENTYTHOUSAND) PER UNIT M48A5
U.S.DOLLARS 6QQ.QQQ(SIXHUNDREDTHOUSAND) PER UNIT BELL AH-1G
U.S.DOLLARS 27.QQQ.QQQ(TWENTYSEVENMILLIONS) FOR FOUR FRIGATES
AND THE EQUIVALENT OF 1Q% (TEN PERCENT) ON ALL OTHER MATERIALS WHICH WILL BE PURCHASED TO BE PAID TO YOUR SSIGNEES AND OR NOMINEES.

FURTHERMORE, I ALSO GUARANTEE UNCONDITIONALLY THAT, ANY ADDITIONAL AMOUNT OVER AND ABOVE OUR REQUESTED PRICE, SAID AMOUNT WILL BE PAID TO NOMINATED ASSIGNEES AND/OR NOMINEES.

REMARK: THE PRICE OF THE THREE A-BOMBS IS NET AND ANY COMMISSIONS ARE TO BE ADDED.

ALL PRICES FOR THE OFFERED MATERIALS ARE NOT NEGOTIABLE. THE ARMAMENTS IN QUESTION ARE NOT AVAILABLE FROM ANY OTHER SOURCE IN THE WORLD UNLESS THEY COME THROUGH MY CHANNEL.

IN WITNESS THEREOF.

- 7.1.82 -

Nel telex in questione il Partel camunica al Giovannelli i termini della questione.

790201+++

07/01 09.00
790201 GIOVE I✠
615017 OCEANI I

C O N F I D E N T I A L
==========

ATT SIG. GIOVANNELLI

POWER OF THE 3 UNITS IS THE SAME OF THE JAPANESE ORIGINAL ONES.
D (20 KILOTONS EACH UNIT)
DELIVERY WILL BE EFFECTED IN THE BUYER'S COUNTRY.
THE 3 UNITS ARE BEING ASSEMBLED NOW AND WILL BE READY FOR DELIVERY
IN THE FIRST WEEK OF MARCH.
TESTING WILL BE EFFECTED IN A' NEUTRAL COUNTRY OF EUROPE AT THE
PRESENCE OF SELLER AND BUYER REPS/EXPERTS.
SELLING PEOPLE WILL ARRANGE FOR TRANSPORTATION.
THIS UNIT HAVE NOT BEEN OFFERED ELSEWHERE.
NET PRICE FOR THE 3 UNITS DELIVERED IS USD 924 MILLLIONS
DEPOSIT OF USD 462 MILLIONS . ON DELIVERY THE BALANCE WILL BE PAID.
KIND REGARDS
DR. G. PARTEL

PS

NEL DETTO PREZZO EST COMPRESA LA SUA COMMISSIONE PARI A USD 4.6 MILI
ONI.
CORDIALITA'
DOTT PARTEL✠
790201 GIOVE I
615017 OCEANI I
DURATA 004.1

- 25. 1. 82 -

Il telex, tra Giovanelli/e Partel, conferma appuntamento in Amsterdam per il 27.1. e stabilisce le modalità di accrediti (per 924 milioni di dollari compresa la commissione), da effettuare sulla banca sopra indicata, da dividere poi su due conti: conto venditore e conto escrow.

25/01 11.48
790201 GIOVE I
616017 OCEANI I

U R G E N T E RRR

ATT. SIG. GIOVANNELLI

CONFERMOLE ARRIVO NEGOZIATORE VENDITORE AD AMSTERDAM MERCOLEDI'
27 GENNAIO . DOPO CONTATTATOMI PROSEGUIRA' PER LUSSEMBURGO
DOVE PRESENZIEREMO LEI ED IO.

RIEPILOGO SITUAZIONE ECONOMICA FINANZIARIA DELLA TRANSAZIONE
COME SEGUE:

1) PREZZO TOTALE DELLE 3 UNITA', COMMISSIONE COMPRESA, EST
   US DOLLARS 924 MILIONI.

2) LA META' DI QUESTA CIFRA CIOE' US DOLLARS 462 MILIONI VA
   DEPOSITATA ENTRO MERCOLEDI' 27 CORR. SULLA:
   TRADE DEVELOPMENT BANK - LUXEMBOURG
   TELEX 2621 TDELUX-LU
   TELEFONO 418.93
   ATTENTION : GLAUCO PARTEL

   DIVIDENDO L IMPORTO IN QUESTIONE IN DUE PARTI CHE ANDRANNO SU
   2 CONTI, RISPETTIVAMENTE US DOLLARS 225 MILIONI (CONTO VENDITOR
   US DOLLARS 237 MILIONI (CONTO ESCROW)

3) IL SALDO DI US DOLLARS 462 MILIONI VERRA' PAGATO ALLA CONSEGNA
   DEI MATERIALI, DIVIDENDOLO NELLE STESSE PARTI DI CUI AL PUNTO 2

RIMANGO IN ATTESA DI SUE TEMPESTIVE NOTIZIE.
CORDIALITA'
DOTT. GLAUCO PARTEL

BEN RICEVUTO ??RRRRRRRRRRRRRRRR
*
790201 GIOVE I
616017 OCEANI I
DURATA 003.3

- 7.2.82 -

Il telex è tra PARTEL/GALILEOS e AUGENE ed in esso si accenna a un incontro in Roma al massimo livello.

QQ7138Q29++++
CCC
QQ7138Q29++++
Q7/Q2 22.16
YEAS AA38Q29O
DER

DURATA QQQ.1
QQ7138Q29++++
Q7/Q2 22.17
YEAS AA38Q29+
616Q17 OCEANI I

ATTN BERT FOR EUGENE
THE NEXT THREE STEPS ARE ENVISAGED AS FOLLOWS:-

1-COMMUNICATION CONFIRMING EVERYTHING APPROVED AND POSSIBLY NAME OF BANK FROM WHICH FINANCING IS TO BE EFFECTED, IS EXPECTED WITHIN TOMORROW.

2-MEETING IN ROME AT TOP LEVELS TO SETTLE THE WHOLE MATTER AND PROTECT INTERESTS OF BUYER IS EXPECTED BY WEDNESDAY OR THURSDAY. (IN THIS STAGE GLAUCO IS EXPOSED PERSONALLY)

3-MEETING IN LUX SOON AFTER TO ENTER AND CONCLUDE ACTUAL DEAL WITH SELLER.

REST ASSURED THAT WE WILL ADVISE YOU STEP BY STEP ON EACH DEVELOPMENT
BEST REGARDS
GLAUCO/IVAN+
YEAS AA38Q29
616Q17 OCEANI I.....

QQ21

DURATA QQ2.Q
V

- 18.2.82 -

Il telex tra PARTEL e AUGENE indicherebbe acquirenti arabi.

Nel telex si fa cenno a trattativa per la vendita di mercurio rosso con destinazione Libia.

P.T. • TELEGRAMMA • ARRIVO P.T. • TELEGRAMMA • ARRIVO P.T.

ØØ7138Ø29++++
18/Ø2 19.2Ø
YEAS AA38Ø29+
616Ø17 OCEANI I

3784

ATTN BERT/EUGENE/EDDIE
WITH REF TO PHONE CALLS:-

1- IF SELLERS ARE IN A HURRY (PARTICULARLY WITH ARAB MENTALITY) IT IS UNFORTUNATELY QUITE UNLIKELY TO CLOSE PROPERLY ANY DEAL WHATEVER.

2- CONCERNING YOUR NEW REQUIREMENT TO HAVE NEW POTENTIAL BUYER TO PAY AN IMMEDIATE CASH THIS IS SOMETHING BEYOND A NORMAL COMMERCIAL ETHICS, PARTICULARLY SINCE THE DECISIONS ARE TAKEN FAR AWAY FROM HERE.

3- WE HAVE APPROACHED A NEW GROUP AND WE WILL HEAR ABOUT THEIR INTEREST TOMORROW. (THIS GROUP IS BEYOND ANY INTERFEARENCE AS EXPLAINED IN FOLLOWING POINT 4).

4- PLS ALSO BEAR IN MIND THAT A POSSIBILITY FOR THE DELAYS OR OTHER MATTERS INVOLVED COULD BE IMPUTED TO THE ORIGINAL LEAK WE HAD AT THE VERY ONSET OF THIS DEAL.

BEST REGARDS
GLAUCO/IVAN
P.S.

BY THIS OPPORTUNITY I ASK IF YOU CAN SUPPLY FOR DESTINATION LIBYA (MONEY ALREADY AVAILABLE IN EUROPE) THE FOLLOWING:-

QUANTITY 15-2ØKG
MERCURY RED
DENSITY 15.87
ISOTOP 185.87
RN/SIGMA +/- Ø.67
ABS + P Ø.5
FFGAMMA Ø.345
REACTION GTS 1Ø23
CREATION K Ø.ØØØ1

EXPECTED PRICE BY BUYER IS USD. 45Ø.ØØØ THOUSANDS PER KG.
KIND REGARDS
GLAUCO+
YEAS AA38Ø29
616Ø17 OCEANI I....

ØØ34

DURATA ØØ3.4
M

- 18.2.1982 - 3765

Il telex in questione -trascritto in Italiano dalla Guardia di Finanza di Roma (sequestrato in una microfilmazione al GALILEOS)- è tra PARTEL e L.B. ALBERTI; si evidenziano le modalità da seguire per l'operazione. Il Codice è "GEM".

L'incontro dovrà avvenire presso la Banca DEVELOPMEN BANK LUXEMBURG.

Anche in tale telex si fa cenno alla fornitura alla Libia di 15/20 Kg. di mercurio rosso. Si precisa al riguardo che i soldi sono già disponibili in Europa.

N. .....

Serie N - Mod. 252

MODULO PER MESSAGGIO

Per uso del Centro o Stazione di 3766

QUALIFICA PER COMP.	QUALIFICA PER CONOSC. *DIFFERITO*	GRUPPO DATA-ORARIO	ISTRUZIONI PER IL MESSAGGIO VIA FILO
DA (FM) NUPOGUARFI CENTRALE ROMA			PREFISSO : GR.
A (TO) G.I. TRIBUNALE TRENTO -Dott. Carlo PALERMO - (TRAMITE NUPOGUARFI TRENTO)			CLASSIFICA DI SEGRETEZZA
			NUMERO DEL MITTENTE

PERCO (INFO)

C'E' IL SIGNOR L.B. ALBERT PER FAVORE?

RISERVATISSIMO

ALL'ATTENZIONE DEL SIGNOR L.B.ALBERT

LA CONTATTERO' TELEFONICAMENTE DOMANI 19.2. INTORNO ALLE ORE 10 ANTIMERIDIANE .

SPERO CHE PER QUELL'ORA LEI AVRA' GLI ULTERIORI SVILUPPI SUL "PAGATEL".

NEL FRATTEMPO SE LEI HA UN ACQUIRENTE SONO AUTORIZZATO AD OFFRIRLE QUANTO SEGUE:

- N° 3 BOMBE ATOMICHE AVENTI LE SEGUENTI CARATTERISTICHE:
  - PESO 90 KG. ESTERNO
  - 40 KG POTENZA DI 235 ARRICCHITO
  - POTENZA 20 MT/TNT
  - DIMENSIONI 4 POLLICI X 11 POLLICI
  - L'INTERO ELEMENTO E' COPERTO DA IMBALLO IN PIOMBO PER LA SICUREZZA
  - PUO' ESSERE USATO SOLTANTO DA AEREO.

Pagina ..... di ..... pagine | Messaggio di riferimento ..... Classificato ☐ si ☐ no | Nome del compilatore | Ufficio

Per uso dello operatore		Data	Ora	Sistema	Operatore		Data	Ora	Sistema	Operatore	Firma dell'Ufficiale che autorizza la trasmissione / Grado
	R					T					

N. .....

Serie N - Mod. 252

MODULO PER MESSAGGIO

3767

Per uso del Centro o Stazione di .....

QUALIFICA PER COMP.	QUALIFICA PER CONOSC.	GRUPPO DATA-ORARIO	ISTRUZIONI PER IL MESSAGGIO
	DIFFERITO		

DA (FM)

PREFISSO GR.

A (TO)

CLASSIFICA DI SEGRETEZZA

NUMERO DEL MITTENTE

PERCO (INFO)

- 2° foglio -

LA SPEDIZIONE, SARA' EFFETTUATE NEL PAESE DELL'ACQUIRENTE.
I TRE ELEMENTI SONO IN FASE DI ASSEMBLAGGIO E SARANNO PRONTI PER LA SPEDIZIONE 6 SETTIMANE DOPO IL RITIRO DEL 60% DEL PAGAMENTO COME IN SEGUITO DESCRITTO.
COSTO NETTO DEI TRE ELEMENTI SPEDITI: 924 MILIONI DI $ U.S.A.

M O D A L I T A'

PRIMO: "RWA" CON PIENA RESPONSABILITA' DI UNA BANCA DI INTERESSE PRIMARIO SARA' EFFETTUATO PER L'INTERO IMPORTO SOTTO IL CODICE GEM SULLA:
TRADE DEVELOPMENT BANK - LUXSEMBOHRG TLX 2621 TEL. 41893
ALL'ATTENZIONE:
GLAUCO PARTEL, PASSAPORTO NR. H 063381.
SECONDO: ALL'INCONTRO COL VENDITORE PRESSO LA T.D.BANK, L'ACQUIRENTE SE NON E' SODDISFATTO, SI RIPRENDE IL SUO "RWA" E VA VIA.
SE, NEL CASO CONTRARIO E' SODDISFATTO DOVRA' APRIRE SOTTO IL CODICE "GEM" UNA LETTERA DI CREDITO, CONFERMATA IRREVOCABILE,

Pagina ..... di ..... pagine

Messaggio di riferimento .....

Cifrato ☐ sì ☐ no

Nome del compilatore

Ufficio

Per uso dello stabilimento	R	Data	Ora	Sistema	Operatore	T	Data	Ora	Sistema	Operatore	Firma dell'Ufficiale che autorizza la trasmissione
											Grado

N. .....

Serie N - Mod. 252

MODULO PER MESSAGGIO

0768

Per uso del Centro o Stazione di .....

QUALIFICA PER COMP.	QUALIFICA PER CONOSC. *DIFFERITO*	GRUPPO DATA-ORARIO	ISTRUZIONI PER IL MESSAGGIO
DA (FM)			PREFISSO GR.
A (TO)			CLASSIFICA DI SEGRETEZZA
			NUMERO DEL MITTENTE

PERCO (ISPO)

- 3° FOGLIO -

TRASFERIBILE E DIVISIBILE, DIVISIBILE VARIE VOLTE.

LA LETTERA DI CREDITO DOVRA' ESSERE EMESSA IN FAVORE DI GLAUCO PARTEL

E DOVRA' CONSENTIRE UN RITIRO IMMEDIATO DEL 60% DEL VALORE TOTALE

DELLA LETTERA DI CREDITO COME DEPOSITO (CAPARRA).

PRIMA CHE AVVENGA TALE RITIRO, L'ACQUIRENTE POTRA' MANDARE UN MASSIMO

DI TRE ESPERTI ALLA FABBRICA DEL VENDITORE DOVE ESSI SEGUIRANNO

GLI STATI DELLA PRODUZIONE LA QUALE, RICHIEDE 6 SETTIMANE PER ESSERE

COMPLETA.

TERZO: DOPO IL COMPLETAMENTO ED I TEST, I TRE ELEMENTI SARANNO CONSE=

GNATI ADOTTANDO LE MISURE DI SICUREZZA PIU' SEVERE POSSIBILI

ED ALL'ATTO DELLA CONSEGNA IL SALDO DEL 40% DELLA LETTERA DI

CREDITO DOVRA' ESSERE PAGATO.

NOTE : - QUALSIASI IMPORTO ADDIZIONALE AGGIUNTO AL NS/ PREZZO NETTO

BOVRA' ESSERE GARANTITO INCONDIZIONATAMENTE E GLI INTESTA=

TARI (DALLA PARTE DELL'ACQUIRENTE) AL CUI BENEFICIO DOVRA'

ESSERE DIVISIBILE LA LETTERA DI CREDITO DOVRANNO ESSERE

Pagina ..... di ..... pagine	Messaggio di riferimento ..... Classificato ☐ si ☐ no	Nome del compilatore	Ufficio

Per uso dello operatore	R	Data	Ora	Sistema	Operatore	T	Data	Ora	Sistema	Operatore	Firma dell'Ufficiale che autorizza la trasmissione Grado

N. .....

Serie N - Mod. 252

MODULO PER MESSAGGIO

3769

Per uso del Centro o Stazione di .....

QUALIFICA PER COMP.	QUALIFICA PER CONOSC. *DIFFERITO*	GRUPPO DATA-ORARIO	ISTRUZIONI PER IL MESSAGGIO
DA (FM)			PREFISSO GR.
A (TO)			CLASSIFICA DI SEGRETEZZA
			NUMERO DEL MITTENTE

PERCO (INFO)

- 4° FOGLIO -

INDICATI PRIMA DELL'INCONTRO IN LUSSEMBURGO TRA ACQUIRENTE E VENDITORE.

- L'ACQUIRENTE DOVRA' COMUNICARE PER TEMPO I NOMI DELLE PERSONE CHE OSSERVERANNO E CONTROLLERANNO LA COSTRUZIONE DEI TRE ELEMENTI, PERCHE' E' NECESSARIO PROCURAR LORO VISTI, PERMESSI ECC.. QUESTE PERSONE DOVRANNO RIMANERE PER SEI SETTIMANE NELLA FABBRICA FINO AL COMPLETAMENTO DELL'ASSEMBLAGGIO.
- PAESI DA ESLUDERE ASSOLUTAMENTE DA QUESTA OPERAZIONE: ISRAELE E SUD AFRICA.

COLGO L'OCCASIONE PER CHIEDERLE SE LEI E' IN GRADO DI EFFETTUARE LA SEGUENTE FORNITURA CON DESTINAZIONE LIBIA.(SOLDI GIA' DISPONIBILI IN EUROPA):

. QUANTITA' 15/20 KG.
. ROSSO MERCURIO
. DENSITA' 15.87
. ISOTOPO 185.87

Pagina ..... di ..... pagine	Messaggio di riferimento ..... Cifrato ☐ si ☐ no	Nome del compilatore	Ufficio

Per uso dello operatore	R	Data	Ora	Sistema	Operatore	T	Data	Ora	Sistema	Operatore	Firma dell'Ufficiale che autorizza la trasmissione / Grado

N. .....

Serie N - Mod. 252

MODULO PER MESSAGGIO

Per uso del Centro o Stazione di ..... 377C .....

QUALIFICA PER COMP.	QUALIFICA PER CONOSC.	GRUPPO DATA-ORARIO	ISTRUZIONI PER IL MESSAGGIO
	DIFFERITO		

DA (FM) — PREFISSO CR.

A (TO) — CLASSIFICA DI SEGRETEZZA — NUMERO DEL MITTENTE

PERCO (ISPO)

-- 5° FOGLIO --

. RN/SIGMA +/- 0.67

. ABS + P 0,5

. FFGAMMA 0.345

. REAZIONE GTS 1023

. CREAZIONE K 0,0001

IL PREZZO CHE SI ASPETTA L'ACQUIRENTE E' DI $ U.S.A. 450.000

MIGLIAIA X KG.

DISTINTI SALUTI dr. G. PARTEL

Trasmette m.m. CARCIOFALO

Riceve brig. MARRI

ORE 10/15 del 13.4.1983

Pagina ..... di ..... pagine — Messaggio di riferimento ..... — Cifrato ☐ si ☐ no — Nome del compilatore — Ufficio

Per uso dello operatore	R	Data	Ora	Sistema	Operatore	T	Data	Ora	Sistema	Operatore	Firma dell'Ufficiale che autorizza la trasmissione / Grado

- 23.2.1982 -

Il telex è di tale arabo ABDULHADI AND KHATIB a TRIPPINI EMILIO e accenna all'interesse arabo alla trattativa.

Il PARTEL nel suo interrogatorio ha dichiarato che tale trattativa all'inizio generica, poi specifica, aveva l'indicazione - data a Galileos telefonicamente- che destinatario doveva essere la Siria.

Il Giovannelli venne a Roma ed incaricò Emilio Trippini, che si interessava per i siriani.

Incontri avvennero presso l'Albergo Borromini Dice il Partel:

"Il GIOVANNELLI da quanto capii era molto amico del direttore e dovevano conoscersi da lunga data. Anche il Bertoncini fu presente in quell'occasione e venne dal Giovannelli presentato al direttore. Era il marzo 1982. Quell'incontro fu però succeduto da altri incontri che avvennero sempre nello stesso luogo. In sostanza questi incnntri si protrassero tre giorni in uno degli incon

%

tri successivi al primo, il Giovannelli mi presentò un avvocato. Per identificarlo dato che non ne conosco il nome, preciso che da quanto appresi aveva difeso la famiglia Rotschild in relazione al ritrovamento di due cadaveri in provincia di Macerata di cui uno era il cadavere della principessa. Lo stesso avvocato mi fu presentato come console del Sultanato di Oman. Il Giovannelli disse ciò e l'avvocato lo confermò. In tale incontro si discusse della richiesta fattami della fornitura di tre bombe atomiche per la Siria ed il Giovannelli fece venire questo avvocato, il Trippini in varie successive riprese, ciò in quanto il Giovannelli riteneva che qualcuno di loro potesse avere agganci con la Siria. Era in particolare il Trippini la persona che aveva agganci in Siria."

3773

O.K.

0004912514+
NC
0004912514+
NC
0004912514+
NC
T PPROOWTORZT004912514+
NC
004912514+
NC
O
23/02 11.38 *
680485 FORMNI I
RCA FEB 23 0536
GDF 22595LE

859767.

23.2.1982

ATT: MR. TRIPPINI EMILIO

HAVE TLXD DIRECTLY TO ENG.GIOVANNI,SWITZERLAND, ON BEHALF OF HAVING CONFIRMATION FOR THE SUBMISSION OF FURTHER 50.000 TON ROUND STEELBAR OF SAME TERMS AND CONDITIONS OF EXISTING OFFER OF 10.000 TON, SHIPABLE IN 3-5 MONTHS MAX. CHOICE OF QTS IN RESPECT DIMS, IS BUYER'S OPTION PRICE SHALL BE NEGOTIATED IN DUE TIME.
NEED PROMPT CNFMN DUE OUR PARTNER ARRIVED SAUDIA ON ACCOUNT OF THIS DEAL. ABT OTHER BUSINESS, ITS OK AS CA PERFECTLY.
EXPECTING BE BACK TO ROME WITH OUR DELIGATES WITHIN /END NEXT WEEK. PLS BE BEST ASSURED AS ADVISE ALL FRIENDS.

BEST RGDS
ABDULHADI AND KHATIB
*
680485 FORMNI I

GDF 22595LE
.....

3774

- 11 marzo 1982-

Nel telex in questione l'EUGENE comunica al PARTEL con riferimento ai "TOJS" di avere ricevuto altre istruzioni dai venditori.

QQMWR ✠
G16017 OCEANI I
INTSY AA1Q1Q1

SYDNEY-MARCH 11.
FOR GLAUCO/IVAN.

TKU YR TLX MARCH 1Q.

RE VESSELS: AWAITING YOUR BANK ESCROW DETAILS PRIOR TO INFORMING SELLERS.
RE S7: HOPEFULLY SELLERS WILL HAVE STOCKS WHEN YOUR BUYERS REVERT FIRM. PLEASE ADVISE.
RE INDIA: IMPOSSIBLE TO QUOTE FOR INDIA AS RED TAPE THERE WILL MAKE YOU MAD. IF YOU HAVE GOT GOVERNMENT ORDER/PRICES THAT THEY WILL PAY THEN OKAY, IF NOT DO NOT BOTHER. WE HAVE TRIED IN INDIA FOR 1Q YEARS AND NEVER DID ONE DEAL
RE MORTARS: - SELLERS HAVE AGREED TO PROVIDE EUC FOR 5PCT, SO PLEASE ADVISE BUYERS OF THIS.
RE TOYS: - I AM GETTING NEW INSTRUCTIONS FROM SELLERS LATER TODAY. IT APPEARS THERE HAS ONCE AGAIN BEEN A MAJOR LEAK OF INFORMATION IN THE LAST 48 HOURS. AT THIS STAGE I DO NOT KNOW MORE DETAILS.

KIND REGARDS.
EUGENE.

✠
G16017 OCEANI I
VVVVM

- 11.03.1982 -

Trattasi delle nuove disposizioni sulle vendite dei tre ordigni ora sotto codice TOJ.

Il messaggio che segue è del PARTEL per tale Mr. FADY.

NO. 3 ATOM BOMBS AS PER FOLLOWING CHARACTERISTICS:

WEIGHT 9Q KG OUTSIDE
ENRICHED 4Q KG POWER 235
POWER 2Q MT/TNT
SIZE 41'' X 11''
THE WHOLE UNIT IS COVERED BY LEAD CASING FOR SAFETY, CAN BE USED ONLY FROM AIRCRAFT.

3777

DELIVERY WILL BE EFFECTED IN BUYER'S COUNTRY.
THE 3 UNITS ARE BEING ASSEMBLED NOW AND WILL BE READY FOR DELIVERY SIX WEEKS AFTER THE 6Q% DRAWDOWN OF PAYMENT AS DETAILED BELOW.

NET PRICE FOR THE 3 UNITS DELIVERED IS USD. 924 MILLIONS.

O P E R A T I O N

FIRST STEP: R W A WITH FULL RESPONSABILITY OF A PRIME BANK WILL BE EFFECTED FOR THE FULL AMOUNT OF MONEY UNDER CODE - G E M - ON THE

TRADE DEVELOPMENT BANK - LUXEMBOURG
TLX 2621
TEL 41893
ATTN. GLAUCO PARTEL, PASSPORT NO. HO63381

SECOND STEP: AT THE MEETING BETWEEN BUYER AND SELLER AT T.D.BANK, IF BUYER IS NOT SATISFIED HE TAKES BACK HIS RWA AND GOES AWAY. IF ON THE CONTRARY HS IS SATISFIED, A CONFIRMED, IRREVOCABLE, TRANSFERABLE AND DIVISIBLE LETTER OF CREDIT - DIVISIBLE SEVERAL TIMES - WILL BE OPENED UNDER CODE - GEM -. THIS LETTER OF CREDIT IS TO BE IN FAVOUR OF GLAUCO PARTEL AND WILL PERMIT AN IMMEDIATE DRAWDOWN OF 6Q% OF THE TOTAL VALUE OF THE L/C AS A HOLDING DEPOSIT.

BEFORE SAID DRAWDOWN TAKES PLACE, THE BUYER WILL SEND A MAXIMUM OF THREE EXPERTS TO THE SELLER'S PRODUCTION PLANT WHERE THEY WILL FOLLOW ALL STEPS OF PRODUCTION WHICH TAKES SIX WEEKS FOR COMPLETION.

THIRD STEP: AFTER COMPLETION AND TESTING, THE 3 UNITS WILL BE HANDED OVER UNDER THE MOST STRICT SAFETY MEASURES AND UPON DELIVERY THE BALANCE OF 4Q% OF THE VALUE OF THE L/C WILL BE PAID.

NOTES
- ANY ADDITIONAL AMOUNTS ADDED TO OUR NET PRICE WILL BE UNCONDITIONALL Y GUARANTEED AND NOMINEES (FROM BUYER'S SIDE) TO THE BENEFIT OF WHOM THE L/C IS TO BE DIVISIBLE WILL BE COMMUNICATED BEFORE THE MEETING IN LUXEMBOURG BETWEEN BUYER AND SELLER.

- BUYER MUST PROVIDE THE NAMES OF PERSONS WHO WILL WATCH AND SUPERVISE THE CONSTRUCTION OF THE 3 UNITS IN TIME, BECAUSE IT IS NECESSARY TO PROVIDE FOR THEM VISAS, PERMITS, ETC.
THESE PERSONS WILL HAVE TO STAY SIX WEEKS IN THE PLANT UNTIL THE CONSTRUCCTION IS COMPLETED.

- COUNTRIES TO BE ABSOLUTEDLY EXCLUDED FROM THIS DEAL:
  ISRAEL - SOUTH AFRICA.

NEW PROCEDURE OF OPERATION

SELLER'S REPRESENTATIVE WHOM WE MET ON 7, 8 AND 9 MARCH 1982 WAS UPSET AT THE WAY THIS MATTER WAS DRAGGED FOR SO LONG.
IT NOW APPEARS THAT AGENTS FROM THE TWO COUNTRIES (ISRAEL AND SOUTH AFRICA) WHOM WE WERE NOT TO SELL HAVE GOT DETAILS OF THE EQUIPMENT WHICH WE DISCLOSED AND WHICH OBVIOUSLY WERE GIVEN TO THEM BY ONE OF THE GROUPS INVOLVED.
SELLERS ARE NOW NOT REPEAT N O T WILLING TC HAVE ANYONE AT THE MANUFACTURING PLANT, EVEN IF 1QQ PERCENTOF THE MONEY IS PAID IN ADVANCE, BECAUSE THEY DO NOT TRUST ANYONE NOW. THEY ARE PREPARED TO SIT DOWN WITH BUYERS IN LUXEMBOURG AND TALK THE DEAL, ONLY IF 6Q PERCENT OF THE MONEY IS CONFIRMED IN ESCROW IN LUXEMBOURG.
IF BUYERS DO NOT WANT TO PROCEED AFTER MEETING IN LUXEMBOURG WITH SELLERS, ESCROW IS RETURNED TO BUYERS LESS ONE PERCENT OF ESCROW WHICH SELLERS ESTIMATE IS REASONABLE CHARGES FOR THEIR EXPENSES/TIME AND DISCLOSURE.
IN THIS WAY IT IS POSSIBLE TO SEE WHO IS REALLY INTERESTED TO PURCHASE AND WHO IS INTERESTED ONLY FOR OTHER REASONS.

DR. GLAUCO PARTEL
AUTHORIZED OFFICER
TLX: 616Q17 OCEANI I
TEL: Q6/42 38 33
ROME - ITALY

MARCH 11TH, 1982

BB) IN CASE OF 3 SPECIAL UNITS UNDER CODE TOY - FOR OBVIOUS REASONS SELLERS BANK CANNOT CONFIRM AVAILABILITY . THIS IS WHY SELLERS WANT FACE TO FACE MEETING IN LUXEMBURG, BUT ONLY AFTER ESCROW/LC HAS BEEN CONFIRMED AT TRADE DEV BANK.

ATT MR. FADY.

RE: 3 SPECIAL UNITS

TODAY I HAVE REPOTED TO MR. EMILIO SOME NEW DEVELOPMENTS AND FACTS CONCERNING THE UNITS IN QUESTION, WHICH HAVE BEEN DISCLOSED BY THE SELLERS. FOR SECURITY REASONS, UPON SUGGESTION OF MR. EMILIO THIS TLX IS FORWARDED TO YOU THROUGH OUR TLX NO. WHICH IS BEYOND ANYBODY CONTROL AND INTERFERENCE:-

QUOTE
THE SELLERS REPRESENTATIVE WHOM I MET ON SUNDAY/MONDAY AND AGAIN ON TUESDAY WAS VERY UPSET AT THE WAY WE HAVE DRAGGED THIS MATTER FOR SO LONG.
IT NOW APPEARS THAT AGENTS FROM THE TWO COUNTRIES (ISRAEL/SOUTHAFRICA) WHOM WE WERE NOT ALLOWED TO SELL HAVE GOT DETAILS OF THE EQUIPMENT. WHICH VERY OBVIOUSLY WERE GIVEN TO THEM BY ONE OF THE GROUPS INVOLVED. SELLERS ARE NOW NOT REPEAT NOT WILLING TO HAVE ANYONE AT THE MANUFACTURING PLANT, EVEN IF 100PCT OF THE MONEY IS PAID IN ADVANCE. BECAUSE THEY DO NOT TRUST ANYONE NOW. THEY ARE PREPARED TO SIT DOWN WITH BUYERS IN LUXEMBOURG AND TALK THE DEAL, ONLY IF 60PCT OF THE MONEY IS CONFIRMED IN ESCROW IN LUXEMBOURG.
IF BUYERS DO NOT WANT TO PROCEED AFTER MEETING IN LUXEMBOURG WITH SELLERS, ESCROW IS RETURNED TO BUYERS LESS ONE PERCENT OF ESCROW WHICH SELLERS ESTIMATE IS REASONABLE CHARGES FOR THEIR EXPENSES/ TIME/DISCLOSURE. IN THIS WAY IT IS POSSIBLE TO SEE WHO IS INTERESTED TO PURCHASE AND WHO IS INTERESTED ONLY FOR OTHER REASONS.
PERSONALLY I THINK SELLERS ARE VERY CLOSE TO DOING A DEAL ON THEIR OWN, AND SENT THEIR MAN TO GAUGE HOW CLOSE WE ARE TO SUCCESS IN THIS MATTER. HOWEVER, THEY ARE VERY GENUINE ABOUT THE LEAK, AND WILL NOT ALLOW ANYONE INTO THEIR PLANT.
UNQUOTE

IT WOULD BE EXTREMELY HELPFUL IF YOU CAN TELL US THE CURRENT STATUS AND THE DELAY IN ARRIVAL OF DELEGATES.
AWAITING YOUR PROMPT REPLY.
REGARDS
DR. GLAUCO PARTEL

Nel messaggio in questione si specifica che lo sceicco saudita AWANY EL FAISAL ha depositato su una banca Tedesca (di Francoforte o Ambourgo) 800.000 milioni di dollari per i tre "TOJS". Questi sono stati rivenduti per 1.200 milioni di dollari.

Un gruppo Libanese trovasi in Europa per queste trasportazioni.

3781

ON 12 MARCH 1982 SAUDI SHEIKH AWANY EL FAISAL ON THE DEUTSCHE BANK (FRANKFURT OR HAMBURG) PUT USD 800 MILLIONS FOR THE 3 TOYS. THE LATTER HAVE BEEN SOLD AT USD. 1200 MILLIONS. LEBANESE PEOPLE ARE ALREADY IN EUROPE FOR THIS TRANSACTION.

3782

30.03.1982

3Ø/Ø3 16.58
YEAS AA38Ø29+
616Ø17 OCEANI I

S U F C U I P N P H I SN M FI
T O P C O N F I D E N TI A L

3783

TLX NO. 1

ATT BERT FOR EUGENE

THIS IS THE FIRST OF A SERIES OF TLXS REPORTING ON OUR TRIP TO BAGHDAD PRESENTING THE GENERAL PICTURE OF THE WHOLE SITUATION.

IT WAS APPARENT THAT THE FIRST OPERATION - THE SUPPLY OF SOME SPECIFIC ARMAMENTS TO IRAQ - IS THE SECURITY KEY FOR THE MEN INVOLVED IN THE OPERATION OF THE 3 TOYS. BY THE SUCCESSFUL COMPLETION OF THE FIRST OPERATION THE MEN IN QUESTION ARE TO RECEAVE THE OFFICIAL PROTECTION OF THE IRAQI SERVICES THROUGHOUT THE MIDDLE EAST AND EUROPE (NOT ONLY WITH REGARD TO ISRAEL BUT ALSO WITH NOT FRIENDLY ARAB COUNTRIES). IN OTHER WORDS, THE TWO DEALS WERE INTERCONNECTED. WE WERE INTRODUCED AT THE TOP IRAQI MILITARY AND POLITICAL LEVELS BY THE PLO MEN RESPONSIBLE FOR THE 3 TOYS AND BY THE IRAQI SERVICES.

DURING SEMEHZYEAS AA38Ø29
M

DURING SEVERAL MEETINGS IT WAS APPARENT THAT NOT ONLY THE ABOVE TWO OPERATIONS HAD TO BE CONSIDERED, BUT ALSO GLAUCO'S OWN PATENTED ROCKET PROPULSION SYSTEM, WHICH IS UNIQUE SINCE IT IS FLAMELESS AND VERY EASY TO MANUFACTURE (EVEN THE PROPELLANTS CAN BE PRODUCED LOCALLY WHICH IRAQ WAS LOOKING FOR. THEN, IT APPEARED THE LAST TO BE THE KEY FOR THE OTHER TWO. GLAUCO - KNOWN HERE AS ''THE PROFESSOR'',- MET WITH IMMEDIATE SYMPATHY FROM ALL DECISIONAL PEOPLE INVOLVED.

AS FOR THE OFFERS SUBMITTED TO IRAQ, THE CHIEF OF ARMAMENTS TOLD US THEY ARE INTERESTED IN SAM-7, MORTARS, AH-1S ARMED WITH TOWS, PLUTONIUM, GLAUCO'S ROCKET WEAPON SYSTEM.

THE FIRST TECHNICAL MEETING ARRANGED SOON AFTER WAS WITH THE ARMY GENERAL RESPONSIBLE FOR ROCKETS AND HE IMMEDIATELY TALKED WITH GLAUCO IN AN ENTHUSIASTIC WAY. THIS CAUGHT US BY SURPRISE SINCE WE WERE NOT PREPARED FOR THIS DEVELOPMENT, SINCE OUR AIM IN GOING TO IRAQ WAS TO DISCUSS THE DIFFERENT ARMAMENTS OFFERS WE HAD.

AT THE END OF THE VARIOUS MEETINGS IT WAS DECIDED THAT THEY WILL BUY OUR ARMAMENTS, BUT SUBJECT TO THEIR FURTHER TECHNICAL DISCUSSIONS IN ROME FOR GLAUCO'S ROCKETS WHICH IS TO TAKE PLACE VERY SHORTLY BY AN OFFICIAL COMMITTEE OF MILITARY EXPERTS.
IT
IT WAS A SORT OF BLACKMAIL WHICH WE HAD TO ACCEPT. OFCOURSE, IT CAN BE THE KEY FOR THE WHOLE MIDDLE EAST MARKET.
OUR TURN WE ANSWERED ALSO WITH SMALL BLACKMAIL STATING THAT AT THIS STAGE WE WILL SHOW ONLY TECHNICAL DRAWING AND DATA. AN EVENTUAL FIRING DEMONSTRATION WILL TAKE PLACE ONLY AFTER CONCLUSION OF AT LEAST ONE ARMAMENT DEAL
REGARDS
GLAUCO/IVAN+
YEAS AA38Ø29
616Ø17 OCEANI I....

ØØ74

DURATA ØØ7.3
M

MΩΩ7138Ω29++++
3Ω/Ω3 17.19
YEAS AA38Ω29Φ
616Ω17 OCEANI I

TLX NO. 2)

ATT BERT FOR EUGENE

MORTARS
FOB PAYMENT WAS ACCEPTED PROVIDED C+F DELIVERY IS GUARANTEED.
THEIR MAIN DOUBT IS HOW TO BE GUARANTEED THAT GOODS ARE NOT CHANGED
DURING LOADING. THEREFORE WE SUGGESTED INSPECTION/ACCEPTANCE/LOADING
TO OCCUR SIMULTANOUSLY.
AS FOR THE 6ΩMM MORTARS WE SAID THE TYPE OFFERED IS THE TWO-LEGS
INFANTRY VERSION (NOT THE COMMANDO TYPE)
CONCERNING PRICES SEE OUR GENERAL COMMENT TO FOLLOW.
REGARDS
GLAUCO/IVAN.....

ΩΩ14

DURATA ΩΩ1.4

AND WILL CHECK ADD DATA.

BEST REGARDS
GLAUCO/IVAN
ΩΩ7138Ω29++++
3Ω/Ω3 21.25
YEAS AA38Ω29+
616Ω17 OCEANI I

ATT BERT FOR EUGENE

TLX NO. 4
RE AH-1S
THE INTEREST IS FOR A NUMBER OF UNITS FROM 5Ω UP, EACH ONE EQUIPPED WITH MINIMUM 2ΩΩ TOWS AND AN ADEQUATE NUMBER OF SPARE PARTS (A GUARANTEE TO SUPPLY 5 YEARS COMBAT-USE SPARES).
ABSOLUTE CONDITION FOR AH-1S IS THAT FLYING AND FIRING TESTS TO BE CARRIED OUT IN IRAQ OR A FRIENDLY ARAB COUNTRY (JORDA/SAUDI ARABIA) THEREFORE THEY ARE PREPARED TO OPEN A L/C IN LONDON TO BE NEGOTIATED AT X DAYS FROM DEPARTURE OF GOODS.
THEY ARE EXTREMELY WORRIED THAT GOODS COULD BE EASELY DAMEGED IN LOADING OR TRANSPORT BY FOE PARTIES. THEY CAN HELP AND ASSIST FOR THE TRANSPORTATION. THEY ARE ALSO PREPARED TO TAKE,TRANSPORT, DYNAMICALLY-TEST AND PAY ONE UNIT BY ONE .

WE HAVE AN OFFER FROM MR. VERSVIEWER OF 25 S-TYPE UNITS IMM. AVAILABLE PLUS 5 FURTHER UNITS PER MONTH, BUT WITHOUT TOWS. THE PRICE IS ANYWAY TOO HIGH. WE CAN TRY TO REDUCE IT POSSIBLY THROUGH MR. WOLFF. IN ANY CASE THE QUESTION OF TOWS REMAINS OPENED, SINCE THEY WANT EACH UNIT TO BE DELIVERED WITH TOWS SIMULTANOUSLY.

IT IS UNDERSTOOD ALSO WITH MR. VERSVIEWER THAT INCASE ANY COPTERS ARE TO BE SOLD THROUGH US YOU AND YOUR GROUP ARE COVERED COMMISSION WISE.

3786

30/3 21.25
ATT EUGENE (BERT

TLX NO 5
RE 3 TOYS
FUNDS HAVE BEEN TRANSFERRED TO EUROPE TO LET KNOW THAT THEY ARE READY AND WILLING TO CARRY OUT THE OPERATION.

AFTER WE LEFT IRAQ, ONE OF THE MEN INVOLVED IN THIS PHASE AND WHO WAS PRESENT IN BAGHDAD, HAS GONE TO BEIRUT TO GET LATEST INSTRUCTIONS, WHILE ANOTHER ONE IS STILL IN IRAQ.

IT IS FORSEEN THAT A MEETING WILL TAKE PLACE IN ROME (ALTERNATIVELY YEASTAA38QQ8 BEIRUT, BUT ONLY IN CASE OF NECESSITY) AND SOON AFE
IN CASE OF NECESSITY) AND SOON AFTER
WE WILL BE ABLE TO GIVE YOU ALL THEIR PROPOSALS AND COMMENTS IN ORDER FOR SELLER TO BE PREPARED AND DISCUSS SAME IN LUX. ONE OF THE LATTER WILL CONCERN THE PROTECTION FOR THE MEN INVOLVED IN THE OPERATION (BOTH DURING THE ACTUAL TRANSFERS IN EUROPE AND AFTER THE OPERATION BY GIVING A VALID U.S. PASSPORT).

WE EXPECT TO HAVE OR MEET THE TWO CONTACT MEN TOWARDS THE END OF THIS WEEK.
HAVE THERE BEEN ANY NEWS FROM YOUR/SELLER SIDE IN THIS MEANTIME?

3787

30/3 21.25

TLX NO. 6 AND FINAL ATT BERT FOR EUGENE
PRICES
IN GENERAL OUR PRICES ARE A 30 PCT HIGHER THAN THOSE OFFERED OR OBTAINED THROUGH OTHER SOURCES.
ALSO CONDITIONS ARE SOMEWHAT DIFFERENT. WE HAVE REALIZED THAT IN SOME WAYS THEY KNOW ABOUT THE REAL EXISTANCE OF THE MATERIALS OFFERED BY US, BUT THEY BELIEVE SELLERS NOT TO HAVE SOLD BEFORE. THE PRESENTATION OF A DOCUMENT RELATIVE TO A SALE ALREADY DONE IN THE PAST, WITH ALL CONDITIONS, AND CLAUSES, COULD HAVE HELPED US VERY MUCH.

ALL DIFFERENT OFFERED GOODS HAVE BEEN CHARACTERIZED BY A SPECIAL CODE. IN CASE THIS CODE IS LACKING IN TLX, PHONE CALLS, ETC. WE HAVE TO DISREGARD IMM. THE MATER.

IN CASE OF ANY PHONE CALL, PLS CONTACT IVAN.

3788

...IA 008.5
M001+
ITC ROME OPR %4+
616017 OCEANI I

PER FAVORE NECESSITIAMO SAPERE INDIRIZZO COMPLETO DI UTENTE
IN LIBANO CHE RISPONDE AL SEGUENTE NUMERO DI TELEX :

GDE 22595 LE +

MOM

KHALIL KASSEM MOUHAMMED BEIRUT

INDIRIZZO ?+

NON AMEEE ABBIAMO ALTRO +
SI TRATTA DI PRIVATO O AZIENDA??
SARA SENS ALTRO UN AZIENDA +

GRAZIE INFINITE ET ARR+

616017 OCEANI
DURATA 004.5
O

0730

VICTORIA/VALENTINA
ØØ49422595+++++ØØØØØØØØØØØØØØØØØØØØ
21/Ø4 14.56
GDE 22595LE
616Ø17 OCEANI I

T O P U R G E N T

ATT. MR. GHADA
REF: GM-SOYAB.V-13

RE BENZOIL-Ø.Ø3

WE HAVE BEEN INFORMED THAT THE UNITS HAVE NOT BEEN SOLD TO THE MIDDLE EAST BUT TO THE FAR EAST.

WE HAVE LOST TIME/ENERY/MONY FOR NOTHING.

BENZOIL-Ø.Ø3 WE HAVE SUCCEEDED IN A LAST EFFORT TO FAVOUR YOU PROVIDED AN ESCROW DEPOSIT OF USD. 68Ø MIL BE DEPOSITED IN CASH ON MY NAME AT THE TRADE DEVELOPMENT BANK LUXEMBOURG WITHIN 17.ØØHRS GMT OF FRIDAY APRIL 23RD, 1982.

IF THIS SHOULD NOT TAKE PLACE, FORGET BENZOIL-Ø.Ø3 THIS DEAL FOREVER.
REGARDS
VICTORIA/VALENTINA
GDE 22595LE
616Ø17 OCEANI I....

ØØ2Ø

DURATA ØØ2.Ø
M

XXXIII

P U 33,9 K G

3796

Si confermano le condizioni dell'operazione e del trasporto della merce.

La documentazione in questione concerne la trattativa per la vendita da parte del Governo Francese tramite AE SCHBACH al Governo Iracheno di 33,9 Gg. di Plutonio. I canali seguiti sono quelli del Bertonieni (cfr. interr. Partel e Bertoneini).

L'operazione è"commerciale" a quanto precisato dal PARTEL Banca interessata è:

-Banca Indiana Suisse S.A. - 50 Avenue della Gare 1200 Lausama CH Tx 24363 INDI CH Att. Dir. W. STRUB ACI. N° 7154 GRAMBY CODE CONDOR.

-La Banca di Zurigo della INTORA.

Interessati sono:

-GIOVANNELLI;

-CAMPANA;

-BERTONCINI;

AESCHBACH;

E' allegato il prospetto delle conunicazioni.

3793

E' la garanzia irrevicabile di pagamento della Commissione. Cod. della operazione è "CONDOR".

3797

Ø7/Ø5 16.29 +
616Ø17 OCEANI I
79Ø2Ø1 GIOVE I

79Ø2Ø1 GIOVE I
33699 ARTCO CH ATT. MR. GIOVANNELLI

REF: CODE CONDOR
CARO ENZO,
TI CONFERMO IL NOSTRO TELEFONO COME SEGUE:
1. LA MERCE AERR E ALLA DISPOSIZIONE DEL TUO CLIENTE.
2.IL PROCEDRE E PAGAMENTO COME PRECISATO NEL TLX N° 1ØØ7Ø/1ØØ73
3.DEPOSITO NETTO PREZZO DELLA MERCE USD 6Ø.342.ØØØ
DEPOSITO PER AEREO 3.5ØØ.ØØØ
COSTO TRASPORTO 2ØØ.ØØØ
COSTO CREW AEREO 3Ø.ØØØ
IL DEPOSITO DELL'AEREO SARA RIMESSO AL CPMPRATORE DOPO E IL RITORNO DI QU
STO
QUESTO AL PAESE DI ORIGINE.
4.IMPORTANTE CHE IL COMPRATORE METE UN NAVIGATORE PER IL SUO PAESE
A DISPOSIZIONE,PER CAUSA DEGLI STRUMENTI.
5. TUTTA LA SOMMA CHE SARA OLTRE IL PREZZO TOTALE CIF.(3) MENO
DEPOSITO PER AEREO CIOE TOT. USD 6Ø.572.ØØØ ,QUALSIASI SIA LA SOMMA
VERRA' DOPO CHE IL PREZZO DI ACQUISTO SARA' DEPOSITATO IRREVOCABIL=
MENTE ALLA BANCA, SARA' DATO L'ORDINE DI PAGAMENTO IRREVOCABILE
DI PAGARE QUESTA DETTA SOMMA SU UN CONTO DA NOMINARE.
6. BANCA: BANQUE INDIANA SUISSE S.A
5Ø AVENUE DELA GARE
12ØØ LAUSANNE CH
TX 24363 INDI CH ATT. DIR. W STRUB
ACI .N° 7154 GRANBY
CODE CONDOR.

TI CONFERMO CHE DALLA NOSTRA PARTE SIAMO PRONTI A ESEGUIRE
IL TRASPORTO, SUBITO DOPO IL DEPOSITO IN BANCA.
SALUTI
RICCARDO
UNQUOTE
SALUTI V. GIOVANNELLIDIRH
D
ATT SIG GIOVANNELLI
GRAZIE PER IL SUDDETTO TLX. LE CONFERMIAMO IN OLTRE CHE STIAMO
ORGANIZZANDO PER L'INCONTRO CON IL COMPRATORE DI INTORA PER
INCONTRO IN BANCA A ZURIGO LUNEDI 1Ø. A MAGGIO 1982 ALLE 14.ØØ ORE
PER L'EVIDENZA FONDI E POI IL VENDITORE EVIDENZIERAR LA MERCE.
IN QUANTO ALLE COMMISSIONE , IN SUO FAVORE E IL SIG. CAMPANA
LA PREGHIAMO CORTESEMENTE DI PROVEDERE DIRETTAMENTE CON UN TLX
GARANTENDO LA SUO QUOTA. INOLTRE GRADIREMMO L'INVIO DI DUE
BIGLIETTI ROMA/ZURIGO/ROME A FAVORE DI PARTEL ED GALILEOS PER
IL VIAGGIO A ZURIGO PER FINALIZARE IL TUTTO.
GRATI PER LA SUA COLLABORAZION.
CORDIALITA'
DR. G. PARTEL/I. GALILEOS+9

00413152676?

3798

Il telex, sempre sull'operazione, è tra PAR-
TEL e AESCHBACH, tx ARTCO CH 33599.

UNQUOTE

KIND REGARDS
DR G PARTEL02533599+++++
09/06 18.27
33599 ARTCO CH+
616017 OCEANI I

ATT MR R AESCHBACH
CONCERNING U-235 WHICH WE HAD OFFERED IN PASSED, WE NOW HAVE AN
UGENT INQUIRY AS PER COPY OF TLX LISTED HEREUNDER:-

QUOTE
RE U-235 ENRICHED 93 PCT
ARE GOODS STILL AVAILABLE?
IS PRICE STILL THE SAME?
OUR CLIENT IS NOW VERY INTERESTED, HE ASKS THE FOLLOWING:
-COMPLETE ISOTOPIC COMPOSITION DESCRIPTION
-COUNTRY OF ORIGIN
NAME OF PRODUCING FIRM/LABORATORY
-WHERE ARE GOODS NOW
-QUANTITY FOR SALE
-SHIPMENT/DELIVERY SCHEDULE
-WHERE AND WHEN CAN HE INSPECT GOODS
DOES PRICE INCLUDE DELIVERY OR F O B (WHERE)
WHAT COMMISSION IS INCLUDED IN PRICE IF ANY?
UNQUOTE

KIND REGARDS
DR G PARTEL+
33599 ARTCO CH
616017 OCEANI IYATA 002.1
0790201+++++
OCC

M79Q2Q1++++
Q9/Q6 18.29
79Q2Q1 GIOVE I+
616Q17 OCEANI I

ATT SIG GIOVANNELLI

C O P Y

ATT MR R AESCHBACH
CONCERNING U-235 WHICH WE HAD OFFERED IN PASSED, WE NOW HAVE AN URGENT INQUIRY AS PER COPY OF TLX LISTED HEREUNDER:-

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-WHERE AND WHEN CAN HE INSPECT GOODS
DOES PRICE INCLUDE DELIVERY OR F O B (WHERE)
WHAT COMMISSION IS INCLUDED IN PRICE IF ANY?
UNQUOTE

KIND REGARDS
DR G PARTEL+
79Q2Q1 GIOVE I
DURATA QQ2.2
O

10.05.

3801

Nel telex, viene accertata la protezione della commissione e si specifica che il BERTONCINI è in diretto contatto con l'ambasciata dell'acquirente (IRAK).

OCC
M79Q2Q1++++
1Q/Q5 16.21
79Q2Q1 GIOVE I+
616Q17 OCEANI I

3802

ATT MR R A GIOVANNELLII

C O P Y

ATT MR R AESCHBACH.
RE YOUR TLX CODE - CONDOR -
LA RINGRAZIO PER LA PROTEZIONE DI COMMISSIONE, CIRCA I PUNTI DA LEI SOLLEVATI DESIDERO PUNTUALIZZARE LA SITUAZIONE COME SEGUE:-

1- IL NS CLIENTE CHIEDE CHE COME PRIMO PASSO IL TECNICO VADA GIU' SENZA L'''AEREO'' CHIARAMENTE HANNO ACCETTATO IL PRINCIPIO CHE ASSIEME AL TECNICO VADA GIU' ANCHE IL COMMERCIALE PER LA DEFINIZIONE DELLA TRATTATIVA. AMBEDUE ATTENDONO IN LOCO LA DEFINIZIONE DELLA PRATICA FINANZIARIA DA PARTE DELL'ACQUIRENTE SECONDO LE MODALITA' PREVISTE DAL VENDITORE.
DOPO DI CHE E' SOLO IN QUEL MOMENTO LAEREO POTRA PARTIRE E L'ISPEZIONE ALL'ARRIVO SARA' EFFETTUATA DALL'ACQUIRENTE CON LA SUPERVISIONE DEL TECNICO.

2- LE GARANZIE PREVISTE SARANNO SVILUPPATE COME SEGUE:-
A) GARANZIA BANCARIA PER USD. 5.MIO PER IL TECNICO.
B) GARANZIA BANCARIA PER USD. 3.5 MIO PRIMA DELLA PARTENZA DELL' AEREO.
LA PRIMA GARANZIA AVRA' UNA DURATA DI 21 GIORNI, MENTRE L'ALTRA DI 7 GIORNI.

3- RESTA INTESO CHE L'EVIDENZA FONDI VERRA' PROVVEDUTA PRIMA DELLA PARTENZA DEL TECNICO/COMMERCIALE CHE SARANNO OSPITI DEL ACQUIRENTE.

QUESTE SONO LE PROPOSTE FATTE SULLA BASE DI QUANTO CI AVETE PRECEDENTEMENTE COMUNICATO.
TUTTO IL RESTO VERRA' DEFINITO DIRETTAMENTE GIU', ANCHE PER MOTIVI DI SICUREZZA. LE COMUNICO CHE LA PRATICA VIENE ORA SEGUITA DAL NS. SIG. CARLO BERTONCINI UFF. TEL: Q6/9122766 - 9122883 CASA TEL: Q6/9121804 CHE EST IN STRETTO CONTATTO CON L'.
L'AMBASCIATA DEL ACQUIRENTE.

CORDIALI SALUTI.
DR. GLAUCO PARTEL+
79Q2Q1 GIOVE I
616Q17 OCEANI IXDURATA Q05.Q
O

[illegible]
10/05 16.14
33599 ARTCO CH
616017 OCEANI I

3803

ATT MR R ABSCHBACH.
RE YOUR TLX CODE - CONDOR -
LA RINGRAZIO PER LA PROTEZIONE DI COMMISSIONE, CIRCA I PUNTI DA LEI SOLLEVATI DESIDERO PUNTUALIZZARE LA SITUAZIONE COME SEGUE:-

1- IL NS CLIENTE CHIEDE CHE COME PRIMO PASSO IL TECNICO VADA GIU' SENZA L'''AEREO'' CHIARAMENTE HANNO ACCETTATO IL PRINCIPIO CHE ASSIEME AL TECNICO VADA GIU' ANCHE IL COMMERCIALE PER LA DEFINIZIONE DELLA TRATTATIVA. AMBEDUE ATTENDONO IN LOCO LA DEFINIZIONE DELLA PRATICA FINANZIARIA DA PARTE DELL'ACQUIRENTE SECONDO LE MODALITA' PREVISTE DAL VENDITORE.
DOPO DI CHE E' SOLO IN QUEL MOMENTO LAEREO POTRA PARTIRE E L'ISPEZIONE ALL'ARRIVO SARA' EFFETTUATA DALL'ACQUIRENTE CON LA SUPERVISIONE DEL TECNICO.

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TUTTO IL RESTO VERRA' DEFINITO DIRETTAMENTE GIU', ANCHE PER MOTIVI DI SICUREZZA. LE COMUNICO CHE LA PRATICA VIENE ORA SEGUITA DAL NS. SIG. CARLO BERTONCINI UFF. TEL: 06/9122766 - 9122883 CASA TEL: 06/9121804 CHE EST IN STRETTO CONTATTO CON L'
L'AMBASCIATA DEL ACQUIRENTE.

CORDIALI SALUTI.
DR. GLAUCO PARTEL
33599 ARTCO CH
616017 OCEANI IXDURATA 004.4

3804

Nel telex, l'AESCHBACH si lamenta con il PARTEL dei lunghi tempi e di avere sostenuto spese per 100.000 dollari per il movemento del materiale a un posto preciso per poter agire entro 24 ore.

10/06 09.20 +
616017 OCEANI I
33599 ARTCO CHATT.DR.G PARTEL
FROM R.AESCHBACH

REF TX NR.0356

PER LA RISPOSTA DEL SUO TELEX DIIERI, LE POSSO RISPONDERE, COME SI TRATTA DELLO STESSO FORNITORE DEL ALTRA MERCE DOVR ORMAI STIAMO ASPETANDO DA 6 SETIMANE(PROMESSE ERA 2 -10 GIORNI)OLTRE CHE O DOVUTO PAGARE 100'000 DOLLARI PER IL MOVIMENTODEL MATERIALE A UN POSTO PRECISO PER POTER AGIRE ENTRO 24 ORE, E SENZA CONTARE TUTTE LE SPESE PROBLEMI CHE O AVUTO, PERCHE IO O CREDUTO NELLE VOSTRE PAROLE,, TELEXETC E O PRESO DELLE RISPONSABILA LE QUALI

MI ANNO MESSO IN UNA SITUATIONE POCCO CONFORTABILE, COME PUO IMMAGINARE QUESTA GENTE E MOLTO POTENTE E NON SCHERZA DEL TUTTO. LE RESPONSABILITA LI O PRESO PER VOI, PERCHE DELLA VOSTRA PARTE MI AVETE CONFIRMATO IL TUTTO CENTO SU CENTO.PERRO QUANDO O DOVUTO PAGARE , PER SALVARE LA SITUAZIONE DELLA VOSTRA PARTE IL GRANDE SILENZIO.
IO LE POSSO SOLO CONFIRMARE, CHE SE QUESTA BENEDETTA TRANSATIONE SI PUO FINALMENTE CONCLUDERE NEI PROSSIMI GIORNI, LEI RICEVERA ANCHE LA MERCE CHE A RICHIESTA NEL SUO TELEX DI IERI.

SE VERAMENTE L'AFFARE IN CORSO, COME VIENE ANCORA CONFIRMATO DALLA VOSTRA PARTE, E TORETICAMENTE FATTO, NON VEDO ALLORA PERCHE MI RESTITUITE ALMENO LA METTA DI QUELLO CHE O DOVUTO PAGARE.

SALUTI R.AESCHBACH

+
616017 OCEANI I
33599 ARTCO CHO

L'operazione è stata approvata. 3806

Il telex ha contenuto drammatico:"PARTEL e BERTONCINI sono ritenuti responsabili dell'operazione e dovranno essere sul porto "in garanzia" per motivi di sicurezza non bisogna comunicare alcunchè a nessuno.

N C
M@4533599+++++
24/@6 14.22
33599 ARTCO CH+
616@17 OCEANI I

3807

U R G E N T E

ATT MR RICARDO EISHBACH

RE-33.9KG PU

1- QUESTA MATTINA SIAMO STATI CONVOCATI E CI EST STATO COMUNICATO CHE L'OPERAZIONE EST STATA APPROVATA.

2- UNICA CONDIZIONE POSTA EST CHE L'ACQUIRENTE NON VUOLE ESSERE RESPONSABILE DI NIENTE, GARANZIE PER TECHNICO/AEREO INCLUSO.

3- SE CIO EST ACCETTATO, ALLORA SI TROVA LO'STRUMENTO FINANZIARIO CHE COPRA TUTTI/TUTTO.

4- PARTEL/BERTONCINI SONO RITENUTI RESPONSABILI DELL'OPERAZIONE E DOVRANNO ESSERE SUL POSTO '' IN GARANZIA ''

5- LUNEDI MATTINA DOBBIAMO DARE LA RISPOSTA. SE EST SI, A'LLORA IMMEDIATAMENTE DEVE VENIRE GIU' L'ESPERTO AERONAUTICO PER FARE IL PIANO DI VOLO (IL PAESE COMPRATORE METTE L'AEREO/AEREI DI SCORTA)

6- NON EST STATO POSSIBILE FARE PRIMA, PERCHE' CI SONO STATE COMPLICAZIONI POLITICHE CHE HANNO BLOCCATO QUESTA ED TUTTE LE ALTRE OPERAZIONI.

SE LEI DEVE RIFERIRE A QUALCUN ALTRO OPPURE HA DEI PROBLEMI, CI METTA IN CONTATTO DIRETTO. NOI LE DAREMO TUTTE LE GARANZIE NECESSARIE.

CORDIALI SALUTI
DR GLAUCO PARTEL/CARLO BERTONCINI

P.S. PER MOTIVI DI SICUREZZA LA PREGHIAMO DI NON COMUNICARE QUANTO SOPRA A NESSUNO, GIOVANNELLI INCLUSO.

BEN RICEVUTO ?RRRRRRRRR
§RRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRR
*
33599 ARTCO CH
616@17 OCEANI IDURATA @@4.@
O

	Prezzo fornitore $/Kg		Prezzo totale offerto
PLUTONIO 33,9 Kg	1780000	= 60.342.000	71.190.000
URANIO 238 1000 Kg	80000	= 80.000.000	110.000.000
URANIO 235 10 Kg	1500000	= 15.000.000	20.000.000

Gruppo GIO/BERT/PART	Intermediario	Compratore	A disposizione per mt	Totale
6.600.000	750.000	750.000	2.748.000	71.190.000
10.000.000	2.000.000	2.000.000	16.000.000	110.000.000
1.000.000	300.000	300.000	3.400.000	20.000.000

3008

X X X I V

URANIO + PLUTONIO

XXXIV

URANIO, PLUTONIO.

La documentazione in questione concerne trattative per la vendita di Kg. 1000 di uranio 238, Kg. 10 di uranio 239 e Kg. 33,9 di plutonio 239, fatta dal Governo Francese tramite AESCHBACH su richiesta del Governo Iracheno.

Al riguardo cfr. interr. Bortoncini e Partel.

Plutonio

3 x 11,3 kg (tot. 33,9 kg) di

Plutonio 239 99,5%

1.780.000 $ al kg fob porto europeo

Il prezzo attuale di mercato non esiste.
Il prezzo al mercato nero va ben oltre i
2 milioni di $ al kg.

Offerto a 1.930.000 $ / kg

Possibilità di aiuto per il trasporto aereo.

NORMAL URANIUM

1000 kg of uranium are available, having the following characteristics:

^{234}U	0.06%
^{235}U	0.72%
^{238}U	99.27%

It is available as 5x5 cm bars.
It is characterized by the max. radioactivity α, β, γ.

No end user certificate is required.

Price: 110,000 dollars/kg.

SPECIAL MATERIALS

The following goods are available fob European port. No end user certificate is required.

1) URANIUM

1000 (one thousand) kg of uranium are available, having the following characteristics:

^{234}U	0.06%
^{235}U	0.72%
^{238}U	99.27%

It is available as 5x5 cm bars. The uranium is characterized by the max. α, β, γ radioactivity.

Price: 110.000 (one hundred and ten thousand) US dollars per kg.

2) ENRICHED URANIUM

10 (ten) kg of ^{235}U are available.

This highly pure enriched uranium is used for war purposes. 10 kg is the equivalent of one bomb.

Price: 2-million US dollars per kg.

3) BERYL

100 (one hundred) tons of Beryl are available, containing 5.2% of beryllium.

No price has been established.
An offer is to be made.

IIIIII

26/10 10.31 ⊠
616017 OCEANI I

25.10.81

ATTENTION PARTEL

OFFERS SUBMITTED - WILL REVERT SOONEST

REGARDS

PETER BARNES

++++++++++++⊠
616017 OCEANI I

BERYL

containing 5.2 % of Beryllium

100 tons

Can be exported anywhere.

No price established.
An offer is to be made.

3816

Libico
SAID 8124802

Prima delle 9 o
dalle 13-17

ENRICHED URANIUM

10[redacted] kg of ^{235}U are available.

This highly pure enriched uranium is suitable for... war purposes.

Price: 2-million dollars per kg.

3818

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7/7/82

PREZZO U 235 PADOVANI

NET 1,8 USD/Kg

1,9 [illegible] Palermo

2,0 offerte [illegible] Minotti

XXXV

RED MERCURY

3820

La documentazione concerne la vendita di Kg.34 di mercurio rosso da parte di BARTOLOMEI a richesta del BERTONCINI per la Libia.

La consegna è a KLOTEN ZURICH (il compratore deve poi provvedere a portarselo al suo paese).!

Il codice è RAM.

Il deposito va fatto sulla

STRADE DEVOLOPMENT BANK - LUXEMBOURG

TELEX 2621 - Tel. 41893. Att. Dr. Glanco

Partel Passaport H 063381.

3821

PHONE REQUEST OF FEB. 17.1982

DESTINATION: LIBIA

QUANTITY: 15÷20 KGS

MERCURY RED

DENSITY.	15,87
ISOTOP	185,87
RN/SIGMA	.....± 0,67
ABS	.....+P 0,5
FPGAMMA	0,345
REACTION	.....GTS 1023
CREATION	.....K 0,0001

PRICE: US$450.000,00/KG

NP
613643
21/Q2 12.34
613643 SIPIC I⊕
616Q17 OCEANI I

ATTN SIG. C. BERTONCINI
RED MERCURY
VI SONO SOLO DUE FABBRICANTI AL MONDO CHE VENDONO SU AUTORIZZAZIONE DIPART. STATO USA, SU TRATTATIVE GOV-GOV AL PREZZO INDICATOLE IL QUALE EST CIRCA UN TERZO RISPETTO AL PREZZO DEL MERCATO LIBERO.

ABBIAMO DISPONIBILI PER PRONTA CONSEGNA 34KG PRODOTTO RICHIESTO. SPECIFICHE E RAPPORTI ANALITICI DISPONIBILI (CORRISPONDONO AI DATI DA LEI FORNITI).

CI RISULTA CHE PAESE COMPRATORE HA FATTO CINQUE RICHIESTE INTORNO AL MONDO PER IL MATERIALE IN QUESTIONE. PERTANTO CI IMPEGNIAMO A FORNIRELO SOLTANTO SE '' SU BASE ESCLUSIVA.'' QUALORA CLIENTE CERCA DI OTTENERE SOLO UN PREZZO SENZA POI PROCEDERE, PUO' SCORDARSI DI AVERE QUESTO MATERIALE.

PREZZO MINIMO RICHIESTO EST USD. 1.48Q.QQQ PER KG (IN QUESTA SOMMA SONO COMPRESI USD. 3Q.QQQ SUA COMMISSIONE). QUANTITATIVO MINIMO 2Q KG. CONSEGNA MATERIALE A KLOTEN ZURICH (IL COMPRATORE DEVE POI PROVEDERE A PORTARSELO AL SUO PAESE).

PER QUESTA TRATTATIVA IL COMPRATORE DEVE DEPOSITARE IL DENARO SOTTO IL CODICE '' R A M '' ALLA

TRADE DEVELOPMENT BANK - LUXEMBOURG
TELEX 2621 - TEL. 41893
ATT. DR. GLAUCO PARTEL PASSPORT HQ63381

PREGO PREAVVISARMI PRIMA DI EFFETTUARE IL DEPOSITO PER COORDINARE AZIONI.

CORDIALITA'
COM.TE GLAUCO PARTEL⊕
613643 SIPIC I
616Q17 OCEANI ID⊕7
53 +)Q8.5:
,8=

3823

GOODS OFFERD HERE ARE CALLD RED MERCURY (MERCURE ROUGE) AS PER THE ANALYSIS-SHEET ATTACHD HEREWITH.
WE HAVE TOTAL QUANTITY AVAIL. FOR SALE OF 35 KGS 500 GRS.
COUNTRY OF PRODUC TION IS ZAIRE, BUT GOODS ARE NOW SOMEWHERE IN EUROPE, ABD ARE AVAIL. FOR IMME DELIVERY, FROM ANYWHERE IN EUROPE AT BUYER'S OPTION.
THESE GOODS CAN BE SOLD TO ANYONE AND ANYWHERE IN THE WORLD WITHOUT ANY RESTRICTION.
ok PRICE: ~~US 60.000.00 PER KG~~ FOB NET NET E.M.P. YOU MAY WISH TO ADD ON YOUR OWN PROFIT. PRICE IS SUBJECTD TO REASONABLE NEGOTIATIONS.

1,480,000 /Kg Engen

ALL MATERIAL CAN BE PURCHASD BY THE UNIT

REGARDS
J FILLMAN

ROMISCO ATW
✠
[illegible] OCEANI [illegible]

X X X V I

F A D D A, Z I C C O N I, S C H I R O N I,

A R G E N T I N O.

La documentazione concerne la richiesta di munizionamento e motori per elicotteri richiesti da ZICCONI e gli altri: la licenza deve essere per la vendita "a tutti e due i blocchi".

Ø3/Ø4 11.41 ✠
616Ø17 OCEANI I

ALLA CORTESE ATTENZIONE DEL COM. PARTEL.
QUOTE DEL TLX RICEVUTO:

QUOTE:

NO. 4 - C/13Ø H TYPE - DEVONO ESSERE PROVATI DAI COMPRATORI
DISPONIBILITA' E PREZZO FOB

- MOTORI M 6Ø DI RICAMBIO
- 1ØØØ MILAN (MISSILI) - DISPONIBILITA' E PREZZO FOB
- 5ØØØ HARPOON (MISSILI) ''' '' ''

- NO. 1ØØ.ØØØ 1Ø6 MM R/R HEAT TYPE
- NO. 1ØØ.ØØØ 1Ø5MM M344 M26 HOWL.HE.MI FUSE/PDM 557
- NO. 1ØØ.ØØØ 1Ø5MM HOWL. HEAT - M67
- NO. 1ØØ.ØØØ 1Ø5MM HEAT TANK M456 A1
- NO. 1ØØ.ØØØ 175MM HOWL - ALL KIND

SE COSE SONO PRONTE, QUANDO, COME TEMPI.
DI TUTE DISPONIBILITA' E PREZZO FOB.

INTERESSANO POI SEMPRE MUNIZIONI:

- 155 MM
- 12ØMB-APDS/T NO. 5ØØØ
--APFSD SMOK NO. 5ØØØ

CHIEDERE LA LICENZA PER VENDERE A TUTTI E DUE I BLOCCHI.

PER CORTESIA CONFERMARE PREZZO FOB, DOVE + CERTIFICATI
GRAZIE

G. FADDA
79Ø2
UNQUOTE.
SALUTI.
GIOVANNELLI✠
616Ø17 OCEANI IM

3826

19/5/82

5 motori elicotteri Chinook to zero-hour

Prezzo netto	840.000 $	each
Ns.%	50.000 $	
Zicc.ecc.	30.000 $	
Tot.	920.000 $	each

BANKING PROCEDURE

1 - BUYER'S PRIME BANK WILL EFFECT FUNDS EVIDENCE BY KEY TESTED TELEX WITH FULL RESPONSIBILITY FOR THE UNITS UNDER THEIR RESPECTIVE CODE AND FOR THEIR TOTAL AMOUNT.

2- SELLER'S BANK WILL CONFIRM BY KEY TESTED TELEX WITH FULL RESPONSIBILITY AVAILABILITY OF UNITS.

3 + BUYER'S BANK WILL ISSUE A CONFIRMED/IRREVOCABLE/ TRANSFERABLE SEVERAL TIMES/DIVISIBLE LETTER OF CREDIT NEGOTIABLE AS FOLLOWS:

A) UPON INSPECTION AND ACCEPTANCE OF THE UNITS THE L/C WILL ALLOW A DRAWN DOWN OF 30 PERCENT.

B) BALANCE OF 70 PERCENT NEGOTIABLE AT SIGHT UPON PRESENTATION OF THE FOLLOWING SHIPPING DOCUMENTS:

- BILL OF LADING
- COMMERCIAL INVOICE
- INSPECTION NOTE .

X X X V I I

C H A K L A D E R.

La documentazione è per la fornitura di 66 elicotteri (tutti nuovi in Belgio) AH IG da parte di HELMOT REUTING e richiesti da CHAKLANDER SUBIR.

Interessati sono:

-PERETTI COST. (cfr. al riguardo suo interrogatorio)

-HELMUT REUTING;

-SUBIR CHAKLADER;

-RIJIADH SAUDI ARABIA tel. 476-8756 TX 201140 META.

-Le bande interessate sono:

-DIRECTOR SMETS KREDIT BANK ANTWERP/BELGIUM;

telex n. 32460 K BANK B. Far Account no 410-0663410/41 PEJA/AMBA. Advise Mr. Jan V.on RECEIPT.

613631 SIPAM I

ATT EUGENE
FROM GALILEO/PARTEL

THIS IS A CERTIFIED TRUE COPY OF HIS BUSINESS CARD:

DR. SUBIR CHAKLADER
REPRESENTATIVE AND ADVISER TO
HRH PRINCE NAWAF ASOUD BIN ABDULAZIZ

139 EAST 57TH, STREET
NEW YORK TEL: 888-175Q - TELEX 22Q726

3829

RIYADH SAUDI ARABIA
TEL: 476-8756

TELEX 2Q114Q - META

WE ARE STILL TRYING TO TRACE HIM ALL OVER EUROPE AS SOON AS WILL FIND HIM WILL REVERT INFO TO YOU.
REGARDS-GALILEO/PARTEL
Z

TKU YR TLX NOW.. UNDERSTAND THAT THE SOB IS NOW IN AMSTERDAM... AM TRYING TO FIND OUT WHERE IN ANSTERDAM..
THIS IS ENTIRELY NEW TO US WE NEVER HEARED THAT WAS PLANNING TO GO TO AMSTERDAM+

UNDERSTAND ALSO HE IS ACCOMPANIED BY TWO WOMEN AND ONE OTHER MAN... WE NKNOW THAT HE HAS A BELGIAN GIRL FRIEND TO WHICH HE FLIES TO BRS. EVERYWEEK THE FRIEND THAT IS ALONG WITH HIM MIGHT BE A GENTLEMAN WE ALL HAVE MET IN NICE AND HELMUT ALSO MET IS A POLISH BARON BY THE NAME OF MATIS BORTNER WHO WAS YESTERDAY IAND TODAY IN PARIS AT TEL 5558Q9 MATIS WAS CALLED THIS MORNING ABOUT A COUPLE OF HRS AGO BY ONE OF OUR GROUP WHO IS IN BUSINESS RELATION WITHHIM WHICH I AM TRYING TO TRACE IN ROME TO FIND OUT WHEN HE CALLED WHERE MATIS WAS F BUT SOFAR HAVE NO NEWS AND CONSIDER THAT IN EUROPE ITS LUCH HOUR.+

OKTKS... PLS DO NOT CONTACT VERSWIJYER... UNTIL I HAVE FINISHED WITH SUBIR.. I DO NOT WANT TO GET HIM INVOLVED AS HE IS A GENLEMAN AND A GOOD FRIEN...

PLEASE KEEP ME INFORMED IMM YOU FIND OUT SUBIRS WHEREABOUTS..
6;
)/8

I HAVE MY PEOPLE LOOKING ... AND I HOPE SUBIR MIND GETS CLEAR AND HE APOLOGISES TO VERWIYER, BEFORE MY FRIENDS TALK TO HIM... DONOT WORRY ALTHOUGH WE HAVE ALL TEL AND TLX OF VANVIEWER WE SHALL NOT TAKE ANY ACTION WILL ONLY REVERT INFO TO YOU SO YOU CAN MAKE THAT SOB AN OFFER THAT HE CANNOT REFUSE+

OKI WILL DO SO .. WHICH LEG DO YOU PREFER...
WE SUGGEST YOU DECIDE FOR THE BEST BUT GET YOUR FRIENDS ONLY CONVINCE HIM TO OPEN AT ONCE L/I AND FINISH WITH THIS DEAL WE PRESUME THE DEAL IS FAR BETTER THAN A N INDIAN ELEPHANT DRIVER WITH PAINFULL LEG+

YES I THINK YOU ARE RIGHT.. LET US FIND HIM FIRST..

TKU AND BIBI

+
613631 SIPAM I
613631 SIPAO....

3830

[illegible]

[illegible]
16/06 16.43
58739 ARCON B

AN [illegible]
613631 SIPAM I

AWAITING YR TLX FOR MR GALILEO AND MR PERETTI
OK HDERE IT GOIES.

STRICT CONFIDENTIAL

ATTENTION MR.GALILEO AND PERETTI COST.
ROMA/ITALY
FROM HELMUT RUETING
CONSULTANT

RE.:CODE BUTAL 66 / HECE 81

DEAR GENTLEMEN,
I,HEREBY,AS CONSULTANT OF INTRAD COMPANY,HAVING THE SALES-OPTION BY BELL-TEXTRON FOR THE SUPPLY OF 66 UNITS BELL 209 AH-IG HUEY COBRA HELICOPTERS,AS PER THE FOLLOWING SPECS AND CONDITIONS.:

Ω)' °8,Φ 33°7;°97Ω'8Ω-. 8

W TEXT OF LETTER OF INTENT
AND SPECS.PLS NOTE THAT TEXT OF L/I MUST BE AS PROVIDED AS SELLERS WILL NOT ALLOW FOR ANY CHANGE.

QUOTE

ATTN DIRECTOR SMETS
KREDIETBANK ANTWERP/BELGIUM
TELEX NO 3[illegible] K BANK B
FOR ACCOUNT NO 410-2663412/41....PEJA /AMBA
PLS ADVISE MR.JAN V.ON RECEIPT

REFERENCE CODE BUTAL 66

WE(NAME OF BANK)WITH FULL RESPONSIBILITY ON BEHALF OF OUR CLIENT,CONFIRM,THAT OUR CLIENT IS READY WILLING AND ABLE TO COMPLETE PURCHASE OF THE 66 UNITS NEW HUEY COBRA MODEL 209 AHIG PLUS 1000 HOURS OF SPARES PER UNIT,AT A PRICE OF US DOLLARS 6.3 MILLION PER UNIT FOB EUROPE.

3831

[illegible]

[illegible]

UNQUOTE

HERE ARE THE SPECS FOR THE HELICOPTERS

BELL 205 AB-1S HUEY COBRA HELICOPTER

AVAILABLE SUBJECT PRIOR SALE...68 UNITS

[illegible]

[illegible]

INCLUDED IN THE PRICE OF US DOLLARS 6.3 MILLION PER UNIT IS 1000 HOURS OF SPARES PER UNIT, WHICH IS EQUIVALENT TO 5 YEARS SPARES UNDER NORMAL USAGE AND 2 YEARS UNDER COMBAT OPERATION.

ENGINE: LYCOMING T 53/ L13... SHP 1400

ARMOUR: NCROC

MILITARY EQUIPMENT:

MACHINE GUNS 6 TUBES GAU 2 7.62 MM MINI GUNS
GRENADE LAUNCHERS 40MM X/M 129 EMERSON TURRET
TAT 102 E
CANNON VULCAN 6 TUBES F20 MM X/M/ 61 AH

EXTERNAL EQUIPMENT:
4 SYSTEMS XM/[illegible] WITH ROCKETS PODS 12.75 TYPE M/157 K (7 IN EACH)

ELECTRONICS:
RADIO [illegible] INCLUDING HYRO MAGNETIC COMPASS
[illegible]
ASAF AN/APX/44
COMPUTER TEST
PILOT ADF /HEADING ID/998/ASN

GUNNERS: ID/250/ARI
PILOT: ID/48/ARM

RADIO: UHF- AN/ARC51
VHF- AN/ARC134
FM- AN/ARC54
AM-[illegible]

3832

[illegible] TIME IS ESTIMATED 4 MAN HOURS. PLEASE [illegible] SEPARATELY.

[illegible] SPECIFICATIONS ONLY. ON [illegible] SPECS
[illegible] INVENTORY WILL BE PROVIDED.

[illegible] TO HAVE BUYER MOVING TOMORROW. FIRST WE NEED IS THE LETTER
[illegible] INTENT TO BLOCK THE UNITS FOR YOUR BUYER.
THEN AFTER YOU WILL RECEIVE ALL INSTRUCTIONS NECESSARY FOR CON-
CLUSION.

I WOULD APPRECIATE TO HAVE CONTINUESLY CONTACT WITH YOU AND
YOUR KIND INFORMATION.

THANK YOU IN ADVANCE FOR YR KIND COOP.
BEST REGARDS

HELMUT RUETING
CONSULTANT

P.S.
CONFIDENTIAL:
IN THE ABV MENTIONED PRICE THE COMMISSION IS INCLUDED FOR YR PART
THIS I USD 100.000.-PER UNIT.
PAYMENT OF COMMISSION TAKES PLACE 48 HOURS AFTER RECEIPT OF
FUNDS RE THE L/C IN SELLERS BANK.

I AM OBLIGED TO PUT AN OPTION OF 48 HOURS, PLS ACT IMMEDIATELY.
IN THE EVENT OF EXTENSION THE OPTION, LET ME KNOW, IF NECESSARY.
THANKS AGAIN
KIND REGARDS
H.RUETING

OVER
WELL RECEIVED??

OK TEL +
58739 ARGON D
[illegible] I.....
[illegible]
5

3833

N°2

S T R I K T L Y C O N F I D E N T I A L

ATT DR. SUBIR CHAKLADER
REF TEL: CALL OF TODAY

RE: CODE BUTAL 66/ HEGE 81
HAVING THE SALES OPTION BY BELL-TEXTRON FOR THE SUPPLY OF 66 UNITS BELL 2Q9 AH-1G HUEY COBRA HELICOPTERS, WE OFFER SAME AS PER THE FOLLOWING SPECS AND CONDITIONS.:

TEXT OF LETTER OF INTENT
AND SPECS PLS NOTE THAT TEXT OF L/I MUST BE AS PROVIDED AS SELLERS WILL NOT ALLOW FOR ANY CHANGES.

QUOTE

ATTN DIRECTOR SMETS
KREDIETBANK ANTWERP/BELGIUM
TELEX NO 32462 K BANK B
FOR ACCOUNT NO. 412-0663412/41....PEJA/AMBA
PLS ADVISE MR. JAN V. ON RECEIPT

REFERNCE CODE BUTAL 66

WE(NAME OF BANK) WITH FULL RESPONSABILITYON BEHALF OF OUR CLIENT, CO[illegible] CONFIRM THAT OUR CLIENT IS READY WILLING AND ABLE TO COMPLETE PURCHA[illegible] OF THE 66 UNITS NEW HUEY COBRA MODEL 2Q9 AH1G PLUS 1QQQ OF SPARES PER UNIT ., AT A PRICE OF US DOLLARS 6.3 MILLION PER UNIT FOR EUROPE.

WE WOULD ON YOUR KEY TEST TELEX CONFIRMATION OF THE AVAILABILITY OF THE UNITS, ISSUE ON BEHALF OF OUR CLIENTS A PRE-ADVISE OF [illegible] LETTER OF CREDIT, AND SUBJECT TO INSPECTION AND ACCEPTANCE, [illegible] A CONFIRMED,IRREVOCABLE,TRANSFERABLE AND DIVISEBLE LETTER OF [illegible], FROM A PRIME BANK, IN SELLERS OR NOMINEES FAVOUR, FOR THE FULL AMOUNT OF US DOLLARS..... THIS LETTER OF CREDIT WILL PERMIT AN IMMEDIATE DRAWDOWN OF 3QPCT,OF THE TOTAL VALUE OF THE LETTER OF CREDITAS A HOLDING DEPOSIT. THE BALANCE OF THE 7QPCT OF THE VALUE OF THE LETTER OF CREDIT WILL BE PAYABLE WITHIN 14 DAYS OF THE INSPECTION AND ACCEPTANCE DATE , AGAINST PRESENTATION BY SELLERS OF THE FOLLOWING DOCUMENTS:

3834

[illegible]

BELL 2[illegible]9 AH-1[illegible] HUEY COBRA HELICOPTERS

[illegible] SUBJECT PRIOR SALE
NEW UNITS, PRODUCTION 1978/79, GRATED FOR EXPORT, 3 HOURS RUN
AS TEST HOURS ONLY.
NEW LOG BOOKS/TRADE/WORKSHOP MANUALS.

INCLUDED IN THE PRICE OF US DOLLARS6.3 MILLION PER UNIT IS
1000 HOURS OF SPARES PER UNIT, WHICH IS EQUIVALENT TO 5 YEARS
SPARES UNDER NORMAL USESEEUSAGE AND 2 YEARS UNDER COMBAT OPERATION

ENGINE: LYCOMING T 53/L13...SHP 1400
ARMOUR:NCHOC
MILITARY EQUIPMENTS:
MACHINE GUNS 6 TUBES SAU 2 7.62MM MINI GUNS
GRENADE LAUNCHERS 40MM X/M 129 EMERSON TURRET TAT 102 E
CANNON VULCAN 6 TUBES F 20 MM X/M/61 AH
EXTERNAL EQUIPMENTS:
4 SYSTEMS XM/35 WITH ROCKETS PODS 12.75 TYPE M/157 K (7 IN EACH)

ELECTRONICS:
RADIO USAF INCLUDIN GYRO MAGNETIC COMPASS
AS/N43
ASAF AN/APX/44
COMPUTER TEST
PILOT ADF /HEADING ID/998/ASN
GUNNERS: ID/250/ARI
PILOT: ID/48/ARM
RADIO : UHF- AN/ARC51
VHF- AN/ARC134
FM- AN/ARC54
AM-ARN83
AUXILIARY NAVIGATION: SN/IS/ADS
SMASH TURRET WITH RADAR MTI NIGHT STABILISER
INFRA RED SYSTEM PPSI
ASSEMBLY TIME IS ESTIMATED 4 MAN HOURS. BLADES PAKCED SEPARATELY.

ABOVE ARE BRIEF SPECIFICATIONS ONLY.ON INSPECTION FULL SPECS AND
INVENTORY WILL BE PROVIDED INCLUDING SERIAL NUMBERS.

PLS TRY TO ACT QUICKLY TOMORROW. FIRST NEEDED IS THE LETTER OF
INTENTIN ORDER TO BLOCK THE UNITS FOR YOU. THAN AFTER YOU WILL
RECEIVE ALL INSTRUCTIONS NECESSARY FOR CONCLUSION
WE WOULD APPRIECIATE TO HAVE CONTINIOUS CONTACT WITH OYOU AND
YOUR KIND INFORMATION
WE ARE OBLIGED TO PUT AN OPTION OF 48 HOURS, PLS ACT IMMEDIATELY
THNKS FOR YOUR COOPERATION AND KIND REGARDS.
MANCINI/PARTEL
MANCINI/PARTEL

3835

[illegible]
[illegible] FOR FIVE YEARS [illegible]
UNIT PRICE.
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16/06 13.22
PUBLIC A NICE

U R G E N T
S T R I K T L Y C O N F I D E N T I A L

ATT DR. SUBIR CHAKLADER
REF TEL: CALL OF TODAY

RE: CODE EUTAL 66/ HECE 81
HAVING THE SALES OPTION BY BELL-TEXTRON FOR THE SUPPLY OF 66 UNITS BELL 209 AH-1G HUEY COBRA HELICOPTERS, WE OFFER SAME AS PER THE FOLLOWING SPECS AND CONDITIONS.:

TEXT OF LETTER OF INTENT
AND SPECS PLS NOTE THAT TEXT OF L/I MUST BE AS PROVIDED AS SELLERS WILL NOT ALLOW FOR ANY CHANGES.

QUOTE

ATTN DIRECTOR [illegible]
KREDIETBANK ANTWERP/BELGIUM
TELEX NO 32460 K BANK B
FOR ACCOUNT NO. 41Q-2663419/41....PEJA/AMBA
PLS ADVISE MR. JAN V. ON RECEIPT

N'9

FOR THE KIND ATTENTION OF MR.CALILEO AND PERETTI,ROM/ITALY

RE.: COMMISSIONS-PROTECTION CODE BUTAL 66 / HEGE 81 / P-G ROMA

WE,INTRAD COMPANY,AND ON BEHALF OF THE BENEFICIAL OWNERS,HEREBY GUARANTEE UN-CONDITIONALLY,THAT SUBJECT TO THE SUCCESSFUL COMPLETION/PURCHASE OF THE UNITS UNDER THE ABV CODE,AT US DOLLARS 6.2 MILLION EACH,WE WILL PAY TO YOU,YOUR ASSIGNEES OR NOMINEES, THE SUM OF USDOLLARS 200.000.-(TWOHUNDRETTHOUSEND)PER UNIT,ON EACH OF THE 66 UNITS IN CODE BUTAL 66 ETC.

THIS COMMISSION GUARANTEE WILL BE RECONFIRMED BY OUR BANKERS, IMMEDIATELY ON RECEIPT OF THE BUYER LETTER OF CREDIT BY THE SELLERS,AND PAYMENT WILL BE MADE TO YOU/YOUR ASSIGNEES AND/OR NOMINEES IMMEDIATELY AND WITHIN 48 HOURS OF THE OWNERS OF THE CODE BUTAL 66 BEING PAID FULLY FOR THE 66 UNITS.

CODE BUTAL 66 ETC REFERS TO:
66 UNITS MODEL AH1G BELL HUEY COBRA HELICOPTERS,BUILT 1979, AND UNUSED/NEW,BEING SOLD TO YOUR BUYERS AT A PRICE OF USDOLLARS 6.3 MILLION EACH FOB WEST EUROPE,WHICH PRICE IS INCLUSIVE OF 1000 HOURS OF SPARES PER UNIT.

KIND REGARDS
HELMUT KUETTING
CONSULTANT

3837

[illegible] IT IS CONFIRMED, THAT WE COVER YOU IN ANY WAY IN YR
NEGOTIATIONS, AND WE DONT CIRCUMVENT YOU IN NO WAY ON THIS DEAL.
IN THE EVENT THAT BUYERS AGENT OR REPRESENTATIVE IS READY
TO FORWARD IN THIS DEAL, AND LIKES TO MEET ME, PLS LET ME KNOW,
I WILL DO MY BEST TO CONVINCE HIM ABT THE SERIOUSITY ON THIS
OFFER.
EXPECT ALSO YR KIND ASSISTANCE AND THANK YOU VERY MUCH FOR YR COOP.
KIND REGARDS
HELMUT NUETING

[illegible]
[illegible] MOM
OK THANK FOR YOU COMMISSION PROTECTION HAVE CTOLD BUYER WHO NEEDS
THE TEXT THAT SHOULD BE SENT BY HIM PERSONALLY AND LATER RECON
ETNEED BY HIS BANK ARE YOU ABLE TO DICTATE TEXT RIGHTAWAY SINCE HE IS

WAITING ON THE OTHER LINE.+
LET HIM SEND TEXYT SIMILAR TO THE WORDING, WHICH SHOUILD BE FOLLOWED
BY THE BANK. HE CAN PROVIDE THIS FROM HIS SIDE.+
OK [illegible] A LOT+MOM
PLS LET HIM SEND TELEX WORDING TO ME FIRST, AND GIVE GREEN LIGHT
OR HAVE TO REPARE UPTO AN AGREEMENT. I THINBK THIS WOULD BE'
BEST WAY, AND I HAVE THE POSSIBILITY TO CONTACT BANK TOMORROW
MORNING, ADVISE HIM WITH THE WORDING, WHICH I WILL ALREADY ON MY
MACHINBE. THE NEXT STEPS I WILL SEE WHAT I CAN DO TO GIVE HIM A
PROOF TO CONVINCE HIS BANK ON THIS RIGHT BUSINESS+

WILL TRY AND WILL CONFIRM TO YOU+
OK, THKS FOR NOW AND HAVE A NICE EVENING.
GLADLY EXPECTING YR NEWS.
BIBI

[illegible]
[illegible]
H.J

PARTEL /GALILEO.242613371+
25/00 14.56
AMRAM 613371F
613631 SIPAN I

ATTN. MR JOHN BORDES
==========

PLS CONVEY THIS TLX TO:
DR JUSTIN CHARLADER

HAVE REACHED DR. VANVIEWER ON THE PHONE AND HE WILL MEET YOU AT AIRPORT TONIGHT IN BRUSSELS UPON YOUR ARRIVAL BY AF/648 AT 22.40 HRS.
KINDEST REGARDS
PARTEL /GALILEO.
DE
AMRAM 613371F
613631 SIPAN I.....
GR12
9

22/6
19.00

NEGRSCO NICE

ATT EUGENE BARTHIMOMEM
NEGRSCO NICE
NEGRSCO NICEMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMM

ATT EUGENE BARTHOLOMEW
REF OHONECALL FIROM THOMPSON SUBIR IS READY TO ACT AS PER
LAST TELEX CONVERSATION OREEE PROVIDED HE RECEIVES TLX ACK
BY SMETS AS SOON AS POSSIBLE TOMORROW MORNING
SUBIR STATED IF SMETS TLX DOES NOT ARRIVE ON TIME HE WILL
FORGET ABOUT THIS DEAL WITH US
E DEAR EUGENE
IF YOU DO NOT TRUST KING CHELED SUN PRINCE NAWAF BIN ABDULAZIZ
MINISTER OF INTERIOR IN S A WHO IS REPRESENTED BY SUBIR THEN
I AM VERY SORRY NOT TO ABLE TO FIND A MUCH MORE POTENTIAL
BYUER IN THE FUTURE
PLS INSTRUCT SMETS TO SEND SUBIR THESE SIMPLE FEW WORDS IMMMEDI
ATELY
REGARDS HELMUT
EXPECT YR SOONEST REPLY ONLY TO THIS TELEX

[illegible]
[illegible]
[illegible]
[illegible]

C O N F I D E N T I A L

****

ATT EUGENE
FROM: IVAN/GLAUCO

REF OUR LAST TLX WE HAVE BEEN INFORMED THAT SUBIR HAD CONTACT WITH THIS GUY BEFORE HEADING TO AMSTERDAM MAYBE THIS IS RELATED TO THE AMSTERDAM GROUP AND THEIR NEW OF OFFER OF 97 UNITS.

JOHN LORNES PARIS TEL: 7237898 TLX 613371 AERAM F

HAVE ALSO SPOKEN WITH HELMUT HE IS GETTING VERY NERVOUS AND ANXIOUS ABOUT NEW EVENTS HE BELIEVES THAT IF YOUR FRIENSD WILL CONVINCE SUBIR BY THEIR MEANS AND WAYS WE ARE ALL EXCULUDED FROM THE COMMISSION DUE TO US (HELMUT AND US) AND THENFORE HE WANTS TO ACTIVEATE NEW LINES.

AT THIS POINT WE BELIEVE THAT ACTIVATING NEW LINES IS THE WRONG MOVE, WE BELIEVE THAT OUR DUTY IS TO GET THE BUYER AND TRY TO CONVINCE HIM WITH A COMMERCIAL VOCABULARY,BUT IF CUSTOMER IS A BIT STUBBORN THAN YOU GET YOUR ASSOCIATES TO EXPLAIN BETTER THE WHOLE DEAL WITH A VERY CONVINCING DIALECT WHICH IS INTERNATIONALL UNDERSTOOD; WE FEEL THAT THE INTERFERANCE OF YOUR FRIENDS SHOULD NOT EXCLUDE ALL OF US FROM OUR DUE.

WE BELIEVE THAT IF YOUR FRIENDS WILL CONVINCE SUBIR WITH THEIR WAYS HE WILL APOLOGIZE TO VANSJWIEVER ALSO OPEN THE L/I AT ONCE VIA THE MUNICH LAWYER DR. SPINDLER AND HE WILL CONTINUE TO BE A POTENTIAL BUYER FOR ALL OF US KNOWING THAT THIS IS A SERIOUS POTENTIAL AND CONVINCING SELLER.

PLEASE TLX HELMUT THUS TO COOL HIM OFF, AND GIVE HIM PRECISE INSTUCTION FOR WHAT YOU RETAIN THE BEST, WE AW ALSO SUGGEST YOU REASSURE HELMUT AS FAR AS COMMISSIONS ARE CONCERNED. WE IT FROM YOU
INFORMATION AND YOU COMMENTS TO THE ABOVE.

BST RGDS/ IVAN/GLAUCO-
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613631 SIPAM I

URGENT AND CONFIDENTIAL

ATT. MR. MATHIS BORTNER

KINDLY CONVEY THIS TLX TO DR SUBIR CHAKLADER

RE BUTAL 66

OUR GROUP FROM SIDNEY, HAVING CHECKED ALL YOUR MOVEMENTS, WANTS US TO INFORM YOU THAT THE AMSTERDAM GROUP IS ONLY A BROKER. THE UNITS IN QUESTION CAN ONLY BE ACQUIRED THROUGH OUR SIDNEY CHANNEL, SINCE THEY ARE IN CHARGE OF THIS OPERATION.
THEY ARE PREPARED TO SEND ONE OF THEIR OWN PEOPLE FROM SIDNEY TO EUROPE WITH ALL RELEVANT DOCUMENTATION BUT ONLY ON CONDITION THAT BEFORE HE LEAVES, THE INITIAL BANK /BANK COMMUNICATION, BETWEEN YOUR BANK AND KREDIETSBANK HAS TAKEN PLACE.
FOR YOUR INFORMATION THROUGHOUT THE WORLD THERE ARE PRESENTLY AVAILABLE ONLY 66 C TYPE AND 22 S TYPE AND ALL OF THEM ARE IN THE HANDS OF OUR SIDNEY CHANNEL.
PLEASE NOTE THAT ANY BROKER OR OTHER CHANNEL YOU MAY COME IN CONTACT WITH, WILL LEAD ONLY TO OUR SIDNEY OFFICE AND THEY ARE NOT PREPARED TO DEAL VIA BROKERS OR OTHER CHANNEL, BUT EXCLUSIVELY BUYER TO SELLER.
SINCE WE HAVE TO REVERT YOUR DECISIONS TO OUR SIDNEY H.Q. WE WOULD APPRECIATE IF YOU KINDLY TLX OR CONTACT US IN THIS REGARD.
BST RGDS
PARTEL/GALILEO.S
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29/Q6 11.Q1
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613631 SIPAM I

URGENT AND CONFIDENTIAL

ATT DR. SPINDLER.

KINDLY CONVEY THIS TLX TO DR SUBIR CHAKLADER

RE BUTAL 66

OUR GROUP FROM SIDNEY, HAVING CHECKED ALL YOUR MOVEMENTS, WANTS US TO INFORM YOU THAT THE AMSTERDAM GROUP IS ONLY A BROKER.
THE UNITS IN QUESTION CAN ONLY BE ACQUIRED THROUGH OUR SIDNEY CHANNEL, SINCE THEY ARE IN CHARGE OF THIS OPERATION.
THEY ARE PREPARED TO SEND ONE OF THEIR OWN PEOPLE FROM SIDNEY TO EUROPE WITH ALL RELEVANT DOCUMENTATION BUT ONLY ON CONDITION THAT BEFORE HE LEAVES, THE INITIAL BANK /BANK COMMUNICATION, BETWEEN YOUR BANK AND KREDIETSBANK HAS TAKEN PLACE.
FOR YOUR INFORMATION THROUGHOUT THE WORLD THERE ARE PRESENTLY AVAILABLE ONLY 66 G TYPE AND 2Q S TYPE AND ALL OF THEM ARE IN THE HANDS OF OUR SIDNEY CHANNEL.
PLEASE NOTE THAT ANY BROKER OR OTHER CHANNEL YOU MAY COME IN CONTACT WITH, WILL LEAD ONLY TO OUR SIDNEY OFFICE AND THEY ARE NOT PREPARED TO DEAL VIA BROKERS OR OTHER CHANNEL, BUT EXCLUSIVELY BUYER TO SELLER.
SINCE WE HAVE TO REVERT YOUR DECISSIONS TO OUR SIDNEY H.Q. WE WOULD APPRECIATE IF YOU KINDLY TLX OR CONTACT US IN THE REGARD.
BEST RGDS
PARTEL/GALILEO.+
524Q38 STEBE D
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[illegible]
[illegible]
[illegible]

ATTN : M. [illegible]

RE : [illegible]

[illegible] NOTRE DERNIERE CONVERSATION DU 29/6 NOUS AVONS LE PLAISIR DE VOUS CONFIRMER CE SUIVANT :

1) END-USER CERTIFICATE ET US STATE DEPT. APPROUVAL NE SONT PAS DEMANDES NI NECESSAIRES PUISQUE LES 66 UNITES SE TROUVENT EN EUROPE.

2) LE MECANISME BANCAIRE POUR LA CONCLUSION DE CET ACHAQUURAIT LE SUIVANT SYSTEME:

A) L'ACHETEUR EVIDENCE PAR L'ENTREMISE D'UNE BANQUE PRIMAIRE AVEC PLEINE RESPONSABILITE , LA VOLONTE ET LA DISPONIBILITE FINANCIERE (READY, WILLING AND ABLE) POUR L'ACHAT DE 66 UNITES NEW HULY COBRA MOD. 209 AH1G PLUS 1.99% HEURES DE PIECES DE RECHANGE POUR UNITE AU PRIX DE US.DOLL. 6.3 MILLIONS PAR UNITE F.O.B. EUROPE.

LA BANQUE DE L'ACHETEUR RECEVRA DE LA BANQUE BELGE IMMEDIATEMENT UNE CONFIRMATION DE DISPONIBILITE DES 66 UNITES.
LA BANQUE PRIMAIRE DE L'ACHETEUR OUVRIRA UN PREAVIS DE LETTRE DE CREDIT SUBORDONEE A L'INSPECTION ET ACCEPTATION DE LA PART DE L'ACHETEUR QUI OUVRIRA UNE L/C CONFIRME, IRREVOCABLE, TRANSFERABLE ET DIVISIBLE QUI PERMETTERA UN IMMEDIAT PAIEMENT ANTICIPE DU 30% DE LA VALEUR TOTALE DE LA L/C, LE RESTANT DU 70% PAYABLE ENTRE 14 JOURS DE LA DATE D'INSPECTION ET ACCEPTATION CONTRE PRESENTATION DES SUIVANT DOCUMENTS PAR VENDEUR:

FACTURE COMMERCIALE
BILL OF SALE/-TRANSFER DE L'OWNERSHIP NOTARIELLE.
CERTIFICAT D'EXPORTATION.

3) VU QUE LE DR SUBIR VOULAIT UNE CONFIRMATION DE LA BANQUE BELGE QUI EST AUTHAUPIEEE AUTORISEE A TRAITTER CETTE VENTE CELA PEUT ETRE CONFIRME SEULEMENT ET EXCLUSIVEMENT A UNE AUTRE BANQUE PRIMAIRE ET NON A UN PRIVE (LE DR SPINDLER CONCORDE PLEINEMENT POUR CET ACTION).

OBTENU CETTE CONFIRMATION QUE LA BANQUE BELGE EST AUTORISEE PAR LE VENDEUR A TRAITTER CETTE VENTE, LES DEMARCHES SONT LES MEME DE L'ARTICLE 2.

4) VEUILLEZ NOTER QUE LE DIRECTEUR DES VENTES '' BELL TEXTRON'' SE TROUVE EN EUROPE A NOTRE DISPOSITION, POUR SE PRESENTER A L'INSPECTION DES UNITES AFIN D'ASSISTER CET OPERATION.

5) L'ACHETEUR QUI DESIRE ACHETER LES 66 UNITES EN QUESTION AINSI QUE LE 22 UNITES TYPE AM1S POURRA FAIRE LE TOUR DU MONDE ET A LA FIN IL ABOUTIRA CHEZ NOUS CAR NOTRE ORGANISATION EST LA SEULE ET UNIQUE ABILITE ET AUTORISEE A LA VENTE DE CES ARTICLES.

6) NOUS VOUS ENVOYONS AUJOURD'HUI PAR TLX L'OFFRE COMPLETE ORIGINALE EN ENGLAIS.

NOUS VOUS REMERCIEONS POUR VOTRE COLLABORATION ET NOUS SOMMES A VOTRE COMPLETE DISPOSITION POUR N'IMPORTE QUEL DOUTE OU CLARIFICATION ET NOUS AVONS CONFIENCE DE TRE ACTION IMMEDIATE.
VEUILLEZ ACCEPTER NOS MEILLEURS SENTIMENTS.

DR. GLAUCO PARTEL/IVAN GALILEO.

BIEN RECU?????
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IVAN/GLAUCO.
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DEAREST EUGENE

WE ARE GLAD AND HAPPY TO ANNOUNCE YOU OUR FIRST VICTORY.
MATHIS CALLED TWICE ON 4/7 AT 22-23HRS OUR TIME AND VERY
EXCITEDLY TOLD US THAT SUBIR WILL OPEN L/I ON MONDAY 6/7.
SUBIR EXPECTS THAT AFTER THE OPENING OF L/I A ROUND TRIP
FIRST CLASS AIR TICKET IS PRESENTED TO HIM AS FOLLOWS:-
NEW YORK/PARIS 14/7
PARIS/NICE 15/7
NICE/MUNICH OPEN
MUNICH/NEW YORK OPEN
HE ALSO REQUESTED TO PROVIDE MATHIS WITH A
WARSAW/PARIS 14/7
PARIS/NICE 14/7
NICE/PARIS OPEN
PARIS/WARSAW OPEN
(MATHIS HAS LEFT THIS MORNING FOR POLAND FOR HIS OWN BUSINESS)

FOR YOUR INFORMATION WE HAVE OFCOURSE CONFIRMED TO PROVIDE
SAID AIRTICKETS AFTER ONE HOUR FROM THE PROPER BANK/BANK L/I.
PLEASE ADVISE IF YOU WILL BACK US UP FOR ABOVE TICKETS REQUEST.
WE DO HOPE THT THE L/I WILL PUT YOU IN A POSITION TO BLOCK
THE BUTAL DEAL WITH THE OWNER.

CONCERNING OJJEH WE TAKE DUE NOTE OF YOUR TLX 1933-1935 - 4/7
AND WILL MOVE DIPLOMATICALLY ON MONDAY.
FOR YOUR INFORMATION THE MINERALS REQUESTED BY OJJEH HAS BEEN
ALSO LOOKED AFTER BY IRAQ.
ADVISE IF WE ARE AUTORIZED TO START DISCUSSIONS WITH THIS
COUNTRY FOR EVENTUAL SUPPLY.

RET FREGATES/LLOP WE ARE NOW WAITING FOR REACTIONS.
KINDEST REGARDS
IVAN/GLAUCO.
%%%%%%%%%%%%%%%%%%%%
INTRAD AA71637
613631 SIPAM I....

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[illegible]

INTRAD AA71637

REF : 1Ø33-4/7

ATT : MESSRS GALILEO/PARTEL

3846

RE YOUR TELEX 3/7.

I [illegible] KNOW HOW THE PEOPLE CAME TO CONTACT ME, BUT IT COULD HAVE [illegible] FROM MANY SOURCES... SO LET US WAIT AND SEE , BECAUSE FINALLY THE END BUYERS WILL HAVE TO SURFACE, AND THEN WE WILL KNOW WHETHER OR NOT IT IS CHAKLADER OR SOMEONE ELSE.

RE AKKRAM OJJEH... I KNOW HIM, IN FACT WE NEGOTIATED WITH HIM RE OUR PURCHASE ON BEHALF OF SOME ASIAN FRIENDS OF OURS , OF HIS SHIP'FRANCE' IN JULY 1979. I KNOW THAT HE BUYS FOR SAUDI, I ALSO ATTENDED ONE OF HIS AUCTVONEEEEEE AUCTIONS WHEN HE WAS SELLING SOME OF HIS ANTIQUE FURNITURE. IF YOU CAN GET TO HIM.... HE IS THE MAN YOU WANT TO THIS BUSINESS IN SAUDI, AND IF I CAN HELP IN ANY WAY, PLEASE LET ME KNOW.

IF I SELL THE 66 UNITS, I WILL LET YOU KNOW IMMEDIATELY.PLEASE LET ME KNOW HOW YOU GO WITH THE FREGATES/LEO ASAP.

REGARDS

V. Alfredo Gerrante 43
PURCHI

EUGENE
INTRAD AA71637

613631 SIPAM IT
Ø4/Ø7 Ø2.2Ø
613631 SIPAM I

INTRAD AA71637

REF : 1Ø35-4/7

ATT : MESSRS GALILEO/PARTEL..

RE MY TELEX 1Ø33 4-/7, IF YOU CAN GET A DIRECT LINE TO OJJEH.. YOU WILL HAVE A DEAL AS I KNOW THAT OJJEH WILL BUY IF THERE IS ENOUGH MONEY IN IT FOR HIM... BUT THERE IS ONLY ONE PROBLEM OJJEH IS LINKED DIRECTLY TO SOME OF THE BIGGEST FRENCH MANUFACTURERS, AND AS SUCH YOU MAY HAVE TO PUSH VERY HARD.

I KNOW THAT HE IS LOOKING FOR SOME POWER GENERATING MINERALS WHICH RUN ATOMIC POWER PLANTS, AND CAN ALSO BE USED FOR OTHER PURPOSES AND I CAN SUPPLY.... SO VERY DIPLOMATICALLY TELL HIM ABOUT THIS AS WELL. URGENT YOU WILL HAVE TO CLOSE TIS 66 UNITS SOON OR WE WILL LOOSE OUT AS THE OWNER CAME THRU TO ME FRIDAY INTIMATING THAT THE US GOVT WILL WANT THESE BACK TO SUPPLY ELSEWHERE UNLESS I CAN DO SOMETHING VERY SOON.

REGARDS

EUGENE
INTRAD AA71637UG

613631 SIPAM IT

[illegible]
24/07 22.27
[illegible]
613031 SIPA I

ATT LUCIANI
RYT 1936 - 4/7
WE HAVE HAD A LONG TELECONVERSATION WITH HELMUT. AS WE EXPLAINED HIM, YESTERDAY WE SENT OJJEH A TLX., SINCE DR. PARTEL HAD PREVIOUS CONNECTIONS WITH THIS GROUP. THEREFORE, WE THOUGHT BEST TO INFORM ONE OF THE MOST INFLUENTIAL SAUDI AUTHORITY WITHIN OUR REACH ABOUT SUBIR'S PICTURE (TLX AS FOLLOWS):-

QUOTE

C O N F I D E N T I A L

MR. AKRAM OJJEH

WE WOULD LIKE TO GIVE YOU A BRIEF SUMMERY OF DR. SUBIR CHAKLADER WHO WAS INTRODUCED TO US BY A SWISS FINANCIAL CORPORATION.
HE ASKED US TO SUPPLY HIM WITH 61 UNITS OF BELL COBRA AH-1C HELICOP.
SINCE THIS DEAL WAS POSSIBLE WE HAD OUR FIRST MEETING IN ROME AND HE INTRODUCED HIMSELF AS REPRESENTATIVE AND ADVISER TO HRH PRINCE NAWAF A SAUD BIN ABDULAZIZ OF SAUDI ARABIA.
ACCORDING TO HIS BUSINESS CARD HIS ADDRESS ARE THE FOLLOWING:-
139 EAST 57TH ST.
NEW YORK TEL 888-1752
TLX 22 97 26
TELEPHONE AND TLX IN NEW YORK PROVED TO BE FAKED.
RIYADH TEL: 476-8756 TLX 29 11 49 NETA

ON JUNE 16TH,81 WE OFFERED DR. CHAKLADER 66 UNITS BELL COBRA GIVING HIM FULL SPECIFICATIONS AND BANKING DETAILS FOR OPENING THE L/I TO KREDITSBANK ANTWERP. DR. CHAKLADER SENT A PRIVATE TLX TO THE BANK STATING THAT ON BEHALF OF HRH PRINCE NAWAF AND BY POWER OF ATTORNEY THEY WERE READY WILLING AND ABLE FOR THE ABOVE PURCHASE.
DR. CHAKLADER TRIED IN VAIN TO GET THESE UNITS FROM OTHER CHANNELS AND HE WAS INFORMED THAT HE COULD TOUR THE WHOLE WORLD BUT AT THE END HE HAD TO COME BACK TO US, SINCE OUR LINE IS THE ONLY ONE ABLE AND AUTHORIZED TO SELL THESE HELICOPTERS.
SINCE THAN DR. CHAKLADER DIDNOT TAKE AN OFFICIAL BANK/BANK ACTION FOR DEAL CONCLUSION.

UNQUOTE

THIS TLX WAS SENT TO OJJIE AT 11.21.HRS ON 3/7 OUR TIME.
AFTER THIRTEEN HOURS MATHIS PHONED IN THE MIDDLE OF OUR NIGHT
TELLING US THAT SUBIR HAS INSTRUCTED HIM TO ADVISE US THAT HE
WILL OPEN L/I ION MONDAY 6/7.
THE ABOVE ACTION/REACTION IS SELF EXPLANATORY.

DUE TO THE ABOVE WE ARE POSITIVELY SURE THAT SUBIR WILL ACT ON
MONDAY. WE NOW KNOW THE RIGHT WAY TO HAVE SUBIR MOVED...
AND QUICKLY...

DEAR EUGENE, AT THIS STAGE THE MOST IMPORTANT THING REPEAT
'' MOST IMPORTANT'' IS TO HAVE L/I OPENED. ALL YOUR POINTS WILL
BE CLEARED OUT AUTOMATICALLY THEREBY. CONSIDERING THAT SUBIR
FIXED DATE OF 6/7 FOR L/I OPENING TILL 14/7 HIS NEXT ARRIVAL
TO EUROPE, WE BELIEVE THIS PERIOD OF TIME WILL COVER ALL YOUR
POINTS. ANYWAY WE ARE RIGHT NOW MOVING TO TRY AND HAVE ALL
ANSWERS FIRST OF ALL THROUGH MATHIS (WHO LEFT ALL HIS
COORDINATES IN WARSAW TO US)

WE THEREFORE BELIEVE THAT THE PRESENCE OF BURT THOMPSON IN
ANTWERP IS PARAMOUNT FOR THEJ BEST AND QUICKEST CONCLUSION OF
THE DEAL.

AT THIS POINT DEAR EUGENE, WE ARE SURE TO CONCLUDE HAPPLY THIS
DEAL IN THE WAY YOU DESIRE.
PLS ADV BURTS CONTACT IN BELGIUM.
WITH BEST REGARDS
IVAN/GLAUCO.+
INTRAD AA71637
613631 SIPAM I....5
C O M E I D E N T I A L

CHOICE

SUBIR'S PICTURE (TLX AS FOLLOWS):-
ONE OF THE MOST IMPORTANT SVADI VARIATIONS MIGHT ONE NEVER ABOUT
CONFLICTS WITH THIS CHOICE. THEREFORE, WE THOUGHT BEST TO INFORM
HIM' ACCORDINGLY WE SENT OUTEN A TLX'' SINCE DE' LVEGPT HAD PREVIOUS
WE HAVE HAD A LONG CONFIDENTIAL WITH METHOD' WE ARE EXPLAINED
THAT JESC - V\J
THE PROGRAM

613631 SIPAM I
IMMEDIATE VV\J613J+
BV\BJ SB'5J
BBJVJJ613J+++

[illegible] YOU THE TEXT OF [illegible] SENT TO MR. MATHIS [illegible] (PRESUMABLY IN WARSAW) WHO FRIDAY NIGHT UPON INSTRUCTION [illegible] DR. SUBIR CHAKLADER INFORMED US THAT THE L/I RE CODE BUTAL [illegible] 21/ D/O ROMA WILL BE OPENED ON MONDAY JULY 6TH, 1981.

[illegible]
ATT MR. MATHIS BORTHER

AFTER YOUR COMMUNICATION ADVISING US THAT DR. SUBIR WILL OPEN L/I TOMORROW JULY 6TH, WE NEED ON BEHALF OF SELLER MOST URGENTLY ANSWERS TO THE FOLLOWING POINTS:-

1) WHO/WHICH BANK IS GOING TO OPEN TOMORROW L/I.

2) WHEN INSPECTION DATE HAS BEEN CONFIRMED, ON WHAT DATE DR. SUBIR GIVE INSTRUCTIONS TO DO IT. WE ARE READY TO GO AHEAD WITHIN 48 HOURS AFTER L/I IS RECEIVED AT KREDIETSBANK. PLEASE NOTE THAT KREDIETS BANK IS TO REPLY RE AVAILABILITY AND INSPECTION IMMEDIATELY AFTER RECEIVING L/I.

3) WE WANT TO BE SURE THAT SOMEONE WITH THE NECESSARY AUTHORITY FROM DR. SUBIR/BUYERS IS AVAILABLE TO INSTRUCT BUYERS BANK RE REPLY FROM SELLER BANK ABOUT INSPECTION ETC.

4) WE HAVE TO KNOW NAMES/TITLES OF PEOPLE GOING FOR INSPECTION ON BUYERS BEHALF, AND NAMES OF PEOPLE AUTHORIZED TO SIGN ACCEPT UNITS AT INSPECTION.

5) WE ARE SURPRISED THAT AT THIS CRITICAL STAGE YOU HAVE DEPARTED FOR POLAND AND THAT DR. SUBIR PLANS TO FLY TO EUROPE ONLY AFTER 8 DAYS FROM L/I OPENING.

6) WE HAVE TO KNOW WHO IS GOING TO BE RESPONSIBLE FOR SETTING UP OF INSPECTION/PERSONNEL ETC.

7) THE OWNER/SELLERS WILL WANT TO TALK WITH PERHAPS DR. SPINDLER AFTER THE BANKS HAVE BEEN IN CONTACT. SELLERS DO NOT WANT TO WAIT FOR A LONG TIME AFTER THEY HAVE PROVIDED BANK AVAILABILITY AND INSPECTION DETAILS.
SELLERS DIRECTOR WILL FLY FROM SYDNEY TO ANTWERP BANK 24 HRS. AFTER THE L/I OPENING , IN ORDER TO FOLLOW UP ALL MATTERS AND OBSERVE ALL STEPS OF THIS DEAL FOR ITS MOST SPEEDY AND SMOOTH CONCLUSION.

WE ALSO WOULD MUCH APPRECIATE IF YOU AND/OR THE RESPONSIBLE PERSON FOR THIS BANK OPERATION WOULD IMMEDIATELY INFORM US AS SOON AS L/I IS OPENED BY SWISS BANK.

KIND REGARDS,
DR. PARTEL/GALILEO.
UNQUOTE

WE WOULD HIGHLY APPRECIATE TO RECEIVE THE ANSWERS TO THE ABOVE POINTS EITHER FROM YOU OR THE RESPONSIBLE PERSON OF THIS OPERATION. THINKING YOU IN ADVANCE FOR YOUR ASSISTANCE, WITH KINDEST REGARDS.
DR. GLAUCO PARTEL/IVAN GALILEO.+
524938 STEBE D
613631 SIPAN I....

RE: CODE BUTAL 66/ [redacted] ATTILA 81
HAVING THE SALES OPTION [redacted] FOR THE SUPPLY OF 66 UNITS BELL 209 AH-1G HUEY COBRA HELICOPTERS, WE OFFER SAME AS PER THE FOLLOWING SPECS AND CONDITIONS.:

TEXT OF LETTER OF INTENT
AND SPECS PLS NOTE THAT TEXT OF L/I MUST BE AS PROVIDED AS SELLERS WILL NOT ALLOW FOR ANY CHANGES.

QUOTE

ATTN DIRECTOR SMETS
KREDIETBANK ANTWERP/BELGIUM
TELEX NO 32460 K BANK B
FOR ACCOUNT NO. 410-0663410/41....PEJA/AMBA
PLS ADVISE MR. JAN V. ON RECEIPT

REFERNCE CODE BUTAL 66

WE(NAME OF BANK) WITH FULL RESPONSABILITYON BEHALF OF OUR CLIENT, CON CONFIRM THAT OUR CLIENT IS READY WILLING AND ABLE TO COMPLETE PURCHASE OF THE 66 UNITS NEW HUEY COBRA MODEL 209 AH1G PLUS 1000 HOURS OF SPARES PER UNIT ., AT A PRICE OF US DOLLARS 6.3 MILLION PER UNIT FOB EUROPE.

WE WOULD ON YOUR KEY TEST TELEX CONFIRMATION OF THE AVAILABILITY OF THE UNITS, ISSUE ON BEHALF OF OUR CLIENTS A PRE-ADVISE OF THE LETTER OF CREDIT, AND SUBJECT TO INSPECTION AND ACCEPTANCE, ISSUE A CONFIRMED,IRREVOCABLE,TRANSFERABLE AND DIVISEBLE LETTER OF CREDIT, FROM A PRIME BANK, IN SELLERS OR NOMINEES FAVOUR, FOR THE FULL AMOUNT OF US DOLLARS..... THIS LETTER OF CREDIT WILL PERMIT AN IMMEDIATE DRAWDOWN OF 30PCT OF THE TOTAL VALUE OF THE LETTER OF CREDITAS A HOLDING DEPOSIT. THE BALANCE OF THE 70PCT OF THE VALUE OF THE LETTER OF CREDIT WILL BE PAYABLE WITHIN 14 DAYS OF THE INSPECTION AND ACCEPTANCE DATE , AGAINST PRESENTATION BY SELLERS OF THE FOLLOWING DOCUMENTS:

COMMERCIAL INVOICES
BILL OF SALE/TRANSFER OF OWNERSHIP TITLE DULY NOTARISED
EXPORT CERTIFICATE

SIGNED BY BANK OFFICIAL... KEY TEST NO...

UNQUTE

[illegible] FULL SPECS FOR THE HELICOPTERS

BELL 209 AH-1G HUEY COBRA HELICOPTERS

AVAILABLE 66 UNITS SUBJECT PRIOR SALE
NEW UNITS, PRODUCTION 1978/79, CRATED FOR EXPORT, 3 HOURS RUN
AS TEST HOURS ONLY.
NEW LOG BOOKS/TRADE/WORKSHOP MANUALS.

FOB EUROPE

INCLUDED IN THE PRICE OF US DOLLARS6.3 MILLION PER UNIT IS
1000 HOURS OF SPARES PER UNIT, WHICH IS EQUIVALENT TO 5 YEARS
SPARES UNDER NORMAL USEEEEEEEEEUSAGE AND 2 YEARS UNDER COMBAT OPERATIO

ENGINE: LYCOMING T 53/L13...SHP 1400
ARMOUR:NORDC
MILITARY EQUIPMENTS:
MACHINE GUNS 6 TUBES CAL 2 7.62MM MINI GUNS
GRENADE LAUNCHERS 40MM M/M 129 EMERSON TURRET TAT 102 E
CANNON VULCAN 6 TUBES F 20 MM M/M/61 AH
EXTERNAL EQUIPMENTS:
4 SYSTEMS XM/35 WITH ROCKETS FOLS 12.7$ TYPE M/157 K (7 IN EACH)

ELECTRONICS:
RADIO USAF INCLUDIN GYRO MAGNETIC COMPASS
AS/M43
ASAP AN/APN/44
COMPUTER TEST
PILOT ADF /HEADING ID/990/ASN
GUNNERS: ID/250/ARI
PILOT: ID/40/ARN
RADIO : UHF- AN/ARC51
VHF- AN/ARC134
FM- AN/ARC54
AM-ARN83
AUXILIARY NAVIGATION: SN/IS/ADS
SMASH TURRET WITH RADAR MTI NIGHT STABILISER
INFRA RED SYSTEM PPSI
ASSEMBLY TIME IS ESTIMATED 4 MAN HOURS. BLADES PACKED SEPARATELY.

ABOVE ARE BRIEF SPECIFICATIONS ONLY.ON INSPECTION FULL SPECS AND
INVENTORY WILL BE PROVIDED INCLUDING SERIAL NUMBERS.

ATT EUGENE
REF OUR LAST TLX PLS ADVISE US WHAT STEPS YOU HAVE TAKEN, IN
PARTICULAR FOR SUBIR TICKET, IN ORDER TO ALLOW US TO MOVE
AND ACT DIRECTLY AND INDIRECTLY ON SUBIR RIGHT AWAY.
AWAITING YOUR RUSH REPLY.
BEST REGARDS
IVAN/GLAUCO
ØØ77ØØ7171637+5ØØ7171637+
Ø7/Ø7 12.1Ø
INTRAD AA71637+
613631 SIPAM I

ATT EUGENE
REF OUR LAST TLX PLS ADVISE US WHAT STEPS YOU HAVE TAKEN, IN
PARTICULAR FOR SUBIR TICKET, IN ORDER TO ALLOW US TO MOVE
AND ACT DIRECTLY AND INDIRECTLY ON SUBIR RIGHT AWAY.
AWAITING YOUR RUSH REPLY.
BEST REGARDS
IVAN/GLAUCO

EUGENE HERE.... IVAN THE TICKET IS NO PROBLEMM... BUT I MUST
FIRST HAVE THE L/I AND THE FULL TEXT .. BECAUSE IF THE L/I
GOES IN WITHOUT WHAT TERMS I REQUIRE THEN IT WILL BE POINTLESS
TO DO ANYTHING BECAUSE SMETS WILL REPLY SAYING.. PLS FORWARD
L/I AS GIVEN ... I DO NOT A WANT TO PAY FOR A TICKET FOR SOMEONE
TO COME TO EUROPE.. UNLESS I HAVE WHAT I WANT TO DO THE BUSINESS
FAIR ENOUGH SUNBIR IS THE BUYER BUT I WANT TO SEE SOMETHING
HAPPENING BANK/BANK ... UPTO NOW WE HAVE HEARD THAT THE L/I IS
GOING THRU TODAY/TOMORROW ETC... FIRST CAN WE HAVE SOME ACRTION
THEN IF SUBIR WANTS A PRIVATE LEAR JET FOR HIM TIO DCOME FOR THE
INSPECTION,,, THIS WILL BE NO PROBLE M... I WILL NOT HAVE THE
BUYER OF MU I UNITS WORTH 5ØØ MILLION COME BY ORDINARYY COMMER
CIAL PLABNRE.. I HAVE GOT CLASS.. I WILL HAVE A LEA PICK SUBIR
UP .. BUT FIRST... LET US SEE THE COLOUR OF HIS MONEY...+

EUGENE YOU REALIZE THAT WE HAD YESTERDAY THE KIFE FROM ITS HANDLE
TODAY WE HAVE IT FROM THE BLADE UNFORTUNATELY NOW WE SHALL TRY
TO COMMUNICATE IT TO SUBIR ABOUT BEING PICKED UP BY THE LEAR JET
PROVIDED HE STARTS WORKING BANK/BANK+ 3K

IVAN.... I DO NOT HAVE TO PROVIDE ANYTHING FOR SUBIR... BUT I WILL
JUST TO FINALISE THIS DEAL.... ACCORDING TO AKKRAM... TO ASK
FOR A TICKET IN THIS MANNAR IS TO LOOSE FACE... WHY DID HE NOT
ASK AKKRAM FOR THE USE OF ONE OF HIS 7Ø7 ... HE HAS GOT TWO

I PERSONALLY THINK THAT SUBIR ACTS LIKE A SMALL CHILD... THIS
BUSUINESS IS NIOT FOR CHILDREN.. IET IS FOR MEN..
[illegible] YOU THINK IS BEST FOR THS DEAL... BUT I

WILL NOT AGREE TO SPOONFEEDING THIS SOB NOW THAT I HAVE SPOKRN TO AKKRAM AND KNOW THE SITUATION... EITHER HE COMES TO THE PICTURE ON MYH TERMS .. OR HE MAY BE OUT OF BUSINESS COMPLETELY...+

SINCE YOU SPOKE WITH AKKRAM CAN YOU TELL US THE OUTCOME+

YES HE HAS INSTRUCTED SUBIR TO GO AHEAD WTH THIS DEAL IMMED... AS THE PEOPLE FOR WHOM THEY AE BUYING THESE ARE NOW GINVING THE SAUDIS A BAD TIME... THE ONLY REASON AKKRAM DOES NOT WANT TO GET PERSONALLY INVOVLED IN THIS DEAL IS BECAUSE HE IS ALSO NEGOTIATING WITH DAUSSALT IN FRANCE FOR THEIR HELICOPTERS, AND HE CANNOT DO BOTH DEALS TOGETHER OR ELSE THE FRENCH WILL NOT PROVIDE OTHER EQUIPMENT TO THE SAUDOIS... THIS IS WHY HE WANTS SUBIR TO HANDLE THIS MATTER.. SO THAT HE WILL NOT GET INVOVLED WITHIN A POLITICAL PROBLEM IN FRANCE...+
OK SINCE NOW THE WHOLE STORY IS CLEAR WHAT CAN WE DO WITH SUBIR IF AKKRAM IS NOT GOING TO PUSH HIM FOR CONCLUSION IS THERE ANY WAY YOU KNOW THAT AKKRAM COULD INSTRUCT SUBIR TO OPEN IMMEDIATELY THE L/I OR NOT+

AS I UNDERSYTAND IT.. THE L/I WILL BE OPENED TODAY... BUT WHETHER OR NOT IT IS THE L/I I WANT IS SOMETHING I WILL HAVE TO SEE ... BUT MORE THAN THIS I CANNOT DO ANYTHING IVAN.. BECAUSE QUITE HONESTLY I AM SICK OF THESE PEOPLE ACTING LIKE SMALL CHILDREN. I AM IN HALF A MIND TO TELL ALL OF THEM TO GET STUGFFED.. AND GO SELL THESE UNITS TO JALLOUL MOHAMMED WHO IS THE P/M OF LIBYA WHO CAME THRU DIRECT TO ME ON THE TLP FROM LONDON 2 HOURS AGO.

IF FOR SOME REASON NOTHING IS CLODSED TODAY ... I AM SENDIND BERT TO LONDON TO SPEAK WITH JALLOUJ... BY THE AWQY.. JALLOUL AND I WERE IN UNIVERSITY TOGETHER IN 1951... SO I AM NOT TALKING TO A STRANGER... BUT TO A GOOD FRIEND.. I AM ONLY TELLING YOU THIS NOT BECAUSE I WABNT TO THROW UP ANOTHER DEAL.. BUT BECAUSE SUBIR MAY BE O THE OPINION THAT WE CANNOT SELL THESE UNITS... AND FURTHER BE I TELLL PRINCE SULTAN/OR PRINCE TURKI THAT THESE UNITS MAY BE 'USED AGAINST THEM IF JALLOUL GETS THEM... HELL WILL BE A BETTER PLACE THAN ANY PLACE ON EARTH FOR ALL THE PEOLPLE INVONVLED IN THIS DEAL... IVAN I DO NOT WANT TO SELL THESE UNITS TO GADDAFI.. BECAYSE I DO NOT LIKE HIM .. BIUT IF SUBIR ANFD HIS CHILDREN BEHAVE TE WAY THEY ARE DOING .. I WILL HAVE TO AS I NEED THE BLOODY MONEY....?+

OK EUGENE IT IS VERY CLEAR NOW WHAT CAN BE DONE WITH AKKRAM TO HAVE SUBIR MOVING TODAY FOR CONCLUSION?+

...

...

TO SELL TO K JALLOUL.. AND THAT THE ONLY REASON WAS BECAUSE
WE HAVE BEEN GIVEN THE RUN AROUND... SO PLS ADVISE ME ON
BERT THOMPSON AT THE HOTEL WHAT THE FINAL OUTCOME IS..
EITHER WAY DOES NOT MATTER TO ME NOW... BTUT AS I ASAID BEFO...
YOU ALL HAVE SPENT 4 WEEKS ON THIS TIME/MONEY... I WILL LIKE
TO DO HIS DEAL WITH ALL OF YOU.. BECAUSE WE CAN DO A LOT MORE...
BUT YOU ALSO HAVE TO REALISE MY POSITION... HERE I AM SITTING...
SITTING ON 500 MILLION DLS WORTH OF EQUOIP.. HOPING THAT
SUBIR WILL BUY... I AM TOLD BY EVERYONE THAT THE DEAL IS FOR SURE
AND AT ATHE K LAST MINUTE.. SOMETHING HAPPENS AND WE GO
BACK TO SQUARE ONE... I KNOW ALL OF YOU HAVE WORKED VERY HARD
LET US SEE WHAT WE CAN DO TO CLOSE THIS DEAL URGENTLY,
SO THAT I CAN GET OTHER THINGS UNDER WAY WITH YOU...+
OK EUGENE WILL CONTACT BOTH AKKRAM AND SUBIR AND LET YOU KNOW
OUR LINE OF ACTION+

PLS DO .. I WILL HELP YOU AS MUCH AS I CAN BUT SUBIR HAS TO HELP
THIS PART OF THE BARGAIN..+
CAN YOU ALSO FROM YOUR SIDE PUSH AKKRAM OR SULTAN OR WHOEVER
FOR LETTING SUBIR CONCLUDE TODAY+?
/
I CANNOT PUSH SULTAN... BECAUSE THIS.EQUIP IS BEING BOUGHT BY SAUDI
FOR ANOTHER COUNTRY... RE AKKRAM... HE CANNOT DO ANYTHING
BECAUSE HE IS BEING WATCHED BY HE FRENCH... AND HE F DOES
NOT WANT TO GET INVOVLED... I THINK THAT SPINDLER MAY BE
THE KEY TO THIS PROBLEM... AS AKKRAM TOLD THAT SPINDLER
HAS THE FULLEST AUTHIOITY TO DO THIS DEAL, SO SEE WHAT YOU CAN
DO AND REVERT TO ME OR TO BERT URGENTLY...+
YOUSEE SPINDLER HAS FULL OTHORITY ALSO SPINDLER CONFIRMED THAT
HAS THE MONEY READY IN THE BANK BUT STILL HE FER REFERS EVERYTHING
TO SUBIR AND AWAITS INSTRUCTION AS IT HAPPENED YESTERDAY AND
SPINDLER WILL NOT TAKE ANY ACTION UNLESS APPROVED BY SUBIR+

AS I SAID BEFORE IVAN... THEY EITHER WANT THE EQUIP OR THEY DO NOT
WANT THE EQUIP... PLS SEE WHAT YOU CAN DO WITH MATHIS ETC...
THEY ARE ALL GOING TO BE RICH ONLY IF THEY DO THE DEAL... IF
JALLOUL DOES TE DEAL... NO ONE IS GOING TO BE RICH.. OK.
SO PLS TRY YOUR BEST AND RESOLVE THIS WITH MATHIS/SUBIR / SPINDLER
ETC... AS I CANNOT GO ON THIS WAY...+
OK WILL CLOSE NOW AND FIND A WAY FOR CLEARING UP THIS SITUATION
LET US HOPE ALLAH WILL ILLUMINATE US+
BBIBFOR NOWJL

IVA

INIVAN TKU
... LET US HEAR SOME GOOD NEWS FROM YOU..BIB FOR NOW.

+
613631 SIPAM I.....

3855

Dato Borea

10/06 12.;1 3+
613301 CENTRV I
58739 ARCON D
GOOD MORNING,IS THIS MR.PERETTI?ΩΩΩ
ΩΩΩΩΩΩΩΩΩ

YES WE ARE+
-55, .4.COST.PERET
WATTN MR.COST.PERETTI,ROMA
HERE H.RUETING

RE PHONECALL
HAVE OPTION FOR SALE.:
BELL HUEY COBRA HELIC. AHIG 209
66 UNITS
BUILDT 1979,BRANDNEW/UNUSED
FOB WESTERN EUROPE USD 6.3 MIO PER UNIT(COMM.USD 200.000 INCLUDED) ~3,2%
PROCEDURE.:LETTER OF INTENT BY BUYERS BANK TO OUR BANK IN BELGIUM
STATING,THAT THEY HAVE BUYER WITH SUFFICIENT FONDS TO PURCHASE
THIS 66 UNITS.
AS SOON L/INTENT IS IN OUR BANK,BUYERS WILL RECEIVE INVITATION
FOR INSPECTION.AFTER ACCEPTANCE ON BUYERS SIDE,SELLER WANTS
L/C AND DEPARTURE OF UNITS WITHIN 14 DAYS.
ALL FURTHER INSTRUCTIONS LATER ON.
PLS ADVISE
BEST REGARDS
H.RUETING

TELEFON 08761/1868

IN CASE YOU SEND ANSWER,PLS TRY FIRST IF I AM PRSENT AT TELEX
GIVE THE CODE BUTAL 66.WHEN I ANSWER WITH THIS CODE,YOU CAN
SEND YR TLX.

PLS HURRYMBECAUSE SELLER GAVE US ONLY SHORT TIME.+

58739 ARCON D+
613301 CENTRV I

3856

Dato Borea

10/06 12.;1 3+
613301 CENTRV I
58739 ARCON D
GOOD MORNING,IS THIS MR.PERETTI?RRR
RRRRRRRRR

YES WE ARE+
-55, .4.COST.PERET
WATTN MR.COST.PERETTI,ROMA
HERE H.RUETING

RE PHONECALL
HAVE OPTION FOR SALE.:
BELL HUEY COBRA HELIC. AHIG 209
66 UNITS
BUILDT 1979,BRANDNEW/UNUSED
FOB WESTERN EUROPE USD 6.3 MIO PER UNIT(COMM.USD 200.000 INCLUDED)
PROCEDURE.:LETTER OF INTENT BY BUYERS BANK TO OUR BANK IN BELGIUM
STATING,THAT THEY HAVE BUYER WITH SUFFICIENT FONDS TO PURCHASE
THIS 66 UNITS.
AS SOON L/INTENT IS IN OUR BANK,BUYERS WILL RECEIVE INVITATION
FOR INSPECTION.AFTER ACCEPTANCE ON BUYERS SIDE,SELLER WANTS
L/C AND DEPARTURE OF UNITS WITHIN 14 DAYS.
ALL FURTHER INSTRUCTIONS LATER ON.
PLS ADVISE
BEST REGARDS
H.RUETING

TELEFON 08761/1868

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SEND YR TLX.

PLS HURRYMBECAUSE SELLER GAVE US ONLY SHORT TIME.+

58739 ARCON D+
613301 CENTRV I

	BERTONCINI	BELGI
ELICOTTERI	N° 25 1F 4,15 milioni $ N° 45 1G 5,175 " " TUTTI NUOVI	N° 66 1G 6,3 milioni $ TUTTI NUOVI (FOB EUROPA OCCIDENTALE)
AMMONTARE TOTALE, $	336.625.000	415.800.000
COMMISSIONI	PERZONI: 2% = 6.732.500 $ NON È NOTO QUANTO È STATO RICONOSCIUTO A CHAKLADER E IL SUO GRUPPO.	200.000 $/ELICOTTERO (COMMISSIONE TOTALE) = 13.200.000 $
PROCEDURA	1) PERFORMANCE BOND DI 5 MILIONI $ DA PARTE DEL COMPRATORE. 2) AL RICEVIMENTO DEL PERFORMANCE BOND, IL VENDITORE EFFETTUA PURE UN PERFORMANCE BOND DI 5 MILIONI $ E PRESENTA I DOCUMENTI DI VENDITA. 3) INVITO ISPEZIONE E DOPO 30 GIORNO DAL DEPOSITO DEL PERFORMANCE BOND DEL VENDITORE, SPEDIZIONE ELICOTTERI.	1) LETTERA INTENTO BANCA COMPRATORE ALLA BANCA VENDITORE IN BELGIO. EVIDENZA FONDI. 2) AL RICEVIMENTO DELLA L/INTENTO PRESSO LA BANCA, IL COMPRATORE RICEVE L'INVITO DI ISPEZIONE. 3) DOPO L'ACCETTAZIONE DA PARTE DEL COMPRATORE, IL VENDITORE VUOLE LA L/C E GLI ELICOTTERI PARTONO ENTRO 14 GIORNI. 4) ALTRE ISTRUZIONI SEGUIRANNO.
END USE CERTIFICATE	RICHIESTO	NON RICHIESTO

3857

Porte WILSON

858766

Telex WILSON

560497

DR. SUBIR CHAKLADER
REPRESENTATIVE AND ADVISER
TO
HRH PRINCE NAWAF A SAUD BIN ABDULAZIZ

139 EAST 57th, St.
NEW YORK, N.Y.
Tel: 888-1750
TLx 220726

FAKED!

RIYADH, SAUDI ARABIA
Tel: .476-8756
TLx 201140-METJA

31 Pagani
FRANK ZURICH
883677

Daniel Debaux

93/317550
317575

Camera 09

3861

161/5558209. ~~8893F~~
PARIS Negresco 883951

STANISLAS WASZAK

Président - Directeur - Général

C. I. E. L.

COMPTOIR INDUSTRIEL ELECTRONIQUE RADIO-VALVES

M. R. MATIS BORTNER

AV. BELLA VISTA, B.P. 147
06230 VILLEFRANCHE-S/MER
FRANCE
TÉL. (93) 55.69.69 - TELEX 970.931

8, RUE VICTOR-HUGO
94190 VILLENEUVE-ST-GEORGES
TÉL. (1) 389.69.24

3862

SERGIO SPERONI

v. BORGOGNA 5 -
MILANO

tel. 02 - 80 99 91
(pomeriggio)

oppure tel. 02 - 6264

3863

DR. SUBIR CHAKLADER
003393 870809
NICE
042 460000 CST.
042 970931 CHL

3864

Roma, 3 settembre 1981

Dr. COSTANTINO PERETTI
Via Vittorio Veneto 96
R O M A

Oggetto: Protezione di commissione

Con la presente Vé confermiamo incondizionatamente che, alla conclusione positive della trattativa riguardante la vendita degli elicotteri militari Bell 209 AH-1G Huey Cobra tramite il canale di vendita "Helmut Reuting" e il canale di acquisto "Subir Chaklader", all'avvenuto incasso da parte nostra della commissione spettanteci, Le sarà pagato - a Lei personalmente o alla persona che Lei designerà - il 25% (venticinque percento) dell'importo in questione.

La preghiamo di controfirmare in calce la presente per accettazione.

Dr. Glauco Partel/Ivan Galileo

Per accettazione:

3865

Roma, 3 settembre 1981

Sig. VINCENZO MANCINI
Via Pian Due Torri 21
R O M A

Oggetto: Protezione di commissione

Con la presente Le confermiamo incondizionatamente che, alla conclusione positiva della trattativa riguardante la vendita degli elicotteri militari Bell 209 AH-1G Huey Cobra tramite il canale di vendita "Helmut Reuting" e il canale di acquisto "Subir Chaklader", all'avvenuto incasso da parte nostra della commissione spettanteci, Le sarà pagato - a Lei personalmente o alla persona che Lei designerà - il 25% (venticinque percento) dell'importo in questione.

La preghiamo di controfirmare in calce la presente per accettazione.

Dr. Glauco Partel/Ivan Galileo

Per accettazione:

.....

RITORNATA IN QUANTO MANCINI NON ACCETTA (VUOLE, APPARENTEMENTE, TUTTO COME COREA IMPEX !).

Sig. _____

SUBIR

TLX 220726 SUBIR

TEL 212-7722503

200 EAST 82ND ST., NEW YORK

HAMPTONS SUMMER HOME

516, 283, 2059

X X X V I I I

S P H I N X

La documentazione concerne la richiesta da parte del CIRELLI e altri di 500 Kalascuikof H 47 con 500.000 munizioni, 500 BROWNING 9 con 500.000 munizioni, 300 pistole mitraliatrici cal. 9, più 2 tonellate di plastico, offerte da PUGLIESE.

L'operazione è denominata SPHINX n.1.

La Banca è:

BANQUE INTERNATIONAL DE LIECHTENSTEIN

a nome GLAUCO PARTEL Pass. N. B973108.

OPERAZIONE SPHINX N°1

3869

Prezzi in FF

	Venditore	Noi	Totale
1) 500 Kal.M47	1236	2000	1.000.000
1000 muniz.x500	1098	2000	1.000.000
2) 500 Brown.9	1613	2600 ✓	1.300.000
Muniz.1000x500	1098	2000 ?	1.000.000
3) N°300 pist.mitr.c.9	1194	1950	585.000
4) 2 tonn.plast.	168	289	578.000
			5.463.000
	Spese		60.000
			5.523.000
	3.216.700	2.246.300	

2.246.300 da distribuire come segue:

Ci;	550.000 + 337.000	=	887.000
Pa.	550.000 + 337.000	=	887.000
Br.	1000000	=	100.000
Franc.	200.000	=	200.000
			2.074.000
Trasporto			172.300
			2.246.300

Percentuali da far figurare su un totale di 15%:

Br.	100.000	(1,8%)
Franc.	200.000	(3,7%)
Ci.	260.000	(4,76%)
Pa.	260.000	(4,76%)
	820.000 = 15%	

5.000.000 FF

3870

	Verkhoro, A	Nó (3 gr.: B - P - PP)
ikal, H47 ca 2 cadj	295	480
1000 mudzi per letto	262	425
Brow. col. 9	385	625
Sanchetti RPI-7	3500	5700
Rossi per letto, cal.	330	540
Pist. mitra col. 9	285	470
Plastic, kg	40	65

Bérghe 17/2/81

	Prezzo venditore	Nostro prezzo con % e extra	Totale fornitura FF
+ 1) 500 Kal. H47	$ 295 FF 1236	FF 2000	1.000.000
Muniz.(1000)	$ 262 FF 1098	FF 2000	1.000.000
+ 2) 500 Br. C.9	$ 385 FF 1613	FF 2600	1.300.000
~~3) 50 RPS-7~~	$ 3500 FF 14665	FF 23980	1.199.000
4000 Raz.	$ 330 FF 1383	FF 2245	8.980.000
4) 200 P.M. C.9	$ 285 FF 1194	FF 1950	390.000
5) 2.Tonn. Pl.	$ 40 kg FF 168 kg	FF 289	578.000
FF	8.813.550	5.633.450	14.447.000

% = 70% nostro prezzo = 3.943.415 FF

Extra = 30% nostro prezzo = 1.690.035 FF

	%	Extra	Totale
CI (35%)	1.380.195	845.017,5	2.225.212,5
PA (35%)	1.380.195	845.017,5	2.225.212,5
BR (10%)	394.342		394,342,0
FRAN(20%)	788.683		788.683,0
		FF	3.633.450,0

Viaggi 50.000 FF

Trasporto 210.000 FF

Appuntamento per stipula contratto, versamento fondi in banca, e pagamento fondo spese tra il 18 e il 22 agosto, prima è meglio è.

Si propone:

- Deposito dei fondi accreditato a Vaduz presso la B.I.L. (Banque Internationale de Liechtenstein) a nome di
  Dr.GIAUCO PARTEL
  Passaporto italiano N° B973108, emesso dalla Questura di Roma il 4 Settembre 1976.
- In pari tempo dare l'evidenza fondi per iscritto.
- Dal momento della ricezione dell'evidenza fondi, che è necessaria per approntare la merce, entro 5 giorni verrà fissata la data dell'ispezione, prevedibile entro il 10-15 settembre.
- Convocazione da parte nostra per l'ispezione della merce (in Germania Est o Polonia) al porto d'imbarco (qui l'operazione è garantita e non presenta rischi).
- All'OK dell'acquirente in porto, la ~~somma~~ merce viene imbarcata e il venditore e gli intermediari sono esonerati da qualsiasi responsabilità.

All'OK dell'acquirente in porto, inoltre, la somma viene svincolata dalla banca. Da definire le modalità (parola d'ordine, telefonata, operazione basatas sulla fiducia, ecc.).

Alla firma del contratto, oltre al fondo spese, occorre l'evidenza fondi, nonchè la disponibilità dei fondi per la barca.

18/6/80
Cirelli, Zanetti (di Como)

Venditore

2000 Kr.	300 $	600.000 $
6000 caricatori	20 $	120.000 $
2000x1000 munizioni	265 $	530.000 $
		1.250.000 $

Totale operazione 1.907.000 $ = 1.563.000.000 Lire

Rimangono a disposizione 657.000 $

Pa.	140.000 + 97.500 = 237.500 $	= 197.000.000. Lire
Ci.	140.000 + 97.500 = 237.500 $	= 197.000.000 Lire
Br.	35.000 $	= 29.000.000 Lire
Fr.	85.000 $	= 70.000.000 Lire
	400.000 $	
	62.000 $	Viaggi, trasporto (12000 + 50000)
	462.000 $	
	195.000 $	Extra (a metà fra Pa. e Ci.)

Per il cliente:

2000 Kr.	1.035.000 $	517,5 $
6000 caricatori	210.000 $	105,0 $
Munizioni (1000)	600.000 $	300.0 $
Varie	62.000 $	
	1.907.000 $	

Tre pacchi denaro:

- 1.250.000 $ (venditore)
- 85.000 $ (francesi)
- 510.000 $ (noi: 237.500 + 237.500 + 35.000)

1.845.000 $

(+ 62.000 $) varie

1.907.000 $

E' Bianc. che ha messo ~~PUGLIESE~~ Pugl. in contatto con Wood a Ginevr. che lo ha passato all'austriaco, specializzato in forniture di armi orientali.
Pugl. si è sputtanato con l'affare andato a vuoto. Loro trattano forniture non inferiori a 1-2 miliardi.
Se ho il contante, posso riallacciare le fila.

XXXIV

PUGLIESE.

3876

La documentazione concerne rapporti commerciali tra il Partel (Soc. S.A...), il Pugliese (Soc. A.G.R. in Turc.), il BIANCARDI Giorgio in relazione a progetti di carattere vario negli anni 1980-1981-1982.

Biancardi quindi punta tutto sulla fornitura dello stabilimento chiavi in mano.

Il diplomatico accenna a sue introduzioni in Oman, Libano, Tailandia, Brasile. Prevede di contattarmi con il suo ammiraglio per una prima discussione tecnica, poi con gli uomini di quei Paesi, poi verrà fatta una lettera di intento, poi si vedrà. Cioè se fare o meno e se fare e dove la dimostrazione.

Il diplomatico mi chiamerà dichiarandosi sotto il nome di CICO!

Al diplomatico e al suo amico, Biancardi riconosce il 5% della somma disponibile come know how ecc. (cioè p.es. 15 milioni di dollari su 30 milioni di dollari). Su questi 15 milioni S loro prendono il 5%.

[illegible] miliardi.

Biancardi ha paura che rimango incastrato con la SAI. Col memorandum preparato, potrebbe essere.

Devono spendere un 200 milioni per l'attività promozionale di questo affare. Ma ne vale la pena, in quanto rende miliardi.

Memorandum SAI

Evidenziare che l'ambiente, essendo ostile e contrario ai razzi, non è certo sereno e tanto meno ideale per costruirli.

Processo Torino: chi paga? Solo io? Vale anche per Biancardi.

GIORGIO BIANCARDI

3879

Dr. Glauco Partel
Via Squarcialupo 19/A
00162 ROMA

Montecarlo, 6 Agosto 1980

accordo di licenza ed assistenza tecnica

Egregio dott. Partel,

ho il piacere di informarla che l'incisivo lavoro svolto per la promozione dello sfruttamento industriale dei razzi da Lei sviluppati sta dando risultati positivi.
I due primi paesi scelti; Nigeria e Saudi Arabia hanno un concreto interesse all'argomento.
In settembre è previsto un primo contatto a livello tecnico che avrà luogo in Europa o, quale ospite ufficiale, nel paese interessato.

Dato la delicatezza del 'prodotto' e la posizione di vertice decisionale della controparte con cui trattiamo sono a chiederle di voler procedere alla accettazione del documento che ho lasciato in Sue mani allegandovi anche la fotocopia delle registrazioni delle licenze e relativo numero e paesi dove è stata registrata.

La promozione di un progetto industriale di questo tipo non sarebbe attuabile se solo fine a se stessa, cosi come già le dissi a voce , é resa possibile solo da rapporti finanziari già da tempo in corso fra il gruppo a me collegato e le controparti. Constatata quindi la possibilità obiettiva di procedere é doveroso per quanto mi concerne legalizzare quanto esposto nella scrittura privata cosi da essere garantito sulla Sua assistenza tecnica nel momento che il contratto andasse perfezionato.

Come Lei ha potuto constatare di persona in questi 5/6 anni, riuscire a concretizzare un contratto di questo tipo non é cosa semplice , diventa fattibile solo se la controparte ha la posizione di 'ordinare' di procedere all'esame per progetto. A questo punto desidero evitare una mia maggiore esposizione senza che Lei abbia firmato all'accordo che già ho avuto modo di illustrarle e che ha come unico scopo quello di 'monetizzare' anni di ricerche che sono rimaste, per molteplici ragioni, lettera morta fino ad oggi. Le chiedo quindi di procedere in tale senso sentendo il parere del Suo legale.

Voglia gradire i miei migliori saluti.

g. biancardi

0580

Spett.
AGR.IN.TUR. s.r.l.
Via Magna Grecia 26
SOVERATO
Codice fiscale N°00377190798

FATTURA N. 0576 | u 7/7/1980

~~X STAMPA~~ IN CONTO VS. ORDINE del 25/1/1980

CONSEGNA | A MEZZO

PAGAMENTO

QUANTITÀ	ARTICOLO	PREZZO	IMPORTO
	Pagamento del 30% (trenta percento) al 30/6/80 contro presentazione di una prima relazione tecnica		36.000.000.

CENTRO STUDI TRASPORTI MISSILISTICI
Via Squarcialupo, 19/A
00162 ROMA - ITALY

CONDIZIONI GENERALI DI VENDITA. — 1. NON SI ACCETTANO RECLAMI TRASCORSI OTTO GIORNI DAL RICEVIMENTO DELLA MERCE. — 2. LA MERCE VIAGGIA A RISCHIO E PERICOLO DEL CLIENTE, ANCHE SE CONSEGNATA FRANCO A DESTINO. — 3. SALVO PATTO ESPRESSO, TUTTI I PREZZI S'INTENDONO FRANCO MAGAZZINO DELLA DITTA VENDITRICE. — 4. IN CASO DI RITARDO NEL PAGAMENTO DECORRERÀ L'INTERESSE NELLA MISURA DEL SAGGIO UFFICIALE DELLO SCONTO AUMENTATO DI TRE PUNTI. — 5. PER QUALSIASI CONTROVERSIA IL DOMICILIO E IL FORO COMPETENTI PER AMBEDUE LE PARTI S'INTENDONO QUELLI DELLA DITTA VENDITRICE. — 6. NON SI RILASCIANO QUIETANZE SEPARATE: PER IL REGOLARE SALDO SI PREGA DI RIMANDARE LA FATTURA.

3881

Spett.
AGR.IN.TUR. s.r.l.
Via Magna Grecia 26
SOVERATO
Codice fiscale N°00377190798

FATTURA N. 0378 | 10/2/1980

~~A SALDO~~ / IN CONTO VS. ORDINE in data 25/1/1980

CONSEGNA | A MEZZO

PAGAMENTO

QUANTITÀ	ARTICOLO	PREZZO	IMPORTO
	Anticipo 20% (venti percento) all'ordine, come da contratto		24.000.000

CENTRO STUDI TRASPORTI MISSILISTICI
Via Squercialupo, 19/A
00162 ROMA - ITALY

CONDIZIONI GENERALI DI VENDITA. — 1. NON SI ACCETTANO RECLAMI TRASCORSI OTTO GIORNI DAL RICEVIMENTO DELLA MERCE. — 2. LA MERCE VIAGGIA A RISCHIO E PERICOLO DEL CLIENTE, ANCHE SE CONSEGNATA FRANCO A DESTINO. — 3. SALVO PATTO ESPRESSO, TUTTI I PREZZI S'INTENDONO FRANCO MAGAZZINO DELLA DITTA VENDITRICE. — 4. IN CASO DI RITARDO NEL PAGAMENTO DECORRERÀ L'INTERESSE NELLA MISURA DEL SAGGIO UFFICIALE DELLO SCONTO AUMENTATO DI TRE PUNTI. — 5. PER QUALSIASI CONTROVERSIA IL DOMICILIO E IL FORO COMPETENTI PER AMBEDUE LE PARTI S'INTENDONO QUELLI DELLA DITTA VENDITRICE. — 6. NON SI RILASCIANO QUIETANZE SEPARATE: PER IL REGOLARE SALDO SI PREGA DI RIMANDARE LA FATTURA.

REGISTRI RUFFETTI - MOD. 6481 (B)

Prima di andare in Africa, Massimo ha dato a Ciccolini la pratica del finanziamento Cassa Mezzogiorno per lo stabilimento razzi in Calabria (senza dirmi nulla).

Oggi (2 marzo) 1982) Ciccolini mi telefona avendo trovato il finanziamento totale e la strada giusta. Vuol sentire che decisione prendo.

Voglio sentire Massimo cuando rientra dall'Africa.

Copia del Promemoria per [illegible]

PROMEMORIA PER IL DR. PUGLIESE 3883

1) Ti prego anzitutto di ringraziare il dr. Biancardi dell'impegno con il quale sta operando e di dissipare ogni equivoco ed ogni sfavorevole impressione circa i miei sentimenti nei suoi confronti.
Forse da parte mia può esserci stata poca chiarezza ma non certo malafede.

2) Detto questo, con la stessa franchezza spiega al dr. Biancardi che nessuna delega posso rilasciargli per i miei rapporti con la SAI. Sono stato più volte chiamato da Passignano ed i miei rapporti sono così cordiali anche con la nuova proprietà che mi parebbe uno sgarbo delegare tali contatti ad altri.

3) Sono lieto che la trattativa con la Nigeria sia andata avanti e spero che si concluda presto e favorevolmente.
Il dr. Biancardi conosce perfettamente quale è la condizione in proposito posta dalla SAI, se riteniamo che la SAI ci è necessaria per la presentazione dei prodotti : non è possibile realizzare stabilimenti chiavi in mano se prima non c'é una commessa.

4) Sono dunque pronto a delegare il dr. Biancardi a trattare con le autorità Nigeriane la realizzazione di uno stabilimento sulla base di questi concentti.

Non mi pare il caso, per una trattativa come quella in questione redigere un contratto che, oltre tutto, secondo il mio legale, non calza al tipo di rapporti che si sono stabiliti tra me ed il dr.Biancardi. Il mio avvocato propone di rilasciare al dr. Biancardi una procura generica " ad negotia" vistata, se egli lo desidera, dal Consolato nigeriano in Roma. Soltanto nel momento in cui si confermerà la concretezza dell'interesse si potrà stipulare un contratto circostanziato, adatto al tipo di rapporto che ne verrà fuori (ma ricorda al dr. Biancardi che non gli sarà tanto facile di concludere).
Al dr. Biancardi potrei chiedere una certa cifra ed egli tratterebbe il resto, oppure si discuterà diversamente. Certo non posso "consegnarmi" interamente (come quello schema di accordo richiede), senza un corrispettivo immediato che mi consenta di vivere.
Tu sai quale difficoltà ho incontrato in questi mesi e se non fosse stato per il tuo aiuto avrei dovuto chiudere bottega.

5) Nell'incontro che sarò lieto di avere con il dr. Biancardi sulla base di quanto precede, oltre a tè dovreb be partecipare anche il Sig. Mancini.

Riunione tenutasi il 16/8/81 = Chiarito che nessuna delega parte conferirà a Biancardi - Nessun atto contratto parte stipulerà con Biancardi prima che Biancardi dimostri di aver proleva di Concreto.

Sono disponibile ad una contrattazione su questa base:

cedere i diritti per la realizzazione dei razzi - quindi dello stabilimento - a queste condizioni:

- deposito di 500 milioni di lire, da svincolarsi alla firma del contratto col cliente;
- contratto dove viene stabilito che mi si dà un quid mensile o annuo per consulenza e direzione; ciò vale anche per le persone necessarie, che usufruiranno di uncontratto a parte.

I diritti si intendono per i brevetti già registrati e per i razzi già realizzati.

I diritti di concedere altre invenzioni sono da discutersi a parte dando un valore ai medesimi.

Non è concesso lo sfruttamento a terzi tranne che il sottoscritto e le persone a lui associate non vengano a beneficiare di royalties o altra forma di compenso.

Tutte le informazioni e documentazioni relative potranno essere consegnate dopo avvenuta la firma del contratto ed avere effettuate le relative prove.

Dovranno essere chiarite le responsabilità del sottoscritto e dei miei collaboratori, nonchè gli stipendi, tempi di lavoro, residenze, rimborsi spese, partecipazioni.

La provvigione spettante a colui che professionalmente si è interessato della stipula dovrà essere versata dalla parte acquirente e non in parte accollata al sottoscritto.

Circa il punto 7) della bozza di contratto, il diritto di prelazione dovrà essere discusso di volta in volta secondo eventuali trattative.

Al punto 8) si intende solo quanto contenuto nel contratto e non altri esperimenti o ricerche al di fuori dell'ambito dei brevetti in argomento.

I contratti devono essere stipulati direttamente tra le parti interessate in quanto non viene concesso a terzi di procedere allo sfruttamento commerciale dei diritti acquisiti.

Nel caso di non accettazione delle presenti proposte, si stabilirà un valore ai brevetti dati in concessione, nonchè le royalties su quanto prodotto e venduto.

20 shillings	,900 gld	1965	6325	V Ann of Independence	
		1970	8000	10th " "	
50 Shillings	"	1965	6325	V " "	
		1970	8000	10th " "	
		1970	14500	1st Ann. of the 1969 Revolution	
100 "	"	1965	6325	5th Ann. of Independence	
		1970	8000	10th " "	
		1970	14500	1st " of the 1969 Revolution	
200 "	"	1965	6325	5th Ann. of Independence	
		1970	8000	10th " "	
		1970	14500	1st " of 1969 Revolution	
500 "	"	1965	6325	5th Ann of Independence	
		1970	8000	10th " "	

Dal 1976:- 100 Senti = 1 SHILIN

1980:- 20th ANNIVERSARY OF INDEPENDENCE (rovescio: stemma repubblica e denominazione)

1960-1980

0,900 GOLD	100 SHILIN	ϕ 30 mm	17,28 gr.	400
	200 "	ϕ 37 "	33,87 gr.	400
	~~500 "~~	~~ϕ 50 mm~~		200
			204,6 Kg	

1980:- ANNO OLEICOLO MONDIALE

0,900 GOLD	100 SHILIN	ϕ 30 mm.	17,28 gr.	400
			51,84 Kg	
			256,44 Kg	
			(230,8 Kg oro)	
			3,35 milioni di oro	

Penso che 700-1000 milioni oro può essere l'obiettivo,

3887

ZCZC RXA983 MSB5393 FIT291 QLR594 GEF991 275 14
ITRM CO GECY 962
CONAKRY 66/62 18 1919

20 610

DR MASSIMO PUGLIESE
VIA C.F DI CAMBIANO 82
ROME

HONNEUR ACCUSER RECEPTION MEMORANDUM ET CORRESPODANCES DIVERSES STOP VOS PARTENAIRES ET VOUS MEME ETES INVITES CONAKRY POUR FINALISATION NEGOCIATIONS SUR ENSEMBLE PROJETS DONT FINANCEMENT ACQUIS PAR VOUS STOP BIEN VOULOIR NOUS COMMUNIQUER TOUTE URGENCE DATE VOTRE ARRIVEE ET COMPOSITION DELEGATION STOP VOTRE REPONSE URGENTE NOUS OBLIGERAIT STOP ET FIN
HAUTE CONSIDERATIONS
MARCEL CROSS

1640CM

COLL 82

181551
NNNN

- Possiamo fornire (nella qualità di agenti ufficiali della Repubblica Pop. Cinese) qualsiasi quantità e tipo di armi di munizione cinese — lei può ordinare?

CENTRO STUDI TRASPORTI MISSILISTICI

TEL. 423.833 - Telegrams : CENTROMISSILI - ROMA

00162 ROMA,
VIA SQUARCIALUPO, 19/A

3889

20 Marzo 1980

~~31 Gennaio 1980~~

Spett. Società
AGR.IN.TUR. s.r.l.
Via Magna Grecia 26
SOVERATO

A seguito dei contatti tra questo Centro Studi ed il Vs. Amministratore Delegato Dr. Massimo Pugliese, Vi confermiamo la nostra disponibilità ad effettuare per Vostro conto le necessarie verifiche in merito alla validità tecnico-scientifica e l'eventuale approfondimento degli studi sul processo relativo alla

Produzione contemporanea di fertilizzanti, acqua ed energia elettrica

come da brevetti N° d'ord. 82822 A 71 e 82824 A 71 Registro VII, 2.

I lavori di cui sopra verrebbero effettuati con la collaborazione degli esperti appresso indicati:

Dr. Glauco Partel
Ing. Giancarlo Lorenzelli
Ing. Antonio Frontoni
Sig. Gianni Olivo

Per le prove sperimentali questo Centro si avvarrà dei laboratori e dei campi di prova della Soc. SAi-Ambrosini di Passignano sul Trasimeno.

Il preventivo di spesa è il seguente:

- Consulenza tecnico-scientifica	30.000.000
- Prove di fattibilità in laboratorio e sul campo	30.000.000
- Materiali di consumo, spese di trasporto e spese generali	60.000.000
Totale Lit.	120.000.000

Nell'ipotesi in cui vorrete confermarci l'incarico, Vi proponiamo di attenerVi alle seguenti modalità di pagamento:

- 20% all'ordine; da confermare non più tardi del 28/2/81
- 30% al 30/4/80, contro consegna da parte nostra di una prima relazione tecnica;
- saldo al 30/12/80 alla consegna della relazione finale,

CENTRO STUDI TRASPORTI MISSILISTICI

TEL. 423.833 - Telegrams : CENTROMISSILI - ROMA

00162 ROMA, ...
VIA SQUARCIALUPO, 19/A

comprendente il progetto di costruzione di una centrale pilota.

Grati per la preferenza, Vi porgiamo i nostri più distinti saluti.

CENTRO STUDI TRASPORTI
MISSILISTICI
IL PRESIDENTE
(Dr. G. Partel)

SCRITTURA PRIVATA

L'anno millenovecentottanta, il giorno 12 dicembre 1980, in Roma,

TRA

- il dr. PARTEL Glauco, nato a Monfalcone il 23.4. 1927, residente a Roma, via Squarcialupo 19, ricercatore scientifico, codice fiscale PRT GLC 27 D 23F35 6C

E

- AGR.IN.TUR. - società a responsabilità limitata, con sede in Soverato via Magna Grecia n.26, iscritta al n.2098 del Registro delle Imprese presso il Tribunale di Catanzaro, capitale sociale L. 99.000.000.= Codice Fiscale numero: 00377190798, rappresentata dall'Amministratore Delegato dr. Massimo PUGLIESE, nato a Borgia il 4 giugno 1927, domiciliato per la carica, ove sopra, in forza dei poteri conferitegli dal vigente Statuto Sociale,

PREMESSO

- che il dr. Glauco PARTEL è inventore ed unico detentore di un sistema brevettato concernente una reazione chimica che permette di produrre contemporaneamente energia elettrica e fertilizzanti
- che tale brevetto fu oggetto di diverse registrazioni ed aggiornamenti e che per ultimo é contraddi-

stinto con il numero 50034A/80 nell'Ufficio Italiano Brevetti

- che in virtù degli accordi stipulati nel dicembre 1979 l'AGR.IN.TUR., nella persona del suo amministratore dr. Massimo Pugliese, fu dal dr. PARTEL autorizzata a negoziare in Italia ed in tutti i Paesi del mondo - in forma esclusiva - il miglior sfruttamento e l'ottimizzazione della tecnologia in argomento con facoltà di costituire società miste, italiane e straniere, riconoscendo alla AGR.INTUR. una partecipazione non inferiore al 40%

- che durante il 1980 l'AGR.IN.TUR. ha stabilito contatti con lo IASM, con il Ministero della Ricerca Scientifica della Repubblica Italiana, con Governi ed Enti diversi, italiani e stranieri, avviando trattative per la più conveniente commercializzazione del sistema in oggetto

- che per una sollecita ottimizzazione della tecnologia in questione l'AGR.IN.TUR. ha richiesto a Centri di Studio italiani l'esecuzione di alcuni esperimenti in massima parte già effettuati a cura del C.S.T.M. di Roma

- che - in virtù degli accordi a suo tempo stipulati con il dr. PARTEL - l'AGR.IN.TUR. ha successivamente autorizzato il "CENTRO DI RICERCA E SPERIMEN-

TAZIONE SCIENTIFICA E TECNOLOGICA - CALABRIA 2.000"

a proseguire le ricerche per la messa a punto di centrali adatte alle esigenze di comunità agricole

3893

- che lo stesso dr. Glauco PARTEL ha concorso alla costituzione del CENTRO di RICERCA con l'impegno di apportare la propria collaborazione in qualità di ricercatore;

TUTTO CIO' PREMESSO e che forma parte integrante e sostanziale del presente atto, si conviene quanto segue:

- le parti confermano quanto già pattuito in precedenza
- il dr. PARTEL estende tale pattuizione al brevetto 50034 A/80 testé registrato a suo nome presso l'ufficio Brevetti Italiano
- i diritti di proprietà del brevetto rimangono di esclusiva proprietà del dr. PARTEL
- gli utili ed i benefici comunque derivanti dall'attività che sarà svolta dall'AGR.IN.TUR., premi compresi, saranno divisi - dedotte le spese - nella seguente misura:

- dr. Glauco PARTEL : 50% (cinquanta percento)
- AGR.IN.TUR. srl. : 50% (cinquanta percento)

Il presente contratto verrà risolto in caso di inerzia della Società AGR.IN.TUR. o per altra giusta causa.

[illegible] [illegible] Massimo PUGLIESE

MEMORANDUM

Issues of Coins and Stamps
for the 2os Jogos da Africa Cantral

3894

1) Two gold coins in the denominations of 5000 and 10.000 Kwanzas to be issued for a total amount of 3000 gold coins for each denomination.

2) One silver coin in the denomination of 1000 Kwanzas to be issued in a mintage of 6000 pieces.

3) Italcambio will supply all precious metals and the required services, so that the Government of Angola has not to incur in any expenditure whatever. Italcambio will also absolve all market promotions.

4) The Republic of Angola will receive from Italcambio a royalty of 20% which, for the two gold coins and the silver coin in question, corresponds to a minimum of 470.000 US dollars.

5) Italcambio is also ready to issue 23 K gold foil postal stamps in a set to be determined: for instance, 24 stamps of different designs to be issued one per month for two years. Each issue to be limited to 40.000 pieces, with postal value of each stamp equivalent to about 10 US dollars (300 Kwanzas).

6) Italcambio will recognize on the stamps of point 5) a royalty of 10% (1 dollar per stamp) for every stamp produced, and moreover it will deliver 100 stamps of each design free of charge, for direct sale to the public at local post offices. This means an income of 40.000 dollars per month for each stamp issued by Italcambio, plus an additional income of 24.000 dollars for the stamps delivered free of charge.

7) All costs for the stamps are to be borne by Italcambio: the Government of Angola has only to enact legislation for the commemorative postal issue in question.

8) Moreover, Italcambio would also consider, if the Government of Angola is to issue a set in paper with the same designs but lower values, to give this paper stamp set free as an incentive to the subscribers of the gold foil stamp set.

N° 2 GOLD COINS, AS FOLLOWS:-

		WEIGHT
~~5,000 KWANZAS (~150 $)~~		~~10 g.~~
5,000 KWANZAS	(~150 $)	10 g.
10,000 KWANZAS	(~300 $)	20 g.

MINTAGE:- 3.000 PIECES FOR EACH COIN.

TOTAL ENVISAGED PRICE OF SALE FOR THE ~~THREE~~ TWO COINS:- $700 PER SET MINIMUM

BASED ON $700 PER SET

TOTAL SALE PRICE FOR 3.000 SETS:- 2.100.000 US $

~~AMOUNT~~ AMOUNT IN FAVOUR OF GOVERNMENT (20%):- $420.000 (1)

AMOUNT IN OUR FAVOUR (10%) :- 210.000 (2)

N° 1 SILVER COIN

		WEIGHT
1,000 Kwanzas	(~30 $)	25 g

6,000 SILVER COINS ~41 $ per coin → 25.000 $ MINIMUM

20% = 70.000 $ (1)

10% = 25.000 $ (2)

ACCORDO

Sulla royalty del gruppo privato (20% colors, 10% stamps):

- 50% alla società africana (di cui 1/3 diviso a metà fra Massimo e me)
- 50% a me, diviso a metà con Massimo.

X X X X

MANCINI.

La documentazione concerne rapporti tra PARTEL, PUGLIESE PERETTI, MANCINI, GALILEOS, BERTONCINI, relativamente alla vendita di 30 elicotteri COBRA BELL, operazione in relazione alla quale il MANCINI, pretendeva (nel 1981) che venisse portate a termine negli uffici della Corea Impex con riconoscimento a questi dei relativi compensi.

Interessante è la risposta del PANTEL, il quale puntualizza che detta "società non è abilitata a trattare armamenti bellici".

X X X X X X X

Di maggiore importanza è l'appunto manoscritto del PARTEL concernente i propri depositi "da non toccare" per 2.000.000 di dollari"riserva per la vecchiaia"; 1,5 milioni lingotti oro presso la Banca Federale di Zurigo, di 200.000 dollari in Roma e di 100.000 dollari in Londra, New Jork, Lugano.

3899

Representative Office
Via Vittorio Veneto, 96
00187 Rome - Italy
Telef. 483142-4744069
Telex 613631 Sipam

COREA IMPEX S.R.L.

SPECIAL SUPPLIES DEPT.

Main Office
Seoul South Korea
Tel. C.P.O. Box 9590
Tel. 7925750-7944767
Telex 25937
Branch Office
Rome 00136 - Italy
Via T. Macrobio, 25
Tel. 3455168-3454051-6799598
Telex 613631 Sipam

No. Rif. VM/ib/P77/C

Va. Rif. .....

Roma 26 Agosto 1981

Egr. Dott.
Glauco Partel
Via Squarcialupo 19
R O M A

Ci riferiamo alla Sua del 20/8/81, GP/da 3015, allo scopo, quantomeno, di rinfrescarLe la memoria.

E' vero che la ns. Società non ha per statuto la vendita ed il commercio di armamenti etc...ma, è pur vero, che la trattativa che Ella inizio', partì da un telex di offerta indirizzato al ns. Agente, Dott. Costantino Peretti, il quale lo mise a disposizione non già del Dott. Glauco Partel, bensì della Società; che poi Ella si sia impossessato della trattativa a Suo nome, è un altro discorso.

Le vogliamo rammentare, Dott. Partel, che proprio una Corea Impex, di cui Ella oggi, proiettato com'è verso obiettivi fantacommerciali, parla in modo dispregiativo, più di una volta Le ha fatto comodo.

La Sua raccomandata, così com'è, la definiamo quantomeno ridicola e ci conferma il Suo poco chiaro modo di agire, passando indifferentemente, secondo le Sue necessità, da un accordo all'altro, cercando, evidentemente, soltanto il Suo interesse personale.
Che Ella non riconosca alla Corea Impex alcun titolo di inserimento o di ingerenza, lascia il tempo che trova e ci asteniamo da ogni commento che, tra l'altro, in questa sede, sarebbe inutile; commenti in proposito li lasciamo ad altre Società che, con pieni titoli, Le potranno chiedere conto di quanto Ella, gelosamente, trattiene per sè.

La Sua minaccia messa in parentesi, caro Dott. Partel, è evidente segno della Sua malafede e ci lascia assolutamente indifferenti.

Tanto Le dovevamo.

COREA IMPEX S.r.l.
AGENZIA ROMA
V. Veneto, 96 - Roma

VINCENZO MANCINI

3900

Roma, 11 Dicembre 198

Caro Glauco,

preferisco scrivere anziche telefonare in quanto con mia grossa meraviglia hai rigettato la mia proposta di dimenticare eventuali contrasti passati e guardare soprattutto le possibilità future.

I motivi di questo tuo rancore nei miei riguardi li ho sempre ritenuti, e te l'ho espresso, risolvibili ma evidentemente li ritieni insanabili e irreversibili.

In tutta la mia passata attività ho sempre, malgrado contestazioni che posso aver fatto in modo molto aperto, rispettato tutte le persone con cui ho avuto la fortuna o sfortuna di collaborare fino a quando le stesse non mi hanno manifestato una chiara malafede e solo a questo punto ho interrotto i miei rapporti.

Nei tuoi riguardi credo di essermi sempre comportato in modo ineccepibile e chiaro manifestandoti sempre fiducia, stima e amicizia, ora devo constatare, con vero rammarico, che altrettanto non é avvenuto da parte tua.

Ho creduto nella tua attività di ricercatore scientifico e proprio per questo ho investito nel tuo progetto tempo e danaro per arrivare poi all'attuale conclusione che, credimi, mi avvilisce.

Allo stato attuale devo quindi chiedere, con rammarico, l'interruzione del rapporto societario e conseguentemente la liquidazione della Società.

Colgo l'occasione di inviarti gli auguri per le prossime festività.

3901

Representative Office
Via Vittorio Veneto, 96
00187 Rome - Italy
Telef. 463142-4744069
Telex 613631 Sipam

COREA IMPEX S.R.L.

SPECIAL SUPPLIES DEPT.

Main Office
Seoul South Korea
Tel. C.P.O. Box 0590
Tel. 7925750-7944767
Telex 25937
Branch Office
Rome 00138 - Italy
Via T. Macrobio, 25
Tel. 3455168-3454051-6799596
Telex 613631 Sipam

Ns. Rif. VM/tb/P74/C

Vs. Rif. .....

Roma 14 Agosto 1981

Ing. Glauco Partel
Via Squarcialupo 19
00162 R O M A

Con la presente La invitiamo a restituire tutta la documentazione, da Lei arbitrariamente prelevata dai ns. uffici, relativa alla trattativa di n° 30 elicotteri Cobra Bell, portata avanti unitamente al ns. Direttore Commerciale, Sig. Ivan Galileos, utilizzando e scaricandone tutte le spese sui ns. telex, telefoni etc..

La informiamo che detta trattativa, essendo stata iniziata nei ns. uffici, dovrà essere terminata negli stessi e, qualora Ella non ottemperasse a quanto sopra richiesto, ci troveremo necessariamente a dover agire per vie legali.

Tanto Le dovevamo.

Distinti saluti.

COREA - IMPEX s.r.l.
Vincenzo Mancini
Presidente

Dr. Glauco PARTEL
Via Squarcialupo 19A
00162 ROMA - Italy

3902

Roma, 20 agosto 1981

Sig. Vincenzo Mancini
Corea Impex srl
Via Vittorio Veneto 96
00187 ROMA

GP/da-3015

Con riferimento alla Vs. VM/tb/P74/C del 14 c.m., con la quale Vi riferite ad una presunta trattativa di n°30 elicotteri militari Cobra Bell AH 1G, faccio presente:

a) non sono a conoscenza di alcuna trattativa riguardante n°30 elicotteri militari Cobra Bell;

b) una trattativa riguardante n°66 elicotteri militari Cobra Bell venne da me personalmente avviata, avendone un acquirente - in seguito coadiuvato dal Vs. Sig. Ivan Galileos - ma la trattativa suddetta non è pervenuta - per lo meno a tutt'oggi - ad esito positivo;

c) la trattativa inerente i n°66 elicotteri militari Cobra Bell di cui al punto b) è stata svolta in parte utilizzando telex e telefoni della sede di via Macrobio 25 di codesta Società, in parte telefoni miei personali, in parte telefoni e telex del Sig. Carlo Bertoncini, in parte telefoni e telex di una società finanziaria italo-svizzera, in parte telefoni e telex di una organizzazione londinese, in parte telex e telefoni di una società legale tedesca (è assurdo il solo pensare che una trattativa della portata in questione possa essere gestita da una Corea Impex);

d) non riconosco alla Corea Impex alcun titolo di ingerirsi in trattative che, per statuto societario e per legge, non le competono in quanto non abilitata a trattare armamenti bellici (tengo a precisare, inoltre, che all'inizio si era amichevolmente stabilito che alla trattativa in questione sarebbero stati interessati i Sigg. Perretti, Mancini, Galileo e lo scrivente); non mi sono mai minimamente pensato di svolgere tale trattativa per conto ed in nome della Corea Impex, società completamente estranea e non qualificata per tale genere di affari.

Visto quanto sopra, qualora insistiate ad arrogarVi diritti inesistenti, dovrò necessariamente proteggermi e cautelarmi nelle dovute sedi (non solo legali).

Tanto Vi dovevo.

Distinti saluti.

Premesso che, in data 30 Luglio 1980, tra la Corea Impex srl, Via Teodosio Macrobio, 25, Roma e l'Ing. Glauco Partel, Via Squarcialupo, 19, Roma, fu stipulato un accordo di massima relativo all'introduzione del brevetto relativo alla produzione di razzi tattici con propellente inventato dall'Ing. Partel

Premesso che l'Ing. diede mandato verbale alla Corea Impex di promuovere verso la Libia l'introduzione del brevetto e dei razzi tattici di cui sopra

Premesso che la Corea Impex ha mantenuto fede all'impegno assunto con l'Ing. Glauco Partel circa l'introduzione verso il Paese suesposto, in data odierna, si stabilisce tra la Corea Impex e l'Ing. Partel il seguente contratto:

LA COREA IMPEX (OSOCIETA' DA DESTINARSI) E L'ING. PARTEL DECIDONO LE SEGUENTI CONDIZIONI CONTRATTUALI:

a) La Corea Impex si impegna a versare all'Ing. Partel una cifra forfaitaria di Lit. 700.000 (settecentomila) mensili, quali rimborso spese
b) La Corea Impex si impegna a versare la somma di Lit. 4.000.000 (quattromilioni) in via anticipata su quanto stabilito al paragrafo precedente
c) La Corea Impex (o Società da destinarsi) si impegna a versare all'Ing. Partel la parte di utili che saranno conseguiti nel corso delle operazioni qui di seguito esplicate

L'Ing. Partel si impegna con la Corea Impex su quanto segue:

a) si impegna a sospendere ogni trattativa diretta od indiretta relativa al brevetto avente il N° d'ordine 49955 A/80
b) si impegna a fornire tutti i dati tecnici necessari, campioni e la Sua opera personale a richiesta della Corea Impex
c) si impegna a mettere a disposizione della Corea Impex tutte quelle notizie relative al progetto razzi, brevetto N° 49955 A/80 ed esplicare opera di consulenza nel Paese (Libia) ove il progetto è stato presentato dalla Corea Impex

d) si impegna, nel periodo di durata del presente contratto, ad informare e collaborare con la Corea Impex su tutte quelle che saranno le richieste da Paesi diversi che a Lui potranno pervenire e conseguentemente dare alla Corea Impex la possibilità di commercializzazione del prodotto in questione, da regolare nel contesto SAI, di cui la Corea Impex ha mandato di esclusiva

e) dichiara di non aver preclusioni né impegni alla presente data circa la commercializzazione del suddetto progetto e dà quindi ampio mandato alla Corea Impex per la commercializzazione del progetto in oggetto di cui Egli si dichiara unico titolare, v. punto precedente

Il presente accordo viene firmato in data odierna dal Sig. Vincenzo Mancini, Presidente della Corea Impex, e dall'Ing. Glauco Partel, proprietario del brevetto in questione e, pure avendo carattere provvisiorio, in attesa del contratto definitivo, ha validità vincolante per ambo le parti.

La durata del presente contratto sarà determinata dall'esito che si otterrà circa la fornitura o vendita dei razzi tattici e/o impianto in Libia. Resta inteso che, quanto al momento versato dalla Corea Impex all'Ing. Partel, non dovrà essere dall'Ing. Partel restituito alla Corea Impex a meno che, nel cordo del presente contratto, non ci siano elementi di responsabilità da parte dell'Ing. Partel tali da autorizzare la Corea Impex ad esigere il rimborso delle somme versate.

Corea Impex

V. Mancini
Presidente

Ing. Glauco Partel

3905

Roma, 3 settembre 1981

Egr.Sig.
Vincenzo Mancini
Corea Impex srl
Via Vittorio Veneto 96
00187 ROMA

GP-da/3026

Oggetto:- Elicotteri militari Cobra Bell AH 1G.

Mi riferisco alla Vs. VM/tb/177/C del 26 agosto u.s., allo scopo, quantomeno, di puntualizzare la situazione.

La trattativa degli elicotteri militari Cobra Bell AH 1G in argomento - sarebbe del tutto inutile parlarne, in quanto la medesima è in una situazione di stallo, ma evidentemente è meglio essere precisi in merito - è partita all'origine con un ben definito acquirente. Quando la proposi al Vs. Sig. Mancini e al Dr. Pugliese - potevo, è evidente, proporla ad un ventaglio di potenziali conoscenti interessati, ma in buona fede mi sentivo di dare la priorità a coloro che reputavo amici - fin dal primo momento incontrai resistenze, discussioni, perfino male parole. Allora, comunque, la trattativa venne avviata sul venditore del canale "Bertoncini". Solo quando mi resi conto di essere tenuto in disparte da alcuni incontri essenziali che ebbero luogo a Parigi - per combinazione ciò succedeva proprio quando per puro caso vidi sul tavolo del Dr. Peretti il telex da lui ricevuto già da una decina di giorni da parte di un consulente di un altro venditore (telex che il Dr. Peretti stava per cestinare non avendo alcun cliente per la merce offerta) - chiesi allo stesso Dr. Peretti di passarmelo (a me, non alla Corea Impex) in quanto disponevo di un potenziale cliente. La Corea Impex era fuori causa, sia perchè non aveva alcun cliente, sia perchè il telex originale era stato indirizzato a Mr. Peretti padre e poi, dopo una chiarificazione telefonica, a Costantino Peretti in quanto figlio di...suo padre, e non in qualità di Agente della Corea Impex!

Tanto per rinfrescare la memoria del Vs. Sig. Mancini, alcuni giorni dopo elaborai uno schema con i pro ed i contro dei due potenziali venditori (allora non si sapeva che tutti due questi ultimi facevano capo ad un'unica organizzazione centrale, che fu uno dei motivi di scontro più accesi quando - all'inizio - accennai a tale probabilità, motivato com'ero da un curriculum quasi decennale nei quadri della medesima). Si decise, di comune accordo, di seguire il canale di cui al telex ricevuto dal Dr. Peretti e si stabilì di svolgere la trattativa di trait-d'union fra acquirente e venditore negli

uffici di via Macrobio 25, trattativa che sarebbe stata seguita nel massimo segreto da me e dal Vs. Sig. Galileo. Agli eventuali benefici avrebbero partecipato - come persone fisiche - i sigg. Galileo, Mancini, Partel, Peretti. Di Corea Impex nessuno fece mai menzione. Se così fosse stato, è logico che avrei immediatamente fatto le mie obiezioni.

Ciò che dal contesto della lettera del 26/8/81 scrittami dal Vs. Sig. Mancini risulta incomprensibile ed illogico è che, se per stessa ammissione del Vs. Sig. Mancini gli obiettivi prefissimi da questa trattativa sono fantacommerciali e pertanto irrealizzabili, il medesimo sollevi tutto questo vespaio per... nulla!

In sintesi, il contenuto della Vs. lettera del 26 agosto u.s. - contenuto sufficiente ad adire una querela per diffamazione laddove si parla di un mio modo di agire poco chiaro, di miei passaggi da un accordo all'altro secondo le mie necessità, di malafede, ecc.: tutti fatti da dimostrare con tanto di prove e non con semplici vilipendi - è quindi ridicolo, pretestuoso ed ironico.

Per quanto riguarda quei commenti che il Sig. Mancini pensa di lasciar fare ad altre Società che Lui ritiene possano a pieni titoli chiedermi conto di quanto "gelosamente" trattango per me, ciò mi lascia assolutamente indifferente, in quanto la mia coscienza è a posto e non ci sono Società su tutta la faccia della Terra che possano chiedermi conto di alcunchè su questa trattativa.

Tanto Vi dovevo.

PS.-

Caro Vincenzo,

Stai creando - del tutto gratuitamente - una situazione in cui, pur di non vedere la mia faccia, preferisci farti tagliare il naso!

3907

1,5 milioni [illegible] presso la
Banca Federale di Zurigo

RISERVA PER LA VECCHIAIA

200,000 $ ROMA
100,000 $ LONDRA
100,000 $ NEW YORK
100,000 $ LUGANO

2,000,000 $
DA NON TOCCARE

X X X X I

C S P M

La documentazione, numerosa, concerne rapporti societari tra il PARTEL, il PUGLIESE, il MANCINI(nel 1980-81-82) in relazione all'attività delle quali il PARTEL è il presidente, il PUGLIESE è il consigliere, il MANCINI amministratore delegato, svolta dal Centro Studi Produzione missili, in particolare in relazione allo sfruttamento commerciale di un propellente brevettato dall'Ing. PARTEL.

Nell'appunto 23.1.1981 vengono indicati alcuni furti d'interesse della società, tra queste in ordine ai contatti U.S.A vengono menzionati TUTINO e BRAZZI, in relazione ai quali si rinvia a quanto si dirà sul PUGLIESE e sul BRAZZI.

AMPLIAMENTO E/O TRASFORMAZIONE DEL CENTRO STUDI TRASPORTI MISSILISTICI IN SOCIETA' INDUSTRIALE

3910

Roma, 24 dicembre 1980

Dall'esperienza di questi ultimi mesi abbiamo tratto la convinzione circa l'opportunità di impiantare in Italia uno stabilimento per la produzione di propulsori per razzi e missili che utilizzino il noto propellente originale coperto da brevetto.
Condizioni imprescindibili per la realizzazione dell'iniziativa sono le seguenti:

a) lo stabilimento dovrà sorgere nell'area della Cassa per il Mezzogiorno con le incentivazioni previste dalla legge 183 (40% di contributo a fondo perduto, 30% di finanziamento a lungo termine a tasso agevolato);

b) l'impegno finanziario per lo stabilimento dovrà essere inferiore a 2 miliardi di lire;

c) la produzione dovrà avere come supporto l'industria nazionale e/o estera che fabbrica teste di guerra; con tali industrie andrebbero presi preventivamente gli opportuni contatti allo scopo di acquisire per lo meno una lettera di intenti;

d) le incentivazioni previste dalla legge 183 sono accordate all'imprenditore che "dimostri" soltanto di disporre del 30% residuo necessario agli investimenti fissi; nel caso specifico si tratta di 600 milioni di lire (a voce saranno chiariti alcuni aspetti fondamentali al riguardo); l'apporto di capitale "realmente" occorrente dovrà essere assicurato da uno o più soci che non sarà difficile reperire;

e) poichè la legge 183 scade il 31/12/1980 (si parla di proroga per 6 o 12 mesi) è indispensabile presentare prima della scadenza il modulo stabilito dalla Cassa per il Mezzogiorno.

In occasione di alcuni contatti stabiliti recentemente con la ISVEIMER ci è stato consigliato di inoltrare la domanda di contributo e di finanziamento anche se non si è in possesso di tutti i dati occorrenti.

Distribuzione:
V. Mancini
G. Partel
M. Pugliese

L'anno millenovecentottantuno, il giorno 20 gennaio, alle ore 19, in Roma, c.Vittorio Emanuele II, 349, tra i sotto scritti:

Rag. Vincenzo MANCINI, nato a Roma il 12.5.1940
ivi residente in Pian Due Torri, 21
Codice Fiscale

Ing. Glauco PARTEL, nato a Monfalcone il 23.4.1927
ivi residente, Via Perugia 6, Presidente del CENTRO STUDI TRASPORTI MISSILISTICI, con sede in Roma via Squarcialupo 19/A
Codice Fiscale PRTGLC 27.D.23 F356C

Dr. Massimo PUGLIESE, nato a Borgia il 4.6.1927, domiciliato a Soverato (Catanzaro), Via Magna Grecia, 26
Codice Fiscale PGLMSM 27H04B002Q

P R E M E S S O

a) - che nell'estate 1980 le parti hanno avviato congiuntamente attività diverse per lo sfruttamento commerciale di un propellente ideato e brevettato dall'Ing PARTEL

b) - che per conferire allo svolgimento di tali attività un carattere più razionale ed organico, le parti medesime hanno ravvisato la convenienza di costituire una società commerciale

c) - che per non far disperdere il patrimonio di relazioni e di notorietà acquisito nell'ambiente tecnico e scientifico internazionale si è riconosciuta altresì l'opportunità di utilizzare in futuro la denominazione e l'indirizzo del CENTRO STUDI TRASPORTI MISSILISTICI (C.S.T.M.) convenientemente modificato.

./.

3912

TUTTO CIO' PREMESSO E CONSIDERATO

LE PARTI CONVENGONO E STIPULANO QUANTO SEGUE :

1) - il Centro Studi Trasporti Missilistici trasferirà alla Società SICET srl il proprio archivio nonché i risultati di tutte le proprie ricerche ed attività, esaurite ed in corso.
Contestualmente, il C.S.T.M. cesserà di svolgere qualsivoglia attività e si considera sciolto;

2) - la società SICET srl, in occasione di una sua prossima assemblea straordinaria, da effettuarsi entro il mese di gennaio 1981, modificherà la propria denominazione in CENTRO STUDI E PRODUZIONE MISSILI srl, con sede in Soverato - Via Magna Grecia, 26 - e talune norme statuarie in rapporto alle future attività sociali;

3) - le quote di partecipazione della SICET srl (in futuro CENTRO STUDI E PRODUZIONE MISSILI srl) saranno così ripartite:

40% - Rag. Vincenzo MANCINI

40% - Ing. Glauco PARTEL

20% - Dr. Massimo PUGLIESE

Prima dell'assemblea straordinaria, il Rag. Vincenzo MANCINI provvederà ad apportare le conseguenti variazioni sul libro dei Soci della SICET srl;

4) - il capitale sarà interamente versato dal Rag.MANCINI nella misura del 100%, con l'intesa che il 20% gli sarà rimborsato dal dr.PUGLIESE nel corso del 1981. Nessun obbligo di rimborso, invece, sussisterà nei confronti del dr. PARTEL, per le ragioni che vengono espresse al paragrafo seguente;

./.

3913

5) - l'ing. PARTEL cede alla predetta SICET (in futuro CENTRO STUDI E PRODUZIONE MISSILI srl) i diritti di sfruttamento del brevetto 49955/A80. Tale cessione decorre dalla data della firma della presente scrittura e si intende effettuata in maniera esclusiva, defintiva ed irrevocabile, senza limiti nè riserve di alcun genere, mantenendo il dr. PARTEL solamente la proprietà del brevetto di cui trattasi.

L'ing. PARTEL, inoltre, si impegna a proseguire - in forma esclusiva - le ricerche e gli studi nel settore, contro adeguata retribuzione che il Centro gli riconoscerà secondo quanto sarà concordato in separata sede.

I risultati che egli conseguirà nel corso dell'attività suddetta saranno registrati a nome della Società CENTRO STUDI E PRODUZIONE MISSILI, di cui diverranno patrimonio;

6) - nel corso dell'Assemblea straordinaria del CENTRO STUDI PRODUZIONE MISSILI, sarà eletto il Consiglio di Amministrazione nel cui ambito le cariche saranno poi ripartite come segue:

- Ing. Glauco PARTEL Presidente
- Rag. Vincenzo MANCINI, Ammnistratore Delegato con tutti i poteri di ordinaria amministrazione
- Dr. Massimo PUGLIESE, Consigliere Delegato per il Marketing e la Programmazione.

7) - nel corso della sua prima riunione, il Consiglio di Amministrazione del CENTRO STUDI PRODUZIONE MISSILI delibererà esplicitamente l'assunzione della pratica già avviata dal C.S.T.M. con la Cassa del Mezzogiorno per la costruzione di uno stabilimento in Calabria.

./.

3914

Il rag. MANCINI si impegna ad "evidenziare" il 30% che la Cassa chiederà al momento in cui si dovesse realizzare lo stabilimento suddetto.

8) - qualora per lo sviluppo delle attività societarie si concordasse sulla convenienza di cedere quote od azioni, al Socio subentrante sarà attribuita una percentuale da trarsi proporzionalmente dalle partecipazioni intestate ai Soci che sottoscrivono il presente accordo.

Fatto, letto, confermato e sottoscritto dalle parti in data e luogo di cui sopra.

3·1·81

...unione PARTEL - Pylon

• Sanzione 3991 5

• fornitura

• Soluzione dell'ca. altrove

= IPOTESI LIBIA

(1) Attendibilità: buone

• cessione tecnologia → costruzione di stabilimento

IPOTESI S.M.D. ITALIA

= Riprendere il contatto (chiarità rapporti SAI)

↕

• IPOTESI USA

• Ragioni attendiamo attendibilità: scarse intese, dimostrazione

• ALTRE = FRANCO

(2) TUTINO

Bruni

↓ Califani

• NIGERIA : → MANCINI ?

→ BIANCARDI scarse

• MBB - (2)B = Precedenti

CENTRO STUDI PRODUZIONE MISSILI

3916

Presidenza:
00162 Roma - Via Squarcialupo, 19-a - Tel. 423833
Telegrams: Centromissili-Roma - Impexcor-Roma

Ufficio Commerciale:
00136 Roma - Via Teodosio Macrobio, 25
Tel. 3455205 - Tlx 613631 Sipam I

Ufficio Rappresentanza:
00187 Roma - Via V. Veneto, 96 - Tel. 463142

Roma, 7 . 7 . 1981

Egr. Sig.
Dott. Glauco PARTEL
Via Squarcialupo, 19

- ROMA -

Caro Glauco,

Ti allego alla presente, copia di lettera da me inviata al Dott. Prinzi e nella quale potrai ricavare gli elementi oggetto di discussione a Tripoli.

In questo momento non voglio distoglierTi dalle trattative che insieme a Jvan stai conducendo, per cui mi riservo di parlartene a voce dopo il mio prossimo viaggio a Tripoli.

Cordialità.

Vincenzo Mancini

CENTRO STUDI PRODUZIONE MISSILI

3917

Presidenza:
00162 Roma - Via Squarcialupo, 19-a - Tel. 423833
Telegrams: Centromissili-Roma - Impexcor-Roma

Ufficio Commerciale:
00136 Roma - Via Teodosio Macrobio, 25
Tel. 3455205 - Tlx 613631 Sipam I

Ufficio Rappresentanza:
00187 Roma - Via V. Veneto, 96 - Tel. 463142

Roma 12 Settembre 1981

RICEVUTO 8/9 !

Egr. Dott. Glauco PARTEL
Presidente del Centro Studi Prod. Missili
Via Squarcialupo, 19 A
ROMA

p.c.
Egr. Dott. Massimo PUGLIESE
Consigliere del Centro Studi Prod. Missili
Via Cesare Ferrero di Cambiano, 82
00191 ROMA

Oggetto: Rockets Libia

Con la presente La informo dei progetti di cui all'oggetto.

Ho avuto nella mattinata di oggi un incontro con l'Addetto Militare Libico, (lo stesso che venne a vedere le prove a Passignano) il quale , finalmente, mi ha messo al corrente del reale motivo per cui tutta la trattativa si é fermata.

Essendo stata la trattativa iniziata dall'Ambasciatore, persona civile e non militare, i militari non amando le interferenze hanno bloccato la questione. Ora l'Addetto Militare michiede, nuovamente, la storia della trattativa dall'inizio alla fine compreso il gentlemen Agreement fatto all'Ambasciata di Roma.

Le sarei grato Egr. Dott. Partel se volesse, per il comune beneficio, indirizzarmi tale documentazione acciocché io possa produrla all' Addetto Militare stesso.

Distinti saluti

Vincenzo MANCINI

3918

X X X X I I

A R M A M E N T I - I R A Q.

La documentazione concerne le trattative per la vendita al Governo Irakeno di missili SAM 7, mortai, elicotteri, AH IS armamenti di missili TOWS, Plutonio, e sistemi a razzo dell'Ing. PARTEL.

Le offerte sono da parte di BARTOLOMEJ e AESCHACH. Dall'appunto "Bertoncini 8.5.81" risulta chiaramente l'uso di certificati E.U.C. falsi e cioè per l'ARABIA Saudita invece che per l'IRAK; che il Pugliese lavora a contatto con persone dei servizi Francesi; che direttamente interessate all'acquisto è l'Ambasciata IRAKENA in Roma: cfr. telex del PUGLIESE del 20.5.1981, e interr. PARTEL, PUGLIESE, BERTONCINI.

Al contratto,da firmare in Roma, evidentemente all'Ambasciata IRAKENA, e tra il Ministro della Difesa, BAGHDAD - IRAK - SOTI - e il PARTEL.

Di particolare importanza sono i telex del 30.3.81 facenti riferimento anche ai 3 TOJ di cui alla doc. retro sub. 32.

1982

3920

27 - 4 - 1981

A - APC MII3A1

1) - N° 140 pcs. M 113 A1 personal carrier with VHF radio set (Racal or Marconi) having a minimum range of 15 km.

2) - N° 30 pcs. M 113 A1 Commander type with two radio sets one VHF the other HF (Racal or Marconi)

3) - N° 20 pcs. M 113 A1 with 120 m/m mortar built-in and VHF Radio set.

4) - N° 10 pcs. M 113 A1 Ambulance

5) - Spare parts amounting to 25 % of the value of armored cars.

B - SELF-PROPELLED (M-109) GUN 155 m/m with a minimum range of atleast 20 Km.

QUANTITY : 86 pcs.

AMMUNITION: 250.000 pcs, of the following types:

- 22 % Low charge (green)
- 46 % H.E. (white)
- 8 % smoke
- 20 % w/t mechanical fuse HC
- 4 % illuminating

C - GUN 175 m/m

QUANTITY : 72 pcs

AMMUNITION H.E. : 150.000 pcs

It is also required the supply of all necessary instruments and

3921

equipment, including communication, to organize eight artillery regiments.

Four of each to be armed with the above 155 m/m Gun and the others with the 175 m/m Gun.

P.S. - If other type of ammonutions apart of H.E. for 175 m/m are available please provide type, quantity and pricé.

BUYER: [redacted] MIDDLE EAST COUNTRY WITH ACCEPTABLE END USER CERTIFICATE.

PORT OF DESTINATION: SAUDI ARABIAN PORT.

27/4/81 3922

A- APC MII3A1

1.Ø - N° 140 pcs. M.113 A1 personal ~~caller~~ CARRIER. with VHF radio set (Racal or Marconi) having a minimum range of 15 Km.

2.Ø - N° 30 pcs M - 113 A 1 Comander type with two radio sets one VHF the other HF (Racal or Marconi)

3.Ø. N° 2Ø pcs M.113 A1 with 120 m/m mortar built-in and VHF Radio set.

4.Ø. N° 1Ø pcs M.113H1 Ambulance

5.Ø. Spare part amounting to 25% of the value of armored cars.

B - 1.Ø. Gun 155 m/m. with a minimum range of atleast 20 Km.
~~range of at least 20 km.~~
Quantity 86 pcs.

2.Ø. Ammunitions 250.000 pcs as follows:-

22 % Low charge (green)
46 % H.E. (white)
8 % smoke
20 % with mechanical fuse
4 % illuminating

C - 72 pcs Gun 175 m/m.
2.Ø. 150.000 ammunition H.E.

- with the 86 pcs 155 m/m & 72 pcs 175 m/m they have to organize 4 regiments for each type of gun - therefore they want all the necessary

3923

equipment including communication equipment for each regiment.

It is required to supply all necessary equipment to equip 8 artillery regiments (4 with the 122 mm guns and 4 with the 152 mm guns).

3924

24 gms a 715.000 = 17.160.000

40000 slept a 750 = 30.000.000

47.000.000 $

Pondera 2½ % a [illegible] = 1.175.000 $/4

= 293.750 $

Bertoncini 6/5/81 (mercoledì)

Ha parlato venerdì con la commissione, in mattinata.

Hanno detto che sono pronti a definire la cosa e volevano vedere i materiali. Ciò non è possibile, per la procedura stabilita.

Ieri mattina ha dato al nostro amico in ambasciata (la commissione non c'è più) il nome della società e gli altri particolari (lui pensa che io sappia tutto e invece non so nulla!). Ha anche comunicato che i 24 sono diventati ora 120 disponibili.

Ora loro invieranno copia dell'end use certificate per mettere in moto lo cosa. Non sa quanto tempo ciò possa prendere, forse una settimana, comunque non ci sono problemi politici. E' una semplice questione di tempo materiale perchè il documento deve andare con la valigia diplomatica avanti e indietro dalla loro capitale e poi pervenire a Roma.

Per i razzi ancora non ci sono reazioni. Comunque, una visita allo stabilimento gli darebbe motivo per sollecitarli ed a loro farebbe piacere. Verrebbe l'addetto militare o un altro esperto, se disponibile.

Glielo comunicherò al mio rientro a Roma.

Bertoncini 8/5/81

Gli iracheni hanno chiesto la lettera di offerta ufficiale con i prezzi a fronte di una loro letters di intento (in attesa dell'end use certificate) per guadagnare tempo.

Ora la mossa è a Pugliese e Parisi.

La farraginosità del meccanismo e la grande perdita di tempo per avere dei prezzi induce a ritenere che l'anello di congiunzione francese di Pugliese non è una prima ruota ma una rotella che gira a sua volta intorno a qualcun altro. E' quasi certo che sia un pendant di Pugliese, forse ancora in servizio.
La mancanza di performance bond da parte della società francese (anche se governativa) è un altro punto interrogativo. Il documento notarile non dice niente.
Altro punto interrogativo che potrebbe aver complicato le cose è il non aver comunicato al venditore dove va il materiale.

Ora l'Irag produrra una lettera di intento dell'Arabia Saudita (in quanto Pugliese non accetta quella dell'Irag, perchè i francese sono all'oscuro della destinazione finale!).

Se avesse saputo dall'orgine che sarebbe stato richiesto un end users certificate dell'Arabia Saudita non avrebbe fatto l'affare con noi.
Il 7 maggio è passato ed i prezzi non ci sono!
Sono stati richiesti ieri.

Il totale del primo affare immediato è sui 200 milioni $.

3927

.9Q42642423+
2Q/Q5 1Q.45
MSHIP A 642423F

SPEDITO 20 MAR. 1981
EVASO NUMERO 689/81

613631 SIPAM I

TLX N° 689/C/MP/LC

ATTN MR BOUFFIL
==========

AMBASCIATA ROMA CONFERMO SUO INTERESSE ACQUISTO IMMEDIATO QUANTITATIVO MINIMO 86 AUTOMEZZI DEL VS LOTTO DI 150 E L'INTERA QUANTITA' DEGLI ACCESSORI DISPONIBILI. IL RITARDO DELLA CONSEGNA MATERIA DELLA LETTERA DI INTENTI EST DOVUTO ALLE FORMALITA' BUROCRATICHE IL CUI ITER EST IN VIA DI ESAURIMENTO. IL FUNZIONARIO CHE CI HA PRESENTATI ALLA DELEGAZIONE PARTE OGGI CON IL PROGRAMMA DI RIENTRARE DOMENICA CON NOTIZIE CONCLUSIVE A TAL FINE EGLI CI HA ANNUNCIATO UN INCONTRO IN AMBASCIATA LUNEDI' MATTINA.
LA PREGO DI CREDERE NELLA SERIETA DELLA TRATTATIVA E LA SALUTO CORDIALMENTE .
MASSIMO PUGLIESE.
WELL RCV
YES THKS OK BIBI+
MSHIP A 642423F
613631 SIPAM I:.....
QQ25
.

12/10 15.26 +
613643 SIPIC I
660140 SAI I

ATT.NE SIG.BERTONCINI

3928

ABBIAMO COMUNICATO AT SIG. BEN AM SEGUENTE TELEX.

ATTENZIONE MR. BEN AM

TLX. U.T.C. 587/902

OGGETTO: IMBARCAZIONI VELOCI

COME ANTICIPATOVI VERBALMENTE E CON NS. SUCCESSIVO TELEX PASSIAMO A COMUNICARVI NS. OFFERTA DI MASSIMA PER QUANTO SEGUE:

N. 5 IMBARCAZIONI MT. 11,50 VELOCITA' MAX.30 NODI (SEGUIRA' DOCUMENTAZIONE)
PREZZO USA DOLL. 370000 CAD. PREZZO USA DOLL. 1850000 PER 5 UNITA'
CONSEGNA: N. 1 A TRE MESI DA ORDINE
N. 4 ENTRO DIECI MESI DA ORDINE

N. 5 IMBARCAZIONI MT. 13,30 VELOCITA' MAX.35 NODI
PREZZO USA DOLL. 420000 CAD. PREZZO USA DOLL. 2100000 PER 5 UNITA'
CONSEGNA: N. 1 A TRE MESI DA ORDINE
N. 4 ENTRO DIECI MESI DA ORDINE

N. 5 IMBARCAZIONI MT. 16,00 VELOCITA' MAX.50 NODI (SEGUIRA' DOCUMENTAZIONE)
PREZZO USA DOLL. 600000 CAD. PREZZO USA DOLL. 3000000 PER 5 UNITA'
CONSEGNA: N. 1 SEI MESI DA ORDINE
N. 4 ENTRO DIECI MESI DA ORDINE

N. 5 IMBARCAZIONI MT. 18,00 VELOCITA' MAX.48 NODI
PREZZO USA DOLL. 850000 CAD. PREZZO USA DOLL. 4250000 PER 5 UNITA'
CONSEGNA: N. 1 A SEI MESI DA ORDINE
N. 4 ENTRO DIECI MESI DA ORDINE

N.B.: DALLA SOPRACITATA QUOTAZIONE E' ESCLUSO L'ARMAMENTO

ATTENDIAMO INCONTRO TECNICO

PAGAMENTO: DA CONCORDARE
RESA: F,CO NS. STABILIMENTO DI PASSIGNANO - EVENTUALE TRASPORTO FINO A PORTO ITALIANO (CHE CI INDICHERETE) A NS. CURA E VS. SPESE.

DISTINTI SALUTI.

S.A.I. - SOCIETA' AERONAUTICA ITALIANA S.P.A.
VIALE ROMA, 25
06065 - PASSIGNANO S-T (PERUGIA)

SB/1981+